

## CRM Holdings, Ltd.







**ANNUAL REPORT 2008** 

Received SEC

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Washington, DC 20549





# 2008

#### **DEAR SHAREHOLDERS:**

If there is one dominant characteristic of our company, that characteristic is change. From our beginnings as a one state administrator of self-insured trusts, we've evolved into a multinational organization with fee-based, primary and reinsurance products. During the past year and recent months this theme of change has been even more emphatic. On March 13, 2009, Daniel G. Hickey Jr., our founder and CEO, resigned from the company. We thank Dan for his many contributions and for the energy and optimism he brought to the organization every day. We are pleased with Dan's expressed continued commitment to the company and wish him the best of health and success for the future.

By the time 2008 came, CRM was a very different company from the one that had offered its shares to the public in 2005. During the end of 2007 and the start of 2008, the Company proceeded to exit the self-insured trust administration business in New York following a series of changes to the marketplace. As our New York self-insured business phased out, the management and service infrastructure that we had built so carefully no longer had the revenues to sustain itself. Faced with the inevitable, we took the painful decision to cut that business drastically, to "right size" as the accurate but inhuman expression describes it. A business that once managed \$100 million of premium in the self-insured world became a branch underwriting operation with \$40 million of premium. As I describe below, our accommodation of the transition created adverse results for the company.

Meanwhile, fee-based business in California was diminishing as competitive pressures and economic conditions reduced the attractiveness and viability of some of the groups we managed. Companies join a group because they are worried about coverage availability and the cost of the coverage. In a soft market, unless the group is reasonably large and growing from day one, the group cannot gain momentum, build scale and spread early set-up and administration costs. Once it reaches critical mass, the group can operate viably through all markets, but if it has not reached that size when the market softens, it cannot survive. Given these market realities in 2008, we began working toward the disciplined dissolution of some of our self-insured groups in California.

These developments in our fee-based business have made our risk bearing segments dominant, accounting for 93% of all revenues for the year of 2008, compared to just 19% in 2005. On the fee-based side, we now manage three self-insured groups in California whose annualized premiums total \$32 million. This is less than half of the premium volume we managed at the height of the market in 2006.

A discussion of our risk-based business is really a tale of three regions. Our largest market continues to be California. I am pleased with the performance we achieved in California in 2008. Our loss ratios were satisfactory, essentially consistent with the industry overall. We have a reasonable spread of business by industry. Although construction activity accounts for about a third of our premium, we have balanced our book with other industries including health care, manufacturing, transportation, and agriculture exposures. None of these segments is immune from the effects of the region's economic struggles, but health care and agriculture are relatively less cyclical. I believe diversification among industries we understand and can underwrite with authority will enable us to endure the current conditions and be in good position as the economy improves. I am grateful for the loyalty and professionalism of the brokers who advocate our company and products to their clients. I view our broker partners as a foundational element for our current and future successes.

In contrast to California, we produced unacceptable underwriting results in New York. We established our primary insurance premium base in New York in large part by offering insurance through Majestic to members of some of the



self-insured trusts formerly managed in our fee-based operation. Our desire was to step in and support the members and their brokers in the transition from the trust market while bringing geographic diversification to our primary business segment. We did this at a time when market reforms in New York had imposed substantial rate cuts in many classes of business. At the time, it was not clear how the reforms would mitigate loss costs. Looking back, our response was rushed and not appropriately governed by the judgments of our underwriters. We made a poor decision that contributed significantly to a severe operating loss for the fourth quarter and nearly offset our entire profit for the year.

We have grown our business in New Jersey to about \$18 million in annual premium. Our results for the year were marred by several severe claims. We believe these claims were unusual and not a reflection of poor underwriting judgments. Indeed, going forward we expect our results to be more consistent with statewide averages.

The third element of our risk bearing operation is Twin Bridges, our Bermuda based reinsurance company. Twin Bridges earns premiums by reinsuring excess policies issued by Majestic on the self-insured groups we manage in California and by reinsuring a portion of the primary coverage provided by Majestic. Twin Bridges' combined ratio was up compared with prior years, but still a very healthy 89.4% for the year. The loss ratio was up because Twin Bridges shared in the direct loss ratio produced at Majestic, including

the adverse results in New York and New Jersey. In addition, rates paid by the California self-insured groups are falling, thereby reducing revenue and increasing the loss ratio at Twin Bridges on the group excess policies.

I have confidence in our balance sheet. In case anyone needs reminding, the entire country rapidly descended into financial crisis during 2008. Our decision in the second quarter to sell our equity portfolio and remain invested in high quality fixed income instruments has served us very well. While many primary insurers have seen material portfolio impairments we have preserved our book value with less than one million lost from a portfolio of \$315 million. Our assets are invested in fixed income securities whose average credit rating is AA-plus. Our independent actuaries share our opinion that our loss reserves make a reasonable and adequate provision for our claim liabilities. We are fortunate to be supported by high quality, well capitalized reinsurers whose obligations to us under reinsurance contracts are secure with an average overall A.M. Best rating of A.

Even so, it was perhaps inevitable given the issues surrounding the company and our market price that our rating agency, A.M. Best, would tighten their standards. We are proud and protective of our A-minus rating. The rating is valued by our brokers and essential for many of the markets in which we compete. That said, the A.M. Best criteria that led us to add \$34.5 million of capital to Majestic and manage our premium volume through a 40% quota share reinsurance treaty was

not pleasant medicine to swallow from a profitability standpoint.

The capital that was contributed to Majestic came from Twin Bridges, thereby shrinking our capacity in Bermuda and reducing our ability to share risk within our organization. Following these adjustments, most of our revenues and profits are now derived from our U.S. operations.

After all the effort to persevere through the trials presented in 2008, to have a poor report card is tough. At the end of a very difficult three years, net income from continuing operations for the twelve month period ended December 31, 2008, was still a positive number: \$2.0 million, or \$0.12 per diluted share, compared to net income from continuing operations of \$18.0 million, or \$1.11 per diluted share, in 2007. Total revenues for the year increased to \$143.2 million from \$137.0 million in 2007. Shareholders' equity was \$108.9 million, compared to \$68.9 million at the end of 2005.

SO, ON TO 2009. Following Dan's departure as Chairman and CEO in March, the Board asked me to take over as acting CEO. I am very pleased to assume the role. I have great confidence in our employees and our business and look forward to moving CRM onward. That said, I have to report that there has been no respite from difficult economic conditions at this time of writing. The economy is clearly continuing to deteriorate. Some of our core customer groups are among the hardest-hit: small contractors, auto dealers and professional tradesmen. Investment returns for low risk asset portfolios are at historic lows.



Regardless, there will be no excuses from CRM. I recognize the economic, competitive, and regulatory challenges in our markets. We will rely on our experience, energy, and intelligence to compete successfully in these markets. We feel very good about the strengths we see.

We'll be true to our heritage, yet based firmly in the present and positioned for the future.

- Our broker relationships are solid. We are respected for our vision and creativity.
- We have over \$100 million of book value.
- We have an A-minus rating from A.M. Best.
- Our asset portfolio is very conservatively positioned with no equity risk and an average AA-plus bond rating.
- Our service model is regarded by our insureds and brokers as the best in the industry.

In 2009, we will look to reemphasize the central importance of sound underwriting principles and practices. Quite simply, the core of an insurance company is underwriting. We will seek profits, and not necessarily volume. We must have the opportunity to earn an underwriting profit on any risk we accept.

So, why do I, with 29 years experience in this business, maintain optimism in this environment? Quite simply, I believe in the skills and loyalty of our people. Our underwriting team in New York has taken appropriate action, resulting in the cancellation or nonrenewal of a third of our business in the state. All decisions on the acceptability and pricing of business will be determined by our underwriting team. In California, we have achieved improved pricing for renewals and new business thus far in 2009. Additionally, we are encouraged by recent recommendations for increases in premium rates made by the state bureau responsible for rate determinations. Our claims professionals are well led and are among the best in the business. Our loss control representatives deliver valued service and expertise to our insureds. Our marketing people continue to cultivate a productive and loyal broker force. Our fundamental insurance operations are absolutely solid. All of this underscores our experience in this business. Majestic Insurance Company will celebrate 30 years in business in 2010. We are going to draw upon that experience and use it to write business that satisfies the needs of clients and earns a fair return for our shareholders. We'll be true to our heritage, yet based firmly in the present and positioned for the future.

Thank you for your support of me in my new role and your continued faith in CRM. I look forward to reporting to you during the year.

Sincerely,

James J. Scardino

ACTING CHIEF EXECUTIVE OFFICER

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### Form 10-K

✓ ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the fiscal year ended December 31, 2008

OR

☐ TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from

to

SEC Mail Processing Section

Commission file number: 001-32705

APR 0.3 2009

### CRM Holdings, Ltd.

(Exact name of registrant as specified in its charter)

Washington, DC 122

No 🖾

Bermuda

(State or other jurisdiction of incorporation or organization)

Not Applicable

(I.R.S. Employer Identification No.)

PO Box HM 2062, Hamilton HM HX Bermuda

Not Applicable

(Address of principal executive offices)

(Zip Code)

(441) 295-6689

(Registrant's telephone number, including area code)
Securities registered pursuant to Section 12(b) of the Act:

Title of Each Class

Name of Each Exchange on Which Registered

Common Stock, \$0.01 par value per share

the Exchange Act.

Large accelerated filer □

The NASDAQ Stock Market, LLC

Securities registered pursuant to Section 12(g) of the Act: None.

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act. Yes

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 13 Act. Yes $\square$ No $\square$	5(d) of the Exchange
Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 1 Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to (2) has been subject to such filing requirements for the past 90 days. Yes ☑ No □	
Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K is not contained be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by rethis Form 10-K or any amendment to this Form 10-K.	·
Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelera reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company.	

(Do not check if a smaller reporting company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes □ No ☑

Non-accelerated filer □

As of June 30, 2008, the aggregate market value of the registrant's common stock held by non-affiliates of the registrant was \$42,304,055 based on the closing sale price as reported on the National Association of Securities Dealers Automated Quotation System National Market System.

The number of shares of the registrant's common shares outstanding as of March 16, 2009 was 16,299,679.

Accelerated filer

#### **INCORPORATION BY REFERENCE**

Portions of the proxy statement for the registrant's annual meeting of shareholders to be held on May 5, 2009, to be filed subsequently with the Securities and Exchange Commission pursuant to Regulation 14A, are incorporated by reference in Part III of this Annual Report on Form 10-K.

#### TABLE OF CONTENTS

		Page
Informatio	on Concerning Definitions and Financial Information	i
Forward I	Looking Statements	ii
	PART I	
Item 1.	Business	1
Item 1A.	Risk Factors	34
Item 1B.	Unresolved Staff Comments	56
Item 2.	Properties	56
Item 3.	Legal Proceedings	56
Item 4.	Submission of matters to a vote of security holders	59
	PART II	
Item 5.	Market for registrant's common equity, related stockholder matters and issuer purchases of equity securities	59
Item 6.	Selected Financial Data	62
Item 7.	Management's Discussion and Analysis of Financial Condition and Results of Operations	64
Item 7A.	Quantitative and Qualitative Disclosures About Market Risk	89
Item 8.	Financial Statements and Supplementary Data	91
Item 9.	Changes In and Disagreements with Accountants on Accounting and Financial Disclosure	142
Item 9A.	Controls and Procedures	142
Item 9B.	Other Information	142
	PART III	
Item 10.	Directors, Executive Officers and Corporate Governance	143
Item 11.	Executive Compensation	143
Item 12.	Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters	143
Item 13.	Certain Relationships and Related Transactions	143
Item 14.	Principal Accounting Fees and Services	143
	PART IV	
Item 15.	Exhibits, Financial Statement Schedules	144

#### INFORMATION CONCERNING DEFINITIONS AND FINANCIAL INFORMATION

In this report, we use the terms "Company," "we," "us" or "our" to refer to CRM Holdings, Ltd. and its subsidiaries on a consolidated basis, unless otherwise indicated or unless the context otherwise requires. All references in this report to our entity names are set forth in the following table, unless otherwise indicated or unless the context otherwise requires:

Reference	Entity's Legal Name
CRM Holdings	CRM Holdings, Ltd.
Twin Bridges	Twin Bridges (Bermuda) Ltd.
CRM USA Holdings	CRM USA Holdings Inc.
CRM	Compensation Risk Managers, LLC
CRM CA	Compensation Risk Managers of California, LLC
Eimar	Eimar, LLC
Majestic	Majestic Insurance Company
Embarcadero	Collectively: Embarcadero Insurance Holdings, Inc.; Majestic Insurance Company; Great Western Insurance Services, Inc.; and

References to our common shares include our non-voting Class B shares, unless the context indicates otherwise. All amounts in this report are expressed in U.S. dollars and the financial statements have been prepared in accordance with generally accepted accounting principles in the United States of America, or GAAP, except as otherwise indicated.

Redhorse Insurance Company, Ltd.

#### FORWARD LOOKING STATEMENTS

This document contains forward looking statements, which include, without limitation, statements about our plans, strategies and prospects. These statements are based on our current expectations and projections about future events and are identified by terminology such as "may," "will," "should," "expect," "scheduled," "plan," "seek," "intend," "anticipate," "believe," "estimate," "aim," "potential," or "continue" or the negative of those terms or other comparable terminology. These statements are subject to certain risks and uncertainties that could cause actual results to differ materially from historical earnings and those presently anticipated or projected. Although we believe that our plans, intentions and expectations are reasonable, we may not achieve such plans, intentions or expectations.

The following are some of the factors that could affect financial performance or could cause actual results to differ materially from estimates contained in or underlying our forward-looking statements:

- the cyclical nature of the insurance and reinsurance industry;
- premium rates;
- investment results;
- · legislative and regulatory changes;
- the estimation of loss reserves and loss reserve development;
- reinsurance may be unavailable on acceptable terms, and we may be unable to collect reinsurance;
- the status or outcome of legal and/or regulatory proceedings;
- the occurrence and effects of wars and acts of terrorism;
- the effects of competition;
- failure to retain key personnel;
- · economic downturns;
- · natural disasters; and
- the reasons discussed in Item 1A Risk Factors.

You should carefully read this annual report, the documents that we reference herein and the documents we have filed as exhibits, together with all other documents we have filed with the SEC, with the understanding that our actual future results, levels of activity, performance and achievements may be different from what we expect and that these differences may be material. We qualify all of our forward looking statements by these cautionary statements. We undertake no obligation to update any of the forward looking statements after the date of this report to conform those statements to reflect the occurrence of unanticipated events, except as required by applicable law.

#### PART I

#### ITEM 1. BUSINESS

#### Overview

We are a provider of workers' compensation insurance products. Our main business activities include underwriting primary workers' compensation policies, underwriting workers' compensation reinsurance and excess insurance policies, and providing fee-based management and other services to self-insured entities. We provide primary workers' compensation insurance to employers in California, Arizona, Florida, Nevada, New Jersey, New York, and other states. We reinsure some of the primary business we underwrite and provide excess workers' compensation coverage for self-insured organizations. We provide fee-based management services to self-insured groups in California.

CRM Holdings is a holding company formed in September 2005 under the laws of Bermuda. We provide primary workers' compensation insurance products through Majestic, which was incorporated in California in 1980. We provide reinsurance products through Twin Bridges, which was formed as a Class 3 exempted insurance company under the laws of Bermuda in 2003. We provide fee-based management services through CRM CA, which began operations in California in 2003. CRM USA Holdings is the holding company for our U.S. operations and was incorporated in Delaware in December 2005. Embarcadero is the holding company for Majestic and was formed in 1986 under the laws of California.

We completed our initial public offering in December 2005. In the offering, we sold 6,000,000 shares of common shares and raised \$68.7 million, net of underwriting and offering expenses of \$9.3 million. We contributed \$47.0 million of the IPO proceeds to Twin Bridges to support the growth of our reinsurance business and \$6.5 million to CRM to repay the entire amount outstanding under a credit facility and for general working capital. CRM Holdings' common shares are listed on the Nasdaq Global Select Market under the symbol CRMH. In February 2007, we completed a public offering of 2,882,643 shares of common shares. All of these shares were offered by existing shareholders, and we did not receive any of the proceeds from this offering.

We report our business in four segments: (1) primary insurance; (2) reinsurance; (3) fee-based management services; and (4) corporate and other. Our primary insurance segment was added with the acquisition of Embarcadero on November 14, 2006. Effective September 8, 2008, the results of operations of our subsidiaries, CRM and Eimar, which historically were reported in the fee-based management services segment, are reported as discontinued operations for all periods presented. Revenues, income (loss) before taxes and total assets for each of our segments for each of the last three fiscal years are described in Note 22 of the notes to our consolidated financial statements filed within this annual report under Item 8.

#### **Industry Background**

Workers' compensation is a statutory system under which an employer is required to pay for its employees' costs of medical care and other statutorily prescribed benefits for work-related injuries or illnesses. Most employers comply with this requirement by purchasing workers' compensation insurance. The principal concept underlying workers' compensation laws is that employees injured in the course of their employment have only the legal remedies available under those laws and do not have any other claims against their employers. Generally, workers are covered for injuries that occur in the course and within the scope of their employment. The employers' obligation to compensate injured workers does not depend on any negligence or wrongdoing of the employer and exists even for injuries that result from the negligence or wrongdoing of others, including the injured employee. The benefits payable and the duration of such benefits are set by statute and vary by state and with the nature and severity of the injury or disease and the wages, occupation and age of the employee.

Workers' compensation insurance policies obligate the carrier to pay benefits that the insured employer may become obligated to pay under applicable workers' compensation laws. Each state has a regulatory and adjudicatory system that quantifies the level of wage replacement to be paid, determines the level of medical care required to be provided and the cost of permanent impairment, and specifies the options in selecting healthcare providers available to the injured employee or the employer.

State laws generally require two types of benefits for injured employees: medical benefits and indemnity payments. Medical benefits include expenses related to diagnosis and treatment of the injury and any required rehabilitation. Indemnity payments consist of temporary wage replacement, permanent disability payments and death benefits to surviving family members. To fulfill this mandated financial obligation, employers may purchase workers' compensation insurance from a private insurance carrier, a state-sanctioned assigned risk pool or a self-insurance group (an entity that allows employers to obtain workers' compensation coverage on a pooled basis, typically subjecting each employer to joint and several liability for the entire fund) or, if permitted by the state in which they operate, may self-insure, thereby retaining all risk.

#### **Primary Insurance Segment**

#### Overview

Our primary insurance segment includes the underwriting of workers' compensation insurance products offered through Majestic, our California domiciled insurance company. We offer primary workers' compensation insurance through independent insurance brokers and agents to various size businesses and excess and frequency coverage policies to self-insured entities. We acquired Majestic in November 2006. Before the acquisition, Majestic provided coverage under the United States Longshore and Harbor Workers' Compensation Act (USL&H Act), although we stopped offering this type of coverage in March 2007. We believe that Majestic's experience in underwriting complex risks allows it to target potential accounts with attractive premiums relative to exposure, good employee relations and effective risk management policies.

Majestic is currently rated "A-" (Excellent) by A.M. Best Company, Inc., or A.M. Best. This rating was upgraded from "B++" (Very Good) following our acquisition of Majestic, and the upgraded rating has provided us with the ability to bid on business that had previously been unavailable to Majestic due to minimum rating requirements by some employers and brokers.

Our long-term strategy in the primary workers' compensation segment is to attract policyholders requiring quality services based on adequate premium rates for the exposure. During periods of intense competition or other adverse industry conditions, Majestic's premium revenue may be reduced as employers buy elsewhere because we adhere to a long-standing operating principle that we will strive to achieve and not compromise the adequacy of our premium rates in order to achieve revenue or market share objectives. Our value proposition is that our services, including our claims handlings and loss control, over the long-run, provide employers the opportunity to reduce their experience modification factor and thereby, their long-term workers' compensation costs.

#### **Policyholders**

Majestic seeks to underwrite better than average risks in a diversity of classifications which have been in business no less than three years. As of December 31, 2008, Majestic had more than 2,758 policyholders with an average annual workers' compensation policy premium of \$60 thousand. As of December 31, 2008, 2007 and 2006, our ten largest policyholders accounted for 7%, 22% and 18%, respectively, of our gross premiums. Our policy renewal rate on voluntary business that we quoted and renewed was 65%, 83% and 73% in 2008, 2007 and 2006, respectively.

While not limited to a specific list of classification codes, Majestic focuses on contractors, transportation, healthcare, wholesale and retail, manufacturing, auto dealers, hospitality, physicians and dentists, colleges and universities, banks and other classes on a case by case basis. The following table sets forth Majestic's direct

premiums written by the industries that Majestic focuses on and as a percentage of total direct written premiums for the last three fiscal years:

	Year Ended December 31,					
	2008		2007		2006	
		(	Dollars in thou	usands)	•	
Construction	\$ 55,898	33%	\$ 20,556	12%	\$10,747	16%
Healthcare	26,218	15%	16,702	10%	9,473	14%
Manufacturing	16,098	9%	15,109	9%	13,293	20%
Wholesale and Retail	12,176	7%	11,948	7%	8,872	13%
Services	9,325	5%	5,668	3%	5,122	8%
Transportation	8,319	5%	2,561	2%	779	1%
Hospitality	1,231	1%	1,029	1%	1,334	2%
Others	22,575	_13%	15,403	_9%	16,965	<u>25</u> %
Total Primary	151,840	89%	88,976	54%	66,585	100%
Total Excess	19,567	11%	76,686	<u>46</u> %		0%
Total	<u>\$171,407</u>	100%	\$165,663	<u>100</u> %	\$66,585	<u>100</u> %

Majestic is licensed to write workers' compensation insurance in 16 states: Alaska, Arizona, California, Florida, Hawaii, Idaho, Illinois, Montana, Nevada, New Jersey, New Mexico, New York, Oregon, Utah, Virginia and Washington. During 2008, we wrote workers' compensation insurance in 10 states. Majestic, before our acquisition, issued policies primarily to businesses located in California. Following our acquisition, we expanded Majestic's coverage to include excess and frequency coverage to self-insured entities beginning in January 2007. We began offering primary workers' compensation policies in New Jersey in April 2007, in New York in October 2007 and in Florida in December 2007. The following table sets forth Majestic's direct premiums written by state and as a percentage of total direct written premiums for the last three fiscal years:

	Year Ended December 31,					
	2008	2008 2007			2006	
		(	Dollars in tho	usands)		
California	103,896	61%	\$106,153	64%	\$61,269	92%
New York	41,004	24%	48,617	29%	_	0%
New Jersey	19,006	11%	6,464	4%		0%
Arizona	4,097	2%	1,733	1%	435	1%
Florida	2,149	1%		0%		0%
Nevada	1,259	1%	554	0%	124	0%
Washington	121	0%	1,130	1%	3,108	5%
Alaska	(93)	0%	885	1%	1,664	2%
Others	(32)	0%	127	0%	(15)	0%
Total	<u>\$171,407</u>	100%	<u>\$165,663</u>	100%	<u>\$66,585</u>	100%

#### **Production of Business**

We sell our primary workers' compensation insurance solutions through independent agents and brokers. Majestic currently maintains a marketing presence in California, New Jersey, New York, Arizona, Nevada, Oregon and Florida and policies are currently placed through approximately 325 independent agents and brokers. In evaluating Majestic's agent and broker relationships, we give strong consideration to the business segments in which an agent or broker operates and we are careful to limit the geographic overlap of our agents and brokers. We also monitor premium and account loss activity on a monthly basis and conduct an annual review of all of our brokers on the basis of production and loss results. We compensate these independent agents and brokers by paying a commission based on the premium collected from the policyholder. Our independent agents and brokers do not

have the authority to underwrite or bind coverage. Majestic's ten largest independent agents and brokers produced approximately 14%, 38% and 49% of its premiums in-force as of December 31, 2008, 2007 and 2006, respectively.

#### Underwriting and Pricing

Our underwriting strategy for primary workers' compensation insurance is to underwrite individual risks as opposed to focusing on a specific group of industries. We seek to identify businesses with, among other things, above average wage and benefit levels, below average employee turnover, low claims frequency and existing loss control and return-to-work programs.

Majestic offer four types of workers' compensation insurance products and services:

- Guaranteed Cost Plans. These plans are fixed-cost insurance products in which the policy's premium charges do not vary as a result of the loss experience of the insured. Premiums are developed by: (1) applying the applicable industry rate to the policyholder's aggregate payroll; (2) adjusting for the historical modification factor applicable to the policyholder; (3) making further adjustments based on the policyholder's loss history; and (4) adjusting for our premium/discount factors based on considerations such as the insured's safety record, length of time in business and other underwriting metrics.
- Risk-Sharing Products. Majestic's risk-sharing products generally consist of retrospective rate plans and large deductible plans. With retrospective rate plans, our premiums are adjusted based upon the actual loss experience of the policyholder during the policy period. The policyholder will receive returned premium if the actual loss experience is lower than expected or pay additional premium if the actual loss experience is higher than expected, subject to minimum and maximum premium. With respect to large deductible plans, we provide claims handling, risk control and other administrative services; however, we only pay policyholder claims in excess of a deductible. The deductible level is typically intended to cover a large majority of estimated losses.
- Loss Mitigation Program. This program is subscribed for by a policyholder in conjunction with its workers' compensation coverage. The program, which we refer to as the "HealthCare Organizational Plan," is designed to provide employers with better control of workers' compensation losses while ensuring long-term quality treatment. The plan is designed to return injured workers to work faster, close claims sooner and reduce associated litigation.
- Excess and Frequency Coverage. Self-insured groups and entities are generally required to purchase excess and frequency workers' compensation coverage from U.S. admitted insurers. This "excess coverage" insures the self-insured group or entities for claims that exceed a minimum level of retention. The self-insured groups or entities also purchase coverage to insure against the risk that a large number of claims will occur and result in losses that are each less than retention level but in the aggregate result in such losses that could exhaust their resources. This "frequency coverage" is triggered if the aggregate amount of losses and loss adjustment expenses during the coverage period exceeds a percentage of the premiums paid to the groups by their members. If triggered, the frequency coverage will insure up to a specified amount of losses and loss adjustment expenses of the group during the coverage period.

#### Risk Assessment and Loss Control Services

We place a strong emphasis on our loss control function as an integral part of the underwriting process as well as a competitive differentiator. Majestic's loss control department delivers risk level evaluations to our underwriters with respect to the degree of an employer's management commitment to safety and acts as a resource for our customers to support the promotion of a safe workplace. We believe that this experience benefits us by allowing us to serve our customers more efficiently and effectively. On a case by case basis, as necessary, our loss control staff evaluates each prospective customer's safety program elements and key loss control measures, supported with explanations in an internal report to the appropriate underwriter. Our loss control staff develops detailed policyholder service plans outlining corrective actions needed to address potentially hazardous conditions or safety program deficiencies and proactively monitors policyholder actions to ensure compliance.

#### Claims Management

Our claims management services involve the administration and management of a claim from the time it is brought to our attention until the claim is finally settled. We have established procedures to record reported insurance claims, regardless of size, in a claims database upon receipt of notice of the claim. We attempt to make contact with the injured worker, treating physician and employer within 24 hours after receiving a claim. This focus on timely reporting and follow-up allows us to mitigate claims and loss adjustment expenses and identify potential fraud. Majestic periodically updates its database for any developments affecting a claim.

#### Novation Agreement

On June 28, 2007, we consummated a novation agreement with New York Marine & General Insurance Company (Novation Agreement). Under the terms of the Novation Agreement, Majestic was substituted as the insurance company for almost all of the excess policies previously issued by New York Marine & General Insurance Company (NY Marine & General) to certain of the self-insured groups we managed. NY Marine & General transferred and assigned to Majestic all of its respective rights, duties and obligations under the excess workers' compensation policies issued to certain of our self-insured groups during the policy years 2003 through 2006. In connection with this, NY Marine & General also transferred and assigned its rights, duties and obligations to Majestic under two quota share reinsurance agreements between NY Marine & General and Twin Bridges, which are discussed below under the heading "Primary Insurance Segment — Reinsurance — Quota Share Reinsurance"

#### Reserves for Losses and Loss Adjustment Expenses

We record reserves for unpaid losses and loss adjustment expenses, referred to as loss reserves, related to insurance policies written by Majestic. These loss reserves are balance sheet liabilities representing estimates of future amounts we expect to pay for claims occurring on or before the balance sheet date. This estimate includes not only claims already reported to us as of the balance sheet date, but claims for injury that have occurred but have not been reported to us. We take into consideration the facts and circumstances for each claim file as then known by our claims department, as well as actuarial estimates of aggregate unpaid losses and loss expense.

The three main components of our loss reserves are case reserves, reserves for losses "incurred-but-not-reported," and loss adjustment expenses.

When a claim is reported, Majestic establishes, individually, a "case reserve" for the estimated amount of its ultimate settlement and its estimated loss adjustment expenses. Amounts are established based upon knowledge of the severity of the injury and may subsequently be supplemented or reduced as Majestic's claims department receives new information. At any point in time, the amount paid on a claim, plus the reserve for future amounts to be paid represents the estimated total cost of the claim, or the case incurred amount. The estimated amount of loss for a reported claim is based upon various factors, including:

- · type of loss;
- · severity of the injury;
- age and occupation of the injured employee;
- estimated length of temporary disability;
- anticipated permanent disability;
- expected medical procedures, costs and duration;
- our knowledge of the circumstances surrounding the claim;
- insurance policy provisions, including coverage, related to the claim;
- jurisdiction of the occurrence; and
- other benefits defined by applicable statute.

The case incurred amount can vary due to uncertainties with respect to medical treatment and outcome, length and degree of disability, employment availability and wage levels and judicial determinations. As changes occur, the case incurred amount is adjusted. The initial estimate of the case incurred amount can vary significantly from the amount ultimately paid, especially in circumstances involving severe injuries with comprehensive medical treatment. Changes in case incurred amounts, or case development, are an important component of our historical claim data.

In addition to Majestic's case reserves, at the end of any financial reporting period, there are a number of claims that have not yet been reported but will arise out of accidents that have already occurred. These are referred to in the insurance industry as "incurred-but-not-reported," or IBNR. IBNR is the estimated ultimate losses for each accident year less amounts that have been paid and case reserves. IBNR reserves, unlike case reserves, do not apply to a specific claim, but rather apply to the entire body of claims arising from a specific time period. IBNR primarily provides for costs due to:

- future claim payments in excess of case reserves on recorded open claims;
- · additional claim payments on closed claims; and
- the cost of claims not yet reported to us.

Most of Majestic's IBNR reserves relate to estimated future claim payments over and above the case reserves on recorded open claims. For workers' compensation, most claims are reported to the employer and to the insurance company relatively quickly, and relatively small amounts are paid on claims that already have been closed. Consequently, late reporting and reopening of claims are a less significant part of IBNR for Majestic.

We rely upon actuarial estimates to establish Majestic's IBNR reserves for loss amounts, including expected development of reported claims. These IBNR reserves include estimated loss adjustment expenses. We calculate Majestic's IBNR reserves by using generally accepted actuarial techniques, relying on the most recent information available, including pricing information, industry information and our historical development patterns. These reserves for losses and loss adjustment expenses are revised as additional information becomes available and as claims are reported and paid.

The third component of Majestic's loss reserves are reserves for loss adjustment expenses. Majestic's reserves for loss adjustment expenses is our estimate of the diagnostic, legal, administrative and other similar expenses that we will spend in the future managing claims that have occurred on or before the balance sheet date.

A portion of our loss reserves are ceded to unaffiliated reinsurers. We establish Majestic's loss reserves both gross and net of reinsurance. The determination of the amount of reinsurance that will be recoverable on our loss reserves includes reinsurance recoveries from our excess of loss and quota share reinsurance policies. Our reinsurance arrangements also include intercompany quota share and excess of loss reinsurance agreements between Majestic and Twin Bridges. Under these agreements, Majestic cedes some of its premiums, losses, and loss adjustment expenses to Twin Bridges, but these intercompany reinsurance agreements do not affect our consolidated financial statements, since, on a consolidated basis, we retain 100% of the risks not ceded to unaffiliated excess of loss reinsurers.

Our best estimate of our ultimate liability for Majestic's total unpaid losses and loss adjustment expenses as of December 31, 2008, net of reinsurance receivables, was \$214.4 million. As of December 31, 2008, Majestic had 4,020 open claims. Majestic's reserve for losses and loss adjustment expenses (gross and net), as well as our case and IBNR reserves, as of December 31, 2008, 2007 and 2006, respectively, are shown below. The 2008 and 2007 figures are shown net of elimination of intercompany loss reserves and reinsurance recoverables of \$31.0 million and \$18.2 million, respectively.

As of and for the Year Ended December 31,

	2008	2007	2006
	(Dollars in thousands)		
Case reserves	\$104,025	\$ 86,813	\$ 77,639
IBNR	85,330	66,720	49,739
Loss adjustment expenses	29,429	21,840	20,658
Fair value adjustment of loss reserves	(4,394)	(4,964)	(6,156)
Gross unpaid losses and loss adjustment expenses	214,390	170,409	141,880
Reinsurance recoverables on unpaid losses and loss adjustment			
expenses, gross	(61,954)	(42,727)	(35,774)
Fair value adjustment of reinsurance recoverables	6,453	7,240	6,861
Net unpaid losses and loss adjustment expenses	\$158,889	\$134,922	\$112,967

We produce a point estimate for Majestic's loss reserves using the results of various methods of actuarial estimation. We use Majestic's historical claims data broken out by accident year and paid and incurred claim amounts broken out by medical, indemnity, expense, subrogation, and individual large loss information. We then select and apply a variety of generally accepted actuarial methods to the data which produce estimates of ultimate losses by accident year. The methods applied vary somewhat according to the type of policy (primary or excess) and claim benefit being analyzed. We estimate Majestic's loss reserves using the following actuarial methods:

- Paid Loss Development Method. A method using historical, cumulative paid losses by accident year and develops those actual losses to estimated ultimate losses based upon the assumption that each accident year will develop to estimated ultimate cost in a manner that is analogous to prior years. The paid method does not rely on case reserves or claim reporting patterns in making projections. The validity of the results from using a paid loss development approach can be affected by many conditions, such as internal claim department processing changes, legal changes or variations in a company's mix of business from one year to the next. Also, since the percentage of losses paid for immature years is often low, development factors are more volatile. A small variation in the number of claims paid can have a leveraging effect that can lead to significant changes in estimated ultimate liability for losses and loss adjustment expenses.
- Incurred Loss Development Method. A method using historical, cumulative incurred losses by accident year and develops those actual losses to estimated ultimate losses based upon the assumption that each accident year will develop to estimated ultimate cost in a manner that is analogous to prior years. The incurred (case incurred) loss development method relies on the assumption that, at any given state of maturity, ultimate losses can be predicted by multiplying cumulative reported losses (paid losses plus case reserves) by a cumulative development factor. The validity of the results of this method depends on the stability of claim reporting and settlement rates, as well as the consistency of case reserve levels. Case reserves do not have to be adequately stated for this method to be effective; they only need to have a fairly consistent level of adequacy at all stages of maturity.
- Bornhuetter-Ferguson Method. The Bornhuetter-Ferguson Method is a blended method that explicitly takes into account both actual loss development to date and expected future loss emergence. Two versions of this method exist: one based on paid loss and one based on incurred loss. This method uses the selected loss development patterns from the development methods to calculate the expected percentage of loss unpaid (or unreported). The expected component of the method is calculated by multiplying earned premium for the given exposure period by a selected prior loss ratio. The resulting dollars are then multiplied by the expected percentage of unpaid (or unreported) loss described above. This provides an estimate of future loss payments (or reporting) that is then added to actual paid (or incurred) loss data to produce estimated ultimate loss.

All of the methods described above use expected loss payment and reporting patterns for losses and Majestic's actual paid and reported losses and loss adjustment expenses to estimate the reserve. The expected payment and reporting patterns are based on state specific industry patterns as well as our historical patterns. For losses incurred in California and under USL&H policies, where we have a significant amount of historical claims data, we are able

to rely on the analysis of Majestic's more than 58 thousand claims in its 22-year history. For other jurisdictions, we rely heavily on industry wide loss development factors in combination with price and exposure information. The determination to assign particular weights to ultimate losses developed through application of our loss development factors and industry-wide loss development factors is made by the actuary and is a matter of actuarial judgment. The expected payment and reporting patterns can change whenever there is new information that leads us to believe that the pattern of future loss payments will be different from what has historically been expected.

For the most current accident year, we rely heavily on an expected loss ratio method. This method is based on an analysis of historical loss ratios adjusted for current pricing levels, exposure growth, anticipated trends in claim frequency and severity, the impact of reform activity and any other factors that may have an impact on the loss ratio. This adjusted loss ratio is applied to the earned premium for the current accident year to derive the ultimate estimated claims liability for the current accident year which becomes one of the components of the overall estimated claims liability reflected on our balance sheet. Majestic's estimate of the ultimate claims liability for the current accident year is reviewed quarterly and is adjusted throughout the current year.

We also estimate net loss reserves which account for reductions in Majestic's claims liabilities as a result of reinsurance receivables and amounts recoverable through subrogation using the actuarial analysis similar to those described above. Majestic's reinsurance program, in particular, significantly influences the level of net retained losses. Under Majestic's reinsurance program, the reinsurers assume a portion of the loss and loss adjustment expenses incurred in excess of certain loss thresholds or share on a proportional basis in certain losses. Receivables from reinsurers are a function of estimated loss reserves and are therefore subject to similar uncertainties. In addition, reinsurance recoverables may ultimately prove to be uncollectible if the reinsurer is unable to perform under the contract. Reinsurance contracts do not relieve Majestic of its obligations to its policyholders.

We may adjust loss development patterns, the various method weights or the expected loss ratios used in our analyses. Management employs judgment in each reserve valuation as to how to make these adjustments to reflect current information. The actuarial methods look at historical paid losses at various points in time, claim counts and average costs of incurred losses, counts and average values of unpaid losses, as well as variations of such techniques. Estimates of ultimate claims liability for each accident year are derived using the actuarial techniques and we adjust the ultimate estimated claims liability for prior accident years during the year, only to the extent that there is enough overall evidence that a material change has occurred that would result in a material change in its prior year-end estimate of ultimate claims liability.

Loss reserves do not represent an exact calculation of liability, but instead represent management's best estimates, generally utilizing actuarial expertise and projection techniques, at a given accounting date. Reserves for losses and loss adjustment expenses are estimates and are inherently uncertain; they do not and cannot represent an exact measure of liability. Several factors contribute to the uncertainty in establishing these estimates. Judgment is required in actuarial estimation to ascertain the relevance of historical payment and claim settlement patterns under current facts and circumstances. Key assumptions in the estimation process are the average cost of claims over time, which is referred to as severity trends, including the increasing level of medical, legal and rehabilitation costs, frequency risks, fluctuations in inflation, prevailing economic, social and judicial trends, legislative changes, third party claims handling procedures and costs associated with fraud or other abuses of the medical claim process.

In addition, there may be a significant delay between the occurrence of the insured event and the time it is actually reported to us. The time period between the occurrence date and payment date of a loss is referred to as the "claim-tail." Workers' compensation is considered to be a "long-tail" line of insurance, meaning that there can be an extended elapsed period between when a claim occurs (when the worker is injured on the job) and the final payment and resolution of the claim, which adds greater uncertainty to determining our ultimate liability. The "long tail" for workers' compensation is not usually caused by a delay in the reporting of the claim. The vast majority of our workers' compensation claims are reported very promptly. Instead, the "long tail" for workers' compensation is usually caused by the fact that benefits are often paid over a long period of time, and many of the benefit amounts are difficult to determine in advance of their payment.

Our obligations with respect to an injured worker may include medical care and disability-related payments for the duration of the injured worker's disability, in accordance with state workers' compensation statutes, all of which payments are considered as part of a single workers' compensation claim. The duration of the injured worker's disability, the course and cost of medical treatment, as well as the lifespan of dependents, are uncertain and are difficult to determine in advance. We endeavor to minimize this risk by closing claims promptly, to the extent feasible. In addition, there are no policy limits on our liability for workers' compensation claims as there are for other forms of insurance. We endeavor to mitigate this risk by purchasing reinsurance that will provide us with financial protection against the impact of very large claims and catastrophes. Although we update and monitor our case reserves frequently as appropriate to reflect current information, it is very difficult to set precise case reserves for an individual claim due to the inherent uncertainty about the future duration of a specific injured worker's disability, the course and cost of medical care for that injured worker, and the other factors described above. Therefore, in addition to establishing case reserves on a claim-by-claim basis, we, like other workers' compensation insurance companies, establish IBNR reserves based on analyses and projections of aggregate claims data.

The adequacy of Majestic's loss reserves can also be impacted by trends in the frequency and severity of claims, changes in the legal environment, claim inflation, the cost of claim settlements, and legislative reforms. While the actuarial methods employed factor in amounts for these circumstances, they may prove to be inadequate. For example, there may be a number of claims for which the estimate of the unpaid loss and loss adjustment expenses associated with future medical treatment proves to be inadequate because the injured worker does not respond to medical treatment as expected by the claims examiner. Another example is claim inflation, which can result from medical cost inflation or wage inflation. The actuarial methods employed include an amount for claim inflation based on historical experience. To the extent that the historical factors, and the actuarial methods used, are inadequate to recognize future inflationary trends, Majestic's reserve for losses and loss adjustment expenses may be inadequate. The amount of any such inadequacy would depend on the mix of medical and indemnity payments and the length of time over which the claims are paid.

Based on the above factors, estimating reserves for workers' compensation claims may be more uncertain than estimating reserves for other lines of insurance with shorter or more definite periods between occurrence of the claim and final determination of the ultimate loss and with policy limits on liability for claim amounts. Accordingly, our reserves may prove to be inadequate to cover our actual losses and loss adjustment expenses. The adequacy of our ultimate loss reserves, which are based on estimates, is inherently uncertain and represents a significant risk to our business, which we attempt to mitigate through our claims management process, by monitoring and reacting to statistics relating to the cost and duration of claims, and by consulting with outside actuarial firms. However, no assurance can be given as to whether our ultimate liability will be more or less than our loss reserve estimates.

Although many factors influence the actual cost of claims and the corresponding unpaid losses and loss adjustment expenses estimates, we do not measure and estimate values for all of the individual variables. This is because many of the factors that are known to impact the cost of claims cannot be measured directly. In most instances, we rely on historical experience or industry information to estimate values for the variables that are explicitly used in the unpaid loss and loss adjustment expenses analysis. We assume that the historical effect of these unmeasured factors, which is embedded in Majestic's experience or industry experience, is representative of future effects of these factors. In the event that Majestic has reason to expect a change in the effect of one of these factors, we perform analyses to quantify the necessary adjustments.

Reconciliation of Loss Reserves. The following table provides a reconciliation of Majestic's beginning and ending reserve balances, net of reinsurance receivables, for the years ended December 31, 2008, 2007, and 2006, to the gross of reinsurance amounts reported in Majestic's balance sheets as of December 31, 2008, 2007 and 2006:

	As of and for the Year Ended December 31,			
	2008	2007	2006(1)	
	(Do	llars in thousan	ids)	
Gross balance at January 1	\$170,409	\$141,880	\$140,583	
Less reinsurance recoverable	(35,487)	(28,913)	(35,588)	
Net balance at January 1	134,922	112,967	104,995	
Fair value adjustment of loss reserves	570	1,192	(6,156)	
Fair value adjustment of reinsurance recoverable	(787)	379	6,861	
Total fair value adjustment	(217)	1,571	705	
Incurred related to:				
Current year	71,986	61,915	48,160	
Prior years	(3,443)	(6,521)	(6,551)	
Total incurred	68,543	55,394	41,609	
Paid related to:				
Current year	(12,817)	(11,036)	(8,773)	
Prior years	(31,542)	(23,974)	(25,569)	
Total paid	(44,359)	(35,010)	(34,342)	
Net balance at December 31	158,889	134,922	112,967	
Plus reinsurance recoverable	55,501	35,487	28,913	
Gross balance — December 31	\$214,390	<u>\$170,409</u>	\$141,880	

<sup>(1)</sup> We acquired Majestic on November 14, 2006. The results in the table above as of December 31, 2006 are not included in our consolidated results, except for the period from November 14, 2006 to December 31, 2006.

Our estimates of incurred losses and loss adjustment expenses attributable to insured events of prior years have decreased for past accident years because actual losses and loss adjustment expenses paid and current projections of unpaid losses and loss adjustment expenses were less than we originally anticipated. We refer to such decreases as favorable developments. The reductions in reserves were \$3.6 million, \$6.5 million and \$6.6 million for the years ended December 31, 2008, 2007 and 2006, respectively.

As discussed above, loss reserves are established by management using actuarial indications based upon Majestic's historical data and industry experience regarding claim emergence and claim payment patterns, claim cost trends (adjusted for future anticipated changes in claims-related and economic trends), as well as regulatory and legislative changes. The amount by which estimated losses, measured subsequently by reference to payments and additional estimates, differ from those originally reported for a period is known as "development" in the insurance industry.

The decrease in the prior year reserves was primarily the result of actual paid losses being less than expected, and revised assumptions used in projection of future losses and loss adjustment expenses payments based on more current information about the impact of certain changes, such as legislative changes, which was not available at the time the reserves were originally established. The favorable development was predominantly from accident years 2004 through 2007, for which reported indemnity claims and average cost per claim developed better than expected. As Majestic receives new information and updates in its assumptions over time regarding its ultimate liabilities, its loss reserves may prove to be inadequate to cover its actual losses or they may prove to exceed the ultimate amount of its actual losses.

In previous years, a significant portion of Majestic's policies were risk-sharing products. As a result, the \$3.6 million in favorable development in 2008 was partially offset by \$1.7 million in additional return premiums ultimately owed on these risk sharing products. The \$6.5 million in favorable loss development in 2007 was partially offset by \$2.4 million in additional return premiums on risk sharing products. The \$6.6 million in favorable loss development in 2006 was partially offset by \$3.2 million in additional return premiums on risk sharing products. The market demand for risk sharing products in California has since decreased, with these policies now representing less than 5% of Majestic's premiums in-force.

While we have had favorable loss reserve development over the past three years, the magnitude of this development illustrates the inherent uncertainty in our liability for losses and loss adjustment expenses, and we believe that favorable or unfavorable development of similar magnitude, or greater, could occur in the future. For a detailed description of the major sources of recent favorable development, see "Item 7 — Management's Discussion Analysis of Financial Condition and Results of Operations" and Note 10 of the Notes to our Consolidated Financial Statements.

Loss Reserve Development. The table below shows the development of Majestic's reserve for losses and loss adjustment expenses, net of reinsurance, for years ended December 31, 1998 through 2008. The accompanying data is not accident year data, but rather a display of 1998 to 2008 year-end reserves and the subsequent changes in those reserves. The accompanying data does not include the elimination of affiliate reinsurance recoverables of \$31.0 million or the GAAP fair value purchase accounting adjustments that reduced loss reserves and reinsurance recoverables by \$4.4 million and \$6.5 million, respectively, for the year ended December 31, 2008. The accompanying data does not include the elimination of affiliate reinsurance recoverables of \$18.2 million or the GAAP fair value purchase accounting adjustments that reduced loss reserves and reinsurance recoverables by \$4.9 million and \$7.2 million, respectively, for the year ended December 31, 2007. There were no affiliate reinsurance recoverables for the ended December 31, 2006. The accompanying data does not include the GAAP fair value purchase accounting adjustments that reduced loss reserve and reinsurance recoverables by \$6.2 million and \$6.9 million, respectively, for the year ended December 31, 2006.

Section A of the table shows the estimated liability for losses and loss adjustment expenses, net of reinsurance, recorded at the balance sheet date for each of the indicated years for all current and prior accident years. This liability represents the estimated amount of losses and loss adjustment expenses for claims arising for all years that are unpaid at the balance sheet date, including losses that have been incurred but not yet reported and reduced by estimates of amounts recoverable under reinsurance contracts. Section B of the table shows the re-estimated amount of the previously recorded liability, based on experience as of the end of each succeeding year. The estimate is increased or decreased as more information becomes known about the frequency and severity of claims.

Sections C and G of the table show the aggregate change in the net and gross liability, respectively, from original balance sheet dates and the re-estimated liability through December 31, 2008. Thus, changes in ultimate development estimates are included in operations over a number of years, minimizing the significance of such changes in any one year.

Section D of the table shows the cumulative amount of net losses and loss adjustment expenses paid relating to recorded liabilities as of the end of each succeeding year. Section E of the table shows the re-estimated liability reduced by estimated reinsurance receivables and Section F of the table shows the re-estimated gross liability before the reduction of reinsurance receivables through December 31, 2008.

					Years E	nded Decei	mber 31,				
	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008
					(Doll	ars in tho	usands)				
Section A. Reserve for unpaid loss and loss adjustment expenses, net of reinsurance recoveries	\$46,352	\$52,413	\$ 63,745	\$ 66,999	\$ 76,389	\$ 87,613	\$ 98,319	\$104,995	\$112,262	\$132,937	\$156,832
Novation reserves assumed in 2007 on prior years						106	2,148	4,651	6,944		
Re-stated reserve for unpaid loss and loss adjustment expenses, net of reinsurance recoveries after											
Novation	46,352	52,413	63,745	66,999	76,389	87,719	100,467	109,646	119,206	132,937	156,832
Section B. Reserve, net of reinsurance recoveries, re-estimated as of:											
One year later	46,439	50,554	68,509	73,153	90,093	95,137	99,216	98,444	112,735	129,494	
Two years later	41,212	51,608	70,883	83,038	95,533	102,636	101,313	102,252	103,363		
Three years later	41,727	52,404	74,250	87,246	101,133	105,938	104,072	95,044			
Four years later	42,022	53,668	77,158	89,875	103,584	106,631	100,047				
Five years later	43,175	55,275	78,575	92,448	104,993	105,115					
Six years later	44,383	56,093	80,355	94,663	104,325						
Seven years later	44,522	57,266	82,905	94,221							
Eight years later	45,320	59,705	82,396								
Nine years later	47,784	59,292									
Ten years later	47,493										
Cumulative											
Redundancy (Deficiency)	(1,141)	(6,879)	(18,650)	(27,222)	(27,936)	(17,396)	420	14,602	15,843	3,443	
Section D. Paid, net (cumulative) as of:	(1,141)	(0,077)	(10,050)	(21,222)	(27,550)	(17,570)	420	14,002	13,043	3,443	
One year later	15,782	17,422	27,322	31,844	33,768	31,878	30,729	25,569	23,974	31,542	
Two years later	24,018	31,331	46,570	52,008	55,410	53,239	49,322	40,204	40,760		
Three years later	30,684	39,983	57,249	63,543	68,588	66,039	59,274	50,906			
Four years later	34,766	44,193	63,228	70,490	76,609	72,646	66,904				
Five years later	36,497	46,737	66,383	74,635	80,937	78,240					
Six years later	38,017	48,192	68,602	77,536	84,453						
Seven years later	38,664	49,370	70,136	79,593							
Eight years later	39,466	50,550	71,470								
Nine years later	40,292	51,282									
Ten years later											
Net Liability — December 31,	46,352	52,413	63,745	66,999	76,389	87,719	100,467	109,646	119,206	132,937	156,832
Receivable from reinsurers for unpaid losses	18,347	19,547	27,827	31,384	33,037	40,651	41,783	30,937	28,830	60,908	92,912
Gross Liability —	64.600	71.070	01.533	00.202	100.427	120.270	1.42.250	140 500	140.037	102.015	240.746
Novation reserves assumed in 2007 on prior years	64,699	71,960	91,572	98,383	109,426	128,370 216	142,250 3,085	140,583 8,132	148,036 15,987	193,845	249,743
Re-stated gross liability after Novation — December 31,	64 600	71.060	01 572	00 202	100.426					102 045	240.742
Section E. Re-estimated	64,699	71,960	91,572	98,383	109,426	128,586	145,335	148,715	164,023	193,845	249,743
liability, net	47,493	59,292	82,396	94,221	104,325	105,115	100,047	95,044	103,363	129,494	
reinsurers for unpaid losses	15,354	15,588	30,419	45,415	49,201	51,884	50,692	46,156	50,391	56,896	
Section F. Re-estimated											
liability, gross	62,848	74,880	112,815	139,636	153,526	156,999	150,739	141,200	153,754	186,390	
Section G. Gross Cumulative Redundancy (Deficiency)	\$ 1,851	\$ (2,920)	\$ (21,243)	\$ (41,253)	\$ (44,100)	\$ (28,413)	\$ (5,404)	\$ 7,515	\$ 10,269	\$ 7,455	

#### Investments

We invest the funds made available by Majestic's capital and the net cash flows from operations with the objective to provide income and realized gains on investments. We manage Majestic's investment portfolio by

considering duration, asset/liability matching, sector allocation, execution expense, credit quality and concentration and various regulatory requirements in formulating investment strategy and selecting securities.

Majestic's investment objective is to maximize current yield while maintaining safety of capital together with sufficient liquidity for ongoing insurance operations. Since May 2008, Majestic's investment portfolio is composed of fixed-income securities. We structure Majestic's investment portfolio giving consideration to the expected timings of the payout of its insurance liabilities. If our payout estimates are inaccurate, we may be forced to liquidate investments prior to maturity at a significant loss to cover such liabilities. Investment losses could significantly decrease our asset base, which will adversely affect our ability to conduct business and could have a material adverse effect on our financial condition and results of operations.

As of December 31, 2008, Majestic had total invested assets of \$291 million, of which \$153 million were on deposit with various regulatory agencies as required by law. A one percent increase in the current market interest rates would cause the fair value of Majestic's investment portfolio as of December 31, 2008 to decrease by approximately \$7.8 million.

The following table shows the fair market values of various categories of Majestic's investment portfolio, the percentage of the total market value of Majestic's invested assets represented by each category and the tax equivalent yield to maturity based on the fair market value of each category of invested assets as of the dates indicated:

	As of December 31, 2008			
Description of Securities	Fair Value	Percent of Total	Yield	
	(Do	llars in thousands)		
U.S. Treasury and government sponsored agency securities	\$ 71,467	25%	3.5%	
Obligations of states and political subdivisions	104,280	35%	5.0%	
Corporate and other obligations	115,574	40%	<u>5.0</u> %	
Total fixed-maturity securities	291,321	100%	<u>4.6</u> %	
Equity securities			_	
Total investments, available for sale	<u>\$291,321</u>	100%	<u>4.6</u> %	

The following table shows the ratings distribution of Majestic's fixed-income portfolio by Standard and Poor's rating as a percentage of total market value as of the dates indicated:

ating		31,
<u></u>	(Dollars thousand (Unaudite	is)
"AAA"	\$168,381	58%
"AA"	69,176	24%
"A"	43,745	15%
"BBB"	10,019	3%
Total fixed-maturity securities	<u>\$291,321</u>	100%

The following table shows the composition of Majestic's investment portfolio by remaining time to maturity as of the dates indicated. For securities that are redeemable at the option of the issuer and have a market price that is greater than par value, the maturity used for the table below is the earliest redemption date. For securities that are redeemable at the option of the issuer and have a market price that is less than par value, the maturity used for the table below is the final maturity date.

	December 31, 2008		
	Amortized Cost	Fair Value	
	(Dollars in th	ousands)	
Due in one year or less	\$ 38,917	\$ 39,215	
Due after one year through five years	149,992	153,149	
Due after five years through ten years	26,774	27,509	
Due after ten years	70,828	71,448	
Total fixed-maturity securities	\$286,511	\$291,321	

#### Reinsurance

We purchase reinsurance for Majestic to reduce our net liability on individual risks and to protect against possible catastrophes. Reinsurance involves an insurance company transferring to, or ceding, a portion of the exposure on a risk to a reinsurer. The reinsurer assumes the exposure in return for a portion of our premium. Reinsurance does not legally discharge us from primary liability for the full amount due under our policies. However, our reinsurers are obligated to indemnify us to the extent of the coverage provided in our reinsurance agreements. The cost and limits of reinsurance we purchase can vary from year to year based upon the availability of quality reinsurance at an acceptable price and our desired level of retention. Retention refers to the amount of risk that we retain for our own account.

Excess of Loss Reinsurance. Under excess of loss reinsurance, covered losses in excess of the retention level up to the limit of the program are paid by the reinsurer. Our excess of loss reinsurance is written in layers, in which our reinsurers accept a band of coverage up to a specified amount. Any liability exceeding the limit of the program reverts to us as the ceding company.

Majestic entered into a new excess of loss reinsurance treaty program effective July 1, 2008. This new program is substantially similar to the excess of loss reinsurance treaty program that was effective from August 1, 2007 to June 30, 2008. The excess of loss reinsurance program covers losses incurred between July 1, 2008 and the date on which the reinsurance agreements are terminated. This reinsurance treaty program provides \$99.5 million of reinsurance protection, per occurrence, for workers' compensation losses in excess of a \$500 thousand retention limit. Majestic retains liability for any amounts of losses and loss adjustment expenses that exceed \$100 million up to the applicable statutory limit. We have 18 reinsurers providing coverage, including: Axis Specialty Limited, Catlin Insurance Company, Dorinco Reinsurance Company, Endurance Specialty Insurance LTD., Hannover Re (Bermuda) Ltd., Hannover Rueckversicherung AG, Flagstone Re. Ltd., Max Re, Ltd., Munich Re America Corporation, Partner Reinsurance Company of the U.S., Tokio Millennium Re Ltd., Validus Reinsurance, Ltd., various Lloyd's syndicates, and Twin Bridges, our Bermuda-based reinsurance subsidiary. Effective July 1, 2008, Twin Bridges has a 4% participation level in the excess of loss treaty for the loss and loss adjustment expenses in excess of \$500 thousand per occurrence up to \$2.0 million.

For Majestic's excess of loss reinsurance treaty program that was effective from August 1, 2007 to June 30, 2008, Twin Bridges has a 50% participation in the excess of loss treaty for the loss and loss adjustment expenses in excess of \$500 thousand per occurrence up to \$750 thousand, exclusive of primary workers' compensation business written in New York and Florida. From October 1, 2007 to June 30, 2008, Twin Bridges had a 100% participation in Majestic's excess of loss treaty for loss and loss adjustment expenses in excess of \$500 thousand per occurrence up to \$2.0 million for primary workers' compensation business written exclusively in New York and Florida.

Prior to August 1, 2007, Majestic participated in an excess of loss reinsurance treaty, under which the reinsurers reimburse Majestic for losses and loss adjustment expenses over \$600 thousand up to \$50 million on a per

occurrence basis. Majestic is liable for losses and loss adjustment expenses that exceed \$50 million up to statutory limits. Twin Bridges did not participate in this excess of loss reinsurance treaty.

Quota Share Reinsurance. Under quota share reinsurance, the reinsurer, or assuming company, accepts a pro rata share of the insurer's, or ceding company's, losses and an equal share of the applicable premiums. The assuming company also pays the ceding company a fee, known as a ceding commission, which is usually a percentage of the premiums ceded. Quota share reinsurance allows the ceding company to increase the amount of business it could otherwise write by sharing the risks with the assuming company. The effect of the quota share reinsurance on the ceding company is similar to increasing its capital, the principal constraint on the amount of business an insurance company can prudently write.

Majestic entered into a 40% ceded quota share agreement with Max Re, Ltd. (Max Re) effective July 1, 2008. Majestic entered into this agreement based on A.M. Best's concern over limited capital being available to support its anticipated growth as more fully discussed below under the heading "Ratings." Under this 40% quota share agreement, Max Re assumes 40% of the first \$500 thousand of losses and loss adjustment expenses from any single occurrence under Majestic's primary insurance policies and Majestic cedes 40% of the applicable premiums to Max Re. The agreement allows Majestic the option to decrease the percentage ceded to Max Re on the first day of each calendar quarter, although the percentage cannot be reduced below 5%. Max Re's losses are capped at 150% of the premiums ceded by Majestic. Majestic receives a 30% ceding commission on all ceded premiums to cover Majestic's costs associated with the policies, including dividends, commissions, taxes, assessments and all other expenses other than allocated loss adjustment expenses. This 40% quota share agreement is effective for losses incurred and premiums earned by Majestic on or after July 1, 2008 through June 30, 2009.

Effective January 1, 2008, Majestic entered into a 40% ceded quota share agreement with Twin Bridges, under which Twin Bridges assumed 40% of the first \$500 thousand of premiums and losses and loss adjustment expenses of Majestic's primary insurance policies in force. Twin Bridges allows Majestic (a) a ceding commission of 32% on all ceded premiums to cover Majestic's costs associated with the policies, including dividends, commissions, taxes, assessments and other expenses and (b) 6% of ceded premiums to cover Majestic's loss adjustment expenses. This 40% ceded quota share agreement was amended effective April 1, 2008, to decrease Twin Bridges assumption of the first \$500 thousand of premiums and losses and loss adjustment expenses of Majestic's primary insurance policies in force from 40% to 5% (5% Quota Share Agreement).

Majestic and Twin Bridges entered into a 90% quota share ceded reinsurance agreement effective January 1, 2007 (90% Quota Share Agreement) with respect to all new and renewal excess workers' compensation insurance coverage issued to the self-insured groups managed by CRM CA. In addition, the consummation of the Novation Agreement transferred and assigned to Majestic two quota share reinsurance agreements previously in effect between NY Marine & General and Twin Bridges. These policies included a 50% ceded quota share arrangement for excess policies issued between December 2003 and November 2005 (50% Quota Share Agreement) and a 70% ceded quota share arrangement for policies issued between December 2005 through December 2006 (70% Quota Share Agreement). For the layers of coverage outside of the Twin Bridges quota share reinsurance agreements, NY Marine & General obtained consent agreements from each of its other reinsurers naming Majestic as an insured party on the reinsurance agreements.

Recoverability of Ceded Reinsurance. Reinsurance makes the assuming reinsurer liable to the ceding company to the extent of the reinsurance. It does not, however, discharge the ceding company from its primary liability to its policyholders in the event the reinsurer is unable to meet its obligations under the reinsurance treaty. To reduce our risk of the possibility of a reinsurer becoming unable to fulfill its obligations under the reinsurance contracts, we attempt to select financially strong reinsurers with an A.M. Best rating of "A—" (Excellent) or better and continue to evaluate their financial condition and monitor various credit risks to minimize our exposure to losses from reinsurer insolvencies. We have made an exception to this policy for Twin Bridges, our Bermuda-based reinsurance company, which is currently rated "B++" (Good) by A.M. Best, given our knowledge of Twin Bridges' operations.

The following table is a summary of Majestic's ten largest reinsurance recoverable balances, net of prepaid reinsurance premiums, by reinsurer as of December 31, 2008:

Reinsurer	Net Amount Recoverable as of December 31, 2008	AM Best Rating of Reinsurer
	(Dollars In	thousands)
Max Re Ltd. — Bermuda	\$28,605	A-
Hannover RK NS	12,584	Α
Hannover Re — Bermuda	7,149	Α
Dorinco Reinsurance Company	3,304	A-
Lloyd's Syndicate — Through Catlin	2,651	Α
Lloyd's Syndicate — DP Mann Ltd	1,321	Α
Lloyd's Underwriters	1,302	Α
St. Paul Fire & Marine Insurance Company	1,182	A+
General Re	1,168	A++
Lloyd's Syndicate — Wellington/Catlin	1,039	Α

#### Reinsurance Segment

#### Overview

Our reinsurance segment includes the reinsurance of workers' compensation coverage written by other insurance companies and self-insured entities. We offer excess of loss and quota share reinsurance products through Twin Bridges, our Bermuda-based reinsurance company. Twin Bridges is currently rated "B++" (Good) by A.M. Best.

Twin Bridges was established in 2003 to underwrite reinsurance on a portion of the excess and frequency workers' compensation coverage purchased by the self-insured groups managed by CRM. Before our acquisition of Majestic, Twin Bridges was solely providing quota share reinsurance to NY Marine & General, an independent U.S. admitted insurance carrier, on a portion of the risk assumed by NY Marine & General for the excess and frequency coverage policies purchased by the self-insured groups we managed. Beginning in 2007, Twin Bridges started providing Majestic with quota share reinsurance protection on a portion of the risk under the 90% Quota Share Agreement, and expanded its product offerings to include excess of loss and quota share reinsurance coverage for primary workers' compensation insurance issued by Majestic and other self-insured entities.

#### Underwriting and Risk Management

We write Twin Bridges' reinsurance products in the form of treaty reinsurance contracts, which are contractual arrangements that provide for automatic reinsuring of a type or category of risk underwritten by the insurance company. With treaty reinsurance contracts, Twin Bridges does not separately evaluate each of the individual risks assumed under the contracts and is largely dependent on the individual underwriting decisions made by Majestic as the ceding insurance company and the other self-insured entities that it underwrites. Accordingly, Twin Bridges reviews and analyzes Majestic's and the self-insured entities' risk management and underwriting practices in deciding whether to provide treaty reinsurance and in the pricing of the treaty reinsurance contract.

With respect to excess of loss reinsurance, Twin Bridges indemnifies the ceding client against all or a specified portion of losses and expenses in excess of a specified dollar or percentage amount. With respect to quota share reinsurance, Twin Bridges shares the premiums as well as the losses and expenses in an agreed proportion with the ceding client. In both types of contracts, Twin Bridges may provide a ceding commission to the client.

#### Reserves for Losses and Loss Adjustment Expenses

We establish loss reserves for Twin Bridges under its reinsurance contracts. Twin Bridges uses similar methodologies as Majestic to determine loss reserves, with some minor exceptions that are discussed below. See "Primary Insurance Segment — Reserves for Losses and Loss Adjustment Expenses" above for a more detailed discussion of these methodologies.

Twin Bridges' loss reserves are based on estimates of the ultimate amounts payable under its reinsurance contracts with respect to losses occurring on or before the balance sheet date. The reserve for losses and loss adjustment expenses represents an estimate of the ultimate cost of all reported and unreported losses and loss adjustment expenses associated with reinsured reported claims and claims incurred but not reported which are unpaid at the balance sheet date. The liability is estimated using actuarial studies of individual case-basis validations, statistical analyses and industry data.

Several factors contribute to the uncertainty in establishing these estimates. Judgment is required in actuarial estimation to ascertain the relevance of historical payment and claim settlement patterns under current facts and circumstances. Key assumptions in the estimation process are the average cost of claims over time, which is referred to as severity trends, including the increasing level of medical, legal and rehabilitation costs, frequency risks, fluctuations in inflation, prevailing economic, social and judicial trends, legislative changes, third party claims handling procedures and costs associated with fraud or other abuses of the medical claims process. In addition, there may be a significant delay between the occurrence of the insured event and the time it is actually reported to us. Reserves for losses and loss adjustment expenses are estimates and are inherently uncertain; they do not and cannot represent an exact measure of liability. However, we believe that Twin Bridges' aggregate liability for losses and loss adjustment expenses at December 31, 2008 represents our best estimate, based upon available data, of the amounts necessary to settle the ultimate cost of expected losses and loss adjustment expenses.

Our best estimate of our ultimate liability for Twin Bridges' total unpaid losses and loss adjustment expenses, as of December 31, 2008, was \$20.3 million. This amount is expected to cover all future losses and loss adjustment expense payments for all claims that are known by Twin Bridges as of December 31, 2008, as well as claims for injuries that have occurred but that have not been reported to us. Twin Bridges' reserve for losses and loss adjustment expenses (gross and net), as well as our case and IBNR reserves, as of December 31, 2008, 2007 and 2006 were as follows:

	As of and for the Year Ended December 31,		
	2008	2007	2006
	(Dollars in thousands)		
Case Reserves	\$10,901	\$ 2,758	\$ 1,449
IBNR	20,325	15,680	10,293
Loss adjustment expenses			
Total unpaid losses and loss adjustment expenses	\$31,226	\$18,438	\$11,742

Unlike Majestic, Twin Bridges began operating in December 2003 and has a short operating history. As a result, Twin Bridges has a limited loss experience and a relatively small population of underlying risks as compared to other insurers and reinsurers. Accordingly, Twin Bridges' loss reserve estimates are more susceptible to an increased likelihood that actual results may not conform to our estimates.

For Twin Bridges' loss reserves associated with reinsuring the excess insurance polices issued by Majestic (and previously NY Marine & General) to the self-insured groups managed by CRM CA and the self-insured groups previously managed by CRM, Twin Bridges' actuary annually performs a ground-up analysis of the premiums and losses of each of the self-insured groups. Under this ground up analysis, gross losses of each self-insured group are developed to ultimate losses and then netted down to reflect the excess of loss insurance policies. Actual large losses and industry excess of loss factors are used to calculate the portion of ceded losses assumed by Twin Bridges. In each case, gross losses are developed to ultimate and the portion of losses exceeding each group's self-insured retention is calculated. To calculate Twin Bridges assumed ceded losses, the actuary applies a formula which takes into account Twin Bridges' relevant attachment, limit and participation.

For Twin Bridges' loss reserves associated with reinsuring Majestic's primary insurance polices, the actuarial estimate is based on the net and direct analyses of Majestic's primary insurance business loss reserves business as discussed above under the heading "Primary Insurance Segment — Reserves for Losses and Loss Adjustment Expenses."

For all other risks assumed by Twin Bridges, the actuary's evaluation is based on the Bornheutter-Ferguson method, which estimates ultimate losses based on premiums, expected loss ratios, losses incurred to date, and the assumed percentage of losses incurred as of the current valuation date.

We produce an actuarial range of results for Twin Bridges loss reserves. Based on lower than industry average number of reported claims and other relevant business factors, our management considers it appropriate to establish Twin Bridges' loss reserves at our actuary's best estimate of expected outcomes for most direct and assumed risks, and at a higher, moderately conservative level for risks associated with the self-insured groups in New York. The methods for making such estimates and for establishing the resulting reserves are continually reviewed and updated. Changes in loss development patterns and claims payments can significantly affect our ability to estimate Twin Bridges' loss reserves. We seek to continually improve Twin Bridges' loss estimation process by refining our ability to analyze loss development patterns, claims payments and other information within a legal and regulatory environment that affects development of ultimate liabilities. Future changes in estimates of claims costs may adversely affect future period operating results. Such effects cannot be reasonably estimated currently.

There are also other general uncertainties that are unique to loss reserving processes for reinsurance. The nature, extent, timing and perceived reliability of information received from ceding companies can vary widely depending on many factors, including the contractual reporting terms, which are affected by market conditions and practices. We believe that we are able to minimize Twin Bridges' exposure to these uncertainties in its loss reserves, because Twin Bridges is able to rely on the loss data from Majestic which allows for minimal delay in claim reporting from the primary insurance provider. Further, Twin Bridges has established practices in its reinsurance contracts to identify and gather needed information from the ceding companies, including claims reviews to facilitate loss reporting.

Reconciliation of Loss Reserves. The table below shows the reconciliation of reserves of our reinsurance segment for the years ended December 31, 2008, 2007 and 2006, reflecting changes in losses incurred and paid losses for such periods:

	Years Ended December 31,		
	2008	2007	2006
	(Dollars in thousands)		
Balance at January 1	\$18,438	\$11,742	\$ 6,280
Incurred related to:			
Current period	19,153	9,448	7,349
Prior periods	(1,973)	(2,752)	(1,887)
Total incurred	<u>17,180</u>	6,696	5,462
Paid related to:			
Current period	(4,142)		_
Prior periods	(250)		
Total paid	(4,392)		
Net increase	12,788	6,696	5,462
Balance at end of period	<u>\$31,226</u>	<u>\$18,438</u>	<u>\$11,742</u>

Our claims reserving practices are intended to establish reserves that in the aggregate are adequate to pay all losses and loss adjustment expenses at their ultimate settlement value. Our reserves are not discounted.

Our estimates of incurred losses and loss adjustment expenses attributable to reinsured events of prior years have decreased for past accident years because actual losses and loss adjustment expenses paid and current

projections of unpaid losses and loss adjustment expenses were less than we originally anticipated. The reductions in Twin Bridges' loss reserves were \$2.0 million, \$2.8 million and \$1.9 million for the years ended December 31, 2008, 2007 and 2006, respectively. Since Twin Bridges has limited historical experience, prior year losses were estimated based on industry data and resulted in reinsurance loss ratios ranging from 32% to 66%. The favorable development arose primarily from accident years 2005, 2006 and 2007 where actual results have been better than industry excess loss factors initially projected.

As with Majestic's loss reserves, if Twin Bridges' loss reserves develop other than as expected such that Twin Bridges' ultimate liability proves to be greater than or less than estimated, then our future earnings and financial position could be negatively or positively impacted. Future earnings would be reduced by the amount of any deficiencies in the years that the claims are paid or the reserve for losses and loss adjustment expenses are increased. Any such reduction could be realized in one year or multiple years, depending on when the deficiency is identified. Such a deficiency would also impact our financial position to the extent that our surplus is reduced by an amount equivalent to the reduction in net income. Any deficiency is typically recognized as an unpaid loss and loss adjustment expense liability. Therefore, it typically does not have a material effect on Twin Bridges' liquidity because the claims have not been paid. Since the claims will typically be paid out over a multi-year period, Twin Bridges has generally been able to adjust its investments to match the anticipated future claim payments. Conversely, if we experience positive development (our estimates of ultimate unpaid losses and loss adjustment expenses prove to be redundant), then our future earnings and financial position may be improved.

Loss Reserve Development. The table below shows the development of Twin Bridges' reserve for losses and loss adjustment expenses, net of reinsurance, for years ended December 31, 2003 through 2008. Section A of the table shows the estimated liability for unpaid losses and loss adjustment expenses recorded at the balance sheet date for each of the years indicated. This liability represents the estimated amount of losses and loss adjustment expenses for claims arising in prior years that are unpaid at the balance sheet date, including losses that have been incurred but not yet reported. Section B of the table shows the re-estimated amount of the previously recorded liability, based on experience as of the end of each succeeding year. Section C of the table shows the amounts paid as of the end of each succeeding year. Section D of the table shows the cumulative redundancy (deficiency) as of December 31, 2008. A redundancy means the original estimates were higher than the current estimates while a deficiency means that the current estimates were higher than the original estimates.

	Years Ended December 31					
	2003	2004	2005	2006	2007	2008
	(Dollars in thousands)					
Section A. Reserves for Unpaid Losses	\$168	\$2,696	\$6,280	\$11,742	\$18,438	\$31,226
Section B. Reserves re-estimated as of:						
One year later	168	2,696	4,392	8,989	16,465	
Two years later	168	1,716	3,169	9,508		
Three years later	81	1,278	4,037			
Four years later	84	1,575				
Five years later	52					
Section C. Paid, (cumulative)						
One year later						
Two years later						
Three years later			250			
Four years later						
Five years later	_					
Re-estimated liability, net	52	1,575	4,037	9,508	16,465	31,226
Section D. Cumulative Redundancy						
(Deficiency)	<u>\$116</u>	\$1,121	\$2,243	\$ 2,234	\$ 1,973	

#### Investments

Similar to Majestic, we invest the funds made available by Twin Bridges' capital and the net cash flows from operations with the objective to provide income and realized gains on investments. Twin Bridges' investment

portfolio is composed of short-term government agency securities, U.S. Treasury bills, cash and money market equivalents. Twin Bridges' investment strategy seeks to preserve principal and maintain liquidity while trying to maximize total return through a high quality, diversified portfolio. Our investment decision-making is guided primarily by the nature and timing of Twin Bridges expected loss and loss adjustment expense payments, forecasts of our cash flows and the possibility that Twin Bridges will have unexpected cash demands, for example, to satisfy claims due to catastrophic losses.

As of December 31, 2008, Twin Bridges' had total invested assets of \$22.3 million, of which \$0.8 million were classified as restricted investments. A one percent increase in the current market interest rates would cause the fair value of Twin Bridges' investment portfolio as of December 31, 2008 to decrease by approximately \$0.1 million.

The following table shows the fair market values of various categories of Twin Bridges' investment portfolio, the percentage of the total market value of Twin Bridges' invested assets represented by each category and the tax equivalent yield to maturity based on the fair market value of each category of invested assets as of the dates indicated:

	As of De	cember 31, 20	JU8
Description of Securities	Fair Value	Percent of Total	Yield
	(Dollars in thousands)		
U.S. Treasury and government sponsored agency securities	\$22,301	100%	<u>3.3</u> %
Total fixed-maturity securities	\$22,301	100%	3.3%

The following table shows the ratings distribution of Twin Bridges' fixed-income portfolio by Standard and Poor's rating as a percentage of total market value as of the dates indicated:

Rating		As of December 31, 2008	
	(Dollars in th (Unaudi		
"AAA"	\$22,301	100%	
Total fixed-maturity securities	\$22,301	100%	

The following table shows the composition of Twin Bridges' investment portfolio by remaining time to maturity as of the dates indicated:

	As of December 31, 2008	
	Amortized Cost	Fair Value
	(Dollars in thousands)	
Due in one year or less	\$22,095	\$22,301
Total fixed-maturity securities	\$22,095	\$22,301

#### **Fee-Based Management Services Segment**

#### Overview

Our fee-based management services segment includes the offering of various management services to self-insured groups in California under fee-for-service arrangements. We managed four self-insured groups in California as of December 31, 2008. Effective March 1, 2009, our self-insured group for auto dealers ceased active operations and entered run-off. We continue to manage self-insured groups for the contracting, healthcare, and bank industries. Each of the groups we manage is made up of members from within a single industry.

We provide the groups with a broad range of services, including general management, underwriting, risk assessment, general recordkeeping and regulatory compliance. We provide safety and loss control services to group members to help reduce workers' compensation risks and expenses. Our fees are based on a percentage of premiums paid to the groups we manage by their members. Our groups pay the fees for claims management services directly to third party administrators. We also receive commission income from insurers by acting as a broker and placing the

excess coverage for the groups. Prior to 2008, we received commission income by acting as a broker and placing surety bonds for which the groups are required to obtain.

We began our California operations in 2003. We originally formed and managed six workers' compensation self-insured groups there. During 2006, our California group which provided workers' compensation insurance to plastics manufacturers ceased operations and disbanded. The plastics group disbanded in large part as a result of its conclusion that declines in the California plastics manufacturing industry during 2006 made prospects for future growth in the self-insured group less certain. During 2008 and 2009, two of our self-insured groups under management decided to cease active business operations and enter run-off. These groups were auto dealers and wineries. The groups were unable to obtain adequate bonding coverage to meet the surety requirements of the California Department of Industrial Relations. Further, in the soft market conditions experienced in California, primary insurance carriers offering guaranteed cost products presented a competitive alternative to the risk product offered by our self-insured groups.

We began our self-insured group management business in New York by forming, managing, and operating eight workers' compensation self-insured groups in New York. We discontinued our New York self-insured group management operations as of September 8, 2008. We believe that the self-insured group product which we offered in New York was not as attractive during periods of low premium rates and excess underwriting capacity, as we are currently experiencing, due to the risks associated with the joint and several liability of the members. In conjunction with the voluntary termination of the New York self-insured groups, we have ceased operations of Eimar, a provider of medical bill review and case management services, as historically, the majority of Eimar's business was derived from these New York self-insured groups. For a further discussion of our discontinued operations, see "Discontinued Operations — New York Fee-Based Management Services" below.

#### **Production of Business**

All of our self-insured group management business is generated by independent agencies and brokers, who receive a commission usually equal to a percentage of the premiums the groups charge their members. These commissions are generally uniform based on the industry and group involved. We carefully screen the agents and brokers that place business with our self-insured groups. We offer brokers and agents competitive commissions for coverage placed with our groups and we provide training programs to brokers and agents in order to educate them regarding the benefits of workers' compensation self-insured groups. Currently, three agents or brokers produce more than 10% of the business underwritten by the groups that we manage based on the aggregate annualized premiums paid or attributable to the groups we manage. As of December 31, 2008, we had relationships with over 60 independent agencies and brokers.

#### **Underwriting**

Our management services include underwriting services. The underwriting process involves an estimation of the amount of premiums that are sufficient to cover the expected losses and loss adjustment expense and fixed costs of the self-insured groups. Our underwriting services attempt to determine the appropriate level of premium for each member of a group by adjusting base premium rates based on the historical modification factor applicable to the member.

#### Risk Assessment and Loss Control Services

We have structured our risk assessment and loss control services to provide high level, customized service to the members of each group. Our services include on-site assessments of safety issues for members, annual service plans, compliance reviews and safety score card and training programs to assess development. Our model focuses on employee training and behavior modification in an effort to minimize losses on a prospective basis. We believe that the industry practice involves inspection-based loss control on a reactive basis.

Unlike many of our competitors in the insurance industry, our risk assessment and loss control services are performed by our employees. A majority of our loss control employees have met a minimum educational requirement of a bachelor's degree or better, and each possesses or is working towards achieving one or more of three nationally recognized professional accreditations and has a minimum of five years of multi-line carrier loss

control experience. We provide dedicated service consultants, which gives us greater control of the work product. We do not provide risk assessment and loss control services based on premium size, and we do not bill any members of a group separately for these services. Instead, we allocate our service resources based on need for improvement, not premium size. By targeting the accounts that need professional assistance the most, our loss control function improves the overall quality of the business by reducing the aggregate number of workers' compensation claims made by the members of our managed groups. The loss control personnel also address workplace safety issues by identifying and correcting the behavior or condition that resulted in a claim. Our risk assessment and loss control services are training-intensive, personal and seek to ensure accountability for workplace safety among all levels of the member's management structure.

#### Claims Management and Group Reserving

We do not perform claims services for our California groups because California law prohibits self-insured group managers from providing claims management services. The self-insured groups retain an independent third party administrator to handle claims. We review established loss reserves and review the work performed by each third party administrator on a regular basis. The groups' loss reserves are estimated each year by an independent actuary and reviewed each year in the course of the independent audit performed for each group. In addition, the groups are subject to review by the California Department of Industrial Relations.

#### Brokerage Services for the Groups

We also act as the insurance broker and place any excess and frequency insurance coverage for the self-insured groups.

#### Corporate and Other Segment

Our corporate and other segment represents the holding company activities of CRM Holdings and its consolidated holding companies, which owns, directly or indirectly, all of the capital shares and stock of our insurance and other operating subsidiaries. The results of the corporate and other segment reflect the operating expenses incurred in the holding company activities, such as stock exchange listing and other licensing fees, directors' fees, and a portion of our legal, auditing, general corporate overhead and other administrative fees. Interest expense incurred on outstanding debt pursuant to financing activities is also a part of the corporate and other segment loss.

#### Discontinued Operations — New York Fee-Based Management Services

We began our business in 1999 by forming, managing, and operating workers' compensation self-insured groups in New York. We discontinued our self-insured group operations in New York as of September 8, 2008.

We believe that the self-insured group product which we offered in New York was not as attractive during periods of low premium rates and excess underwriting capacity, as we are currently experiencing, because of the risks associated with the joint and several liability of the members. The increased market competition and pricing pressure, combined with the underfunded status of certain of the self-insured groups were significant factors motivating our New York self-insured groups to voluntarily terminate their active operations during the second half of 2007 and first quarter of 2008. The groups' decisions to terminate was caused by several factors that, when combined, would have made remediation from underfunded to funded status difficult. The factors included significant reductions in the workers' compensation rates set by the New York State Workers' Compensation Board that are attributable to the employers of the groups, increased market competition and pricing pressures, past and anticipated member attrition, regulatory restrictions on discounts offered to the members and regulatory restrictions against adding new members.

As of September 8, 2008, we ceased to manage any self-insured groups in New York. We have transferred administration of the claims for all of the self-insured groups to third party administrators appointed by the New York Workers' Compensation Board, and in accordance with the terms of a settlement agreement entered into between us and the New York Workers' Compensation Board, we surrendered our third-party administrator's license in New York on September 8, 2008. We do not expect to derive any significant revenues from fee-based

management services in New York going forward nor do we expect to incur any significant ongoing operating expenses, except for legal defense costs, in this component of fee-based management services. The surrender of our administrator's license prohibits us from engaging in this business in New York. We do not expect to derive any significant primary insurance and reinsurance revenues from excess policies issued to New York self-insured groups as those policies were not renewed in 2008. In conjunction with the voluntary termination of the New York self-insured groups, we have ceased the operations of our Eimar division which provided medical bill review and case management services, as historically, the majority of Eimar's business was derived from the New York self-insured groups under management.

We are seeking to replace lost revenue by identifying profitable opportunities through geographic and business diversification. This includes the geographic expansion of our primary insurance business into New York, by leveraging our strong broker distribution network to offer primary insurance policies for both new businesses as well as for former members of group self-insured programs.

Financial information concerning our discontinued operations is presented in Note 2 to our consolidated financial statements.

#### Competition

The insurance industry, in general, is highly competitive and there is significant competition in the workers' compensation insurance industry. Competition in the insurance business is based on many factors, including premium rates, policy terms, coverage availability, claims management, safety services, payment terms, types of insurance offered, overall financial strength, financial ratings assigned by independent rating organizations, such as A.M. Best, and reputation. Our competitors include other insurance companies, mutual insurance companies, individual self-insured employers, state insurance pools including the State Compensation Insurance Fund in California and the New York State Insurance Fund, safety groups and other self-insured and captive products. Many of the insurance companies we compete with have more capital, name and brand recognition and marketing and management resources than we have. Many of our competitors have offered, and may continue to offer, workers' compensation insurance combined with other insurance coverage. Some of our competitors offer workers' compensation insurance on a multi-state basis greater than ours. We may also compete with new market entrants in the future.

#### Ratings

Ratings by independent agencies are an important factor in establishing the competitive position of commercial insurance and reinsurance companies. Rating organizations continually review the financial positions of insurers. Standard & Poor's maintains a letter scale rating system ranging from "AAA" (Extremely Strong) to "R" (under regulatory supervision). A.M. Best maintains a letter scale rating system ranging from "A++" (Superior) to "F" (in liquidation). In evaluating a company's financial and operating performance, A.M. Best reviews the company's profitability, indebtedness and liquidity, as well as its book of business, the adequacy and soundness of its reinsurance, the quality and estimated market value of its assets, the adequacy of its loss reserves, the adequacy of its surplus, its capital structure, the experience and competence of its management and its market presence. This rating is intended to provide an independent opinion of an insurer's ability to meet its obligations to policyholders and is not an evaluation directed at investors. The objective of S&P and A.M. Best's ratings systems is to provide an opinion of an insurer's financial strength and ability to meet ongoing obligations to its policyholders.

Majestic currently maintains a financial strength rating of "A-" (Excellent). An "A-" rating is the fourth highest of 15 rating categories used by A.M. Best. The rating has a negative outlook for Majestic. Twin Bridges currently maintains a financial strength rating of "B++" (Good). A "B++" rating is the fifth highest of 15 rating categories used by A.M. Best. The rating has a negative outlook for Twin Bridges.

In April 2008, A.M. Best placed the financial strength ratings of Majestic and Twin Bridges under review with negative implications. The under review status stemmed from, among other things, limited capital being available in our insurance subsidiaries to support their anticipated growth and the 2007 capitalization levels at Majestic falling somewhat short of the requirement by A.M. Best for the ratings based on higher premium growth, which was partially attributable to previously self-insured business being written on a first dollar basis. In response to A.M. Best's concerns, we reallocated capital between our insurance subsidiaries during the quarter ended June 30,

2008, so that approximately \$34.5 million was contributed as additional capital to Majestic. In addition to this, Majestic executed certain transactions relating to its reinsurance coverage, including securing a 40% quota share agreement with a third party reinsurer, reducing the amount of premiums ceded to Twin Bridges, and renewal of its excess of loss treaty program, which are more fully described above under the heading "Primary Insurance Segment — Reinsurance."

Based on this, A.M. Best announced on July 18, 2008, that it had removed from under review with negative implications and affirmed the financial strength rating of "A—" (Excellent) of Majestic. Concurrently, A.M. Best removed from under review with negative implications and downgraded the financial strength rating of Twin Bridges to "B++" (Good) from "A—" (Excellent). A.M. Best assigned a negative outlook to all ratings. A.M. Best's rating actions reflect Majestic's improved risk-adjusted capitalization following the implementation of our capital reallocation from Twin Bridges to Majestic, as well as the execution of the 40% quota share reinsurance arrangement with Max Re. Furthermore, the third party administrator's license issues that CRM faced with the New York Workers' Compensation Board during 2008 were settled with no admission of wrong doing, fines or penalties, although CRM agreed to surrender its license. Despite the settlement, A.M Best remains concerned regarding our financial flexibility largely due to the significant decline in our stock market value, as well as the limited capital available through our insurance and non-insurance subsidiaries. The rating actions on Twin Bridges recognize the deterioration in its risk-adjusted capitalization primarily due to share dividends made in the second quarter of 2008 to us as part of our overall plan to reallocate capital to Majestic.

Our self-insured groups in California do not obtain ratings from Standard & Poor's or A.M. Best. We do not believe that the small to mid-sized companies buying workers' compensation from self-insured groups, such as the ones we manage, give any material consideration to the lack of ratings of the self-insured groups. Rather they rely on the management and boards of directors of these groups, the excess coverage obtained by the groups and the joint and several liability of the members of the groups as security for their coverage.

#### **Employees**

As of December 31, 2008, we had 215 full-time employees and 3 part-time employees. We believe that our relations with our employees are good. None of our employees is subject to a collective bargaining agreement.

#### Regulation

The insurance and reinsurance business is regulated in most states of the United States and in other countries, although the degree and type of regulation varies significantly from one jurisdiction to another. Our primary insurance business is regulated in California and each state in which we issue insurance policies. Our reinsurance business is subject to regulation in Bermuda. The self-insured groups we manage in California are subject to extensive regulation under applicable California statutes and regulations.

#### State Insurance Regulation

Insurance companies are subject to extensive regulation and supervision by the department of insurance in the state in which they are domiciled and, to a lesser extent, other states in which they conduct business. These state agencies have broad regulatory, supervisory and administrative powers, including, among other things, the power to grant and revoke licenses to transact business; license agents; set the standards of solvency to be met and maintained; determine the nature of, and limitations on, investments and dividends; approve policy forms and rates in some states; periodically examine an insurance company's financial condition; determine the form and content of required financial statements including by prescribing statutory accounting standards; and periodically examine market conduct.

Holding Company Regulation. As a member of an insurance holding company, Majestic is subject to additional regulation by California, its domiciliary state, and the states in which it transacts business. Pursuant to the insurance holding company laws of California, Majestic is required to register with the California Department of Insurance. In addition, Majestic is required to periodically report certain financial, operational and management data to the California Department of Insurance. All transactions within a holding company system affecting an insurer must have fair and reasonable terms, charges or fees for services performed must be reasonable, and the

insurer's policyholder surplus following any transaction must be both reasonable in relation to its outstanding liabilities and adequate for its needs. Notice to, and in some cases approval from, the California Department of Insurance is required prior to the consummation of certain affiliated and other transactions involving Majestic.

Change of Control. In addition, the insurance holding company laws of California require advance approval by the California Department of Insurance of any change in control of Majestic. "Control" is generally presumed to exist through the direct or indirect ownership of 10% or more of the voting securities of a domestic insurance company or of any entity that controls a domestic insurance company. In addition, insurance laws in many states contain provisions that require pre-acquisition notification to the insurance commissioners of a change in control of a non-domestic insurance company licensed in those states. Any future transactions that would constitute a change in control of Majestic, including a change of control of us, would generally require the party acquiring control to obtain the prior approval by the California Department of Insurance and may require pre-acquisition notification in applicable states that have adopted pre-acquisition notification provisions. Obtaining these approvals may result in a material delay of, or deter, any such transaction. These laws may also discourage potential acquisition proposals and may delay, deter or prevent a change of control of CRM Holdings, including through transactions, and in particular unsolicited transactions, that some or all of our shareholders might consider to be desirable.

Dividend Limitations. Majestic's ability to pay dividends is subject to restrictions contained in California's insurance laws and related regulations. The insurance holding company laws in California require that ordinary dividends be reported to the California Department of Insurance at least 10 business days prior to payment of the dividend to shareholders. Extraordinary dividends may not be paid until 30 days after the Commissioner has received notice of the declaration of such extraordinary dividend and has either approved the payment of such extraordinary dividend or has not, within such 30-day period, disapproved of the payment. An extraordinary dividend is generally defined as a dividend that, together with all other dividends made within the past 12 months, exceeds the greater of 10% of the company's statutory policyholders' surplus as of the preceding December 31st or the net income from operations of the company for the 12-month period ending the previous December 31st. Statutory policyholders' surplus, as determined under statutory accounting principles, is the amount remaining after all liabilities, including loss and loss adjustment expenses, are subtracted from all admitted assets. Admitted assets are assets of an insurer prescribed or permitted by a state insurance regulator to be recognized on the statutory balance sheet. Insurance regulators have broad powers to prevent the reduction of statutory surplus to inadequate levels, and there is no assurance that extraordinary dividend payments will be permitted.

State Insurance Department Examinations. Detailed annual and quarterly financial statements prepared in accordance with statutory accounting standards and other reports are required to be filed with the departments of insurance of the states in which we are licensed to transact business. Majestic's financial statements and financial condition are subject to periodic examination by these departments of insurance. Majestic is subject to periodic examinations by the California Department of Insurance. The California Department of Insurance generally examines each of its domiciliary insurance companies on a triennial basis. Majestic is currently undergoing an examination for calendar years 2005 through 2008. Majestic underwent an examination in 2005-2006 that covered calendar years 2002 through 2004 and the Report of Examination contained no significant criticisms.

Guaranty Fund Assessments. In California, New York and most of the states where Majestic is licensed to transact business, there is a requirement that property and casualty insurers doing business within each such state participate in a guaranty association, which is organized to pay contractual benefits owed pursuant to insurance policies issued by impaired, insolvent or failed insurers. These associations levy assessments, up to prescribed limits, on all member insurers in a particular state on the basis of the proportionate share of the premium written by member insurers in the lines of business in which the impaired, insolvent or failed insurer is engaged. Some states permit member insurers to recover assessments paid through full or partial premium tax offsets.

Property and casualty insurance company insolvencies or failures may result in additional security fund assessments to us at some future date. At this time, we are unable to determine the impact, if any, such assessments may have on our financial position or results of operations. We have established liabilities for guaranty fund assessments with respect to insurers that are currently subject to insolvency proceedings.

#### Federal Insurance Laws and Regulations

Maritime Coverage. Since Majestic is authorized to provide maritime workers' compensation insurance, we are subject to the USL&H Act, which generally covers exposures on the navigable waters of the United States and in adjoining waterfront areas, including exposures resulting from loading and unloading vessels. We are also subject to regulations related to the USL&H Act and the Merchant Marine Act of 1920, or the Jones Act. The USL&H Act, which is administered by the U.S. Department of Labor, provides medical benefits, compensation for lost wages and rehabilitation services to longshoremen, harbor workers and other maritime workers who are injured during the course of employment or suffer from diseases caused or worsened by conditions of employment. The Department of Labor has the authority to require us to make deposits to serve as collateral for losses incurred under the USL&H Act. The Jones Act is a federal law, the maritime employer provisions of which provide injured offshore workers, or seamen, with a remedy against their employers for injuries arising from negligent acts of the employer or coworkers during the course of employment on a ship or vessel.

As a condition of authorization effective August 25, 2005, the U.S. Department of Labor implemented new regulations requiring insurance carriers authorized to write insurance under the USL&H Act or any of its extensions to deposit security to secure compensation payment obligations. The Department of Labor determines the amount of this deposit annually by calculating the carrier's obligations under the USL&H Act and its extensions by state and by the percentage of those obligations deemed unsecured by those states' guaranty funds.

Terrorism Risk Insurance. On November 26, 2002, in response to the tightening of supply in certain insurance and reinsurance markets resulting from, among other things, the September 11, 2001 terrorist attacks, the Terrorism Risk Insurance Act of 2002 (Terrorism Risk Act) was enacted. In 2007, the Terrorism Risk Insurance Program Reauthorization Act of 2007 was enacted and extended the Terrorism Risk Act through December 31, 2014. The Terrorism Risk Act is designed to ensure the availability of insurance coverage for losses resulting from certain acts of terror in the United States. As extended, the law establishes a federal assistance program through the end of 2014 to help the property and casualty insurance industry cover claims related to future terrorism-related losses and requires such companies to offer coverage for certain acts of terrorism. By law, Majestic may not exclude coverage for terrorism losses from its workers' compensation policies. Although Majestic is protected by federally funded terrorism reinsurance to the extent provided for in the Terrorism Risk Act, there are limitations and restrictions on this protection, including a substantial deductible plus loss limitation that must be met, which could have an adverse effect on our financial condition or results of operations. Potential future changes to the Terrorism Risk Act could also adversely affect us by causing our reinsurers to increase prices or withdraw from certain markets where terrorism coverage is required.

### Federal and State Legislative and Regulatory Changes

From time to time, various regulatory and legislative changes have been proposed in the insurance industry at both the federal and state levels. Among the proposals that have in the past been or are at present being considered are the possible introduction of federal regulation in addition to, or in lieu of, the current system of state regulation of insurers and proposals in various state legislatures (some of which proposals have been enacted) to conform portions of their insurance laws and regulations to various model acts adopted by the National Association of Insurance Commissioners. We are unable to predict whether any of these laws and regulations will be adopted, the form in which any such laws and regulations would be adopted or the effect, if any, these developments would have on our operations and financial condition.

### The National Association of Insurance Commissioners

The National Association of Insurance Commissioners, or NAIC, is a group formed by state insurance commissioners to discuss issues and formulate policy with respect to regulation, reporting and accounting of insurance companies. Although the NAIC has no legislative authority and insurance companies are at all times subject to the laws of their respective domiciliary states and, to a lesser extent, other states in which they conduct business, the NAIC is influential in determining the form in which such laws are enacted. The NAIC provides authoritative guidance to insurance regulators on current statutory accounting issues by promulgating and updating

a codified set of statutory accounting practices in its Accounting Practices and Procedures Manual. The California Department of Insurance has adopted these codified statutory accounting practices.

California has also adopted laws substantially similar to the NAIC's risk-based capital laws, which require insurers to maintain minimum levels of capital based on their investments and operations. These risk-based capital requirements provide a standard by which regulators can assess the adequacy of an insurance company's capital and surplus relative to its operations. Among other requirements, an insurance company must maintain capital and surplus of at least 200% of the risk-based capital computed by the NAIC's risk-based capital model (known as the "Authorized Control Level" of risk-based capital). At December 31, 2008, the capital and surplus of Majestic is 660% of the Authorized Control Level of risk-based capital.

The NAIC's insurance regulatory information system, or IRIS, key financial ratios, developed to assist insurance departments in overseeing the financial condition of insurance companies, are reviewed by experienced financial examiners of the NAIC and state insurance departments to select those companies that merit highest priority in the allocation of the regulators' resources. IRIS identifies twelve industry ratios and specifies "usual values" for each ratio. Departure from the usual values on four or more of the ratios can lead to inquiries from individual state insurance commissioners as to certain aspects of an insurer's business.

#### Statutory Accounting Practices

Statutory accounting practices, or SAP, are a basis of accounting developed to assist insurance regulators in monitoring and regulating the solvency of insurance companies. SAP is primarily concerned with measuring an insurer's surplus. Accordingly, statutory accounting focuses on valuing assets and liabilities of insurers at financial reporting dates in accordance with appropriate insurance law and regulatory provisions applicable in each insurer's domiciliary state. GAAP is concerned with a company's solvency, but such principles are also concerned with other financial measurements, such as income and cash flows. Accordingly, GAAP gives more consideration to appropriate matching of revenue and expenses and accounting for management's stewardship of assets than does SAP. As a direct result, different assets and liabilities and different amounts of assets and liabilities will be reflected in financial statements prepared in accordance with GAAP as opposed to SAP.

Statutory accounting practices established by the NAIC and adopted, in part, by the California regulators, determine, among other things, the amount of statutory surplus and statutory net income of Majestic and thus determine, in part, the amount of funds it has available to pay dividends to us.

### California Regulation of Self-Insurance Groups

The self-insured groups we manage are subject to state law and regulation by the California Department of Industrial Relations. We assist the groups we manage in complying with these laws and regulations as part of our fee-based management services. In addition, we are subject to certain laws and regulations arising from our activities in forming and marketing these self-insured groups.

Our self-insured groups must generally meet certain minimum requirements. The members of a group must have and maintain a minimum aggregate net worth. Each group must be composed of employers in the same industry as defined by the California workers' compensation statutes and regulations. A comprehensive application must be submitted to California Department of Industrial Relations before a new group may be formed which must include, among other things, a current payroll report for each member of the group and a description of the safety program, if any, proposed for the employer group, and a feasibility study prepared by an independent risk management individual or firm is required. In addition, in connection with the formation of a new self-insured group, each new group will be required to deposit with the California Department of Industrial Relations securities, surety bonds and/or irrevocable letters of credit which may be liquidated in the event that the group is unable to pay its liabilities.

After a group is formed, it is subject to a number of regulations with respect to its operations. Pursuant to these regulations, each group: (1) must receive approval from the California Department of Industrial Relations prior to admitting a new member; (2) is required to purchase excess workers' compensation coverage to cover losses above levels established by the California Department of Industrial Relations; (3) must follow mandatory guidelines with

respect to the investment of the funds collected by the group and must follow additional guidelines with respect to the use of the funds; (4) is subject to periodic audit and review of the group's financial statements and contribution rates by the California Department of Industrial Relations; and (5) must maintain assets in an amount which exceeds its liabilities. Each group is also subject to periodic reporting and disclosure requirements and must file with the California Department of Industrial Relations audited financial statements, actuarial reports and payroll reports. If a self-insured group is unable to maintain assets in an amount which exceeds its liabilities, the group must submit a plan to the California Department of Industrial Relations describing how it expects to fund the deficit. In addition, the group may be limited in the amount of new members that it may add, may be required to assess its members in order to remedy such deficiency, deposit additional security with the California Department of Industrial Relations or, in certain circumstances, be dissolved. Currently, the two largest self-insured groups managed by CRM CA have been unable to maintain assets which exceed their liabilities. The self-insured groups are in the process of formulating a plan to on how to fund the members' deficit which will be filed with the California Department of Industrial Relations.

Under California law, we are not permitted to manage the claims of self-insured groups we manage. Consequently, our groups contract with an independent third party administrators to handle claims. In addition, beginning in March 2009, we are not permitted to have an affiliation with any service providers to the groups, which includes the excess insurance company, unless we disclose the nature of the relationship to the group and obtain the group's consent. In the past, we have disclosed to the groups our relationships with affiliated entities, but will now be required to obtain their consent. Further, beginning in March 2009, the groups are now prohibited from offering premium discounts to their members apart from the adjustment based on the member's historical modification factor.

#### Bermuda Regulation

The Insurance Act 1978 of Bermuda and its related regulations, which we refer to collectively as the Bermuda Insurance Act, regulates the reinsurance and insurance business of Twin Bridges. The Bermuda Insurance Act provides that no person may carry on any insurance business in or from within Bermuda unless registered as an insurer under the Bermuda Insurance Act by the Bermuda Monetary Authority, which is the regulatory body responsible for the day-to-day supervision of insurers. Under the Bermuda Insurance Act, insurance business includes reinsurance business. The Bermuda Monetary Authority, in deciding whether to register a company as an insurer, has broad discretion to act as it thinks fit in the public interest. The Bermuda Monetary Authority is required by the Bermuda Insurance Act to determine whether the applicant is a fit and proper body to be engaged in the insurance business and, in particular, whether (1) it has fulfilled the minimum criteria to become registered; (2) it has, or has available to it, adequate knowledge and expertise to operate an insurance business; and (3) the premises intended to be used in the business are adequate for the conduct of the business. The continued registration of an applicant as an insurer is subject to its complying with the terms of its registration and such other conditions as the Bermuda Monetary Authority may impose from time to time.

The Bermuda Minister of Finance appoints an Insurance Advisory Committee to advise the Bermuda Monetary Authority on various insurance matters. Sub-committees of the Insurance Advisory Committee supervise and review the law and practice of insurance in Bermuda, including reviews of accounting and administrative procedures. The day-to-day supervision of insurers is the responsibility of the Bermuda Monetary Authority.

The Bermuda Insurance Act also imposes solvency and liquidity standards and auditing and reporting requirements on Bermuda insurance companies and grants powers to the Bermuda Monetary Authority to supervise, investigate and intervene in the affairs of insurance companies.

In July 2008, the Bermuda Government passed the Insurance Amendment Act 2008 (Insurance Amendment Act). Among other things, the Insurance Amendment Act introduced new Class 3A and Class 3B insurance licenses and created a new supervisory framework for Bermuda insurers by establishing new risk-based regulatory capital adequacy and solvency margin requirements. The implementation of the new supervisory framework will occur in phases, beginning with Class 4 insurers before being extended to certain commercial Class 3, Class 3A and Class 3B insurers. The new model, which is to be extended to certain Class 3, Class 3A and Class 3B insurers, mandates that an insurer to which the new supervisory framework is to apply shall have an Enhanced Capital Requirement which

will be calculated by either (1) applying a Bermuda Monetary Authority model, or (2) applying an internal capital model which the Bermuda Monetary Authority has approved. In December 2008, the Bermuda Government approved amendments to Bermuda's existing insurance regulations, to be effective December 31, 2008, which compliment the Insurance Amendment Act.

The Bermuda Monetary Authority uses a risk-based approach for licensing and supervising insurance companies. As part of this risk-based system, an assessment of the inherit risks within each particular class of insurer is used to determine the limitations and specific requirements which may be imposed on the class of insurers. Thereafter, the Bermuda Monetary Authority keeps its analysis of relative risk within the insurance company under review on an ongoing basis, including through scrutiny of regular audited statutory financial statements, and, as appropriate, meeting with senior management during onsite visits. The initial meetings with senior management and any proposed onsite visit will primarily focus upon companies that are licensed as Class 3, Class 3A, Class 3B and Class 4 insurers. The Bermuda Monetary Authority has also adopted guidance notes (Guidance Notes) to provide guidance to insurance companies operating in Bermuda.

Classification of Insurers. The Bermuda Insurance Act distinguishes between insurers carrying on long-term business and insurers carrying on general business. There are six classifications of insurers carrying on general business, with Class 4 insurers being subject to the strictest regulation. Twin Bridges is registered as a Class 3A insurer. Twin Bridges is not licensed to carry on long-term business. We do not intend, at this time, to obtain a license for Twin Bridges to carry on long-term business. Long-term business includes life insurance and disability insurance with terms in excess of five years. General business broadly includes all types of insurance that is not long-term business.

Cancellation of Insurer's Registration. An insurer's registration may be cancelled by the Supervisor of Insurance of the Bermuda Monetary Authority on certain grounds specified in the Bermuda Insurance Act, including failure of the insurer to comply with its obligations under the Bermuda Insurance Act or if, in the opinion of the Bermuda Monetary Authority, the insurer has not been carrying on business in accordance with sound insurance principles.

Principal Representative. An insurer is required to maintain a principal office in Bermuda and to appoint and maintain a principal representative in Bermuda. Twin Bridges' principal office is located at our principal executive offices in Bermuda. Quest Management Services Limited has been appointed by the Board of Directors of Twin Bridges as Twin Bridges' principal representative and has been approved by the Bermuda Monetary Authority. An insurer cannot terminate the principal representative's appointment without a reason acceptable to the Bermuda Monetary Authority. The principal representative cannot terminate its appointment unless it provides thirty days' notice in writing to the Bermuda Monetary Authority. A principal representative shall notify the Bermuda Monetary Authority (a) on his reaching a view that there is a likelihood of the insurer for which he acts becoming insolvent or that a reportable "event" has, to the principal representative's knowledge, occurred or is believed to have occurred, for instance the failure by the insurer to comply substantially with a condition imposed upon the insurer by the Bermuda Monetary Authority relating to a solvency margin or liquidity or other ratio would be a reportable "event;" (b) on its coming to his knowledge, or his having reason to believe, that a Class 3A insurer exceeds the limit (less than \$50 million) on writing unrelated business or that a significant loss has occurred which is likely to render the insurer unable to comply with its Enhanced Capital Requirement. Within fourteen days of such notification, the principal representative shall provide the Bermuda Monetary Authority with a report in writing setting out all the particulars of the case that are available to him.

Independent Approved Auditor. Every registered insurer must appoint an independent auditor approved by the Bermuda Monetary Authority who will annually audit and report on the statutory financial statements, solvency certificate and declaration of statutory ratios. Twin Bridges annually files statutory financial statements and a statutory financial return with the Bermuda Monetary Authority. The approved auditor of Twin Bridges may be the same person or firm which audits Twin Bridges' statutory financial statements and statutory financial returns and Twin Bridges' financial statements prepared in accordance with GAAP.

Loss Reserve Specialist. As a registered Class 3A insurer, Twin Bridges must annually submit annually an opinion of a loss reserve specialist with its statutory financial return and statutory financial statement in respect of its loss and loss adjustment expense provisions.

Statutory Financial Statements. Twin Bridges is required to file with the Bermuda Monetary Authority statutory financial statements no later than four months after its financial year end (unless specifically extended). The Bermuda Insurance Act prescribes rules for the preparation and form of such statutory financial statements (which include, in statutory form, a balance sheet, an income statement, a statement of capital and surplus and notes thereto). The insurer is required to give detailed information and analyses regarding premiums, claims, reinsurance and investments. The statutory financial statements are not prepared in accordance with GAAP and are distinct from the financial statements prepared for presentation to the insurer's shareholders under the Companies Act, which financial statements will be prepared in accordance with GAAP. Twin Bridges, as a general business insurer, is required to submit the annual statutory financial statements as part of the annual statutory financial return. The statutory financial statements and the statutory financial return are retained by the Bermuda Monetary Authority and do not form part of the public records.

Annual Statutory Financial Return. Twin Bridges is required to file with the Bermuda Monetary Authority a statutory financial return no later than four months after its financial year end (unless specifically extended upon application to the Bermuda Monetary Authority). The statutory financial return for a Class 3A insurer includes, among other matters, a report of the approved auditor on the statutory financial statements of such insurer, the solvency certificates, the declaration of statutory ratios, the statutory financial statements and the opinion of the approved loss reserve specialist in respect of the loss and loss expense provisions. The solvency certificates must be signed by the principal representative and at least two directors of the insurer who are required to certify, among other matters, whether the minimum solvency margin and minimum liquidity ratio have been met and whether the insurer complied with the conditions attached to its certificate of registration. The approved auditor is required to state whether in its opinion it was reasonable for the directors to so certify. Where an insurer's accounts have been audited for any purpose other than compliance with the Bermuda Insurance Act, a statement to that effect must be filed with the statutory financial return.

Enhanced Capital Requirement, Minimum Solvency Margin and Restrictions on Dividends and Distributions. The new risk-based regulatory capital adequacy and solvency margin system introduced under the Insurance Amendment Act provides a risk-based capital model as a tool to assist the Bermuda Monetary Authority both in measuring risk and in determining appropriate levels of capitalization (termed the Bermuda Solvency Capital Requirement). The Bermuda Solvency Capital Requirement uses a standard mathematical model that correlates the risk underwritten by Bermuda insurers to the capital that is dedicated to their business. The new model will be extended to certain Class 3, Class 3A and Class 3B insurers in the future, and the framework currently developed for the Class 4 insurers will likely to be applied. This framework applies a standard measurement format to the risk associated with an insurer's assets, liabilities and premiums, including a formula to take account of the catastrophe risk exposure.

Under the new supervisory model, where the insurer believes that its own internal model for measuring risk and determining appropriate levels of capital better reflects the inherent risk of its business, it can apply to the Bermuda Monetary Authority for approval to use its internal capital model in substitution for the Bermuda Solvency Capital Requirement model. The Bermuda Monetary Authority may approve an insurer's internal model provided certain conditions have been established and may revoke approval of an internal model in the event that the conditions are no longer met or where it feels that the revocation is appropriate. The Bermuda Monetary Authority will review the internal model regularly to confirm that the model continues to meet the conditions.

In order to minimize the risk of a shortfall in capital arising from an unexpected adverse deviation and in moving towards the implementation of a risk-based capital approach, the Bermuda Monetary Authority seeks that insurers operate at or above a threshold capital level (termed the Target Capital Level), which exceeds the Bermuda Solvency Capital Requirement or approved internal model minimum amounts.

The Insurance Amendment Act also introduced prudential standards in relation to the Enhanced Capital Requirement and Capital and Solvency Return. The Enhanced Capital Requirement is determined using the Bermuda Solvency Capital Requirement (or an approved internal model), provided that at all times the Enhanced Capital Requirement must be an amount equal to, or exceeding, the minimum margin of solvency. The Capital and Solvency Return is the return setting out the insurers risk management practices and other information used by the insurer to calculate its approved internal model Enhanced Capital Requirement.

The new Class 4 capital requirements, which may be extended in a modified or unmodified form in relation to certain Class 3, Class 3A and Class 3B insurers in the future, require Class 4 insurers to hold available statutory capital and surplus equal to or exceeding Enhanced Capital Requirement and set Target Capital Level at 120% of Enhanced Capital Requirement. The Bermuda Monetary Authority also has a degree of discretion enabling it to impose Enhanced Capital Requirement on insurers in particular cases, for instance where an insurer falls below the Target Capital Level. In those cases, the new risk-based capital model should be supplemented by a requirement for the affected insurers to conduct certain stress and scenario testing in order to assess their potential vulnerability to defined extreme events. The Bermuda Monetary Authority can require a higher solvency "cushion" by increasing the 120% Target Capital Level amount where the results of scenario and stress-testing indicated potential capital vulnerability. In circumstances where an insurer has failed to comply with an Enhanced Capital Requirement given by the Bermuda Monetary Authority in respect of that insurer, the insurer is prohibited from declaring or paying any dividends until the failure is rectified. In addition, the insurer must provide the Bermuda Monetary Authority with a written report as to why the failure occurred and remedial steps to be taken, within fourteen days of the failure, and unaudited interim financial statements within forty five days of the failure. The opinion of the loss reserve specialist, a general business solvency certificate for the unaudited financials and a Capital and Solvency Return reflecting an Enhanced Capital Requirement prepared using post-failure data.

The foundation of the new risk-based solvency capital regime described above is the minimum solvency margin test set out in the Insurance Returns and Solvency Amendment Regulations 1980. In applying the new risk-based solvency capital approach to certain Class 3, Class 3A and Class 3B insurers in the future, these insurers are likely to be required to calculate their Enhanced Capital Requirement annually by reference to either the Bermuda Solvency Capital Requirement or an approved internal model. However, a Class 3A insurer such as Twin Bridges must also ensure that its Enhanced Capital Requirement is at least equal to the minimum solvency margin for a Class 3, Class 3A or Class 3B insurer in respect of its general business, which is the greater of:

- \$1,000,000;
- 20% of the first \$6,000,000 of net premiums written (which are gross premiums written less any reinsurance premiums ceded during the same period) and 15% of the remainder;
- 15% of net loss and loss expense provisions and other general business insurance reserves.

As of December 31, 2008, Twin Bridges exceeded the Bermuda Monetary Authority's capital requirements.

In addition, under the Insurance Act, Class 3B insurers are prohibited from declaring or paying any dividends of more than 25% of its total statutory capital and surplus, as shown on its previous financial year statutory balance sheet, unless at least seven days before payment of the dividends it files with the Bermuda Monetary Authority an affidavit that it will continue to meet its required solvency margins. Class 3 insurers must obtain the Bermuda Monetary Authority's prior approval before reducing total statutory capital, as shown on its previous financial year statutory balance sheet, by 15% or more. This requirement does not apply to Class 3A and Class 3B insurers.

Furthermore, under the Bermuda Companies Act 1981, Twin Bridges may only declare or pay a dividend if Twin Bridges has no reasonable grounds for believing that it is, or would after the payment be, unable to pay its liabilities as they become due, or if the realizable value of its assets would not be less than the aggregate of its liabilities and its issued share capital and share premium accounts.

Minimum Liquidity Ratio. The Bermuda Insurance Act provides a minimum liquidity ratio for general business insurers. An insurer engaged in general business is required to maintain the value of its relevant assets at not less than 75% of the amount of its relevant liabilities. Relevant assets include cash and time deposits, quoted investments, unquoted bonds and debentures, first liens on mortgage loans on real estate, investment income due and accrued, accounts and premiums receivable, reinsurance balances receivable and funds held by ceding reinsurers. There are certain categories of assets which, unless specifically permitted by the Bermuda Monetary Authority, do not automatically qualify as relevant assets, such as unquoted equity securities, investments in and advances to affiliates and real estate and collateral loans. The relevant liabilities are total general business insurance reserves and total other liabilities less deferred income tax and sundry liabilities and letters of credit, guarantees and other instruments (by interpretation, those not specifically defined).

Supervision, Investigation and Intervention. The Bermuda Monetary Authority may appoint an inspector with extensive powers to investigate the affairs of an insurer if the Bermuda Monetary Authority believes that an investigation is required in the interest of the insurer's policyholders or persons who may become policyholders. In order to verify or supplement information otherwise provided to the Bermuda Monetary Authority, the Bermuda Monetary Authority may direct an insurer to produce documents or information relating to matters connected with the insurer's business.

If it appears to the Bermuda Monetary Authority to be desirable in the interests of the clients of a person registered under the Bermuda Insurance Act, the Bermuda Monetary Authority may also exercise these powers in relation to any company which is or has at any relevant time been (a) a parent company, subsidiary company or related company of that registered person, (b) a subsidiary company of a parent company of that registered person, (c) a parent company of a subsidiary company of that registered person or (d) a company in the case of which a shareholder controller of that registered person, either alone or with any associate or associates, holds 50% or more of the shares or is entitled to exercise, or control the exercise, of more than 50% of the voting power at a general meeting. If it appears to the Bermuda Monetary Authority that there is a risk of Twin Bridges becoming insolvent, or that Twin Bridges is in breach of the Bermuda Insurance Act or any conditions imposed upon its registration, the Bermuda Monetary Authority may, among other things, direct Twin Bridges:

- · not to enter into any new insurance contracts, or any insurance contract of a specified description;
- to limit the aggregate of the premiums to be written by it during a specified period beginning not earlier than 28 days after the direction is given;
- not to vary any contract of insurance in force when the direction is given, if the effect of the variation would be to increase the liabilities of the insurer;
- · not to make any investment of a specified class;
- to realize any existing investment of a specified class before the expiration of a specified period (or such longer period as the Bermuda Monetary Authority may allow);
- not to declare or pay any dividends or any other distributions, or to restrict the making of such payments to such extent as the Bermuda Monetary Authority thinks fit;
- not to enter into any specified transaction with any specified person or persons of a specified class;
- to provide such written particulars relating to the financial circumstances of the insurer as the Bermuda Monetary Authority thinks fit; and
- to obtain the opinion of a loss reserve specialist with respect to general business, or an actuarial opinion with respect to long-term business, and to submit it to the Bermuda Monetary Authority within a specified time.

Disclosure of Information. In addition to powers under the Bermuda Insurance Act to investigate the affairs of an insurer, the Bermuda Monetary Authority may require the insurer (or certain other persons) to produce certain information to it. Further, the Bermuda Monetary Authority has been given powers to assist other regulatory authorities, including foreign insurance regulatory authorities, with their investigations involving insurance and reinsurance companies in Bermuda but subject to restrictions. For example, the Bermuda Monetary Authority must be satisfied that the assistance being requested is in connection with the discharge of regulatory responsibilities of the foreign regulatory authority. The Bermuda Monetary Authority must also consider whether cooperation is in the public interest. The grounds for disclosure are limited and the Bermuda Insurance Act provides sanctions for breach of the statutory duty of confidentiality.

Bermuda Guidance Notes. The Bermuda Monetary Authority has issued the Guidance Notes, on the application of the Insurance Act in respect of the duties, requirements and standards to be complied with by persons registered under the Bermuda Insurance Act or otherwise regulated under it and the procedures and sound principles to be observed by such persons and by auditors, principal representatives and loss reserve specialists. In March 2005, the Bermuda Monetary Authority issued the Guidance Notes through its web site at www.bma.bm, which provides guidance on, among other things, the roles of the principal representative, approved auditor, and approved actuary and corporate governance for Bermuda insurers. The Bermuda Monetary Authority has stated that

the Guidance Notes should be understood as reflecting the minimum standard that the Bermuda Monetary Authority expects insurers and other relevant parties to observe at all times.

Bermuda Statement of Principles. In June 2007, the Bermuda Monetary Authority pursuant to section 2A of the Insurance Act introduced the Principles. The Principles relate to the Bermuda Monetary Authority's decisions on whether to register an entity, to cancel the registration of a registered entity, to impose conditions upon a registration, or to give certain directions to a registered entity. These Principles are of general application and seek to take account of the wide diversity of registered entities that may be licensed under the Insurance Act, as well as relevant institutional and market developments.

Controller Notification. Each shareholder or prospective shareholder will be responsible for notifying the Bermuda Monetary Authority in writing of his becoming a controller, directly or indirectly, of 10%, 20%, 33% or 50% of CRM Holdings and ultimately Twin Bridges within 45 days of becoming such a controller. The Bermuda Monetary Authority may serve a notice of objection on any controller of Twin Bridges if it appears to the Bermuda Monetary Authority that the person is no longer fit and proper to be such a controller. Twin Bridges will be responsible for giving written notice to the Bermuda Monetary Authority of the fact that any person has become or ceases to be 10%, 20%, 33% or 50% controller of Twin Bridges. The Notice has to be given within 45 days of becoming aware of the relevant facts. Twin Bridges is also required to notify the Bermuda Monetary Authority in writing in the event of any person ceasing to be a "controller." A "controller" is a managing director, chief executive or other person in accordance with whose directions or instructions the directors of Twin Bridges are accustomed to act, including any person who holds, or is entitled to exercise, 10% or more of the voting shares or voting power or is able to exercise a significant influence over the management of Twin Bridges.

Certain other Considerations. Although CRM Holdings is incorporated in Bermuda, we are classified by the Bermuda Monetary Authority as a non-resident of Bermuda for exchange control purposes. As a result, we may engage in transactions in currencies other than Bermuda dollars and there are no restrictions on its ability to transfer funds (other than funds denominated in Bermuda dollars) in and out of Bermuda or to pay dividends to U.S. residents who are holders of its common shares.

Under Bermuda law, exempted companies are companies formed with the ability to conduct business outside Bermuda from a principal place of business in Bermuda. As "exempted" companies, neither we nor Twin Bridges may, without the express authorization of the Bermuda legislature or under a license or consent granted by the Minister of Finance, participate in certain business transactions, including:

- the acquisition or holding of land in Bermuda (except land held by way of lease or tenancy agreement which is required for its business and held for a term not exceeding 50 years, or which is used to provide accommodation or recreational facilities for its officers and employees and held with the consent of the Bermuda Minister of Finance, for a term not exceeding 21 years);
- (subject to certain provisos) the taking of mortgages on land in Bermuda to secure an amount in excess of \$50,000 (or whereby any such mortgage shall together with any other principal sum or sums received by any other mortgage or mortgages held by such company from the same mortgagor or mortgagors exceed the sum of \$50,000);
- to acquire any bonds, or debentures secured on any land in Bermuda, except bonds or debentures issued by the Government of Bermuda or a public authority of Bermuda; or
- the carrying on of business of any kind or type for which it is not licensed in Bermuda, except in certain limited circumstances such as doing business with another exempted undertaking in furtherance of CRM Holdings' or Twin Bridges' business carried on outside Bermuda.

Twin Bridges is a licensed insurer in Bermuda, and it is expected that it will be able to carry on activities from Bermuda that are related to and in support of its insurance business in accordance with its license.

Securities may be offered or sold in Bermuda only in compliance with the provisions of the Investment Business Act of 2003, and the Exchange Control Act 1972, and related regulations of Bermuda which regulate the sale of securities in Bermuda. In addition, specific permission is required from the Bermuda Monetary Authority, pursuant to the provisions of the Exchange Control Act 1972 and related regulations, for all issuances and transfers

of securities of Bermuda companies, other than in cases where the Bermuda Monetary Authority has granted a general permission. The Bermuda Monetary Authority in its policy dated June 1, 2005 provides that where any equity securities, which would include our common shares, of a Bermuda company are listed on an appointed stock exchange, general permission is given for the issue and subsequent transfer of any securities of a company from and/or to a non-resident, for as long as any equities securities of such company remain so listed. The Nasdaq Global Select Market is deemed to be an Appointed Stock Exchange under Bermuda law. Notwithstanding the above general permission, the Bermuda Monetary Authority has granted CRM Holdings permission to, subject to the common shares in CRM Holdings being listed on an appointed stock exchange, issue, grant, create, sale and transfer any of CRM Holdings' shares (other than our common shares), stock, bonds, notes (other than promissory notes), debentures, debenture stock, units under a unit trust scheme, shares in an oil royalty, options, warrants, coupons, rights and depository receipts, or collectively the Securities, to and among persons who are either resident or non-resident of Bermuda for exchange control purposes, whether or not the Securities are listed on an appointed stock exchange. The Bermuda Monetary Authority and the Bermuda Registrar of Companies accept no responsibility for the financial soundness of any proposal or for the correctness of any of the statements made or opinions expressed in this annual report.

Under Bermuda law, there are no restrictions on the degree of foreign ownership, and neither we nor Twin Bridges is currently subject to taxes computed on profits or income or computed on any capital asset, gain or appreciation, or any tax in the nature of estate duty or inheritance tax or to any foreign exchange controls in Bermuda.

Under Bermuda law, non-Bermudians (other than spouses of Bermudians and permanent residents) may not engage in any gainful occupation in Bermuda without a work permit issued by the Bermuda Department of Immigration. Such work permits may be granted or extended upon showing that, after proper public advertisement, no Bermudian, or spouse of a Bermudian or individual holding a permanent resident certificate is available who meets the minimum standards for the advertised position. None of our executive officers is a Bermudian. Our officers work in Bermuda under work permits. In April 2001, the Bermuda government announced a policy that places a six-year term limit on individuals with work permits, subject to certain exceptions for key employees.

#### **Available Information**

We maintain a website at www.crmholdingsltd.bm. We are not including the information on our website as a part of, nor incorporating such information by reference into this annual report. We make available all of our SEC filings, including this annual report, our quarterly reports on Form 10-Q and any current reports on Form 8-K, through our website, free of charge, as soon as is reasonable practicable after these materials have been filed with the SEC. In addition, our Code of Business Conduct and Ethics is available on our website.

#### ITEM 1A. RISK FACTORS

An investment in our common shares involves a high degree of risk. Before making an investment decision, you should carefully consider the risks described below and all of the information contained in this annual report. If any of the risks discussed in this annual report actually occur, our business, financial condition and results of operations could be materially and adversely affected. If this were to happen, the price of our common shares could decline significantly and you may lose all or a part of your investment.

#### Risks Related to Our Primary Insurance and Reinsurance Business Segments

#### Our loss reserves are based on estimates and may be inadequate to cover our losses.

We establish loss reserves in our financial statements that represent an estimate of amounts needed to pay and administer claims with respect to insured and reinsured events that have occurred, including events that have not yet been reported to us. Loss reserves are estimates and are inherently uncertain; they do not and cannot represent an exact measure of liability.

Workers' compensation claims are often paid over a long period of time. There are no policy limits on liability for primary workers' compensation claims as there are for other types of insurance. Estimating reserves for

insurance and reinsurance of workers' compensation claims may be more uncertain than estimating reserves for other lines of insurance or reinsurance with shorter or more definite periods between occurrence of the claim and final determination of the ultimate loss and with policy limits for claim amounts. Accordingly, there is a greater risk that we may fail to accurately estimate the risks associated with the businesses that we insure and that our reserves may prove to be inadequate to cover our actual losses. Further, this risk is greater for reinsurance than for primary insurance of worker's compensation claims because the period of time that generally elapses between the underwriting and pricing of our reinsurance contracts and the payment of a claim pursuant to such reinsurance contract is even longer than that for primary insurance coverage and, as a result, our loss reserves for reinsurance contracts are more difficult to estimate and are even less likely to be accurate.

Loss reserve estimates are based on estimates of the ultimate cost of individual claims and on actuarial estimation techniques. Several factors contribute to the uncertainty in establishing these estimates. Judgment is required in actuarial estimation to ascertain the relevance of historical payment and claim settlement patterns under current facts and circumstances. Key assumptions in the estimation of claims over time include the increasing level of medical, legal and rehabilitation costs, frequency risks, fluctuations in inflation, prevailing economic, social and judicial trends, legislative changes, third party claims handling procedures and costs associated with fraud or other abuses of the medical claim process. Another key assumption in estimating workers' compensation reserves is severity trends, including the increasing costs of health care and the medical claims process. If there were unfavorable changes in severity trends, our reserves for losses and loss adjustment expenses might need to be increased. Due to the inherent uncertainty of estimating reserves, it has been, and will continue to be, necessary to revise estimated future liabilities as reflected in our reserves for claims and related expenses.

In states other than California, Majestic has a shorter operating history. Consequently, we must rely on a combination of industry benchmarks, our limited experience in these states and our experience in California. Operational changes in claims handling practices over the years may impact the interpretation of this historical data, which can also be impacted by external forces such as legislative changes, economic fluctuations and legal trends.

Since Twin Bridges has only been in existence since December 2003 and has had limited loss experience and a relatively small population of underlying risks, we rely heavily on industry data in establishing our loss reserves. Our actual loss experience in this line of business could be materially higher than industry loss experience and therefore we are exposed to an increased likelihood that our actual results may not conform to our estimates.

To the extent our loss reserves for Majestic or Twin Bridges are insufficient to cover actual losses and loss adjustment expenses, we will have to increase our loss reserves which would result in a charge to our earnings, and could have a material adverse effect on our business, financial condition and results of operations.

In addition, Twin Bridges, our reinsurance subsidiary, reinsures a portion of the primary business of Majestic, our primary insurance subsidiary. Consequently, we are exposed to a greater share of certain losses, since, on a consolidated basis, we remain responsible for 100% losses under the insurance policies issued by Majestic. Any underestimate of our loss reserves for this risk would have a greater impact on our results of operations and financial position. The increased overall exposure to losses from large and/or frequent loss occurrences could have a material adverse effect on our business, financial condition and results of operations.

### If we do not effectively price our insurance policies, our financial results will be adversely affected.

Our primary insurance policy prices are established when coverage is initiated. Adequate rates are necessary to generate premiums sufficient to pay losses, loss adjustment expenses and underwriting expenses, and to earn a profit. Our prices for primary insurance coverage are based on estimates of expected losses generated from the policies which we underwrite. We analyze many factors when pricing a policy, including the policyholder's prior loss history, and the loss prevention orientation of the policyholder's management. Inaccurate information regarding a policyholder's past claims experience puts us at risk of mispricing our policies. When initiating coverage on a policyholder, we rely on the claims information provided by the policyholder or previous carriers to properly estimate future claims expense. If the claims information is not accurately stated, we may under price our policy by using claims estimates that are too low. As a result, our actual costs for providing insurance coverage to our policyholders may be significantly higher than our premiums, which would have a material adverse effect on our business, financial condition and results of operations. Besides the risks associated with under-pricing risks, we

could overprice risks, which could reduce our sales volume and competitiveness. In addition, our competitors may adopt premium rate reductions that are greater than ours. In any of these scenarios, our business, financial conditions and results of operations could be materially affected. Finally, the rating actions of state regulatory authorities have a material impact on the pricing of our policies. See "Workers' Compensation Market Conditions" contained in "Item 7. Management's Discussion and Analysis" for a discussion of the rating actions in California and New York.

# A downgrade in the A.M. Best ratings of our insurance and reinsurance subsidiaries could reduce the amount of business we are able to write.

Third-party rating agencies assess and rate the claims-paying ability of insurers based upon criteria established by the agencies. Majestic currently has a financial strength rating of "A-" (Excellent) from A.M. Best. Twin Bridges currently has a financial strength rating of "B++" (Good) from A.M. Best. These financial strength ratings are used by policyholders, insurers, reinsurers and insurance and reinsurance intermediaries as an important means of assessing the financial strength and quality of our insurance subsidiaries. These ratings are not evaluations directed to potential purchasers of our common shares and are not recommendations to buy, sell or hold our common shares.

In July 2008, A.M. Best removed from under review with negative implications and affirmed the financial strength rating of "A-" (Excellent) of Majestic. Concurrently, A.M. Best removed from under review with negative implications and downgraded the financial strength rating to "B++" (Good) from "A-" (Excellent) of Twin Bridges. These actions were taken following A.M. Best having previously placed the financial strength ratings of Majestic and Twin Bridges under review with negative implications in April 2008. A.M. Best's rating actions reflect Majestic's improved risk-adjusted capitalization following the implementation of our capital reallocation plan, as well as the execution of the 40% quota share reinsurance arrangement with Max Re. Furthermore, the third party administrator's licensing issues that were faced by CRM with the New York Workers' Compensation Board during 2008 were settled with no admission of wrong doing, fines or penalties, although CRM agreed to surrender its license. Despite the settlement, A.M Best remains concerned regarding our financial flexibility and has assigned a negative outlook to the Majestic and Twin Bridges ratings, largely due to the significant decline in our valuation, as well as the limited capital available through our insurance and non-insurance subsidiaries. The rating actions on Twin Bridges recognize the deterioration in its risk-adjusted capitalization primarily due to share dividends made in the second quarter of 2008 to us as part of our overall plan to reallocate capital to Majestic.

We believe that the ratings assigned by A.M. Best are an important factor in marketing our products. For example, some of our independent agents and brokers and insureds have guidelines governing the financial strength rating of the company providing coverage. A reduction of Majestic's A.M. Best rating below "A—" would prevent us from issuing policies to such entities. Our ratings are subject to change at any time and could be revised downward or revoked at the sole discretion of the rating agencies. Our ability to retain our existing business and to attract new business in our insurance operations depends largely on these ratings. Our failure to maintain our ratings, or any other adverse development with respect to our ratings, could cause our current and future independent agents and brokers, insureds, self-insured groups and their individual members to choose to transact their business with more highly rated competitors. If A.M. Best downgrades our ratings, it is likely that we would not be able to compete as effectively with our competitors, and our ability to sell our products could decline. If that happens, our revenues and earnings could decrease substantially. In addition, because lenders and reinsurers will also use our A.M. Best ratings as a factor in deciding whether to transact business with us, the failure of Majestic or Twin Bridges to maintain their current ratings could dissuade a lender or reinsurance company from conducting business with us or might increase our interest or reinsurance costs.

# If we are unable to obtain or collect on our reinsurance protection, our business, financial condition and results of operations could be materially and adversely affected.

We purchase reinsurance coverage to help manage the risk assumed under our workers' insurance compensation policies issued by Majestic. Reinsurance coverage helps to protect us from the impact of large losses. It involves an arrangement in which an insurance company, called the ceding company, transfers insurance risk by sharing premiums with another insurance company, called the reinsurer. Conversely, the reinsurer receives or

assumes reinsurance from the ceding company. Majestic currently purchases excess of loss reinsurance and participates in ceded quota share agreements.

Under quota share reinsurance, the reinsurer, or assuming company, accepts a pro rata share of the insurer's, or ceding company's, losses and an equal share of the applicable premiums. Majestic entered into a 40% ceded quota share agreement with Max Re effective July 1, 2008. Under this 40% quota share agreement, Max Re assumes 40% of the first \$500 thousand of losses and loss adjustment expenses from any single occurrence under Majestic's primary insurance policies and Majestic cedes 40% of the applicable premiums to Max Re. The agreement is effective for losses incurred and premiums earned by Majestic on or after July 1, 2008 through June 30, 2009.

Under excess of loss reinsurance, the reinsurer reimburses the ceding company for losses and loss expenses over a specified dollar amount up to an agreed limit per occurrence. Majestic entered into a new excess of loss reinsurance treaty program effective July 1, 2008 that applies to losses incurred between July 1, 2008 and the date on which the reinsurance agreements are terminated. This reinsurance treaty program provides \$99.5 million of reinsurance protection, per occurrence, for workers' compensation losses in excess of a \$500 thousand retention. Majestic retains liability for any amounts of losses and loss adjustment expenses that exceed \$100 million up to the applicable statutory limit.

The availability, amount and cost of reinsurance depend on market conditions and our experience with insured losses and may vary significantly. As a result of catastrophic events, such as the events of September 11, 2001, we may incur significantly higher reinsurance costs, more restrictive terms and conditions and decreased availability. We review and renegotiate our reinsurance protection each year. We cannot be certain, however, that our reinsurance agreements will be renewed or replaced prior to their expiration upon terms satisfactory to us. If we are unable to renew or replace our reinsurance agreements upon terms satisfactory to us, our net liability on individual risks would increase and we would have greater exposure to catastrophic losses. If this were to occur, our underwriting results would be subject to greater variability and our underwriting capacity could be reduced. These consequences could adversely affect our business, financial condition and results of operations.

Although we currently expect to renew Majestic's reinsurance programs, any decrease in the amount of our reinsurance at the time of renewal, whether caused by the existence of more restrictive terms and conditions or decreased availability, will also increase our risk of loss and, as a result, could materially adversely affect our business, financial condition and results of operations.

We are also subject to credit risk with respect to Majestic's reinsurers. Reinsurance protection that Majestic receives does not discharge its direct obligations under its insurance policies. Majestic remains liable to its policyholders even if we are unable to recover under Majestic's reinsurance contracts. Losses may not be recovered from the reinsurers until claims are paid, and, in the case of long-term workers' compensation cases, the creditworthiness of the reinsurers may change and we may not recover amounts to which we are entitled. If we experience these problems in the future, our charges to income would increase and our net income would decline. As of December 31, 2008, Majestic had \$55.5 million recoverable from its unaffiliated reinsurers that we would be obligated to pay if the reinsurers failed to pay Majestic. These consequences would adversely affect our business, financial condition and results of operations.

# If we are unable to realize our investment objectives, our financial condition and results of operations may be adversely affected.

Investment income is an important component of our net income. As of December 31, 2008, our investment portfolio, including cash and cash equivalents, had a carrying value of \$344 million. For the year ended December 31, 2008, we had \$13.9 million of net investment income from continuing operations.

Our investment portfolios funds are invested by a professional investment management firm under the direction of our management team in accordance with investment guidelines approved by the Finance and Investment Committee of the Board of Directors. Although these guidelines stress diversification and capital preservation, our investments are subject to a variety of risks, including risks related to general economic conditions, interest rate fluctuations and market volatility.

Recently, the capital markets in the United States and elsewhere have been experiencing extreme volatility and disruption. We are exposed to significant capital markets risk, including changes in interest rates, credit spreads and equity prices. Our investment portfolio is affected by these recent changes in the capital markets. For example, for the year ended December 31, 2008, we recorded an impairment charge of \$0.9 million for other-than-temporary losses related to a \$1.0 million par value of senior unsecured debt securities of Lehman Brothers Holdings, Inc. (Lehman) that we own. On September 15, 2008, Lehman filed for protection under Chapter 11 of the Federal Bankruptcy Code in the United States Bankruptcy Court in the Southern District of New York.

Benchmark interest rates, such as the Federal Fund Rate, are currently at historic lows which is likely to significantly impact our investment income. Changes in interest rates and credit quality may result in fluctuations in the income derived from, or the valuation of, our fixed income securities. Our investment portfolios include a significant amount of interest rate-sensitive instruments, such as bonds, which may be adversely affected by changes in interest rates. Interest rates are highly sensitive to many factors, including governmental monetary policies, domestic and international economic and political conditions and other factors beyond our control. Increases in interest rates will decrease the value of our investments in fixed-income securities. If increases in interest rates occur during periods when we sell investments to satisfy liquidity needs, we may experience investment losses. Conversely, if interest rates decline, reinvested funds will earn less than expected.

Any significant decline in our investment income as a result of falling interest rates, decreased dividend payment rates or general market conditions could have an adverse effect on our net income and, as a result, on our shareholders' equity and our policyholders' surplus. Further adverse changes in the capital markets could result in additional other-than-temporary impairments in the future, which may affect our financial condition, or could reduce our investment income, which would adversely affect our results of operations.

#### Our profitability may be adversely impacted by inflation.

The effects of inflation could cause the amount of each claim to rise in the future. Our reserves for losses and loss adjustment expenses include assumptions about future payments for settlement of claims and claims handling costs, such as medical treatments and litigation costs. To the extent inflation causes these costs to increase above reserves established for these costs, we would be required to increase our loss reserves with a corresponding reduction in our net income in the period in which the deficiency is identified, which could have a material adverse effect on our business, financial condition and results of operations.

# Assessments and premium surcharges for state guaranty funds, second injury funds and other mandatory pooling arrangements may reduce our profitability.

Most states require insurance companies licensed to do business in their state to participate in guaranty funds, which require the insurance companies to bear a portion of the unfunded obligations of impaired, insolvent or failed insurance companies. These obligations are funded by assessments, which are expected to continue in the future. State guaranty associations levy assessments, up to prescribed limits, on all member insurance companies in the state based on their proportionate share of premiums written in the lines of business in which the impaired, insolvent or failed insurance companies are engaged. Accordingly, the assessments levied on us may increase as we increase our written premium. Some states also have laws that establish second injury funds to reimburse insurers and employers for claims paid to injured employees for aggravation of prior conditions or injuries. These funds are supported by either assessments or premium surcharges based on case incurred losses.

In addition, as a condition to conducting business in some states, insurance companies are required to participate in residual market programs to provide insurance to those employers who cannot procure coverage from an insurance carrier on a negotiated basis. Insurance companies generally can fulfill their residual market obligations by, among other things, participating in a reinsurance pool where the results of all policies provided through the pool are shared by the participating insurance companies. Although we price our insurance to account for obligations we may have under these pooling arrangements, we may not be successful in estimating our liability for these obligations. Accordingly, mandatory pooling arrangements may cause a decrease in our profits. As we write policies in new states that have mandatory pooling arrangements, we will be required to participate in pooling arrangements. Further, the impairment, insolvency or failure of other insurance companies in these pooling

arrangements would likely increase the liability for other members in the pool. The effect of assessments and premium surcharges or changes in them could reduce our profitability in any given period or limit our ability to grow our business.

#### We may have exposure to losses from terrorism for which we are required by law to provide coverage.

When writing workers' compensation insurance policies, we are required by law to provide workers' compensation benefits for losses arising from acts of terrorism. The impact of any terrorist act is unpredictable, and the ultimate impact on us would depend upon the nature, extent, location and timing of such an act. Majestic's current excess of loss reinsurance treaty program excludes coverage for acts of terrorism. Notwithstanding the protection provided by reinsurance and the Terrorism Risk Act, the risk of severe losses to us from acts of terrorism has not been eliminated. Accordingly, events constituting acts of terrorism may not be covered by or may exceed the capacity of the Terrorism Risk Act and could adversely affect our business and financial condition.

# Our reinsurance segment is heavily dependent on Majestic, our primary insurance subsidiary. We could be adversely affected if we are not able to maintain or increase this business.

Twin Bridges, our reinsurance subsidiary, derives its revenues primarily from reinsurance of risk assumed by Majestic, our primary insurance company. Twin Bridges provides excess of loss and quota share reinsurance protection to Majestic on a portion of the risk it assumes under its primary insurance policies. Twin Bridges also provides quota share protection to Majestic on a portion of the risk Majestic assumes under the excess coverage purchased by self-insured groups we manage. Our reinsurance business may be adversely affected if Majestic experiences declines in premium volume or if we determine to purchase reinsurance protection from an unaffiliated reinsurer. Unless we diversify our reinsurance business, our reinsurance segment will remain heavily dependent on Majestic. Majestic could lose or otherwise have its current licenses revoked or fail to maintain satisfactory ratings from relevant rating agencies, resulting in our loss of all or a substantial portion of our reinsurance premium revenues. Any of these adverse developments could have a material adverse effect on our business, financial condition and results of operations.

# We may pursue opportunities to offer other insurance products, and any failure to manage the risks involved could have a material adverse effect on our business.

We may explore the development and offering of non-workers' compensation property and casualty insurance products. A number of risks are inherent in this strategy, including, among others the need to obtain required licenses to issue non-workers' compensation property and casualty products and additional regulatory approvals, along with the potential for a greater loss exposure, especially if we fail to successfully manage or underwrite the new products. If we are unable to effectively manage these or other potential risks inherent in the development, marketing and sale of additional insurance products, there would be a material adverse effect on our business, financial condition and results of operations.

### Risks Related to Our Fee-Based Segment

CRM is subject to an investigation concerning its self-insured group administration practices and has agreed to surrender its New York third-party administrator's license. The investigation and surrender of CRM's license could adversely affect our reputation, financial strength and results of operations.

CRM is subject to an investigation concerning its self-insured group administration practices by the New York State Attorney General (NY Attorney General). In addition, CRM entered into a Settlement Agreement with the New York Workers' Compensation Board on June 2, 2008, to settle an administrative proceeding to revoke CRM's third-party administrator's license. Pursuant to the settlement, CRM surrendered its third-party administrator's license on September 8, 2008, without any admission of wrongdoing. The NY Attorney General's investigation, and any further proceedings that may arise, and the Settlement Agreement with the New York State Workers' Compensation Board, could adversely affect our reputation, financial strength and results of operations.

During 2007, as a result of the adverse claims development experienced by the Healthcare Industry Trust of New York (HITNY), which was our New York self-insured group associated with the healthcare industry, the New York Workers' Compensation Board conducted an inquiry into the actuarial work done by a third-party actuary retained by HITNY. We provided testimony and copies of the underlying data that was submitted by the actuary to the New York Workers' Compensation Board also received testimony from the third-party actuary. We also understand that the actuary provided the New York Workers' Compensation Board with a written independent report from another qualified independent actuary who specializes in performing such reviews. This report verified that all actuarial methods used and actuarial judgments made were in accordance with sound actuarial principles and standards. As result of this inquiry, the New York Workers' Compensation Board required that the loss reserves for each of the self-insured groups that were reviewed by the third party actuary, including HITNY, undergo an actuarial review by an independent actuarial firm engaged by the New York Workers' Compensation Board.

Thereafter, following an exchange of correspondence in which the New York Workers' Compensation Board expressed dissatisfaction with CRM's response to a request for certain information relating to the audit of loss reserves for the self-insured groups administered by it, the New York Workers' Compensation Board notified CRM on February 8, 2008 that a referral had been made for a formal investigation of whether disciplinary action should be taken by the New York Workers' Compensation Board with regard to CRM's third party administrator's license. Following that initial investigation, the New York Workers' Compensation Board issued a notice to CRM that it had determined to pursue an administrative action to revoke CRM's license to provide third party claims administrative services to self-insured workers compensation groups in New York. On June 2, 2008, CRM and the New York State Workers' Compensation Board entered into a Settlement Agreement to resolve this administrative action. Under the Settlement Agreement: (1) the hearing, originally scheduled for May 20, was canceled, (2) CRM agreed to voluntarily surrender its third party administrator's license and cease representing self-insurers in the State of New York no later than September 8, 2008, and (3) as part of the wind down down of its self-insured groups that voluntarily closed, CRM was to assist the New York State Workers' Compensation Board in the transfer of the administration of the self-insured groups to new third party administrators appointed by the New York State Workers' Compensation Board under the New York Workers' Compensation Law and corresponding regulations.

In addition, CRM has received a subpoena from the NY Attorney General requesting documents related to CRM's administration of HITNY. CRM is fully cooperating with the NY Attorney General's request. To CRM's knowledge, the NY Attorney General has not initiated any proceedings against CRM. CRM believes that the NY Attorney General's subpoena relates to the prior administrative action commenced by the New York State Workers' Compensation Board.

The ultimate outcome of the NY Attorney General's investigation cannot be ascertained. We cannot estimate what impact, if any, the NY Attorney General's inquiry and any results from the inquiry may have on our financial condition, operating results or cash flows. The cost of complying with the investigation and the diversion of management's attention may be significant and could have a material adverse effect on our results of operations. The NY Attorney General's investigation or any potential future lawsuits could result in a significant judgment or imposition of liability against us that could have a material adverse effect on our financial condition, results of operation, and liquidity. Even if we do not incur significant monetary costs, there may be adverse publicity associated with the NY Attorney General's subpoena and our settlement with the New York State Workers' Compensation Board that could result in reputational harm to us that may adversely affect our business. We have not recorded a liability related to these matters as of December 31, 2008. No estimate of the possible loss or range of loss can be made.

# Our discontinued New York fee-based management services business is subject to extensive litigation and potential liability in excess of our current insurance coverage.

On April 9, 2007, H.C.F.A. Associates Corp. and 17 related companies, all of which were members or former members of HITNY, sued HITNY and CRM in New York State Supreme Court, Ulster County, alleging, among other things, that HITNY and CRM failed to fulfill their obligations in connection with providing workers' compensation claims services. CRM answered the complaint, denying the plaintiffs' material allegations. This litigation is in its early stages. The court established a discovery schedule on September 22, 2008. Discovery is currently proceeding in the matter. We cannot estimate what impact, if any, this litigation and any results from this litigation may have on our financial position, operating results or cash flows.

On September 30, 2008, we received a copy of a letter addressed to our errors and omissions insurance carrier from the New York State Workers' Compensation Board indicating its intention to initiate legal proceedings against us on behalf of eight self-insured groups previously administered by CRM as it relates to CRM's actions while acting as the administrator and broker of record for the eight self-insured groups. The New York State Workers' Compensation Board has indicated that it is investigating CRM's administration of the self-insured groups and it is alleging upon information and belief that CRM breached certain duties to the self-insured groups and engaged in certain self-dealing and deceptive practices. In response to this letter, CRM filed an action on October 3, 2008 in New York State Supreme Court, Dutchess County against the New York State Workers' Compensation Board and the eight self-insured groups, namely the Healthcare Industry Trust of New York, Elite Contractors Trust of New York, Wholesale and Retail Workers' Compensation Trust of New York, Trade Industry Workers Compensation Trust for Manufacturers, Real Estate Management Trust of New York, Transportation Industry Workers Compensation Trust of New York, Public Entity Trust of New York and the New York State Association of Cemeteries Trust. Through this action, CRM is seeking a declaratory judgment that CRM did not breach duties to the eight self-insured groups or engage in any self-dealing or deceptive practices and that the New York State Workers' Compensation Board lacks the legal authority to pursue claims against CRM on behalf of the self-insured groups. CRM is not currently seeking any monetary damages from the eight self-insured groups, their respective boards of trustees or the New York State Workers' Compensation Board.

On October 8, 2008, we received notice from potential counsel to various former members of the self-insured groups indicating that the former members were contemplating a class action lawsuit against the New York State Workers' Compensation Board for the manner in which it is collecting assessments from the former members and that more likely than not such litigation will also include allegations against CRM. To date, CRM has not been served with this lawsuit.

In November 2008, RBG Management Corp., Red & White Markets, Inc., Doria Enterprises Inc. and Grace's Marketplace Inc., all of which were former members of the Wholesale Retail Workers' Compensation Trust of New York (WRWCTNY), sued CRM, WRWCTNY, certain officers of CRM, the Board of Trustees of WRWCTNY, and S.A.F.E., LLC, which is the successor third-party administrator for WRWCTNY, in the New York State Supreme Court, New York County. The lawsuit seeks a declaratory judgment, in sum and substance, relieving the plaintiffs from any liabilities owed in relation to their previous membership in WRWCTNY and which arise primarily from recent assessment charges imposed on the plaintiffs by WRWCTNY or the New York State Workers' Compensation Board. The lawsuit also seeks damages arising from allegations that the defendants breached their fiduciary duties to the plaintiffs by failing to maintain adequate reserves and failing to properly determine an adequate level of reserves necessary to maintain the solvency of WRWCTNY.

On November 24, 2008, FS Kids, LLC, Mask Foods, Inc., Valu Home Centers, Inc., KBLM Foods, Inc., KDJB Foods, Inc., Gaige & Son Grocery, Inc., TJ's Market, Inc., BB&T Supermarkets Inc., BNR-Larson, LLC, and Gift Express of New York, Inc., all of which were former members of WRWCTNY, on their own behalf and on behalf of all others similarly situated, sued CRM in New York State Supreme Court, Erie County. The lawsuit seeks class action certification and alleges that CRM: (1) breached its contract with WRWCTNY; (2) breached its duty of good faith and fair dealing owed to WRWCTNY; (3) breached its fiduciary duties owed to WRWCTNY; (4) was negligent in administering WRWCTNY; (5) engaged in deceptive business practices; (6) was unjustly enriched; and (7) should indemnify the plaintiffs for any assessments that they may incur. The plaintiffs are seeking damages arising from the plaintiffs' joint and several liability for the deficit of WRWCTNY which, as of September 30, 2007, was estimated by the New York State Workers' Compensation Board at \$19 million and from any unpaid claims of the plaintiffs' injured employees in an amount presently undetermined.

On or about January 9, 2009, Majestic's underwriting department received a Subpoena Duces Tecum from the New York State Workers Compensation Board Office of the Fraud Inspector General. The caption of the Subpoena is In the Matter of Compensation Risk Managers, LLP and has been assigned Inspector General Case No. 38839. The Subpoena requests production of various documents related to the issuance of excess workers' compensation and general liability policies by Majestic to the Elite Contractors Trust of New York. To CRM's knowledge, the Inspector General has not initiated any proceedings against CRM.

On March 6, 2009, Armstrong Brands, Inc., Metal Cladding, Inc., TREK, Inc., Petri Baking Products, Inc., Time Cap Laboratories, Inc., Custom Coatings, Inc., GPM Associates, LLC, d/b/a Forbes Products, PJR Industries, Inc., d/b/a Southside Precast Products, Lakeshore Metals, Inc. Duro-Shed, Inc., Tooling Enterprises, Inc. Northeast Concrete Products, Inc., d/b/a Concrete Building Supply and Superior Steel Studs, Inc., all of which were former members of Trade Industry Trust Workers' Compensation Trust for Manufacturers (the "Trade Trust"), on their own behalf and on behalf of all others similarly situated, sued Compensation Risk Managers, LLC in New York State Supreme Court, Erie County. The lawsuit seeks class action certification and alleges that CRM: (1) breached its contract with the Trade Trust; (2) breached its duty of good faith and fair dealing owed to the Trade Trust; (3) breached its fiduciary duties owed to Trade Trust; (4) was negligent in administering the Trade Trust; (5) engaged in deceptive business practices; (6) was unjustly enriched; and (7) should indemnify the plaintiffs for any assessments that they may incur. The plaintiffs are seeking damages (a) arising from the plaintiffs' joint and several liability for the deficit of the Trade Trust which, as of December 31, 2006, was estimated by the New York State Workers' Compensation Board at \$4.9 million, (b) from any unpaid claims of the plaintiffs' injured employees in an amount presently undetermined, (c) from potentially being liable for the costs of liquidation charged or to be charged by the WCB, and (d) from fees paid by the plaintiffs and the Trade Trust to CRM pursuant the service agreement between CRM and the Trade Trust. This litigation is in its early stages, and CRM has until March 26, 2009 to respond to the plaintiffs' complaint.

These matters, or other matters that may arise later, if decided adversely to or settled by CRM, individually or in the aggregate, may result in liability material to our financial condition or results of operations. Adverse judgments in multiple lawsuits could require us to pay significant damage amounts in the aggregate. These liabilities may exceed our insurance coverage and financial resources. We cannot assure you that our insurance will be sufficient to cover the liabilities we may incur. In addition, since we are still managing self-insured groups in California, we cannot assure you that we will be able to maintain insurance coverage or at rates that we consider reasonable. If our policies are terminated and do not contain retroactive coverage, we will not be insured for claims made after the termination of coverage even if these claims are based on events or acts that occurred during the term of the policy. In such an event, we could be exposed to liability which could have a material adverse effect on our business, financial condition and results of operations.

#### Our fee based management services business in California may expose us to additional litigation.

The management of self-insured groups exposes us to significant risks. We may have liability for errors or omissions in these services. We may be liable to our groups, members of our groups and other third parties and governmental authorities for, among other things, damages, fines, penalties and regulatory actions. We cannot assure you that we will be able to maintain insurance coverage or at rates that we consider reasonable. If our policies are terminated and do not contain retroactive coverage, we will not be insured for claims made after the termination of coverage even if these claims are based on events or acts that occurred during the term of the policy. In such an event, we could be exposed to liability which could have a material adverse effect on our business, financial condition and results of operations.

# Due to the joint and several liability of self-insured groups, the failure of any self-insured group in the state of California could adversely affect our fee-based business.

Each member of a self-insured group has joint and several liability for the obligations of the group incurred during the period of its membership and that group may assess the members for any short-fall, even after a member leaves a group, if the loss was incurred during such member's participation in the group. In California, each member of a self-insured group must participate as a member in the Self-Insurers' Security Fund established by state law. Such fund may assess each of its members a pro rata share of the funding necessary as a result of the failure of a private self-insured employer or self-insured group to meet its compensation obligations when the employer's or group's security deposit is either inadequate or not immediately accessible for the payment of benefits. The failure of a single large self-insured group in California, even if it is a group that we do not manage, could have an adverse effect on the other groups and could affect the regulation of groups. Any such developments may seriously hamper our ability to retain existing members and attract new members to our managed groups, which could have a material adverse effect on our business, financial condition and our results of operations.

## If the loss reserves for the self-insured groups we manage are underestimated, our business could be adversely affected.

The self-insured groups we manage establish loss reserves as they recognize liabilities for unpaid losses, which represent estimates of amounts needed to pay and administer claims with respect to insured events that have occurred, including events that have occurred but have not been reported. Loss reserves are estimates and are inherently uncertain; they do not and cannot represent an exact measure of liability.

The self-insured groups' loss reserve estimates are based on estimates of the ultimate cost of individual claims and on actuarial estimation techniques. Several factors contribute to the uncertainty in establishing these estimates. Judgment is required in actuarial estimation to ascertain the relevance of historical payment and claim settlement patterns under current facts and circumstances. Key assumptions in the estimation of claims over time include the increasing level of medical, legal and rehabilitation costs, frequency risks, fluctuations in inflation, prevailing economic, social and judicial trends, legislative changes, third party claims handling procedures and costs associated with fraud or other abuses of the medical claim process.

To the extent the loss reserves for any of the self-insured groups we manage, are insufficient to cover the group's actual losses and loss adjustment expenses, the groups will have to adjust their loss reserves which could have a material adverse effect on the groups' financial condition and cash flows and could require the group to assess its members. This could expose us to liability for our management of a group, have a negative impact on our future management of groups, and adversely affect our reputation as a self-insured group manager.

We may be deemed to have a conflict of interest in concurrently managing self-insured groups and placing the excess coverage for these groups with Majestic and also providing primary workers' compensation insurance to potential members of the self-insured groups.

We act as the insurance broker for the self-insured groups we manage to assist them with the negotiation and purchase of the required excess and frequency coverage. Coverage for certain of the self-insured groups we manage has been placed with Majestic and a portion of such coverage has been reinsured by Twin Bridges. In addition, we are currently providing primary workers' compensation insurance policies to businesses that are potential members of the self-insured groups we manage. Although we have fully disclosed these relationships to the board of trustees of the self-insured groups we manage, it is possible that one or more of our groups could conclude that these relationships present an unacceptable conflict of interest. In this event, we could lose all or a substantial portion of our fee-based management services revenue which could have a material adverse effect on our business, financial condition and results of operations.

In June 2008, Majestic has received a "Call for Special Report and Documents Pursuant to Section 308 of the Insurance Law" from the New York State Insurance Department. Among other items, the New York State Insurance Department has requested information related to Majestic's loss reserving practices and Majestic's acquisition of former members of the self-insured groups previously managed by CRM as insureds of Majestic. Majestic has complied with the New York State Insurance Department's request. To Majestic's knowledge, the New York State Insurance Department has not initiated any proceedings against Majestic. We cannot estimate what impact, if any, this inquiry and any results from this inquiry may have on our business, financial condition and results of operations.

#### Risks Generally Applicable to our Business and Industry

Our revenues and results of operation may fluctuate as a result of many factors, including the cyclical changes in the insurance and reinsurance industry, which may cause the price of our common stock to be volatile.

The results of operations of companies in the insurance industry historically have been subject to significant fluctuations and uncertainties. Our profitability can be affected significantly by:

- · competition;
- · rate increases and decreases;

- volatile and unpredictable developments, including frequency of occurrence or severity of catastrophic and other loss events;
- changes in the availability of reinsurance capacity and capital capacity;
- rising loss costs that we cannot anticipate at the time we or our groups price insurance products; and
- other general economic and social conditions.

The supply of insurance and reinsurance is related to prevailing prices, the level of insured losses and the level of industry surplus, which, in turn, may fluctuate in response to changes in rates of return on investments being earned in the insurance and reinsurance industry. As a result, the insurance and reinsurance business historically has been a cyclical industry, characterized by periods of intense price competition due to excessive underwriting capacity as well as periods when shortages of capacity permitted favorable premium levels. The supply of insurance and reinsurance may increase, either due to capital provided by new entrants or by the commitment of additional capital by existing insurers or reinsurers, which may cause prices to decrease. Any of these factors could lead to a significant reduction in premium rates and additional competition for business. In addition to these considerations, changes in the frequency and severity of losses suffered by insureds and insurers may affect the cycles of the insurance and reinsurance business significantly. If rates continue to decrease and competition continues to increase, this could have a material adverse effect on our business, financial condition and results of operations.

# The current recession and other adverse consequences of the recent U.S. and global economic and financial industry downturns could harm our business, our liquidity and financial condition, and our share price.

The current financial crisis has resulted in unprecedented levels of market volatility, credit illiquidity and declining interest rates which may significantly affect our business, results of operations, ability to meet liquidity needs, access to capital and cost of capital. Global market and economic conditions have been severely disrupted since the fall of 2008 due in part to financial stresses affecting the liquidity of the banking system and the financial markets. These circumstances have also exerted downward pressure on stock prices and significantly reduced access to the equity and debt markets for many issuers, including us.

If we cannot obtain adequate capital or sources of credit on favorable terms, or at all, our business, operating results and financial condition could be adversely affected. In addition, these conditions are likely to affect (among other aspects of our business) the demand for and claims made under our insurance policies, the ability of customers, reinsurers and other counterparties and others to establish or maintain their relationships with us, our ability to access and efficiently use internal and external capital resources, the risks we assume under insurance and reinsurance policies, and our investment performance. Continued volatility in the U.S. and other securities markets may adversely affect us or our share price.

#### We operate in a highly competitive industry and may lack the financial resources to compete effectively.

The workers' compensation insurance market is highly competitive and, except for regulatory considerations, has very few barriers to entry. We and the self-insured groups we manage compete with many companies and other underwriting organizations in the workers' compensation insurance business. Many of the insurance companies we compete against have more capital, name and brand recognition and marketing and management resources than we or the groups we manage have. Many of our competitors have offered, and may continue to offer, workers' compensation insurance combined with other insurance coverage. Some of our competitors offer workers' compensation insurance on a multi-state basis greater than ours. We cannot assure you that we will be able to implement our business strategy in a manner that will allow us to be competitive. If any of our competitors offer premium rates, policy terms or types of insurance that are more competitive than ours, we could lose market share and our business, financial condition and results of operations could be adversely affected as a result.

# Negative developments in the workers' compensation insurance industry could adversely affect our financial condition and results of operations.

We offer only workers' compensation insurance products. As a result of this concentration, negative developments in the economic, competitive or regulatory conditions affecting the workers' compensation insurance industry could have a material adverse effect on our financial condition and results of operations. Negative developments in the workers' compensation insurance industry could have a greater effect on us than on more diversified insurance companies that also sell other types of insurance. If continued rate declines impair profitability, in any of the states in which we operate, we may elect to reduce the amount of premiums written in such states. If our competitors offer products at prices lower than we believe would be profitable, we may decline to compete at those lower prices and our premium levels could be reduced. Many of our competitors are multi-line carriers that can price the workers' compensation insurance that they offer at a loss in order to obtain other lines of business at a profit. As we offer only workers' compensation insurance products, we must make a profit on this business and will not lower our price to obtain business below a price that we believe will be profitable for us.

### The insurance business is subject to extensive regulation that limits the way we can operate our business.

We are subject to extensive regulation by the California Department of Insurance and the Bermuda Monetary Authority and other insurance regulatory agencies in each state in which we are licensed. The self-insured groups we manage are subject to extensive regulation by the California Department of Industrial Relations. These regulatory agencies have broad regulatory powers designed primarily to protect policyholders, group members, and their employees, but not our shareholders.

Regulations vary from jurisdiction, but typically address or include:

- · approval of premium, contribution and funding rates;
- · ratios of assets to liabilities, credit and risk reserves, net worth levels and standards of solvency;
- formation of self-insured groups and licensing as a third-party claims administrator;
- limits on the size and nature of risks assumed and retained;
- · reserves for unearned premium, losses and other purposes;
- periodic audits and other regulatory reviews of financial statements;
- annual reporting and disclosure agreements;
- limitations on our ability to transact business with our affiliates;
- · regulation of mergers, acquisitions and divestitures;
- · compliance with various licensing requirements and approvals that affect our ability to do business;
- approval or rejection of policy coverage and endorsements;
- · limitations on our investments and dividends;
- assessment requirements for the provision of funds necessary for the settlement of covered claims under certain policies provided by impaired, insolvent or failed insurance companies; and
- · compliance with medical privacy laws.

Insurance departments and state workers' compensation or similar boards also conduct periodic examinations of the affairs of the insurance companies and groups they regulate and require the filing of periodic, annual and other reports relating to financial condition, approval of new members, groups and other matters. Moreover, the NAIC and the state insurance regulators regularly reexamine existing laws and regulations, interpretations of existing laws and proposals for new laws. Such laws, regulations or interpretations by NAIC or state insurance regulators may be more restrictive or result in higher costs to us or the groups we manage.

Regulatory authorities have broad discretion to deny or revoke licenses or suspend underwriting of business for various reasons, including the violation of regulations. We intend to base some of our practices on our interpretations of regulations or practices that we believe are generally accepted by the insurance industry. These practices may turn out to be different from the interpretations of regulatory authorities. If we, or the groups we manage, do not have the requisite licenses and approvals or do not comply with applicable regulatory requirements, insurance regulatory authorities could preclude or temporarily suspend us or the groups we manage from carrying on some or all of our or their activities, or otherwise impose penalties. In such an event, our reputation as well as our ability to operate our business would be materially and adversely affected.

Our ability to transact business with our affiliates and to enter into mergers, acquisitions and divestitures involving Majestic is limited by the requirements of the insurance holding company laws in California. To comply with these laws, we are required to file notices with the California Department of Insurance to seek its approval at least thirty days before engaging in any inter-company transactions, such as sales, purchases, exchanges of assets, loans, extensions of credit, cost sharing arrangements and extraordinary dividends or other distributions to shareholders. Under these holding company laws, any change of control transaction also requires prior notification and approval. Because these governmental agencies may not take action or give approval within the thirty day period, these notifications and approval requirements may subject us to business delays and additional business expense. If we fail to give these notifications, we may be subject to significant fines and penalties and damaged working relations with these governmental agencies.

Twin Bridges is subject to regulation and supervision in Bermuda. Among other matters, Bermuda statutes, regulations and policies of the Bermuda Monetary Authority require Twin Bridges to maintain minimum levels of statutory capital, statutory capital and surplus, and liquidity, to meet solvency standards, to obtain prior approval of certain issuances and transfers of shares as well as to submit to certain periodic examinations of its financial condition. These statutes and regulations may, in effect, restrict Twin Bridges' ability to assume reinsurance, to make certain investments and to distribute funds. We cannot predict whether any change to these regulations will materially and adversely affect our business.

Moreover, the offshore insurance and reinsurance regulatory markets have long been the subject of scrutiny by federal and state legislative and regulatory bodies. This scrutiny has led to a number of legislative and regulatory initiatives designed to make it more difficult for offshore companies to transact business with U.S. persons. If Twin Bridges were to become subject to any U.S. federal or state law or regulation, Twin Bridges may be required to post deposits or maintain minimum surplus and may be prohibited from engaging in lines of business or from writing specified types of policies or contracts. Compliance with these laws and regulations could have a material adverse effect on our business, financial condition and results of operations.

### The effects of emerging claim and coverage issues on our business are uncertain.

As industry practices and legal, judicial, social and other environmental conditions change, unexpected and unintended issues related to claims and coverage may emerge. These issues may adversely affect our business by either extending coverage beyond our underwriting intent or by increasing the number or size of claims. In some instances, these changes may not become apparent until after we have issued insurance policies that are affected by the changes. As a result, the full extent of liability under our insurance products may not be known until many years after the coverage is initiated. For example, medical costs associated with permanent and partial disabilities may increase more rapidly or be higher than we currently expect. Changes of this nature may expose us to higher claims than we anticipated when we underwrote underlying coverage.

# We could be adversely affected if our controls to ensure compliance with guidelines, policies and legal and regulatory standards are not effective.

Our business is highly dependent on our ability to engage on a daily basis in a large number of insurance underwriting, claim processing and investment activities, many of which are highly complex. These activities often are subject to internal guidelines and policies, as well as legal and regulatory standards. A control system, no matter how well designed and operated, can provide only reasonable assurance that the control system's objectives will be met. If our controls are not effective, it could lead to financial loss, unanticipated risk exposure (including

underwriting, credit and investment risk) or damage to our reputation. Our business success and profitability depend, in part, on effective information

# Our geographic concentration ties our performance to the business, economic and regulatory conditions in California and New York.

Our primary insurance business is concentrated in California which represented 60% of our primary insurance segment net earned premiums for the year ended December 31, 2008. Our primary insurance business is also concentrated in New York which represented 36% of our primary insurance segment net earned premiums for the year ended December 31, 2008. All of our fee based management services segment revenues are derived from California. Unfavorable business, economic or regulatory conditions in California or New York could negatively impact our business, and, consequently, we are exposed to economic and regulatory risks that are greater than the risks faced by insurance companies that conduct business over a greater geographic area. Because our business is concentrated in these two states, the occurrence of one or more catastrophic events or other conditions affecting losses in these states could have a material adverse effect on our results of operation and financial condition. We may be exposed to economic and regulatory risks or risk from natural perils that are greater than the risks associated with greater geographic diversification.

# If we cannot sustain our relationships with our independent agents and brokers, we may be unable to operate profitably.

We market and sell our workers' compensation insurance products solely through independent agents and brokers. We do not have an exclusive relationship with these independent agents and brokers. They are not obligated to promote our insurance products and may sell insurance products offered by our competitors. Many of our competitors have longer relationships with the independent agents and brokers that we use or intend to use. Further, we must offer workers' compensation insurance products that meet the requirements of these agents and brokers and their customers and provide competitive compensation to these agents and brokers. We cannot assure you that we will successfully maintain these relationships, cultivate new ones or be able to meet the future requirements of these independent agents and brokers. In addition, consolidation in the insurance agency and brokerage industry may lead to the loss of one or more of these relationships. The failure to maintain satisfactory relationships with the independent agents and brokers from whom we obtain or expect to obtain our business or to develop new relationships would have a material adverse effect on our business, financial condition and results of operations.

### We may require additional capital in the future, which may not be available on favorable terms or at all.

Our future capital requirements will depend on many factors, including state regulatory requirements, the financial stability of reinsurers and our ability to write new business and establish premium rates sufficient to cover our estimated claims. We may need to raise additional capital or curtail our growth if the capital of our insurance and reinsurance subsidiaries is insufficient to support future operating requirements and/or cover claims. We are not able to estimate the amount of additional capital we may require in the future or predict the timing of our future capital needs. Any additional equity or debt financing, if available at all, may be available only on terms that are not favorable to us. If we are able to raise capital through equity financings, your interest in us would be diluted, and the securities we issue may have rights, preferences and privileges that are senior to our common shares. If we raise capital through the issuance of debt, the incurrence and repayment of any debt could have a material adverse effect on our business, financial condition and results of operations. If we cannot obtain adequate capital or sources of credit on favorable terms, or at all, our business, operating results, and financial condition could be adversely affected. It is possible that, in the future, one or more of the rating agencies may reduce our existing ratings. If one or more of our ratings were downgraded, we could incur higher borrowing costs and our ability to access the capital markets could be impacted.

We depend on our key executives, and may not be able to hire and retain additional key employees or successfully integrate new members of our management team and the loss of a key employee could have a material adverse effect on our business.

Our success will depend largely on our continued reliance on the experience and expertise of our senior management. On March 13, 2009, we announced that Daniel G. Hickey, Jr. had resigned his position as Chief Executive Officer and Chairman of the Board effective immediately. For further information concerning Mr. Hickey, Jr.'s resignation, see note 24 of the notes to our consolidated financial statements included in this annual report under Item 8. James J. Scardino, our Chief Financial Officer, has been appointed acting Chief Executive Officer and will continue as our Chief Financial Officer until a permanent Chief Executive has been hired. Keith S. Hynes has been appointed interim non-executive Chairman of the Board of Directors. A committee of our Board of Directors has been formed and is conducting a search for a permanent chief executive officer. This turnover in key management positions could harm our financial performance and results of operations. Management attention may be diverted from regular business concerns by the transitional issues. Although we have entered into employment agreements with the members of our senior management team, any of our senior managers may terminate his employment with us and seek employment with others who may seek his expertise. The loss of our senior management's expertise through death, disability or termination of employment could have a material and adverse effect on our business, financial condition and results of operations. We are not the beneficiary of life or disability insurance covering any of our executives, key employees or other personnel.

Our ability to implement our business strategy will also depend on our success in recruiting, retaining and successfully integrating our management team and other personnel. If we are unable to retain employees and to attract and integrate new members of our management team, key employees or other personnel, we may be unable to successfully implement our business strategy in a timely manner. If we are unable to do so or if we were to lose the services of our senior executives or key employees, it could have a material adverse effect on our business, financial condition and results of operations.

The inability of our insurance and other operating subsidiaries to pay dividends to our holding companies in sufficient amounts could adversely affect our ability to meet our debt obligations, pay dividends, make other payments and redeploy capital among our subsidiaries.

CRM Holdings is a holding company that transacts business through its operating subsidiaries, including Majestic, Twin Bridges and CRM CA. Dividends and other permitted distributions from our operating subsidiaries are expected to be our primary source of funds to meet our ongoing cash requirements and other expenses, and to pay dividends, if any, to our shareholders. Insurance regulations in California restrict the payment of dividends and other distributions by Majestic. Bermuda law and regulations, including Bermuda insurance regulations, restrict the declaration and payment of dividends out of retained earnings, and the making of distributions out of contributed surplus, by Twin Bridges unless certain regulatory requirements are met. In addition to the regulatory restrictions, U.S. withholding tax payable on dividends paid to CRM Holdings by our U.S. subsidiaries affects our ability to pay dividends and redeploy capital from our U.S. subsidiaries to our Bermuda operations. Any dividends paid from our U.S. subsidiaries to us would be subject to a U.S. federal withholding tax of 30%. The inability of our operating subsidiaries to pay dividends in an amount sufficient to enable us to meet our cash requirements could have a material adverse effect on our business, financial condition and results of operations.

### Implementation of our growth strategies is subject to numerous risks and difficulties.

Our continuing growth strategy includes expanding in our existing markets, entering new geographic markets, further developing our independent agency and broker relationships, exploring potential new products, and exploring and executing potential acquisitions. Our implementation of these strategies is subject to various risks, including risks associated with our ability to:

- identify, recruit and integrate new independent agents and brokers;
- properly design and price new and existing products and programs;
- identify profitable new geographic markets and product lines to enter;

- · obtain necessary licenses and regulatory approvals;
- consider and identify, as necessary, acquisition candidates and successfully execute and integrate acquisitions we undertake; and
- identify, hire and train new underwriting and claims handling employees.

We may encounter other difficulties in the implementation of our growth strategies, including unanticipated expenditures and damaged or lost relationships with customers and independent agents and brokers. Our growth strategies include entry into geographic or business markets in which we have little or no prior experience. Any failure by us to manage our growth and to respond to changes in our business could have a material adverse effect on our business, results of operations and financial condition and could cause the price of our common shares to decline.

### Our business could be adversely affected by Bermuda employment restrictions.

Under Bermuda law, non-Bermudians (other than spouses of Bermudians and holders of a Permanent Resident's Certificate) may not engage in any gainful occupation in Bermuda without an appropriate governmental work permit. Work permits may be granted or extended by the Bermuda government upon showing that, after proper public advertisement in most cases, no Bermudian (or spouse of a Bermudian) is available who meets the minimum standard requirements for the advertised position. In 2001, the Bermuda government announced a new policy limiting the duration of work permits to six years, with certain exemptions for key employees. We may not be able to use the services of one or more of our key employees in Bermuda if we are not able to obtain work permits for them, which could have a material adverse effect on our business. We have obtained non-resident work permits for our key employees. If we are unable to renew the work permits for these employees or to obtain work permits for any new employees, we may not be able to conduct our business operations fully or efficiently and our business, financial condition and results of operations would be adversely affected.

#### Risks Related to Our Common Shares

An investigation and referral to the Securities and Exchange Commission relating to online financial message board postings is pending, the scope and outcome of which could have a material adverse effect on our business, financial condition and results of operations.

In November 2008, the Company's office of general counsel became aware that certain members of senior management of the Company may have instructed a consulting and public relations firm retained by the Company to post messages favorable to the Company on the Yahoo message board in June and November of 2008 in response to negative messages posted by others. Our office of general counsel conducted an internal investigation and referred the matter to the Qualified Legal Compliance Committee of the Board of Directors (the QLCC), which retained Klehr Harrison, Harvey, Branzburg & Ellers LLP as its special counsel. Special counsel conducted an investigation and rendered a report to the QLCC on February 27, 2009. As a result, the QLCC concluded that messages favorable to the Company had been posted on the Yahoo message board by the Company's consultant without disclosing that the source of the messages was an agent of the Company and that the consultant had acted on the instructions of the Company's chief marketing officer and the Company's vice president of corporate communications, both of whom had been directed to take such actions by the Company's chief executive officer. The QLCC and the Board of Directors do not believe that the substance of the messages that were posted on the message board by the consultant constitutes violations of federal securities laws; nevertheless, the Board of Directors authorized special counsel to report its findings of fact to the enforcement division of the Securities and Exchange Commission (SEC). See Item 3 Legal Proceedings below under the heading "Online Message Board Postings" for further information on this matter.

While we believe that the Qualified Legal Compliance Committee has effectively completed its investigation, it is possible that additional issues may be raised as a result of our referral to the SEC. If the SEC decides to commence an investigation following our referral, adverse developments in the SEC's investigation arising out of the online financial message board postings, or any other matter raised, could generate negative publicity for us and could have a material adverse effect on our business, financial condition and results of operations.

# Our common shares could be delisted from the Nasdaq Global Select Market if we fail to continue to meet all applicable Nasdaq Global Select Market requirements.

Our common shares are currently traded on the Nasdaq Global Select Market under the symbol "CRMH." Our common shares could be delisted from the Nasdaq Global Select Market if we fail to meet any of the continued listing standards of the Nasdaq Global Select Market. These continued listing standards include specifically enumerated criteria, including a \$1.00 minimum closing bid price. Nasdaq has suspended the minimum \$1.00 closing bid price rule through Friday, April 17, 2009. The rule is scheduled to be reinstated on Monday, April 20, 2009. As of March 16, 2009, our common share price was \$0.50 and has traded below \$1.00 per share since February 9, 2009. If our common share price is less than \$1.00 after April 20, 2009 for 30 consecutive days, Nasdaq could take action to enforce its listing requirements and delist our common shares. If our common shares were to be delisted from the Nasdaq Global Select Market, we could apply to list our common stock on the Nasdaq Global Market or Nasdaq Capital Market, or our common shares could be traded in the over-the-counter market on an electronic bulletin board established for unlisted securities, such as the Pink Sheets or the OTC Bulletin Board.

Any delisting could adversely affect the market price of, and liquidity of the trading market for, our common shares, our ability to obtain financing or raise capital, if necessary, and could result in the loss of confidence by investors, market makers, reinsurers, rating agencies and employees.

# Future sales of common shares by our directors, officers, affiliates and other shareholders may adversely affect the price, and the future issues of shares under our employee incentive plans may lower the price, of our common shares.

We cannot predict what effect, if any, future sales of our common shares, or the availability of shares for future sale, will have on the trading price of our common shares. Future sales of common shares by our directors, officers, affiliates and other shareholders, or the perception that such sales may occur, could adversely affect the market price of our common shares and may make it more difficult for you to sell your common shares at a time and price that you determine appropriate. In addition, additional common shares may be issuable pursuant to our 2005 Long-Term Incentive Plan and 2007 Employee Stock Purchase Plan, pursuant to which we have reserved an aggregate of up to 1,700,000 common shares for issuance. The issuance of shares under these plans will result in a dilution of your investment.

# Provisions in our charter documents may reduce or increase the voting power associated with our common shares and thereby affect your voting rights.

Our bye-laws generally provide that shareholders have one vote for each share held by them and are entitled to vote, on a non-cumulative basis, at all meetings of shareholders. However, pursuant to a mechanism specified in our bye-laws, the voting rights exercisable by a shareholder will be limited so that certain persons or groups are not deemed to hold more than 9.9% of the total voting power conferred by our shares. In addition, our board of directors retains certain discretion to make adjustments to the aggregate number of votes attaching to the shares of any shareholder that they consider fair and reasonable in all the circumstances to ensure that no person will hold more than 9.9% of the total voting power represented by our then outstanding shares. Our bye-laws provide, generally, that any shareholder owning, directly, indirectly or, in the case of any U.S. person, by attribution, more than 9.9% of our common shares will have the voting rights attached to such common shares reduced so that it may not exercise more than 9.9% of the total voting rights. The reduction in votes is generally to be applied proportionately among all shareholders who are members of the first shareholder's control group. A control group means, with respect to any person, all shares directly owned by such person and all shares directly owned by each other shareholder any of whose shares are included in the controlled shares of such person. Controlled shares means all common shares that a person is deemed to own directly, indirectly (within the meaning of Section 958(a) of the U.S. Internal Revenue Code, or the Code) or, in the case of a U.S. person, constructively (within the meaning of Section 958(b) of the Code). A similar limitation is to be applied to shares held directly by members of a related group. A related group means a group of shareholders that are investment vehicles and are under common control and management. Any reduction in votes will generally be applied proportionately among members of the shareholder's control group or related group, as the case may be. The amount of any reduction of votes that occurs by operation of the above limitations will generally be reallocated proportionately among all of our other shareholders who were not members

of these groups so long as such reallocation does not cause any person to hold more than 9.9% of the total voting power of our shares.

The attribution rules with respect to a control group will not apply to Daniel G. Hickey, Sr. and Daniel G. Hickey, Jr. Accordingly, the voting rights of each of Mr. Hickey, Sr. and Mr. Hickey, Jr. will be limited to 9.9% on an individual basis and not on a joint and aggregate basis.

Under these provisions, some shareholders may have the right to exercise their voting rights limited to less than one vote per share. Moreover, these provisions could have the effect of reducing the voting power of certain shareholders who would not otherwise be subject to the limitation by virtue of their direct share ownership.

As a result of any reduction in the votes of other shareholders, your voting power might increase above 5% of the aggregate voting power of the outstanding shares, which may result in your becoming a reporting person subject to Schedule 13D or 13G filing requirements under the Exchange Act.

We also have the authority to request information from any shareholder for the purpose of determining whether a shareholder's voting rights are to be reallocated pursuant to the bye-laws. If a shareholder fails to respond to a request for information from us or submits incomplete or inaccurate information (after a reasonable cure period) in response to a request, we, in our reasonable discretion, may reduce or eliminate the shareholder's voting rights.

## Anti-takeover provisions in our bye-laws could impede an attempt to replace or remove our directors, which could diminish the value of our common shares.

Our bye-laws contain provisions that may entrench directors and make it more difficult for shareholders to replace directors even if the shareholders consider it beneficial to do so. In addition, these provisions could delay or prevent a change of control that a shareholder might consider favorable. For example, these provisions may prevent a shareholder from receiving the benefit from any premium over the market price of our common shares offered by a bidder in a potential takeover. Even in the absence of an attempt to effect a change in management or a takeover attempt, these provisions may adversely affect the prevailing market price of our common shares if they are viewed as discouraging changes in management and takeover attempts in the future.

Examples of provisions in our bye-laws that could have such an effect include the following:

- election of our directors is staggered, meaning that the members of only one of three classes of our directors are elected each year;
- the total voting power of any shareholder owning more than 9.9% of our common shares will be reduced to 9.9% of the total voting power of our common shares; and
- our directors may, in their discretion, decline to record the transfer of any common shares on our share register if the shares have not been fully paid for, if the directors are not satisfied that all required regulatory approvals for such transfer have been obtained, if as a result of the transfer a shareholder would own more than 9.9% of our common shares, or if the instrument of transfer is in favor of more than five persons jointly.

# U.S. persons who own our common shares may have more difficulty protecting their interests than U.S. persons who are shareholders of a U.S. corporation.

The Companies Act, which applies to us, differs in certain material respects from laws generally applicable to U.S. corporations and their shareholders. In order to highlight those differences, we have set forth below a summary of certain significant provisions of the Companies Act, including, where relevant, information on our bye-laws, which differ in certain respects from the provisions of Delaware corporate law. Further, under certain circumstances, our bye-laws impose greater restrictions on us than required by the Companies Act. Because the following statements are summaries, they do not discuss all aspects of Bermuda law that may be relevant to us and our shareholders.

Shareholders' Suits. The rights of shareholders under Bermuda law are not as extensive as the rights of shareholders in many United States jurisdictions. Class actions and derivative actions are generally not available to shareholders under Bermuda law. However, the Bermuda courts ordinarily would be expected to follow English

case law precedent, which would permit a shareholder to commence a derivative action in the name of a company where the act complained of is alleged to be beyond the corporate power of the company, is illegal or would result in the violation of such company's memorandum of association or bye-laws. Furthermore, consideration would be given by the court to acts that are alleged to constitute a fraud against the minority shareholders or where an act requires the approval of a greater percentage of our shareholders than actually approved it. The successful party in such an action generally would be able to recover a portion of the attorney's fees incurred in connection with such action. Our bye-laws provide that shareholders waive all claims or rights of action that they might have, individually or in our right, against any director or officer or any person appointed to any committee by the board of directors or resident representative for any action or failure to act in the performance of his duties, except such waiver shall not extend to any claims or rights of action that would render the waiver void pursuant to the Companies Act and arise out of fraud or dishonesty on the part of such person or with respect to the recovery of any gain, personal profit or advantage to which such person is not legally entitled. Conversely, class actions and derivative actions generally are available to shareholders under Delaware corporate law, for, among other things, breach of fiduciary duty, corporate waste and actions not taken in accordance with applicable law. In such actions under Delaware corporate law, the court has discretion to permit the winning party to recover attorney's fees in connection with such action.

Indemnification of Directors and Officers. Under Bermuda law and our bye-laws, we will indemnify our directors or officers or any person appointed to any committee by the board of directors and any resident representative (and their respective heirs, executors or administrators) against all actions, costs, charges, liabilities, loss, damage or expense, to the fullest extent permitted by law, incurred or suffered by such officer, director or other person by reason of any act done, conceived in or omitted in the conduct of our business or in the discharge of his duties; provided that such indemnification shall not extend to any matter involving any fraud or dishonesty on the part of such director, officer or other person. Under Bermuda law, a company pursuant to the terms of its bye-laws, or a contract or arrangement between the company and any director or officer, may advance moneys to any director or officer for the costs, charges and expenses incurred by the director or officer in defending any civil or criminal proceedings against them, on condition that the director or officer shall repay the advance if any allegation of fraud or dishonesty is proved against them. In general, under Delaware corporate law, U.S. companies may limit the personal liability of their directors as long as they acted in good faith and reasonably believed their actions were not opposed to the best interests of the company and, with regard to criminal actions or proceedings, without knowing violation of law.

### We are a Bermuda company and it may be difficult for you to enforce judgments against us.

We are a Bermuda company and a significant portion of our assets are or may be located in jurisdictions outside the United States. It may therefore be difficult for shareholders to affect service of process against us or to enforce against us judgments of U.S. courts predicated upon civil liability provisions of the U.S. federal securities laws.

There is no treaty in force between the United States and Bermuda providing for the reciprocal recognition and enforcement of judgments in civil and commercial matters. As a result, whether a United States judgment would be enforceable in Bermuda against us or our directors and officers depends on whether the U.S. court that entered the judgment is recognized by the Bermuda court as having jurisdiction over us or our directors and officers, as determined by reference to Bermuda conflict of law rules. A judgment debt from a U.S. court that is final and for a sum certain based on U.S. federal securities laws will not be enforceable in Bermuda unless the judgment debtor had submitted to the jurisdiction of the U.S. court, and the issue of submission and jurisdiction is a matter of Bermuda (not United States) law.

In addition to and irrespective of jurisdictional issues, the Bermuda courts will not enforce a United States federal securities law that is either penal or contrary to the public policy of Bermuda. An action brought pursuant to a public or penal law, the purpose of which is the enforcement of a sanction, power or right at the instance of the state in its sovereign capacity, may not be entertained by a Bermuda court. Certain remedies available under the laws of U.S. jurisdictions, including certain remedies under U.S. federal securities laws, will not be available under Bermuda law or enforceable in a Bermuda court, as they may be contrary to Bermuda public policy. Further, no claim may be brought in Bermuda against us or our directors and officers in the first instance for violations of U.S. federal securities laws because these laws have no extraterritorial jurisdiction under Bermuda law and do not

have force of law in Bermuda. A Bermuda court may, however, impose civil liability on us or our directors and officers if the facts alleged in a complaint constitute or give rise to a cause of action under Bermuda law.

#### **Risks Related to Taxation**

#### CRM Holdings and its non-U.S. subsidiaries may be subject to U.S. federal income taxation.

If CRM Holdings or any of our non-U.S. subsidiaries, including Twin Bridges, were treated as engaged in a trade or business in the United States, that entity could be subject to U.S. income and branch profits tax on all or a portion of the income that is effectively connected with such trade or business. We intend to operate in a manner such that neither CRM Holdings nor any of our non-U.S. subsidiaries will be treated as being engaged in a trade or business in the United States. Accordingly, we do not believe that CRM Holdings or any of our non-U.S. subsidiaries are or will be subject to U.S. federal income taxation on net income. However, this determination is essentially factual in nature, and there are no definitive standards as to what activities constitute being engaged in a trade or business within the United States. Accordingly, there can be no assurance that the U.S. Internal Revenue Service, or IRS, would not find that CRM Holdings or any of our non-U.S. subsidiaries is engaged in a trade or business in the United States. Any liability for income or branch profits tax resulting from such finding could materially adversely affect our results of operations.

Even if CRM Holdings and our non-U.S. subsidiaries are not treated as being engaged in a trade or business in the United States, we may be subject to U.S. federal income tax on certain fixed or determinable annual or periodical gains, profits, and income (such as dividends and certain interest on investments) derived from sources within the United States.

# Any of our U.S. subsidiaries may be deemed a "personal holding company" and subject to additional U.S. federal income tax.

Any of CRM Holdings' U.S. subsidiaries might be subject to additional U.S. federal income tax on a portion of its income if it is considered a personal holding company for U.S. federal income tax purposes. This status will depend on whether more than 50% of our shares by value could be deemed to be owned (taking into account indirect and constructive ownership) by five or fewer individuals and whether 60% or more of such subsidiary's adjusted ordinary gross income consists of "personal holding company income," which is, in general, certain forms of passive and investment income. We believe based upon information made available to us regarding our existing shareholder base that none of CRM Holdings' U.S. subsidiaries should be considered a personal holdings company for U.S. federal income tax purposes. In addition, we intend to manage our business to minimize the possibility that we will meet the 60% income threshold. However, because of the lack of complete information regarding our ultimate common share ownership (i.e., as determined by the constructive ownership rules for personal holdings companies), we cannot be certain that any of CRM Holdings' subsidiaries will not be considered a personal holding company or that the amount of U.S. tax that would be imposed in that case would be immaterial

# Shareholders who are U.S. persons may recognize income for U.S. federal income tax purposes on our undistributed earnings.

Shareholders who are U.S. persons may recognize income for U.S. federal income tax purposes on our undistributed earnings if we are treated as a controlled foreign corporation or a passive foreign investment company or if we have generated more than a permissible amount of related person insurance income. In addition, gain on the disposition of our common shares may be treated as dividend income.

Controlled Foreign Corporation. Each "10% U.S. Shareholder" of a foreign corporation that is a controlled foreign corporation for an uninterrupted period of thirty days or more during a taxable year, and that owns shares in the controlled foreign corporation directly or indirectly through foreign entities on the last day of the corporation's taxable year on which such corporation was a controlled foreign corporation, must include in its gross income for U.S. federal income tax purposes its pro rata share of the controlled foreign corporation's "subpart F income," even if the subpart F income is not distributed. Subpart F income generally includes, among other things, investment income such as dividends, interest and capital gains, and income from insuring risks located outside the insurer's country of incorporation. A foreign corporation is considered a controlled foreign corporation if "10%"

U.S. Shareholders" own more than 50% of the total combined voting power of all classes of voting stock of the foreign corporation, or the total value of all stock of the corporation. A 10% U.S. Shareholder is a U.S. person, as defined in the Code, that owns at least 10% of the total combined voting power of all classes of stock of the foreign corporation entitled to vote. For purposes of taking into account subpart F income consisting of insurance income, a controlled foreign corporation also includes a foreign corporation of which more than 25% of the total combined voting power of all classes of stock (or more than 25% of the total value of the stock) is owned by 10% U.S. Shareholders, on any day during the taxable year of such corporation, if the gross amount of premiums or other consideration for the reinsurance or the issuing of insurance or annuity contracts generating subpart F income exceeds 75% of the gross amount of premiums or other consideration in respect of all risks. It is expected that all of Twin Bridges' income will be considered subpart F insurance income. For purposes of determining whether the more-than-50% (or more-than-25%, in the case of insurance income) and 10% ownership tests have been satisfied, and therefore whether a corporation is a controlled foreign corporation, shares owned includes shares owned directly or indirectly through foreign entities or shares considered owned under constructive ownership rules. The attribution rules are complicated and depend on the particular facts relating to each investor.

CRM Holdings' bye-laws contain provisions that impose limitations on the concentration of voting power of its shares. Accordingly, based upon these provisions and the dispersion of our share ownership, we do not believe that we have any 10% U.S. Shareholders. It is possible, however that the IRS could challenge the effectiveness of these provisions and that a court could sustain such a challenge.

Passive Foreign Investment Company. We do not intend to conduct our activities in a manner that would cause us to become a passive foreign investment company. However, it is possible that we could be deemed a passive foreign investment company by the IRS. If we were considered a passive foreign investment company it could have material adverse tax consequences for an investor that is subject to U.S. federal income taxation, including subjecting the investor to a greater tax liability than might otherwise apply or subjecting the investor to tax on amounts in advance of when tax would otherwise be imposed. There are currently no regulations regarding the application of the passive foreign investment company provisions to an insurance company. New regulations or pronouncements interpreting or clarifying these rules may be issued in the future. We cannot predict what impact, if any, this guidance would have on a shareholder that is subject to U.S. federal income taxation. We have not sought and do not intend to seek an opinion of legal counsel as to whether or not we were a passive foreign investment company for any year.

Related Person Insurance Income. If Twin Bridges' gross related person insurance income equals or exceeds 20% of its gross insurance income in any taxable year and direct or indirect insureds (and persons related to such insureds) own (or are treated as owning directly or indirectly) 20% or more of the voting power or value of the shares of Twin Bridges and U.S. persons are considered to own in the aggregate 25% or more of the stock of Twin Bridges by vote or value, then a U.S. person who owns any of our shares directly or indirectly through foreign entities on the last day of Twin Bridges' taxable year on which it is a controlled foreign corporation would be required to include in its income for U.S. federal income tax purposes the shareholder's pro rata share of Twin Bridges' related person insurance income for the U.S. person's taxable year that includes the end of Twin Bridges' taxable year determined as if such related person insurance income were distributed proportionately to such U.S. shareholders at that date regardless of whether such income is distributed. In addition any related person insurance income that is includible in the income of a U.S. tax-exempt organization will be treated as unrelated business taxable income. The amount of related person insurance income earned by Twin Bridges (generally, premium and related investment income from the direct or indirect insurance or reinsurance of any direct or indirect U.S. shareholder of Twin Bridges or any person related to such shareholder) will depend on a number of factors, including the identity of persons directly or indirectly insured or reinsured by Twin Bridges.

Although we do not expect our gross related person insurance income to equal or exceed 20% of our gross insurance income in the foreseeable future, some of the factors which determine the extent of related person insurance income in any period may be beyond Twin Bridges' control. Consequently, Twin Bridges' gross related person insurance income could equal or exceed 20% of its gross insurance income in any taxable year and ownership of its shares by direct or indirect insureds and related persons could equal or exceed the 20% threshold described above.

The related person insurance income rules provide that if a shareholder that is a U.S. person disposes of shares in a foreign insurance corporation that has related person insurance income (even if the amount of related person insurance income is less than 20% of the corporation's gross insurance income or the ownership of its shares by direct or indirect insureds and related persons is less than the 20% threshold) and in which U.S. persons own 25% or more of the shares, any gain from the disposition will generally be treated as ordinary income to the extent of the shareholder's share of the corporation's undistributed earnings and profits that were accumulated during the period that the shareholder owned the shares (whether or not such earnings and profits are attributable to related person insurance income). In addition, such a shareholder will be required to comply with reporting requirements, regardless of the amount of shares owned by the shareholder. We believe that these rules should not apply to dispositions of our shares because CRM Holdings will not itself be directly engaged in the insurance business and because proposed U.S. Treasury regulations appear to apply only in the case of shares of corporations that are directly engaged in the insurance business. However, the IRS might interpret the proposed regulations in a different manner and the applicable proposed regulations may be promulgated in final form in a manner that would cause these rules to apply to dispositions of our shares.

### Changes in U.S. federal income tax law could materially adversely affect an investment in our common shares.

Legislation is periodically introduced in the U.S. Congress intended to eliminate some perceived tax advantages of companies (including insurance and reinsurance companies) that have legal domiciles outside the United State but have certain U.S. connections. For example, on September 26, 2007, the U.S. Senate Committee on Finance conducted a hearing concerning the tax issues connected with the offshore reinsurance industry, and on September 18, 2008, a bill was introduced in the House of Representatives that would effectively render cross border affiliate reinsurance by foreign-owned U.S. insurance/reinsurance companies impossible regardless of whether or not it is properly priced under the internationally accepted arms-length standard. Companion legislation has not yet been introduced in the Senate. If enacted, such a law could have an adverse impact on us or our shareholders. It is possible that other legislative proposals could emerge in the future that could have an adverse impact on us or our shareholders.

CRM Holdings could be considered a U.S. corporation for U.S. federal income tax purposes, and thus subject to U.S. tax on its worldwide income (including current income of Twin Bridges), if the value of Twin Bridges at the time of our restructuring did not exceed 20% of the total value of CRM, CRM CA, Eimar and Twin Bridges at that time.

The American Jobs Creation Act of 2004 provides that, if a foreign corporation acquires substantially all of the assets of a U.S. corporation, and 80% or more of the stock of the foreign corporation (excluding new stock issued in a public offering related to the acquisition) is owned by former shareholders of the U.S. corporation by reason of their ownership of the U.S. corporation, the foreign corporation will be considered a U.S. corporation for U.S. federal income tax purposes. In our restructuring, the former owners of CRM, CRM CA and Eimar contributed all of their interests in CRM, CRM CA and Eimar to CRM USA Holdings in return for all of the common stock of CRM USA Holdings. The former owners of CRM, CRM CA and Eimar then contributed all of their CRM USA Holdings shares to us in exchange for 6,372,425 of our common shares. In addition, in our restructuring, the former owners of Twin Bridges contributed all of their shares in Twin Bridges to us in exchange for 3,874,690 of our common shares. As a result of these exchanges, the former owners of CRM, CRM CA Eimar and Twin Bridges acquired 9,457,115 of our common shares and 790,000 of our Class B shares in our restructuring.

Based on discussions with our professional advisors at the time of our restructuring, we believe that the former owners of CRM, CRM CA and Eimar did not obtain 80% or more of the stock of CRM Holdings (excluding the stock sold in our initial public offering) by reason of their ownership of CRM, CRM CA and Eimar (i.e., we believe that Twin Bridges was worth more than 20% of the combined value of CRM, CRM CA, Eimar and Twin Bridges). We cannot assure you that the IRS will agree with our conclusions. If the IRS successfully challenges our conclusions, CRM Holdings would be subject to United States federal income tax on its worldwide income at the rate applicable to U.S. corporations, which is currently 35%, rather than being subject to tax on only certain U.S. source income and income effectively connected with a U.S. trade or business. However, in that case, dividends

paid to CRM Holdings by its U.S. subsidiaries would not be subject to any U.S. federal income tax, nor would they be subject to the 30% U.S. federal withholding tax. The tax liability that would result if CRM Holdings is treated as a U.S. corporation for U.S. federal income tax purposes could have a material adverse effect on our business, financial condition and results of operations.

### We may become subject to taxes in Bermuda after March 28, 2016.

The Bermuda Minister of Finance, under the Exempted Undertakings Tax Protection Act 1966, as amended, of Bermuda has given each of CRM Holdings and Twin Bridges an assurance that if any legislation is enacted in Bermuda that would impose tax computed on profits or income, or computed on any capital asset, gain or appreciation, or any tax in the nature of estate duty or inheritance tax, then the imposition of any such tax will not be applicable to CRM Holdings or Twin Bridges or any of their operations, shares, debentures or other obligations until March 28, 2016. Given the limited duration of the Minister of Finance's assurance, we cannot be certain that we will not be subject to any Bermuda tax after March 28, 2016. In the event that we become subject to any Bermuda tax after such date, it would have a material adverse effect on our financial condition and results of operations.

#### ITEM 1B. UNRESOLVED STAFF COMMENTS

Not applicable.

#### ITEM 2. PROPERTIES

We lease our principal executive offices in Hamilton Bermuda, which also houses our reinsurance operations. Our U.S. executive offices are located in leased premises of approximately 34 thousand square feet in Pough-keepsie, New York, which we moved into on December 17, 2007. We operate our primary insurance segment east coast operations and fee based management services from these offices. We have an option to purchase the building during the first two years of our lease for the fair market value of the property, which will not be less than \$3.5 million plus the costs incurred by the landlord in developing and constructing the building. Our west coast primary insurance segment operations are located in leased premises of approximately 26 thousand square feet in San Francisco, California, which we moved into in October 29, 2007. We also rent additional office for our primary insurance and fee based operations in 3 other locations. We believe that such leased properties are suitable and adequate for our current business operations.

### ITEM 3. LEGAL PROCEEDINGS

#### H.C.F.A. Litigation

On April 9, 2007, H.C.F.A. Associates Corp. and 17 related companies, all of which were members or former members of HITNY, sued HITNY and CRM in New York State Supreme Court, Ulster County, alleging, among other things, that HITNY and CRM failed to fulfill their obligations in connection with providing workers' compensation claims services. CRM answered the complaint, denying the plaintiffs' material allegations. This litigation is in its early stages. The court established a discovery schedule on September 22, 2008. Discovery is currently proceeding in the matter. We cannot estimate what impact, if any, this litigation and any results from this litigation may have on our financial position, operating results or cash flows.

### WCB Inspector General Subpoena

On or about January 9, 2009, Majestic's underwriting department received a Subpoena Duces Tecum from the New York State Workers Compensation Board Office of the Fraud Inspector General. The caption of the Subpoena is In the Matter of Compensation Risk Managers, LLP and has been assigned Inspector General Case No. 38839. The Subpoena requests production of various documents related to the issuance of excess workers' compensation and general liability policies by Majestic to the Elite Contractors Trust of New York. To CRM's knowledge, the Inspector General has not initiated any proceedings against Majestic. We cannot estimate what impact, if any, this inquiry and any results from this inquiry may have on our financial position, operating results or cash flows.

### **New York State Department Insurance Inquiry**

In June 2008, Majestic has received a "Call for Special Report and Documents Pursuant to Section 308 of the Insurance Law" from the New York State Insurance Department. Among other items, the New York State Insurance Department has requested information related to Majestic's loss reserving practices and Majestic's acquisition of former members of the self-insured groups previously managed by CRM as insureds of Majestic. Majestic has complied with the New York State Insurance Department's request. To Majestic's knowledge, the New York State Insurance Department has not initiated any proceedings against Majestic. We cannot estimate what impact, if any, this inquiry and any results from this inquiry may have on our financial position, operating results or cash flows.

#### **NY Attorney General Investigation**

CRM received a subpoena from the NY Attorney General on March 28, 2008, requesting documents related to CRM's administration of HITNY. CRM is fully cooperating with the NY Attorney General's request. To CRM's knowledge, the NY Attorney General has not initiated any proceedings against CRM. CRM believes that the subpoena is related to a prior administrative action commenced by the New York State Workers' Compensation Board regarding CRM's third party administrator's license. We cannot estimate what impact, if any, this inquiry and any results from this inquiry may have on our financial position, operating results or cash flows.

### **New York Self-Insured Group Litigation**

On September 30, 2008, we received a copy of a letter addressed to our errors and omissions insurance carrier from the New York State Workers' Compensation Board indicating its intention to initiate legal proceedings against us on behalf of eight self-insured groups previously administered by CRM as it relates to CRM's actions while acting as the administrator and broker of record for the eight self-insured groups. The New York State Workers' Compensation Board has indicated that it is investigating CRM's administration of the self-insured groups and it is alleging upon information and belief that CRM breached certain duties to the self-insured groups and engaged in certain self-dealing and deceptive practices. In response to this letter, CRM filed an action on October 3, 2008 in the New York State Supreme Court, Dutchess County against the New York State Workers' Compensation Board and the eight self-insured groups, namely the Healthcare Industry Trust of New York, Elite Contractors Trust of New York, Wholesale and Retail Workers' Compensation Trust of New York, Trade Industry Workers Compensation Trust for Manufacturers, Real Estate Management Trust of New York, Transportation Industry Workers Compensation Trust of New York, Public Entity Trust of New York and the New York State Association of Cemeteries Trust. Through this action, CRM is seeking a declaratory judgment that CRM did not breach any duty to the eight self-insured groups and did not engage in any self-dealing or deceptive practices and that the New York State Workers' Compensation Board lacks the legal authority to pursue claims against CRM on behalf of the self-insured groups. CRM is not currently seeking any monetary damages from the eight self-insured groups, their respective boards of trustees or the New York State Workers' Compensation Board. This litigation is in its early stages. The defendants have answered the complaint, and the parties are currently conducting discovery.

In addition, on October 8, 2008, we received notice from potential counsel to various former members of the self-insured groups indicating that the former members were contemplating a class action lawsuit against the New York State Workers' Compensation Board for the manner in which it is collecting assessments from the former members and that more likely than not such litigation will also include allegations against CRM. To date, CRM has not been served with a lawsuit.

In November 2008, RBG Management Corp., Red & White Markets, Inc., Doria Enterprises Inc. and Grace's Marketplace Inc., all of which were former members of WRWCTNY, sued CRM, WRWCTNY, certain officers of CRM, the Board of Trustees of WRWCTNY, and S.A.F.E., LLC, which is the successor third-party administrator for WRWCTNY, in the Supreme Court of the State of New York, New York County. The lawsuit seeks a declaratory judgment, in sum and substance, relieving the plaintiffs from any liabilities owed in relation to their previous membership in WRWCTNY and which arise primarily from recent assessment charges imposed on the plaintiffs. The lawsuit is also seeking damages arising from allegations that the defendants breached their fiduciary duties to the plaintiffs by failing to maintain adequate reserves and failing to properly determine an adequate level of reserves necessary to maintain the solvency of WRWCTNY. This litigation is in its early stages. On March 12, 2009, CRM

filed a motion to dismiss the complaint and, in the alternative, to consolidate the action in New York State Supreme Court, Dutchess County with the declaratory judgment action previously filed. The motion is currently pending before the court.

On November 24, 2008, FS Kids, LLC, Mask Foods, Inc., Valu Home Centers, Inc., KBLM Foods, Inc., KDJB Foods, Inc., Gaige & Son Grocery, Inc., TJ's Market, Inc., BB&T Supermarkets Inc., BNR-Larson, LLC, and Gift Express of New York, Inc., all of which were former members of WRWCTNY, on their own behalf and on behalf of all others similarly situated, sued CRM in New York Supreme Court, Erie County. The lawsuit seeks class action certification and alleges that CRM: (1) breached its contract with WRWCTNY; (2) breached its duty of good faith and fair dealing owed to WRWCTNY; (3) breached its fiduciary duties owed to WRWCTNY; (4) was negligent in administering WRWCTNY; (5) engaged in deceptive business practices; (6) was unjustly enriched; and (7) should indemnify the plaintiffs for any assessments that they may incur. The plaintiffs are seeking damages arising from the plaintiffs' joint and several liability for the deficit of WRWCTNY which, as of September 30, 2007, was estimated by the New York State Workers' Compensation Board at \$19 million and from any unpaid claims of the plaintiffs' injured employees in an amount presently undetermined. This litigation is in its early stages. On January 20, 2009, CRM filed a motion to dismiss the complaint and, in the alternative, to consolidate the action in New York State Supreme Court, Dutchess County with the declaratory judgment action previously filed. The motion is currently pending before the court and a hearing on the matter has been set for April 8, 2009.

On March 6, 2009, Armstrong Brands, Inc., Metal Cladding, Inc., TREK, Inc., Petri Baking Products, Inc., Time Cap Laboratories, Inc., Custom Coatings, Inc., GPM Associates, LLC, d/b/a Forbes Products, PJR Industries, Inc., d/b/a Southside Precast Products, Lakeshore Metals, Inc. Duro-Shed, Inc., Tooling Enterprises, Inc. Northeast Concrete Products, Inc., d/b/a Concrete Building Supply and Superior Steel Studs, Inc., all of which were former members of Trade Industry Trust Workers' Compensation Trust for Manufacturers (the "Trade Trust"), on their own behalf and on behalf of all others similarly situated, sued Compensation Risk Managers, LLC in New York State Supreme Court, Erie County. The lawsuit seeks class action certification and alleges that CRM: (1) breached its contract with the Trade Trust; (2) breached its duty of good faith and fair dealing owed to the Trade Trust; (3) breached its fiduciary duties owed to Trade Trust; (4) was negligent in administering the Trade Trust; (5) engaged in deceptive business practices; (6) was unjustly enriched; and (7) should indemnify the plaintiffs for any assessments that they may incur. The plaintiffs are seeking damages (a) arising from the plaintiffs' joint and several liability for the deficit of the Trade Trust which, as of December 31, 2006, was estimated by the New York State Workers' Compensation Board at \$4.9 million, (b) from any unpaid claims of the plaintiffs' injured employees in an amount presently undetermined, (c) from potentially being liable for the costs of liquidation charged or to be charged by the WCB, and (d) from fees paid by the plaintiffs and the Trade Trust to CRM pursuant the service agreement between CRM and the Trade Trust. This litigation is in its early stages, and CRM has until March 26, 2009 to respond to the plaintiffs' complaint.

CRM intends to vigorously prosecute the declaratory judgment lawsuit and to defend the lawsuits and any claims later asserted by the New York State Workers' Compensation Board, the groups or their former members. If any matters are decided adversely to CRM, it may result in liability material to our financial condition or results of operations. These matters are in very preliminary stages and we cannot estimate what impact, if any, this litigation may have on our financial condition, results of operations or cash flows.

### **Online Message Board Postings**

In November 2008, the Company's office of general counsel became aware that certain members of senior management of the Company may have instructed a consulting and public relations firm retained by the Company to post messages favorable to the Company on the Yahoo message board in June and November of 2008 in response to negative messages posted by others. Upon learning of the messages, the Company's office of general counsel instructed the consultant to cease its activities which it did on November 19, 2008. Subsequently, the Company terminated its relationship with the consultant. The office of general counsel conducted an internal investigation and referred the matter to the Qualified Legal Compliance Committee of the Board of Directors (the QLCC), which retained Klehr Harrison, Harvey, Branzburg & Ellers LLP as its special counsel. Special counsel conducted an investigation and rendered a report to the QLCC on March 2, 2009. As a result, the QLCC concluded that messages favorable to the Company had been posted on the Yahoo message board by the Company's consultant without

disclosing that the source of the messages was an agent of the Company and that the consultant had acted on the instructions of the Company's chief marketing officer and the Company's vice president of corporate communications, both of whom had been directed to take such actions by the Company's chief executive officer. The QLCC and the Board of Directors do not believe that the substance of the messages that were posted on the message board by the consultant constitutes violations of federal securities laws; nevertheless, the Board of Directors authorized special counsel to report its findings of fact to the enforcement division of the Securities and Exchange Commission.

In addition, the Board authorized that certain disciplinary action be imposed. The QLCC and the Board also directed management to institute a structured periodic program to ensure that all Company personnel are familiar with and adhere to the Company's internal policies.

For information concerning the resignation of the Company's former chief executive officer, see Note 24 of the notes to our consolidated financial statements contained in Item 8 and the risk factor entitled "We depend on our key executives, and may not be able to hire and retain additional key employees or successfully integrate new members of our management team and the loss of a key employee could have a material adverse effect on our business" in Item 1A above.

#### ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

No matter was submitted to a vote of our shareholders during the fourth quarter of the fiscal year ended December 31, 2008.

#### PART II

# ITEM 5. MARKET FOR REGISTRANT'S COMMON EQUITY, RELATED STOCKHOLDER MATTERS AND ISSUER PURCHASES OF EQUITY SECURITIES

#### **Market Information**

Our common shares began trading on December 21, 2005 on the NASDAQ Global Select Market under the symbol CRMH. As of December 31, 2008, there were approximately 8 holders of record of our common shares and 1 holder of record of our Class B shares. Prior to December 21, 2005, there was no public market for our common shares.

The following table sets forth, for the periods indicated, the high and low closing sales prices per share of our common shares as reported on the NASDAQ Global Select Market:

		2008		2007	
Period	High	Low	High	Low	
First Quarter	\$8.11	\$5.00	\$8.98	\$7.67	
Second Quarter	\$5.15	\$3.00	\$8.90	\$7.50	
Third Quarter	\$4.02	\$2.65	\$7.67	\$6.02	
Fourth Quarter	\$2.66	\$0.75	\$8.35	\$6.17	

On March 16, 2009, the closing sale price per share of our common shares was \$0.50. Please see Risks Related to Our Common Shares — Our Common Shares could be delisted from the NASDAQ Global Select Market if we fail to continue to meet all applicable NASDAQ Global Select Market Requirements in Item 1A above.

#### **Dividend Policy**

We have never paid cash dividends on our common shares. We currently intend to retain any future earnings to finance our operations and growth. As a result, we do not expect to pay any cash dividends on our common shares for the foreseeable future. Any future determination to pay cash dividends on our common shares will be at the discretion of our board of directors and will be dependent on our earnings, financial condition, operating results,

capital requirements, any contractual, regulatory or other restrictions on the payment of dividends by our subsidiaries to CRM Holdings, and other factors that our board of directors deems relevant.

CRM Holdings is a holding company and has no direct operations. Our ability to pay dividends in the future depends on the ability of our operating subsidiaries to pay dividends to us. Our insurance and reinsurance subsidiaries are regulated insurance companies and therefore are subject to significant regulatory restrictions limiting their ability to declare and pay dividends as discussed in greater detail in Item 1. under the heading "Regulation." Majestic did not pay any dividends to Embarcadero during 2008 or 2007. In 2006, Majestic declared and paid a \$1.0 million dividend to Embarcadero. In 2009, Majestic will be able to pay up to \$4.9 million of dividends to Embarcadero without prior approval of the California Department of Insurance. Twin Bridges paid \$35.5 million and \$2.0 million in dividends to CRM Holdings in 2008 and 2007, respectively. Twin Bridges did not pay and dividends to CRM Holdings in 2009, Twin Bridges will be able to pay dividends to CRM Holdings to the extent that it has retained earnings, without prior approval of the Bermuda Monetary Authority. The restrictions on the payment of dividends by our insurance subsidiaries have not had, and under current regulations are not expected to have, a material adverse impact on our ability to pay dividends.

In addition to these regulatory restrictions, U.S. withholding tax payable on dividends paid to CRM Holdings by our U.S. subsidiaries affects our ability to pay dividends. Any dividends paid from our U.S. subsidiaries to us would be subject to a U.S. federal withholding tax of 30%.

CRM Holdings' ability to pay dividends is subject to restrictions contained in the Companies Act. Under the Companies Act, we may declare or pay a dividend out of CRM Holdings' retained earnings, or make a distribution out of contributed surplus, only if we have reasonable grounds for believing that CRM Holdings is and, after the payment of such dividends, will be able to pay its liabilities as they become due and if the realizable value of its assets would thereby not be less than the aggregate of its liabilities and issued share capital and share premium accounts.

### **Equity Compensation Plan Information**

Plan Category	Number of Securities to be Issued Upon Exercise of Outstanding Options, Warrants and Rights (a)	Weighted-Average Exercise Price of Outstanding Options, Warrants and Rights (b)	Number of Securities Remaining Available for Future Issuance Under Equity Compensation Plans (Excluding Securities Reflected in Column (a)) (c)
Equity compensation plans approved by security holders	379,946(1)		984,007(2)(3)
Equity compensation plans not approved by security holders			
Total	379,946(1)	_	984,007(2)(3)

<sup>(1)</sup> The number of securities to be issued upon the exercise of outstanding options, warrants and rights are exclusively restricted shares. These awards are not reflected in column (b) as they do not have any exercise price.

<sup>(2)</sup> As of December 31, 2008, there were 865,608 shares remaining of a total of 1,500,000 authorized under the 2005 Long-Term Incentive Plan. Included in the 865,608 shares are 120,393 shares forfeited by former employees of the Company. No more than 1,000,000 shares may be issued under the 2005 Long-Term Incentive Plan upon the exercise of incentive stock options under the plan.

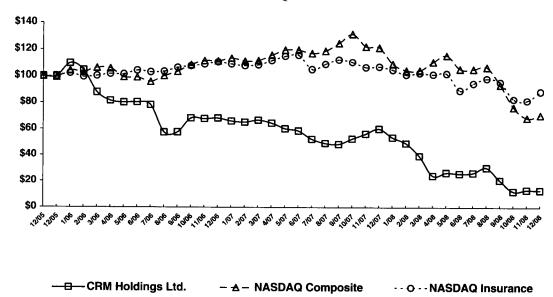
<sup>(3)</sup> As of December 31, 2008, there were 118,399 shares remaining of a total of 200,000 authorized under the 2007 Employee Stock Purchase Plan.

### **Stock Performance Graph**

The graph below compares the cumulative total shareholder return on our common shares with the cumulative total return of the NASDAQ Stock Market (U.S.) Index and the NASDAQ Insurance Index. The comparison assumes \$100 was invested on December 21, 2005 in our common shares and in each of the foregoing indices and assumes reinvestment of dividends monthly. The initial measurement point was December 21, 2005, being the first trading day our common shares were publicly traded after our initial public offering.

### **COMPARISON OF 3 YEAR CUMULATIVE TOTAL RETURN\***

Among CRM Holdings Ltd., The NASDAQ Composite Index And The NASDAQ Insurance Index



<sup>\* \$100</sup> invested on 12/21/05 in stock & 11/30/05 in index-including reinvestment of dividends. Fiscal year ending December 31.

#### ITEM 6. SELECTED FINANCIAL DATA

The following table sets forth our selected historical consolidated financial information for the periods ended and as of the dates indicated. For the periods prior to our restructuring and initial public offering, the accompanying financial statements include the combined financial statements of CRM, CRM CA and Eimar, which are limited liability companies, and Twin Bridges. The combined financial statements for the periods prior to the restructuring are referred to as "consolidated" in the financial statements and information included in this annual report. For periods including and subsequent to our restructuring and initial public offering, the financial statements and information included in this annual report include, on a consolidated basis, the accounts of CRM Holdings and its subsidiaries.

The selected consolidated income statement information for the years ended December 31, 2008, 2007 and 2006 and the selected consolidated balance sheet information as of December 31, 2008 and 2007 are derived from our audited consolidated financial statements included elsewhere in this Annual report. The selected consolidated income statement information for the years ended December 31, 2005 and 2004 and the selected consolidated balance sheet information as of December 31, 2006, 2005 and 2004 are derived from our audited consolidated financial statements not included in this Annual report.

The historical results are not necessarily indicative of results to be expected in any future period. You should read the following selected consolidated financial information in conjunction with the information contained in this Annual report, including "Management's Discussion and Analysis of Financial Condition and Results of Operations" under Item 7. and the consolidated financial statements and related notes included elsewhere in this annual report. Many factors may cause our actual results to differ materially from the financial information and results presented below including, but not limited to, those factors discussed in "Risk Factors."

Selected Consolidated	Years Ended December 31,					
and Combined Income Statement Information	2008	2007	2006 2009		2004	
		(In tho	isands except	for per share	data)	
Revenues						
Net premiums earned	\$121,942	\$116,843	\$30,702	\$ 8,362	\$ 5,110	
Fee-based management services	7,329	8,846	12,330	9,393	2,407	
Investment income	13,900	11,279	4,205	<u>(16)</u>	(19)	
Total revenues	143,171	136,968	47,237	17,739	7,498	
Expenses						
Losses and loss adjustment expenses	85,506	64,075	10,490	3,584	2,528	
Fees paid to general agents and brokers	3,983	2,438	2,373	1,865	92	
Selling, general and administrative expenses	34,443	33,121	18,999	10,117	4,151	
Policy acquisition costs and other expenses	19,153	18,313	8,249	2,473	1,511	
Total expenses	143,085	117,947	40,111	18,039	8,282	
Income from continuing operations before taxes	86	19,021	7,126	(300)	(784)	
Tax (benefit) provision from continuing operations	(1,937)	979	(1,074)	(27)		
Income from continuing operations	2,023	18,042	\$ 8,200	\$ (273)	\$ (784)	
(Loss) income from discontinued operations before taxes	(5,360)	2,733	8,706	7,638	6,590	
operations	(1,841)	633	2,650	90		
(Loss) income on discontinued operations	(3,519)	2,100	6,056	7,548	6,590	
Net (Loss) Income	<u>\$ (1,496)</u>	\$ 20,142	<u>\$14,256</u>	\$ 7,275	\$ 5,806	

Selected Consolidated and Combined	Years Ended December 31,									
Income Statement Information		2008	-	2007		2006		2005		2004
				(In the	usan	ds except	for j	per share	e data	)
Basic and fully diluted earnings per share from continuing operations(1)	\$	0.12	\$	1.11	\$	0.51	\$	0.36	\$	0.08
Basic and fully diluted (loss) earnings per share from discontinued operations(1)	\$	(0.21)	\$	0.13	\$	0.37	\$	0.34	\$	0.49
Basic and fully diluted (loss) earnings per share(1)	\$	(0.09)	\$	1.24	\$	0.88	\$	0.70	\$	0.57
Pro forma cash dividends declared per common share(1)		n/a	Ť	n/a		n/a	\$	0.76	\$	0.37
Weighted average common shares outstanding(1) Weighted average fully diluted shares		16,441		16,289	1	6,247	1	0,428	1	0,247
outstanding(1)		16,441		16,307	1	6,247	1	0,431	1	0,247

<sup>(1)</sup> For the period prior to the IPO, the 10,247,115 shares of common and Class B shares of the Company issued to the former owners of the pre-restructuring entities and Twin Bridges are assumed to be outstanding for all period presented.

Selected Consolidated and Combined			December 31,		
Balance Sheet Information	2008	2007	2006	2005	2004
		(	In thousands)		
A	ASSETS				
Cash and cash equivalents	\$ 29,234	\$ 33,477	\$ 21,546	\$67,923	\$ 1,584
Cash and cash equivalents, restricted	810	809	6,546	885	4,391
Investments	314,818	267,212	206,768	8,185	_
Premiums receivable	11,935	13,891	17,806	2,648	3,758
Reinsurance recoverable	63,801	38,584	30,749		
Other receivables	6,283	7,766	7,897	2,058	41
Deferred policy acquisition costs	1,084	623	1,143	442	1,413
Deferred income taxes	7,809	7,473	6,803	5	
Goodwill and other intangible assets	3,252	3,521	2,695		
Other assets	5,166	6,779	4,400	1,761	1,537
Total assets	\$444,192	\$380,135	\$306,353	\$83,907	\$12,724
LIABILITIES AND SHAREHOLDE	RS' AND N	MEMBERS I	EQUITY (DI	EFICIT)	
Reserves for losses and loss adjustment					
expenses	\$245,618	\$188,848	\$153,622	\$ 6,280	\$ 2,696
Reinsurance payable	9,424	5,741	1,538	_	
Unearned premiums	13,090	8,853	8,080	1,494	4,780
Unearned management fees and commissions	26	261	613	1,319	3,005
Long-term debt and other secured borrowings	44,083	44,084	44,115	83	158
Accrued IPO costs	_	_		2,411	_
Other accrued expenses	23,091	24,810	14,741	3,390	1,197
Total liabilities	335,332	272,597	222,709	14,977	11,836

Selected Consolidated	December 31,						
and Combined Balance Sheet Information	2008	2007	2006	2005	2004		
	(In thousands)						
Members' deficit in pre-restructuring LLCs				_	(947)		
Common stock and paid-in capital of Twin Bridges	_		_		1,000		
Common stock, \$0.01 par value per share, 50 billion shares authorized, 16.0 and 15.5 million common shares issued and outstanding	162	160	155	155			
Class B shares, 0.4 and 0.8 million shares issued and outstanding	4	4	8	8			
Additional paid-in capital	69,743	68,192	66,566	66,056			
Retained earnings(deficit)	35,619	37,115	16,973	2,717	835		
Accumulated other comprehensive gain (loss), net of tax	3,332	2,067	(58)	<u>(6</u> )			
Total shareholders' and members' equity (deficit)	108,860	107,538	83,644	68,930	888		
Total liabilities and shareholders' and members' equity	\$444,192	\$380,135	\$306,353	\$83,907	<u>\$12,724</u>		

# ITEM 7. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with our audited financial statements and related notes included in Item 8 of this annual report. We caution you that our results of operation for prior periods are not indicative of the actual results that may be achieved in future periods. In addition, some of the information contained in this discussion and analysis includes forward-looking statements that involve risks and uncertainties. Many factors may cause our actual results to differ materially from those anticipated or implied by these forward-looking statements including, but not limited to, those discussed in "Risk Factors." You should read the information under "Risk Factors" as presented in Item 1A for information about material risks and uncertainties that affect us, our business and our common shares and the cautionary note regarding "Forward-Looking Statements" which precedes Item 1 in this annual report.

#### Overview

We are a provider of workers' compensation insurance products. Our main business activities include underwriting primary workers' compensation policies, underwriting workers' compensation reinsurance and excess insurance policies, and providing fee-based management and other services to self-insured entities. We provide primary workers' compensation insurance to employers in California, Arizona, Florida, Nevada, New Jersey, New York, and other states. We reinsure some of the primary business we underwrite and provide excess workers' compensation coverage for self-insured organizations. We provide fee-based management services to self-insured groups in California.

We report our business in the following four segments: (1) primary insurance; (2) reinsurance; (3) fee-based management services; and (4) corporate and other. Our primary insurance segment was added with our acquisition of Embarcadero on November 14, 2006. Effective September 8, 2008, the results of operations of our subsidiaries, CRM and Eimar, which historically were reported in the fee-based management services segment, are reported as discontinued operations for all periods presented.

# Workers' Compensation Insurance Market Conditions

Our business segments are affected by the trends of the workers' compensation insurance market. The workers' compensation insurance market has historically fluctuated with periods of low premium rates and excess underwriting capacity resulting from increased competition, followed by periods of high premium rates and shortages of underwriting capacity resulting from decreased competition. Our revenues have historically been generated primarily in California and New York.

California's Premium Rates. The most recent market conditions suggest a stabilizing workers' compensation market in California. Prior to this, we had experienced a significant downward trending in the premium rates charged by insurers. California Bill 899 was passed in April 2004 with the goal of reducing over time the medical and indemnity expenses incurred by insurance companies under workers' compensation policies. This legislation allowed insurers to reduce rates. During 2006 and the first half of 2007, the California Insurance Commissioner approved three workers' compensation advisory pure premium rate decreases. The California Insurance Commissioner first approved a 16% rate decrease for policies written after June 30, 2006, followed by a 9% rate decrease for policies written after December 31, 2006, which was followed by another 14.2% rate decrease for policies written after June 30, 2007.

In November 2007, the California Insurance Commissioner recommended that there be no overall change in workers' compensation advisory pure premium rates for policies written on or after January 1, 2008. This was the first recommendation of no rate decrease by the California Insurance Commissioner since the adoption of the reforms of 2003 and 2004. In May 2008, the California Insurance Commissioner announced that stability in the workers' compensation insurance marketplace had eliminated the immediate need for an interim pure premium rate advisory for policies written on or after June 30, 2008. In August 2008, the Workers' Compensation Insurance Rating Bureau of California, or "WCIRB," an industry-backed private organization that provides statistical analysis, submitted a pure premium rate filing to the California Insurance Commissioner recommending a 16% increase in advisory pure premium rates for policies written on or after January 1, 2009. WCIRB's recommended increase was based primarily on rising medical costs and loss adjustment expenses. In October 2008, the California Insurance Commissioner announced a 5% increase in advisory pure premium rates for policies written on or after January 1, 2009. The California Insurance Commissioner's decisions are advisory only and insurance companies may choose whether or not to adopt the new rates.

New York's Premium Rates. Workers' compensation rates in New York have experienced significant pricing pressure since the legislative reforms adopted in March 2007. Following almost two years of relatively stable rates, in July 2007, the New York State Superintendent of Insurance ordered that overall policyholders' costs for workers' compensation be reduced by an average of 20.5% effective October 1, 2007. This 20.5% reduction included both changes in the workers' compensation rates set by the New York State Workers' Compensation Board as well as a change to the New York State assessment. The rate reduction was based upon an analysis of the impact of the reforms and market trends associated with New York's 2007 Workers' Compensation Reform Act signed into law in March 2007, which was intended to create a significantly less expensive system of workers' compensation in New York while increasing the weekly benefits paid to injured workers. In addition, in February 2008, New York State enacted related legislation that requires workers' compensation insurers to establish premiums based on loss cost multipliers instead of a mandate rate. In August 2008, it was announced that workers' compensation rates in New York will be reduced by an additional 5% percent for 2009, bringing the total reduction to about 25% from the 2007 pre-reform rates.

# **Principal Revenue and Expense Items**

Our revenues consist primarily of the following:

Primary Insurance Net Premiums Earned. Primary insurance premiums earned are the elapsed portion of our net premiums written. Net premiums written is the difference between gross premiums written and premiums ceded or paid to reinsurers. Gross premiums written is the sum of both direct premiums and assumed premiums before the effect of ceded reinsurance. Premiums are earned over the terms of the related policies. At the end of each accounting period, the portion of the premiums that are not yet earned is included in unearned premiums and is realized as revenue in subsequent periods over the remaining terms of the policies.

Reinsurance Net Premiums Earned. Reinsurance premiums are earned over the terms of the related policies. At the end of each accounting period, the portion of the premiums that are not yet earned is included in unearned premiums and is realized as revenue in subsequent periods over the remaining terms of the policies. These premiums are reported in our reinsurance segment.

Management Fees. Our fee-based management service revenues include management fees received from our groups for management and other services. Our fees are based on a percentage of premiums paid by members to the groups we manage.

Investment Income. Our investment income is dependent upon the average invested assets in our portfolio and the yield that we earn on those invested assets. Our investment yield depends on market interest rates and the credit quality and maturity period of our invested assets. In addition, we realize capital gains or losses on sales of investments and realize losses on impairment of investments as a result of changing market conditions, including changes in market interest rates and changes in the credit quality of our invested assets.

Our expenses consist primarily of the following:

Losses and Loss Adjustment Expenses. Losses and loss adjustment expenses reflect our best estimate, using various actuarial analyses, of ultimate losses and loss adjustment expenses, net of any reinsurance recoverables, that we expect to incur on each primary insurance and reinsurance contract written. Actual losses and loss adjustment expenses will depend on actual costs to settle our claims.

Policy Acquisition Costs. Policy acquisition costs consist principally of commissions, premium taxes and certain underwriting and other policy issuance costs related to the production of new and renewal business.

Fees Paid to General Agents and Brokers. Fees paid to general agents and brokers consist primarily of commissions paid to general agents and brokers for binding the coverage of members in the self-insured groups we manage.

Selling, General and Administrative Expenses. Selling, general and administrative expenses consist primarily of personnel expenses, professional fees and other operating costs.

Income Taxes. CRM USA Holdings and its U.S. subsidiaries are subject to U.S. federal, state and local income taxes, which reduce our net income. CRM Holdings and Twin Bridges have each received an undertaking from the Bermuda government exempting each company from all tax computed on profits or income, or computed on any capital asset, gain or appreciation, or any tax in the nature of estate duty or inheritance tax until March 28, 2016.

# **Critical Accounting Policies and Estimates**

It is important to understand our accounting policies in order to understand our financial statements. Management considers some of these policies to be critical to the presentation of our financial results, since they require management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets, liabilities, revenues, expenses and related disclosures at the financial reporting date and throughout the period being reported upon. Some of the estimates result from judgments that can be subjective and complex, consequently, actual results reflected in future periods might differ from these estimates and could differ by material amounts. In addition, if factors such as those described above in Item 1A under the heading "Risk Factors" cause actual events to differ materially from management's assumptions used in applying the relevant accounting policy, there could be a material adverse effect on our financial condition and results of operations.

We believe that the most critical accounting policies relate to the reporting of reserves for loss and loss adjustment expenses, including losses that have occurred but have not been reported to us prior to the reporting date, amounts recoverable from third party reinsurers, investments, premiums receivable, deferred policy acquisition costs, goodwill, deferred income taxes and the valuation of share based compensation. The following description of our critical accounting policies should be read in conjunction with the notes to our consolidated financial statements.

# Reserve for Losses and Loss Adjustment Expenses

We record reserves for estimated losses under insurance policies that we write and for loss adjustment expenses related to the investigation and settlement of policy claims. Our reserves for losses and loss adjustment expenses represent the estimated cost of all reported and unreported losses and loss adjustment expenses incurred and unpaid at any given point in time based on known facts and circumstances. In establishing our reserves, we do not use loss discounting, which would involve recognizing the time value of money and offsetting estimates of future payments by future expected investment income. Our reserves for loss and loss adjustment expenses are estimated using case-by-case valuations and statistical analyses. Additional information regarding our reserves for losses and loss adjustment expenses and our processes for establishing the reserves can be found in Item 1 above under the headings "Business — Primary Insurance Segment — Reserves for Losses and Loss Adjustment Expenses" and "Business — Reinsurance Segment — Reserves for Losses and Loss Adjustment Expenses."

Variation in Ultimate Loss Estimates. The actuarial techniques that we use to establish our loss reserves are based upon a combination of our historical experience as well as industry information. These techniques recognize, among other factors:

- · our claims experience;
- the industry's claim experience;
- · historical trends in reserving patterns and loss payments;
- the impact of claim inflation and/or deflation;
- · the pending level of unpaid claims;
- the cost of claim settlements:
- · legislative reforms affecting workers' compensation;
- the overall environment in which insurance companies operate; and
- trends in claim frequency and severity.

In addition, there are loss and loss adjustment expense risk factors that affect workers' compensation claims that can change over time and also cause our loss reserves to fluctuate. Some examples of these risk factors include, but are not limited to, the following:

- recovery time from the injury;
- degree of patient responsiveness to treatment;
- · use of pharmaceutical drugs;
- type and effectiveness of medical treatments;
- frequency of visits to healthcare providers;
- · changes in costs of medical treatments;
- · availability of new medical treatments and equipment;
- types of healthcare providers used;
- · availability of light duty for early return to work;
- · attorney involvement;
- legislative reform;
- · wage inflation in states that index benefits; and
- · changes in administrative policies of second injury funds.

Our loss reserve estimates can also vary due to factors that affect our book of primary insurance and reinsurance business. Some examples of these risk factors include, but are not limited to, the following:

- mix of injury type;
- change in mix of business by state;
- change in mix of business by employer type;
- small volume of internal data; and
- · significant exposure growth over recent data periods.

Impact of Changes in Key Assumptions on Reserve Volatility. The most significant factor currently impacting our loss reserve estimates is the reliance on historical reserving patterns and loss payments from Majestic and Twin Bridges and the industry, also referred to as loss development patterns. The actuarial methods that we use depend at varying levels on loss development patterns based on past information. Development is defined as the difference, on successive valuation dates, between observed values of certain fundamental metrics that may be used in the loss reserve estimation process. For example, the data may be paid losses, case incurred losses and the change in case reserves or claim counts, including reported claims, closed claims or reopened claims. Development can be expected, meaning it is consistent with prior results; favorable (better than expected); or unfavorable (worse than expected). In all cases, we are comparing the actual development of the data in the current valuation with what was expected based on the historical patterns in the underlying data. Favorable development indicates a basis for reducing the estimated ultimate loss amounts, thereby increasing net income, while unfavorable development indicates a basis for increasing the estimated ultimate loss amounts, thereby decreasing net income. We reflect the favorable or unfavorable development in loss reserves in the results of operations in the period in which the ultimate loss estimates are changed.

The predictive ability of loss development factors is dependent on consistent underwriting, claims handling, and inflation, among other factors, and predictable legislatively and judicially imposed legal requirements. If all things remain equal, losses incurred in 2008 should develop similarly to losses incurred in 2007 and prior years. Thus, if the net loss ratio, which is calculated by dividing the loss and loss adjustment expense by net premiums earned, for premiums written in year one is 67% we expect that the net loss ratio for premiums written in year 2 also would be 67%. However, due to the inherent uncertainty in the loss development factors, our actual liabilities may differ significantly from our original estimates.

Our estimated ultimate losses for accident year 2008 are based on a combination of the three primary methods described in Item 1 above under the heading "Business — Primary Insurance Segment — Reserves for Losses and Loss Adjustment Expenses," plus consideration of trended premiums. This is consistent with our reserving approach for the current accident year at prior year-end valuations. During the year ended December 31, 2008, we adjusted our current year estimated loss ratio in the primary insurance segment to 77% from 68%. We adjusted the estimated loss ratio for 2008 due to previous rate reductions in California and higher than expected losses associated with certain business underwritten in New York.

For all other accident years, the estimated ultimate losses are developed using a variety of actuarial techniques. In reviewing this information, we consider certain factors to be especially important because they increase the variability risk factors in our loss reserve estimates. Majestic's written premiums have grown consistently since our acquisition in November 2006. Part of this growth results from our geographic diversification of Majestic's product offerings to three new states (New Jersey, New York and Florida) that were not included in Majestic's historical data. In addition, a significant portion of Majestic's loss reserves are related to business written in California, which is based largely on Majestic's book of business prior to our acquisition. Over the last several years, three significant comprehensive legislative reforms were enacted in California which resulted in uncertainty regarding the impact of the reforms on loss payments, loss development and, ultimately, loss reserves. Therefore, Majestic's historical data is less reliable as an indicator of future loss. In response to the reform legislation and a continuing drop in the frequency of workers' compensation claims, the pure premium rates approved by the California Insurance Commissioner effective January 1, 2008 were 65.1% lower than the pure premium rates in effect as of July 1,

2003. We consider all of these factors to be important in our review of the data because they increase the variability risk factors in our loss reserve estimates.

In our primary insurance segment, our paid loss data for state act indemnity for California displayed decreasing, or deflationary, trends over the most recent valuations at December 31, 2008. The decreasing trends are exhibited in the paid loss development data for the 2004 through 2007 accident years. The decisions to decrease the estimated ultimate losses for accident years 2004 and 2005 at December 31, 2006, and for accident years 2005 and 2006 at December 31, 2007, and for accident years 2006 and 2007 at December 31, 2008, were appropriately made, as the underlying loss data showed sustained and continued improvement over the prior twelve months, which we determined was an appropriate amount of time to be considered reliable for our estimate. We believe that our loss development factor selections are appropriate given the relative immaturity of our data. Over time, as the data for these accident years mature and uncertainty surrounding the ultimate outcome of the claim costs diminishes, the full impact of the actual loss development will be factored into our assumptions and selections.

In our reinsurance segment, since we have limited historical experience, prior year losses were estimated based on industry data and resulted in reinsurance loss ratios ranging from 32% to 66%. We reevaluated the loss ratios at December 31, 2007 and December 31, 2008 and recognized favorable development for the years ended December 31, 2008 and 2007. The favorable development relates primarily to accident years 2005 and 2006 for which actual results have been better than industry excess of loss factors. We establish our reinsurance segment loss reserves at the actuary's best estimate of expected outcomes for most direct and assumed risks, and at a higher, moderately conservative level for risks originating from the self-insured groups in New York.

Reserve Sensitivities. Although many factors influence the actual cost of claims and the corresponding unpaid loss and loss adjustment expense estimates, we do not measure and estimate values for all of these variables individually. This is due to the fact that many of the factors that are known to impact the cost of claims cannot be measured directly. One such factor is the impact of economic inflation on claim costs and coverage interpretations. In most instances, we rely on historical experience or industry information to estimate values for the variables that are explicitly used in the unpaid loss and loss adjustment expense analysis. We assume that the historical effect of these unmeasured factors, which is embedded in our experience or industry experience, is representative of future effects of these factors. Nevertheless, actual claims costs will vary from our estimate of ultimate claim costs, perhaps by substantial amounts, due to the inherent variability of the business written, the potentially significant claim settlement lags and the fact that not all events affecting future claim costs can be estimated.

As discussed above, there are a number of variables that can impact, individually or in combination, the adequacy of our loss and loss adjustment expense liabilities. While the actuarial methods employed factor in amounts for these circumstances, the loss reserves may prove to be inadequate despite the actuarial methods used. An example is provided below to highlight the potential variability present in our loss reserves

Claim cost inflation can result from medical cost inflation, wage inflation and severity of injury. As discussed above, the actuarial methods employed include an amount for claim cost inflation based on historical experience with some adjustment in cases of legislative reforms. We assume that the historical effect of this factor, which is embedded in our experience and industry experience, is representative of future effects for claim inflation. To the extent that the historical factors, and the actuarial methods utilized, are inadequate to recognize future inflationary trends, our unpaid loss and loss adjustment expense liabilities may be inadequate. The more recent accident years are subject to greater variability. If our estimate of future loss cost trends is three percentage points inadequate (e.g., if we estimate a 6% inflation annual trend and the actual trend is 9%), our unpaid loss and loss adjustment expense liability in our primary insurance segment would be inadequate by approximately \$6.0 million on a pre-tax basis, or 2%, as of December 31, 2008. Using the same assumptions for our reinsurance segment, our unpaid loss and loss adjustment expense liabilities in our reinsurance segment would be inadequate by approximately \$1.0 million on a pre-tax basis, or 3%, as of December 31, 2008. Under these assumptions, the inadequacy of approximately \$7.0 million represents approximately 7% of total shareholders' equity at December 31, 2008. The impact of any reserve deficiencies, or redundancies, on our reported results and future earnings is discussed below.

We review our reserves on a quarterly basis to determine whether they are consistent with our actual results. In the event of a discrepancy, we would seek to determine the causes (underwriting, claims, inflation, regulatory) and would adjust our reserves accordingly. In the event that our estimates of ultimate unpaid loss and loss adjustment expense liabilities prove to be greater or less than the ultimate liability, our future earnings and financial position could be positively or negatively impacted. Future earnings would be reduced by the amount of any deficiencies in the year(s) in which the claims are paid or the unpaid loss and loss adjustment expense liabilities are increased. For example, if we determined our unpaid loss and loss adjustment expense liability in our primary insurance segment of \$214.4 million as of December 31, 2008 to be 5% inadequate, we would experience a pre-tax reduction in future earnings of approximately \$10.7 million. If we determined our unpaid loss and loss adjustment expense liability in our reinsurance segment of \$31.2 million as of December 31, 2008 to be 5% inadequate, we would experience a pre-tax reduction in future earnings of approximately \$1.6 million. The reduction could be realized in one year or multiple years, depending on when the deficiency is identified. The deficiency would also impact our financial position because our statutory surplus would be reduced by an amount equal to the reduction in net income. Any deficiency is typically recognized in the unpaid loss and loss adjustment expense liability and, accordingly, it typically does not have a material effect on our liquidity because the claims have not been paid. Since the claims will typically be paid out over a multi-year period, we have generally been able to adjust our investments to match the anticipated future claim payments. Conversely, if our estimates of ultimate unpaid loss and loss adjustment expense liabilities prove to be redundant, our future earnings and financial position would be improved.

#### Reinsurance Recoverable

Amounts recoverable from reinsurers are estimated on an individual contract basis, in a manner consistent with the associated reserve for losses and loss adjustment expenses. Included in reinsurance recoverables are paid losses recoverable from reinsurers and prepaid reinsurance premiums to reinsurers. Such recoverables are reported net of any allowance for estimated uncollectible reinsurance recoverables. We evaluate and monitor the financial condition of our reinsurers to minimize our exposure to significant losses from reinsurer insolvencies. We calculate amounts recoverable from reinsurers based on our estimates of the underlying loss and loss adjustment expenses, which themselves are subject to significant judgments and uncertainties described above under the heading "Reserve for Losses and Loss Adjustment Expenses." Changes in the estimates and assumptions underlying the calculation of our loss reserves may have an impact on the balance of our reinsurance recoverables. In general, one would expect an increase in our underlying loss reserves on claims subject to reinsurance to increase our reinsurance recoverables. The amount of the increase would depend on a number of considerations including, but not limited to, the terms and attachment points of our reinsurance contracts and the incurred amount on various claims subject to reinsurance. Changes in reinsurance recoverables are recorded in the period in which the estimate is revised. We assessed the collectability of our year-end receivables and believe that all amounts are collectible based on currently available information. Therefore, as of December 31, 2008, 2007 and 2006, we had no reserve for uncollectible reinsurance recoverables.

#### Investments

Our fixed-maturity and equity securities are classified as available-for-sale and are reported at their estimated fair value based on quoted market prices or dealer quotes. Unrealized investment gains and losses on securities are recorded as a separate component of other comprehensive income or loss, net of deferred income taxes to the extent that the underlying investment is held by a taxable entity. The cost of fixed maturity and equity securities is adjusted for impairments in value deemed to be other-than-temporary in the period in which the determination is made. These adjustments are recorded as investment losses. The assessment of whether such impairment has occurred is based on our management's case-by-case evaluation of the underlying reasons for the decline in fair value. Our management also considers the length and severity of the temporary impairment of an investment to determine whether the impairment is other than temporary. Realized gains and losses are determined on the basis of specific identification. Investment income is recognized when earned and includes interest together with amortization of premiums and discounts on fixed maturity securities, dividends from equity securities, investment gains and losses and investment expenses.

### Premiums Receivable

Premiums receivable include primary insurance and reinsurance premium amounts due from policyholders. Premiums receivable also include retrospective premiums receivable, which represents the difference between

initial premium charges and premiums adjusted to reflect the policyholders' actual loss experience of the insured risk. The allowance for doubtful accounts represents our management's best estimate of uncollectible premiums included in premiums receivable.

At the end of the policy terms, payroll-based premium audits are performed to determine earned premiums for that policy year. Earned but unbilled premiums include estimated future premiums and are subject to changes in payrolls, economic conditions and seasonality. The estimates are continually reviewed and adjusted as experience develops or new information becomes known. Any such adjustments are included in current operations.

# **Deferred Policy Acquisition Costs**

Policy acquisition costs are comprised of ceding commissions, premium taxes and certain underwriting and other policy issuance costs and are primarily related to the production of new and renewal business. These costs are deferred and amortized as the related insurance and reinsurance premiums are earned or recorded. We consider estimated investment income in determining the recoverability of these costs.

# Goodwill

Goodwill represents the excess of the cost of acquiring a business enterprise over the fair value of the net assets acquired. Under SFAS 142, Goodwill and Other Intangible Assets, we will test the carrying value of our goodwill for impairment at least annually or more frequently if events or circumstances, such as adverse changes in the business climate, indicate that there may be justification for conducting an interim test.

### **Deferred Taxes**

The future tax consequences of temporary differences between financial reporting and tax bases of assets and liabilities are measured at the balance sheet dates and are recorded as deferred income tax assets and liabilities. Valuation allowances are established when management assesses, based on available information, that it is more likely than not that deferred income tax assets will not be realized.

#### Share-Based Compensation

We account for our stock-based compensation plans using the fair value accounting method prescribed by FAS 123(R), Share-Based Payment. The fair value method requires compensation cost to be measured based on the fair value of the equity instrument at the grant or award date. Stock-based compensation is accrued over the vesting period of the grant or award.

# Recent accounting pronouncements not yet effective

In December 2007, the Financial Accounting Standards Board (FASB) issued FASB Statement 141 (Revised) Business Combinations (FAS 141R). FAS 141R establishes principles and requirements for how the acquirer in a business combination recognizes, measures and reports the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree. The pronouncement also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. FAS 141R is effective for fiscal years beginning after December 15, 2008. We will adopt this pronouncement in the first quarter of fiscal 2009, and it will impact any acquisitions consummated subsequent to the effective date.

In December 2007, the FASB issued FASB Statement 160 Noncontrolling Interests in Consolidated Financial Statements — an amendment of Accounting Research Bulletin No. 51 (FAS 160). FAS 160 establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent's ownership interest and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated. FAS 160 also establishes disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. FAS 160 is effective for fiscal years beginning after December 15, 2008, except for the presentation and disclosure requirements which are applied on a retrospective

basis for all period presented. We are currently evaluating the potential impact, if any, of the adoption of FAS 160 on our financial condition and results of operations.

In April 2008, the FASB issued FASB Staff Position (FSP) FAS 142-3 Determination of the Useful Life of Intangible Assets. The FSP amends the factors that an entity should consider in determining the useful life of a recognized intangible asset under FAS 142, Goodwill and Other Intangible Assets, to include the entity's historical experience in renewing or extending similar arrangements, whether or not the arrangements have explicit renewal or extension provisions. Previously an entity was precluded from using its own assumptions about renewal or extension of an arrangement where there was likely to be substantial cost or modifications. Entities without their own historical experience should consider the assumptions market participants would use about renewal or extension. The amendment may result in the useful life of an entity's intangible asset differing from the period of expected cash flows that was used to measure the fair value of the underlying asset using the market participant's perceived value. The FSP also requires disclosure in addition to that already required by FAS 142. The FSP is effective for financial statements issued for fiscal years beginning after December 15, 2008, and for interim periods within those fiscal years. Early adoption is prohibited. The requirements for determining the useful life of intangible assets apply to intangible assets acquired after January 1, 2009. The disclosure requirements will be applied prospectively to all intangible assets recognized as of, and subsequent to, the effective date.

In May 2008, the FASB issued FASB Statement 162 (FAS 162) *The Hierarchy of Generally Accepted Accounting Principles*. FAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with GAAP. This Statement will be effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board (PCAOB) amendments to AU Section 411, The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles. We do not believe the adoption will have a material impact on its financial condition or results of operations.

In June 2008, the FASB issued FSP EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities. EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, should be included in the earnings allocation in computing earnings per share (EPS) under the two-class method described in FAS 128, Earnings per Share. EITF 03-6-1 redefines participating securities to include unvested share-based payment awards that contain non-forfeitable dividends or dividend equivalents as participating securities to be included in the computation of EPS pursuant to the "two-class method." Outstanding unvested restricted stock and deferred stock units issued under employee compensation programs containing such dividend participation features would be considered participating securities subject to the "two-class method" in computing EPS rather than the "treasury stock method." EITF 03-6-1 is effective for financial statements issued for fiscal years beginning after December 15, 2008 and for interim periods within those years. Early application was not permitted. The Company does not expect the provisions of EITF 03-6-1 to have a material effect on its financial condition or results of operations.

# **Results of Operations**

#### Consolidated Results

	Years Ended December 31,				,	
		2008		2007	:	2006
	(Dollars in thousands)					
Revenues						
Net premiums earned	\$1	21,942	\$1	16,843	\$3	0,702
Fee-based management services		7,329		8,846	1	2,330
Investment Income	_	13,900		11,279		4,205
Total Revenues	1	43,171	_1:	36,968	_4	7,237
Expenses						
Losses and loss adjustment expenses	;	85,506		64,075	1	0,490
Fees paid to general agents and brokers		3,983		2,438		2,373
Policy acquisition costs		19,153		18,313		8,249
Selling, general and administrative expenses		30,725		29,222	1	8,498
Interest Expense		3,718		3,899		501
Total Expenses	1	43,085	_1	17,947	_4	0,111
Income from continuing operations		2,023		18,042		8,200
(Loss) income on discontinued operations		(3,519)		2,100		6,056
Net (Loss) Income	\$	(1,496)	\$ :	20,142	\$1	4,256
Earnings per share from continuing operations						
Basic	\$	0.12	\$	1.11	\$	0.51
Fully diluted	\$	0.12	\$	1.11	\$	0.51
(Loss) earnings per share from discontinued operations						
Basic	\$	(0.21)	\$	0.13	\$	0.37
Fully diluted	\$	(0.21)	\$	0.13	\$	0.37

# Consolidated Results of Operations 2008 Compared to 2007

Total Revenues. Consolidated total revenues increased \$6.2 million, or 5%, to \$143.2 million for the year ended December 31, 2008, from \$137.0 million for the year ended December 31, 2007. The increase in total revenues was primarily due to a \$5.1 million, or 4% increase in our consolidated net premiums earned and a \$2.6 million or 23% increase in net investment income from 2007 to 2008. This increase was somewhat offset by a \$1.5 million or 17% decrease in revenue from our fee-based management services for the same period last year.

Total Expenses. Consolidated total expenses increased \$25.2 million, or 21%, to \$143.1 million for the year ended December 31, 2008, from \$117.9 million for the year ended December 31, 2007. The increase was primarily attributable to a \$21.4 million increase in loss and loss adjustment expenses in our primary and reinsurance segments. Increases of \$8.6 million of selling, general and administrative expenses in our primary insurance segment, \$1.5 million of fees paid to general agents and brokers in our fee-based management services segment, and \$0.8 million of net increases in policy acquisition costs were somewhat offset by a \$7.1 million decrease of selling, general and administrative expenses in our corporate and other and fee-based management services segments.

Income from Continuing Operations before Taxes. Income from continuing operations before taxes was \$0.1 million for the year ended December 31, 2008, a decrease of \$18.9 million as compared to \$19.0 million for the year ended December 31, 2007. Decreases in the operating results of our primary insurance, reinsurance and feebased management services segment were somewhat offset by decreased operating losses in our corporate and other segment.

Provision for Income Taxes. We recorded an income tax benefit from continuing operations of \$1.9 million for the year ended December 31, 2008, compared to a \$1.0 million income tax provision for the year ended December 31, 2007. Our income tax benefit/provision represented the net income tax benefit/provision on taxable income of our U.S. domiciled subsidiaries that are included in continuing operations. CRM Holdings and Twin Bridges, our Bermuda domiciled subsidiaries, are not subject to U.S. income taxations.

The income tax benefit for the year ended December 31, 2008 included a current tax benefit of \$1.1 million and a deferred tax benefit of \$0.8 million. The current tax benefit of \$1.1 million for the year ended December 31, 2008 was primarily due to the tax impact of net losses of our corporate and other segment somewhat offset by net income in our primary insurance and fee-based management services segment. The deferred tax provision of \$0.8 million was primarily due to temporary reporting differences of net loss reserves, unearned premium reserves and deferred policy acquisition costs for financial statement purposes and for federal income tax purposes.

The income tax provision for the year ended December 31, 2007 included a current tax provision of \$3.0 million and a deferred tax benefit of \$2.0 million. The deferred tax benefit of \$2.0 million was primarily due to temporary reporting differences of net loss reserves, unearned premium reserves and deferred policy acquisition costs for financial statement purposes and for federal income tax purposes.

Discontinued Operations. We recorded losses of \$3.5 million and income of \$2.1 million on discontinued operations for the years ended December 31, 2008 and 2007, respectively. As of September 8, 2008, we stopped providing fee-based management services in New York and ceased to manage any self-insured groups in New York or provide bill review and case management services for self-insured groups or third party clients. Accordingly, the results of CRM and Eimar, which were historically reported in the fee-based management services segment, have been reclassified to discontinued operations for the years ended December 31, 2008 and 2007.

Losses recorded for the year ended December 31, 2008 were primarily due to (a) the continuation of claims management and other administrative services provided to the New York self-insured groups without the benefit of management fees earned for providing those services, (b) reserving for uncollectible receivables, and (c) the write off of impaired fixed assets, goodwill and other intangible assets of CRM and Eimar. General corporate overhead previously included in CRM and Eimar have been reclassified to continuing operations in our corporate and other segment as discussed in "Corporate and Other Segment — Selling, General and Administrative Expenses" below.

Net (Loss) Income. Consolidated net loss for the year ended December 31, 2008 was \$1.5 million compared to net income of \$20.1 million for the year ended December 31, 2007. Decreases in the net income of our reinsurance, primary insurance and fee-based management services segments and the effects of discontinued operations were somewhat offset by decreased net losses of our corporate and other segment.

### Consolidated Results of Operations 2007 Compared to 2006

Total Revenues. Consolidated total revenues increased \$89.8 million to \$137.0 million for the year ended December 31, 2007, from \$47.2 million for the year ended December 31, 2006. Of the increase, \$91.4 million was attributable to our primary insurance segment as the results of Majestic were not included in our primary insurance segment prior to our November 14, 2006 acquisition. Increases in our primary insurance and reinsurance segments were somewhat offset by decreases in our fee-based management services and corporate and other segments.

Total Expenses. Consolidated total expenses increased \$77.8 million to \$117.9 million for the year ended December 31, 2007, from \$40.1 million for the year ended December 31, 2006. Of the increase, \$76.4 million, or 98% was attributable to our primary insurance segment as the results of Majestic were not included in our primary insurance segment prior to our November 14, 2006 acquisition. Increases in the total expenses of our corporate and other segment were somewhat offset by decreases in the total expenses of our fee-based management services and reinsurance segments.

Income from Continuing Operations before Taxes. Consolidated income from continuing operations before taxes increased \$11.9 million to \$19.0 million for the year ended December 31, 2007, from \$7.1 million for the year ended December 31, 2006. Of this increase, \$15.0 million was attributable to our primary insurance segment as the results of Majestic were not included in our primary insurance segment prior to our November 14, 2006 acquisition.

Increases in our primary and reinsurance segments were somewhat offset by decreases in our corporate and other and fee-based management services segments.

Provision for Income Taxes. We recorded an income tax provision from continuing operations of \$1.0 million for the year ended December 31, 2007 as compared to an income tax benefit of \$1.2 million for the year ended December 31, 2006. Our income tax provision/benefit represented the net income tax benefit/provision on taxable income of our U.S. domiciled subsidiaries that are included in continuing operations. CRM Holdings and Twin Bridges, our Bermuda domiciled subsidiaries, are not subject to U.S. income taxation.

The income tax provision for the year ended December 31, 2007 included a current tax provision of \$3.0 million and a deferred tax benefit of \$2.1 million. The deferred tax provision of \$2.1 million was primarily due to temporary differences from net loss reserves, unearned premium reserves and deferred policy acquisition costs being reported differently for financial statement purposes than for federal income tax purposes.

The income tax benefit for the year ended December 31, 2006 included a current tax benefit of \$0.9 million and a deferred tax benefit of \$0.2 million. The current tax benefit of \$0.9 million for the year ended December 31, 2006 was primarily due to the tax impact of net losses of our corporate and other segment somewhat offset by net income in our fee-based management and primary insurance services segments. The deferred tax benefit of \$0.2 million was primarily due to temporary differences from net loss reserves, unearned premium reserves and deferred policy acquisition costs being reported differently for financial statement purposes than for federal income tax purposes.

Discontinued Operations. We recorded net income of \$2.1 million and \$6.1 million on discontinued operations for the years ended December 31, 2007 and 2006, respectively. As discussed above, we stopped providing fee-based management services in New York as of September 8, 2008. Accordingly, the results of CRM and Eimar, which were historically reported in the fee-based management services segment, have been reclassified to discontinued operations for the years ended December 31, 2007 and 2006. General corporate overhead previously included in CRM and Eimar have been reclassified to continuing operations in our corporate and other segment as discussed in "Corporate and Other Segment — Selling, General and Administrative Expenses" below.

Net (Loss) Income. Consolidated net income increased \$5.8 million, or 41%, to \$20.1 million for the year ended December 31, 2007, from \$14.3 million for the year ended December 31, 2006. Of the increase, \$10.9 million, was attributable to our primary insurance segment as the results of Majestic were not included in our primary insurance segment prior to our November 14, 2006 acquisition. Increases in the net income of our primary insurance and reinsurance segments were somewhat offset by discontinued operations and decreases in the net income of our fee-based management services and increased net losses in our corporate and other segment.

# **Primary Insurance Segment**

	Years Ended December 31, 2008			
	2008	2007	2006	
	(Dolla	rs in thousand	ls)	
Revenues				
Net premiums earned	\$ 93,337	\$91,560	\$7,736	
Investment Income	12,638	8,421	<u>850</u>	
Total Revenues	105,975	99,981	8,586	
Expenses				
Losses and loss adjustment expenses	68,324	57,378	5,028	
Policy acquisition costs	12,682	15,352	1,339	
Selling, general and administrative expenses	19,074	10,483	1,011	
Interest expense	1,047	520		
Total Expenses	101,127	83,733	7,378	
Income from continuing operations before income taxes	\$ 4,848	\$16,248	<u>\$1,208</u>	
GAAP Combined Ratio				
Loss and loss adjustment expense ratio(1)	73.2%	62.7%	65.0%	
Underwriting expense ratio(2)	34.0%	28.2%	30.4%	
GAAP combined ratio(3)	107.2%	90.9%	95.4%	

<sup>(1)</sup> The loss and loss adjustment ratio is calculated by dividing losses and loss adjustment expenses by net premiums earned.

# Primary Insurance Segment Results of Operations 2008 Compared to 2007

Net Premiums Earned. Net premiums earned increased \$1.7 million, or 2%, to \$93.3 million for the year ended December 31, 2008, from \$91.6 million for the year ended December 31, 2007. During the year ended December 31, 2008, we increased our primary insurance gross earned premiums by \$13.4 million, which is primarily attributable to growth in New York and New Jersey, somewhat offset by decreases in California. This increase in gross earned premiums was offset by increases in earned premiums ceded to reinsurers under our various quota share reinsurance agreements, which are more fully described in "Item 8. Financial Statements — Note 11. Insurance Activity." Primary net earned premiums for the year ended December 31, 2007 included the one time effect of the Novation Agreement, which is more fully described in "Item 8. Financial Statements — Note 11. Insurance Activity." The Novation Agreement resulted in \$10.7 million of additional premiums for the year ended December 31, 2007. The increase in net premiums earned for the year ended December 31, 2008 compared to the year ended December 31, 2007 was also partially offset by a decrease in premiums resulting from the run-off of insurance previously written under the United States Longshore and Harbor Workers' Compensation Act, which we voluntarily ceased writing in 2007.

<sup>(2)</sup> The underwriting expense ratio is calculated by dividing underwriting and certain other operating costs, commissions and salaries and benefits by the current year's net premiums earned.

<sup>(3)</sup> The GAAP combined ratio is the sum of the loss and loss adjustment expense ratio and the net underwriting expense ratio.

Geographically, our net premiums earned were:

	Year Ended December 31,					
	2008		2007			
	(Dollars in thousands)					
California	\$55,947	60%	\$71,392	78%		
New York/New Jersey	33,607	36%	15,679	17%		
Others	3,783	_4%	4,490	5%		
Total	\$93,337	<u>100</u> %	\$91,561	100%		

Net Investment Income. Net investment income increased \$4.2 million, or 50%, to \$12.6 million for the year ended December 31, 2008, from \$8.4 million for the year ended December 31, 2007. This increase was primarily due to \$4.1 million of recorded gains on our available-for-sale portfolio during the year ended December 31, 2008 and \$2.2 million of investment income from increased investment holdings. These increases were somewhat offset by \$1.9 million of recorded losses from available-for-sale securities that were either deemed to be other-than-temporarily impaired or were sold at a loss.

Losses and Loss Adjustment Expenses. Losses and loss adjustment expenses increased \$10.9 million, or 19%, to \$68.3 million for the year ended December 31, 2008, from \$57.4 million for the year ended December 31, 2007.

During the year ended December 31, 2008, Majestic recorded a \$3.6 million decrease in its estimated cost of settling claims as a result of favorable loss cost trends in the California market. The favorable development was predominantly related to accident years 2007 and 2006, for which reported indemnity claims have developed better than expected. This favorable development resulted in an estimated return of premiums on retrospectively rated policies in the amount of \$1.7 million for the year ended December 31, 2008.

The loss and loss adjustment expense ratio for our primary insurance segment for the year ended December 31, 2008 was 73% compared to 63% for the year ended December 31, 2007. Our current accident year loss and loss adjustment expense ratio was higher in 2008 compared to 2007 as a result of rate reductions in California, as discussed above in "Industry Trends — California Premium Rates," and higher than expected losses associated with certain business underwritten in New York. Excluding prior year development, the loss and loss adjustment expense ratio is 77%. We have established loss reserves at December 31, 2008 that are based upon our current best estimate of losses and loss adjustment expenses. The methods for making such estimates and for establishing the resulting reserves are continually reviewed and updated, and any adjustments are reflected in current operations.

Policy Acquisition Costs. Policy acquisition costs decreased \$2.7 million, or 17%, to \$12.7 million for the year ended December 31, 2008, from \$15.4 million for the year ended December 31, 2007. This decrease was primarily due to ceding commission income on the 40% Quota Share Agreement that was effective July 1, 2008. The decrease was also due to the first quarter effect of ceding commission income paid by Twin Bridges to Majestic, on the 40% quota share agreement with Twin Bridges. The ceding commission income between Majestic and Twin Bridges decreased in the last three quarters of 2008 as the 40% quota share agreement between Majestic and Twin Bridges was reduced to a 5% quota share agreement as discussed in "Item 8. Financial Statements — Note 11. Insurance Activity."

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased \$8.6 million, or 82%, to \$19.1 million for the year ended December 31, 2008, from \$10.5 million for the year ended December 31, 2007. The increase was primarily due to \$7.8 million of allocated selling, general and administrative expenses from our corporate and other segment and a \$1.4 million reserve established for potentially uncollectible receivables, somewhat offset by a decrease in assessments for state guaranty funds.

Interest Expense. Interest expense increased \$0.5 million, or 100%, to \$1.0 million for the year ended December 31, 2008, from \$0.5 million for the year ended December 31, 2007. The increase was primarily due to the full year effects of interest expense on funds provided by Twin Bridges as collateral for unpaid ceded liabilities under reinsurance agreements for the year ended December 31, 2008. The funds withheld arrangement between Majestic and Twin Bridges was only in effect in the fourth quarter of 2007.

Net Income. Net income attributable to the primary insurance segment for the year ended December 31, 2008 was \$4.0 million compared to \$11.7 million for the year ended December 31, 2007, a decrease of 66%. The decrease in net income between the year ended December 31, 2008 and 2007 is principally attributed to increases in loss and loss adjustment expenses and selling, general and administrative expenses, somewhat offset by an increase in investment income, net premiums earned and ceding commission income. The underwriting expense ratios for our primary insurance segment for the years ended December 31, 2008 and 2007 were 34% and 28%, respectively.

# Primary Insurance Segment Results of Operations 2007 Compared to 2006

Net Premiums Earned. Net premiums earned increased \$83.9 million, to \$91.6 million for the year ended December 31, 2007, from \$7.7 million for the year ended December 31, 2006 as the results of Majestic were not included in our primary insurance segment prior to our November 14, 2006 acquisition.

Of the \$91.6 million of net primary insurance premiums earned for the year ended December 31, 2007, \$10.7 million or 12% was due to the Novation Agreement as more fully described in "Item 8. Financial Statements — Note 11. Insurance Activity," while \$2.2 million, or 2%, was related to net premiums earned on excess workers' compensation policies issued by Majestic to certain of the self-insured groups managed by CRM CA and formerly managed by CRM and other third party self-insured entities. The remaining \$78.7 million, or 86% was related to premiums earned by Majestic's primary insurance policies.

Geographically, our net premiums earned were:

	Year Ended December 31,					
	2007	200	5			
	(Do					
California	\$71,392	78%	\$7,021	91%		
New York/New Jersey	15,679	17%		%		
Others	4,490	5%	<u>715</u>	9%		
Total	<u>\$91,561</u>	100%	<u>\$7,736</u>	100%		

Net Investment Income. Net investment income increased \$7.6 million to \$8.4 million for the year ended December 31, 2007, from \$0.8 million for the year ended December 31, 2006 as the results of Majestic were not included in our primary insurance segment prior to our November 14, 2006 acquisition.

Losses and Loss Adjustment Expenses. Losses and loss adjustment expenses increased \$52.4 million to \$57.4 million for the year ended December 31, 2007, from \$5.0 million for the year ended December 31, 2006 as the results of Majestic were not included in our primary insurance segment prior to our November 14, 2006 acquisition.

Losses and loss adjustment expenses of \$57.4 million were reported in our primary insurance segment for the year ended December 31, 2007. Within that period, Majestic recorded a \$5.0 million decrease in its estimated ultimate cost of settling claims as a result of favorable loss cost trends in the California market. The favorable development was predominantly from accident year 2006, where reported indemnity claims have developed better than expected. This favorable development also resulted in an estimated return of premiums on retrospectively rated policies in the amount of \$2.4 million for the year ended December 31, 2007. Excluding the effects of prior year favorable development, our loss ratio for the year ended December 31, 2007 was 68%. We have established loss reserves at December 31, 2007 that are based upon our current best estimate of loss costs, taking into consideration recent data suggesting both paid losses and incurred losses are trending favorably. The methods for making such estimates and for establishing the resulting loss reserves for our primary insurance and reinsurance segments are continually reviewed and updated, and any adjustments resulting are reflected in current operations.

Policy Acquisition Costs. Policy acquisition costs increased \$14.0 million to \$15.4 million for the year ended December 31, 2007, from \$1.4 million for the year ended December 31, 2006 as the results of Majestic were not included in our primary insurance segment prior to our November 14, 2006 acquisition.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased \$9.5 million to \$10.5 million for the year ended December 31, 2007, from \$1.0 million for the year ended

December 31, 2006 as the results of Majestic were not included in our primary insurance segment prior to our November 14, 2006 acquisition.

*Interest Expense.* Interest expense for the year ended December 31, 2007 consisted of \$0.5 million of interest expense on funds provided by Twin Bridges as collateral for unpaid ceded liabilities under reinsurance agreements. There was no intercompany interest expense for the year ended December 31, 2006.

*Net Income.* Net income attributable to our primary insurance segment increased \$10.8 million, to \$11.7 million for the year ended December 31, 2007, from \$0.9 million for the year ended December 31, 2006 as the results of Majestic were not included in our primary insurance segment prior to our November 14, 2006 acquisition.

# Reinsurance Segment

	Years Ended December 31,			
	2008	2007	2006	
	(Doll	ars in thousar	nds)	
Revenues				
Net premiums earned	\$28,605	\$25,283	\$22,965	
Investment Income	2,104	3,014	2,618	
Total Revenues	30,710	28,297	25,583	
Expenses				
Losses and loss adjustment expenses	17,180	6,696	5,462	
Policy acquisition costs	7,360	4,456	6,909	
Selling, general and administrative expenses	1,023	1,030	630	
Total Expenses	25,563	12,182	13,001	
Income from continuing operations before income taxes	\$ 5,146	<u>\$16,115</u>	<u>\$12,582</u>	
GAAP Combined Ratio				
Loss and loss adjustment expense ratio(1)	60.1%	26.5%	23.8%	
Underwriting expense ratio(2)	29.3%	21.7%	32.8%	
GAAP combined ratio(3)	89.4%	48.2%	56.6%	

<sup>(1)</sup> The loss and loss adjustment ratio is calculated by dividing losses and loss adjustment expenses by net premiums earned.

# Reinsurance Segment Results of Operations 2008 Compared to 2007

Net Premiums Earned. Net premiums earned increased \$3.3 million, or 13%, to \$28.6 million for the year ended December 31, 2008, from \$25.3 million for the year ended December 31, 2007. The increase was primarily due to the \$16.0 million increase in net premiums ceded from Majestic to Twin Bridges under the 5% Quota Share Agreement and a \$1.2 million increase in net premiums ceded from Majestic to Twin Bridges under Majestic's excess of loss treaty. These increases were somewhat offset by a \$13.9 million reduction in net premiums earned under the 90% Quota Share Agreement. Of the reduction in net premiums under the 90% Quota Share Agreement, \$10.8 million was attributable to the closure of the New York self-insured groups formerly managed by CRM and \$4.1 million is due to reduced premiums under management of the self-insured groups currently managed by CRM CA. These decreases are somewhat offset by a \$0.9 million increase in premiums under management in Florida. The quota share and excess of loss agreements between Majestic and Twin Bridges are fully described in "Item 8. Financial Statements — Note 11. Insurance Activity."

<sup>(2)</sup> The underwriting expense ratio is calculated by dividing underwriting and certain other operating costs, commissions and salaries and benefits by the current year's net premiums earned.

<sup>(3)</sup> The GAAP combined ratio is the sum of the loss and loss adjustment expense ratio and the net underwriting expense ratio.

*Net Investment Income.* Net investment income decreased \$0.9 million, or 30%, to \$2.1 million for the year ended December 31, 2008, from \$3.0 million for the year ended December 31, 2007. The decrease was primarily due to a lower yield earned by Twin Bridges on funds provided as collateral to Majestic for unpaid ceded liabilities withheld by Majestic in 2008, compared to the yield earned on fixed income holdings for the first three quarters of 2007.

Losses and Loss Adjustment Expenses. Losses and loss adjustment expenses increased \$10.5 million, or 157%, to \$17.2 million for the year ended December 31, 2008, from \$6.7 million for the year ended December 31, 2007. The increase was primarily due to a higher loss ratio on the primary insurance business assumed from Majestic as described above in "Reinsurance Segment Results of Operations 2008 Compared to 2007 — Net Premiums Earned." The increase was somewhat offset by the reduction of prior years estimated losses of \$2.0 million.

Since Twin Bridges has limited historical experience, losses on excess policies are estimated based on industry data. The estimate for loss and loss adjustment expenses on the primary business ceded from Majestic to Twin Bridges is based on the net and direct analyses of Majestic's business as discussed described in "Item 8. Financial Statements — Note 10. Losses and Loss Adjustment Expenses." Because of lower than industry average number of reported claims and other relevant business factors, management considers it appropriate to establish reserves at the actuary's higher, moderately conservative level of expected outcomes for assumed risks originating in New York, and at the actuary's best estimate of expected outcomes for risks originating in California and all other states. This determination has resulted in recognizing favorable development for the year ended December 31, 2008. The loss and loss adjustment expense ratio for our reinsurance insurance segment for the year ended December 31, 2008 was 60% compared to 27% for the year ended December 31, 2007. The methods for making such estimates and for establishing the resulting reserves are continually reviewed and updated, and any adjustments are reflected in current operations.

Policy Acquisition Costs. Policy acquisition costs increased \$2.9 million, or 65%, to \$7.4 million for the year ended December 31, 2008, from \$4.5 million for the year ended December 31, 2007. The increase was primarily due to policy acquisition costs on the reinsurance activity described above in "Reinsurance Segment Results of Operations 2008 Compared to 2007 — Net Premiums Earned."

Selling, General and Administrative Expenses. Selling, general and administrative expenses were unchanged at \$1.0 million for the year ended December 31, 2008 compared to the year ended December 31, 2007. Selling, general and administrative expenses at Twin Bridges are relatively fixed in nature and not sensitive to changes in premium volume.

Net Income. Net income attributable to the reinsurance segment for the year ended December 31, 2008 was \$5.1 million compared to \$16.1 million for the year ended December 31, 2007, a decrease of 68%. The decrease in net income between the years ended December 31, 2008 and 2007 was principally attributable to increased losses and loss adjustment expenses and policy acquisition costs related to the increased net premiums ceded to Twin Bridges on Majestic's primary insurance business as described above reinsurance segment Results of Operations 2008 Compared to 2007 — Net Premiums Earned. The underwriting expense ratios for our reinsurance segment were 29% and 22% for the years ended December 31, 2008 and 2007, respectively.

# Reinsurance Segment Results of Operations 2007 Compared to 2006

Net Premiums Earned. Net premiums earned increased \$2.3 million, or 10%, to \$25.3 million for the year ended December 31, 2007, from \$23.0 million for the year ended December 31, 2006. Of this increase, \$1.3 million or 57% was due to Twin Bridges' participation in the Majestic reinsurance treaty, the addition of third party self-insured entities to the 90% quota share agreement and excess policies issued directly to individual self-insured entities.

In addition, excess policies for five of our self-insured groups managed by CRM CA and seven of our self-insured groups formerly managed by CRM which had been previously placed with NY Marine & General were placed with Majestic during 2007. The renewal of these policies increased the percentages of premiums ceded to Twin Bridges from 70% to 90% pursuant to the 90% Quota Share Agreement. The increase in net premiums earned

was somewhat offset by lower premiums under management as a result of rate decreases in five of our California self-insured groups and attrition in our largest New York self insured group.

*Net Investment Income.* Net investment income increased \$0.4 million, or 15%, to \$3.0 million for the year ended December 31, 2007, from \$2.6 million for the year ended December 31, 2006. The increase was primarily due to interest income on funds provided as collateral to Majestic for unpaid ceded liabilities withheld by Majestic in 2007. There was no intercompany interest income on funds withheld for the year ended December 31, 2006.

Losses and Loss Adjustment Expenses. Losses and loss adjustment expenses in our reinsurance segment increased 23%, or \$1.2 million, for the year ended December 31, 2007, to \$6.7 million from \$5.5 million for the year ended December 31, 2006. This increase was primarily due to the increased premiums as described above in "Reinsurance Segment Results of Operations 2007 Compared to 2006 — Net Premiums Earned" somewhat offset by the reduction of prior years estimated losses of \$2.8 million.

Based upon continued favorable loss experience and lack of loss emergence, we have reduced our estimate of losses and loss adjustment expenses. Approximately \$1.5 million of the reserve reduction was related to the 2006 accident year, with the remaining approximate \$1.3 million spread among accident years 2003 through 2005. The reserve reductions produced a loss ratio of 27% for 2007 in the reinsurance segment.

The methods for making such estimates and for establishing the resulting loss reserves for our primary insurance and reinsurance segments are continually reviewed and updated, and any adjustments resulting are reflected in current operations.

Policy Acquisition Costs. Policy acquisition costs in our reinsurance segment decreased by \$2.4 million to \$4.5 million for the years ended December 31, 2007 as compared to December 31, 2006. The decrease was primarily due to lower policy acquisition costs prescribed by the excess insurance policies that were placed with Majestic as described above in "Reinsurance Segment Results of Operations 2007 Compared to 2006 — Net Premiums Earned." Policy acquisition costs under the 70% Quota Share Agreement were 26.95% of direct earned premium while policy acquisition costs under the 90% Quota Share Agreement are 15% of direct earned premiums.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased \$0.4 million to \$1.0 million for the year ended December 31, 2007, from \$0.6 million for the year ended December 31, 2006. The increase was primarily due to higher professional and consulting fees, including professional fees paid to our Bermuda manager.

Net Income. Net income increased \$3.5 million, or 28%, to \$16.1 million for the year ended December 31, 2007, from \$12.6 million for the year ended December 31, 2006. The increase in net income between the years ended December 31, 2007 and 2006 was principally attributable to increased net premiums ceded to Twin Bridges on Majestic's primary insurance business, decreased policy acquisition costs on those premiums, somewhat offset by higher loss and loss adjustment expenses as described above. The underwriting expense ratio for our reinsurance segment was 22% and 33% for the years ended December 31, 2007 and 2006, respectively.

#### **Fee-Based Management Services Segment**

	Years Ended December 31,			
	2008	2007	2006	
	(Dollars in thousands)			
Revenues				
Management Fees	\$8,215	\$10,339	\$12,330	
Investment Income	(7)	17	29	
Total Revenues	8,208	10,357	12,359	
Expenses				
Fees paid to general agents and brokers	3,983	2,438	2,373	
Selling, general and administrative expenses	3,859	6,078	8,015	
Total Expenses	7,842	8,516	10,388	
Income from continuing operations before income taxes	\$ 366	<u>\$ 1,841</u>	<u>\$ 1,971</u>	

# Fee-Based Management Services Segment Results of Operations 2008 Compared to 2007

Revenues from Fee-Based Management Services. Revenues from fee-based management services decreased \$2.1 million, or 21%, to \$8.2 million for the year ended December 31, 2008, from \$10.3 million for the year ended December 31, 2007. The decrease in revenues was principally attributable to lower premiums under management for the California self-insured groups as a result of the lower rate being charged to the members of the self-insured groups, as described above in "Drivers of Profitability — Industry Trends — California Premium Rates." Approximately 70%, 13% and 13% of the decrease was due to lower revenues from our self-insured groups covering the contracting, healthcare and auto dealer industries, respectively.

Fees Paid to General Agents and Brokers. Fees paid to general agents and brokers increased \$1.6 million, or 63%, to \$4.0 million for the year ended December 31, 2008, from \$2.4 million for the year ended December 31, 2007. This increase was primarily due to the \$1.6 million increase in fees paid to general agents and brokers related to the Cornerstone settlement described in "Item 8. Financial Statements — Note 20. Contingencies."

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased \$2.2 million, or 37%, to \$3.9 million for the year ended December 31, 2008, from \$6.1 million for the year ended December 31, 2007. The decrease was primarily due to a reduction in general corporate overhead expense allocation for the year ended December 31, 2008 as compared to December 31, 2007.

*Net Income.* Net income decreased \$0.8 million to \$0.2 million for the year ended December 31, 2008, from \$1.0 million for the year ended December 31, 2007, a decrease of 80%. The decrease was primarily due to a decrease in fee-based management services revenue and the settlement of the Cornerstone litigation, somewhat offset by lower than anticipated selling, general and administrative expenses.

# Fee-Based Management Services Segment Results of Operations 2007 Compared to 2006

Revenues from Fee-Based Management Services. Revenues from fee-based management services decreased \$2.0 million, or 16%, to \$10.3 million for the year ended December 31, 2007, from \$12.3 million for the year ended December 31, 2006. Of this decrease, \$1.4 million was primarily due to lower commission rates from Majestic in 2007 as compared with commission rates from NY Marine & General in 2006. The 15% commissions that were earned on some excess placements pursuant to the 70% Quota Share Agreement in 2006 were replaced with 10% commissions pursuant to the 90% Quota Share Agreement in 2007. In addition, California fee-based income was \$0.6 million lower in 2007 because the rates charged by our groups to their insured members declined by approximately 22% and our management fees declined proportionately.

Fees Paid to General Agents and Brokers. Fees paid to general agents and brokers remained relatively unchanged at \$2.4 million for the years ended December 31, 2007, as compared to December 31, 2006.

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased \$1.9 million, or 24%, to \$6.1 million for the year ended December 31, 2007, from \$8.0 million for the year ended December 31, 2006. The decrease was primarily due to a reduction in general corporate overhead expense allocation for the year ended December 31, 2007 as compared to December 31, 2006.

*Net Income.* Net income decreased \$0.1 million, or 8%, to \$1.0 million for the year ended December 31, 2007, from \$1.1 million for the year ended December 31, 2006. The decrease for the year ended December 31, 2007 as compared to 2006 was principally attributable to the decrease in revenues from fee-based management services somewhat offset by decreased selling, general and administrative expenses as described above.

#### **Corporate and Other Segment**

# Corporate and Other Segment Results of Operations 2008 Compared to 2007

*Net investment Income.* Net Investment income decreased \$0.1 million, or 39%, to \$0.2 million for the year ended December 31, 2008, from \$0.3 million for the year ended December 31, 2007. The decrease was primarily due to a decrease in the amount of invested assets for the year ended December 31, 2008 compared to 2007.

Interest Expense. Interest expense decreased \$0.2 million, or 32%, to \$3.7 million for the year ended December 31, 2008, from \$3.9 million for the year ended December 31, 2007. The decrease was primarily due to a decrease in the floating interest rate of Embarcadero's senior debt obligation as described in "Item 8. Financial Statements — Note 13. Long-Term Debt and Other Secured Borrowings."

Selling, General and Administrative Expenses. Selling, general and administrative expenses decreased \$4.9 million, or 42%, to \$6.8 million for the year ended December 31, 2008, from \$11.6 million for the year ended December 31, 2007. Effective September 8, 2008, CRM and Eimar were classified as discontinued operations and any general corporate overhead expenses that were included in their operations were reclassified from discontinued operations to continuing operations and reported in our corporate and other segment. For the years ended December 31, 2008 and 2007, \$2.3 million and \$7.7 million, respectively, of general corporate overhead expenses were allocated from discontinued operations to the corporate and other segment. In addition, in 2008 we began allocating portions of our general corporate overhead expenses to our primary insurance segment. There were no allocations of general corporate overhead expenses to our primary insurance segment for the year ended December 31, 2007.

# Corporate and Other Segment Results of Operations 2007 Compared to 2006

*Net Investment Income.* Net investment income decreased \$0.4 million, or 51%, to \$0.3 million for the year ended December 31, 2007, from \$0.7 million for the year ended December 31, 2006. The decrease was primarily due to lower cash balances and investments for the year ended December 31, 2007 compared to the same period in 2006. Cash and invested assets that were held for most of 2006 were used to fund the acquisition of Embarcadero on November 14, 2006.

Interest Expense. Interest expense increased \$3.4 million to \$3.9 million for the year ended December 31, 2007, from \$0.5 million for the year ended December 31, 2006. This increase was primarily due to the issuance of long-term debt obligations in connection with the acquisition of Embarcadero. In November 2006, CRM USA Holdings issued \$36.1 million in junior subordinated debt in order to fund the Embarcadero acquisition and also assumed \$8.0 million in senior debt of Embarcadero.

Selling, General and Administrative Expenses. Selling, general and administrative expenses increased \$2.8 million, or 32%, to \$11.6 million for the year ended December 31, 2007, from \$8.8 million for the year ended December 31, 2006. The increase was primarily due to an increase in the general corporate overhead expenses allocated from discontinued to continuing operations and payments made to our former co-chief executive officer in respect of a non-compete/non-solicitation covenant agreement for the year ended December 31, 2007 as compared to December 31, 2006 as more fully described in "Item 8. Financial Statements — Note 16. Commitments." For the years ended December 31, 2007 and 2006, \$7.7 million and \$5.8 million were allocated from discontinued operations to the corporate and other segment.

#### **Investment Portfolio**

We invest the funds made available by our insurance and reinsurance subsidiaries' capital and the net cash flows from operations, with the objective to earn income and realized gains on investments. As of December 31, 2008, our investment portfolio, including cash and cash equivalents, totaled \$344.1 million, an increase of 14% from December 31, 2007. The following table shows the fair market values of various categories of our investment portfolio, the percentage of the total market value of our invested assets represented by each category and the tax equivalent yield to maturity based on the fair market value of each category of invested assets as of the dates indicated:

	As of Dec	ember 31, 2	8008	As of December 31, 2007			
	(Dollars in thousands)						
Description of Securities	Fair Value	Percent of Total	Yield	Fair Value	Percent of Total	Yield	
U.S. Treasury and government sponsored agency securities	\$ 93,768	30%	3.5%	\$ 80,487	31%	4.5%	
Obligations of states and political subdivisions	104,280	33%	5.0%	107,250	40%	5.0%	
Corporate and other obligations	115,574	<u>37</u> %	<u>5.0</u> %	55,232	<u>21</u> %	<u>4.7</u> %	
Total fixed-maturity securities	313,622	<u>100</u> %	4.5%	242,969	<u>92</u> %	<u>4.8</u> %	
Equity securities				22,374	8%	_	
Total investments, available for sale	<u>\$313,622</u>	100%	<u>4.5</u> %	<u>\$265,343</u>	100%	<u>4.8</u> %	

Majestic sold all of its equity securities during the six months ended June 30, 2008 in order to protect its capital adequacy based upon changes in the investment environment, an expectation that fair values could deteriorate further and a desire to reduce exposure to a specific issuer or industry. For the year ended December 31, 2008, Majestic recorded a net gain of \$1.2 million on the liquidation of its equity portfolio.

The following table shows the ratings distribution of our fixed-income portfolio by Standard and Poor's rating as a percentage of total market value as of the dates indicated:

Rating	As of Decembe	er 31, 2008
	(Dollars in th (Unaudi	
"AAA"	\$190,682	61%
"AA"	69,176	22%
"A"	43,745	14%
"BBB"	10,019	3%
Total fixed-maturity securities	\$313,622	<u>100</u> %

We regularly evaluate our investment portfolio to identify other-than-temporary impairments in the fair values of the securities held in our investment portfolio. When, in the opinion of management, a decline in the fair value of an investment below its cost or amortized cost is considered to be other-than-temporary, such investment is written-down to its fair value. The amount written-down is recorded in earnings as a realized loss on investments. We consider various factors in determining whether a decline in the fair value of a security is other-than-temporary, including:

- how long and by how much the fair value of the security has been below its cost;
- the financial condition and near-term prospects of the issuer of the security, including any specific events that may affect its operations or earnings;
- our intent and ability to keep the security for a sufficient time period for it to recover its value;
- · any downgrades of the security by a rating agency; and

· any reduction or elimination of dividends, or nonpayment of scheduled interest payments.

For the year ended December 31, 2008, we recorded an impairment charge of \$0.9 million related to \$1.0 million par value of senior unsecured debt securities of Lehman Brothers Holdings, Inc. ("Lehman") that we own. On September 15, 2008, Lehman filed for protection under Chapter 11 of the Federal Bankruptcy Code in the United States Bankruptcy Court in the Southern District of New York. For the year ended December 31, 2007, we recorded an impairment charge of \$0.1 million related to equity securities whose impairment was deemed to be other-than temporary. The impaired equity securities were sold in 2008. We did not record any impairment charges for the year ended December 31, 2006.

We adopted FAS 157 effective January 1, 2008. FAS 157 creates a common definition of fair value, establishes a hierarchy for determining fair value that emphasizes the use of observable market data whenever available and requires expanded disclosures as described in more detail in Note 6 of our consolidated financial statements under Item 8.

We outsource investment accounting services for our available-for-sale investment portfolio to a third party. Through this third party, we use nationally recognized pricing services to estimate fair value measurements for our investments. These pricing services include FT Interactive Data, Hub Data, J.J. Kenny, Standard & Poors, Reuters and the Bloomberg Financial Market Services. The pricing services use market quotations for securities that have quoted prices in active markets. When quoted prices are unavailable, the pricing services use significant other observable inputs that are more subjective, such as pricing models or other financial analytical methods. To validate the techniques or models used by the pricing services, we compare the fair value estimates to our perception of the current market and will challenge any prices deemed not to be representative of fair value.

#### Liquidity and Capital Resources

We are a holding company and our operating subsidiaries are the primary source of funds for our operations. We have two primary concerns in managing our liquidity. First, we need to ensure that there is adequate cash available in the insurance subsidiaries to pay claims. Second, we need to ensure that our holding companies, CRM Holdings, CRM USA Holdings and Embarcadero, which have no operating revenues, all have adequate cash to service their debt obligations and to pay income taxes and any other expenses. The management of capital resources is primarily concerned with ensuring that there is adequate capital to operate our insurance business within the criteria imposed by regulatory requirements and with the criteria used by rating agencies to assign financial strength ratings.

# Liquidity

Liquidity is a measure of a company's ability to generate sufficient cash flows to meet the short- and long-term cash requirements of its business operations. The liquidity requirements of our business have been met primarily by funds generated from operations, asset maturities and income received on investments. We believe that our future liquidity needs will be adequately met from these sources.

Sources of Liquidity. Majestic and Twin Bridges, our insurance and reinsurance subsidiaries, generally create liquidity because insurance and reinsurance premiums are collected prior to disbursements for claims which may take place may years after the collection of premiums. Collected premiums may be invested, prior to their use in such disbursements, and investment income provides additional cash receipts. In periods in which disbursements for claims and benefits, current policy acquisition costs and current operating and other expenses exceed operating cash receipts, cash flow is negative. Such negative cash flow is offset by cash flow from investments, principally short-term investments and maturities of longer-term investments. The exact timing of the payment of claims and benefits cannot be predicted with certainty.

Our insurance subsidiaries, Majestic and Twin Bridges, maintain portfolios of invested assets with varying maturities and a substantial amount of short-term investments to provide adequate cash for the payment of claims. At December 31, 2008, short-term investments and fixed maturity investments maturing within two years amounted to \$94.4 million and \$22.3 million in Majestic and Twin Bridges, respectively. These securities, in conjunction with our positive cash flow from operations, provide adequate sources of liquidity for the expected payment of our loss

reserves in the near future. We do not expect to sell securities or use our credit facility to pay our policy liabilities as they come due.

Majestic and Twin Bridges are subject to insurance regulations which restrict their ability to distribute dividends as discussed in greater detail in Item 1. under the heading "Regulation." Based on reported capital and surplus at December 31, 2008, Majestic is permitted under California insurance laws regulations to pay dividends to Embarcadero in 2008 in an amount of the greater of its statutory net income for the preceding year or 10% of its unassigned surplus at the beginning of its fiscal year. At December 31, 2008, Twin Bridges, which is required to have approximately \$4.7 million in statutory capital and surplus in order to pay dividends, had approximately \$28.0 million in statutory capital and surplus. In addition to these limitations, our U.S. operating subsidiaries are subject to a U.S. federal withholding tax of 30% on any dividends paid to CRM Holdings.

Majestic is required to provide security to the California Department of Insurance and the United States Department of Labor with respect to its unaffiliated reinsurance and USL&H policies, respectively. Majestic is also required to provide security with respect to its lease obligations for San Francisco office space. Majestic has a secured letter of credit facility with Comerica Bank ("Comerica Credit Facility"), whereby Majestic is able to draw secured letters of credit in an amount equal to the funds posted by Majestic. The Comerica Credit Facility has a limit of \$50.0 million and may be secured by cash, investments or a combination thereof. Majestic pays a fee of 0.30% to 0.50% of the principal amount of each letter of credit issued. Majestic had \$21.0 million and \$15.5 million letters of credit outstanding to the California Department of Insurance and United States Department of Labor, respectively, at December 31, 2008. In addition, Majestic has a \$1.5 million letter of credit outstanding with respect to lease obligations for San Francisco office space. The letters of credit for the benefit of the United States Department of Labor and for the San Francisco office space are secured by a combination of cash and the investments that are on deposit. The letter of credit for the benefit of the California Department of Insurance is secured by a third party letter of credit of \$21.0 million with an unaffiliated reinsurer. There were no amounts drawn against the letters of credit at December 31, 2008.

Twin Bridges is not licensed, approved or accredited as a reinsurer anywhere in the U.S. and, therefore, under the terms of most of its contracts with U.S. ceding companies, it is required to provide collateral to its ceding companies for unpaid ceded liabilities in a form acceptable to state insurance commissioners. Typically, this type of collateral takes the form of letters of credit issued by a bank, the establishment of a trust, or funds withheld.

For obligations associated with liabilities ceded from Majestic, Twin Bridges posts collateral in the form of funds withheld. For obligations other than Majestic, Twin Bridges generally posts collateral in the form of letters of credit. Twin Bridges has an informal arrangement with Smith Barney Citigroup to obtain secured letters of credit. Under this informal agreement, Twin Bridges may obtain collateralized letters of credit that are secured by cash, investments or a combination thereof. Letters of credit in the principal amount of \$0.8 million were outstanding at December 31, 2008.

CRM USA Holdings has access to a revolving credit facility with KeyBank under which CRM USA Holdings is entitled to borrow up to \$2 million, until June 30, 2009. Borrowings under the facility may be used for general business purposes, are to be repaid within 90 days with principal amounts due on demand. Interest on the loans outstanding under the facility is payable monthly at a rate per annum equal to KeyBank's prime rate plus one percent. As of December 31, 2008, CRM USA Holdings did not have any borrowings against the revolving credit facility. The credit facility is guaranteed by CRM, CRM CA, Eimar and Embarcadero.

Consolidated Cash Flows. Net cash provided by operating activities decreased \$32.2 million for the year ended December 31, 2008 to \$39.5 million from \$71.7 million for the year ended December 31, 2007. The decrease was primarily due to decreases in consolidated net income, increases in reinsurance recoverables in our primary insurance segment, decreases in accrued expenses and decreases in cash held as collateral in our reinsurance segment. These were somewhat offset by increases in reserves for losses and loss adjustment expenses and unearned premiums in our primary insurance segment.

Net cash provided by operating activities increased \$69.1 million for the year ended December 31, 2007 to \$71.7 million from \$2.6 million for the year ended December 31,2006. The increase was primarily due to the full year effects of the November 2006 acquisition of Embarcadero.

Net cash used in investing activities decreased \$15.9 million for the year ended December 31, 2008 to \$43.9 million from \$59.8 million for the comparable 2007 period. The decrease was primarily due to increases in proceeds from sales and maturities of our available-for-sale portfolio, proceeds from net sales and maturities of short-term investments and decreases in purchases of fixed and other intangible assets. These were somewhat offset by increases in purchases of available-for-sale investments.

Net cash used by investing activities decreased \$21.5 million for the year ended December 31, 2007 to \$59.8 million from \$81.3 million for the comparable 2006 period. During 2006, the Company acquired Embarcadero with net cash of \$39.8 million. In addition, cash available for investing activities increased as a result of the Embarcadero acquisition. Decreases in purchases and increases in proceeds from sales of available-for-sale investments were somewhat offset by decreases in proceeds from maturities of available-for-sale investments.

Net cash provided by financing activities increased \$0.1 million for the year ended December 31, 2008 as compared to the year ended December 31 2007. The increase was primarily due to issuance of common shares under the employee stock purchase plan and decreased retirement of shares issued under the 2005 Long-Term Incentive plan and repayments of other secured borrowings.

Net cash provided by financing activities decreased \$32.3 million for the year ended December 31, 2007 to \$0.02 million from \$32.4 million for the comparable 2006 period. The increase was primarily due to 2006 issuance of junior subordinated debt that was used to finance the acquisition of Embarcadero, somewhat offset by the decrease in costs payable related to our initial public offering and debt issuance costs of our junior subordinated debt.

### Capital Resources

In our insurance and reinsurance subsidiaries, Majestic and Twin Bridges, cash and liquid investments are required to pay claims and expenses, but the amount of capital in our insurance and reinsurance subsidiaries influences how much premium we can write.

The amount of capital in our insurance and reinsurance subsidiaries is maintained relative to standardized capital adequacy measures. In the United States and Bermuda, insurers and reinsurers are required to maintain certain minimum levels of capital and risk-based capital, the calculation of which includes numerous factors specified by the respective insurance regulatory authorities and the related insurance regulations. Factors that affect capital requirements generally include premium volume, the extent and nature of loss and loss expense reserves, the type and form of insurance and reinsurance business underwritten and the availability of reinsurance protection on terms that are acceptable to us. Majestic is required to maintain a certain minimum level of surplus on a statutory basis. Surplus is calculated by subtracting total liabilities from total admitted assets. The NAIC has a risk-based capital standard designed to identify property and casualty insurers that may be inadequately capitalized based on inherent risks of each insurer's assets and liabilities and mix of net premiums written. Insurers falling below a calculated threshold may be subject to varying degrees of regulatory action. As of December 31, 2008, the statutory surplus of Majestic was in excess of the prescribed risk-based capital requirements that correspond to any level of regulatory action.

Majestic has been assigned an insurer financial strength rating of "A-" (Excellent) by A.M. Best. Twin Bridges has been assigned an insurer financial strength rating of "B++" (Good) by A.M. Best. See Item 1. above under the heading "Ratings" for a further discussion of our A.M. Best insurer financial strength ratings. Our competitive position is partly determined by these financial strength ratings and therefore we could be affected by a reduction in these ratings. These ratings reflect AM. Best's opinion of our financial strength, operating performance and ability to meet obligations. If an independent rating agency downgrades or withdraws either of our ratings, we could be severely limited or prevented from writing any new insurance or reinsurance contracts, which would significantly and negatively affect our business. Insurer financial strength ratings are based upon factors relevant to policyholders and are not directed toward the protection of investors.

We partially financed our acquisition of Embarcadero through the issuance of \$36.1 million in junior subordinated debentures to CRM USA Holdings Trust I, a newly formed Delaware statutory trust subsidiary that issued trust preferred securities for net proceeds of \$35.0 million. The junior subordinated debentures mature

December 15, 2036 and are callable after 5 years at our option at par plus accrued interest. The interest rate on the junior subordinated debentures is fixed until December 15, 2011 at 8.65%. Thereafter, the interest rate is three month LIBOR plus 3.65%. We do not consolidate the interest in the statutory business trusts for which we hold 100% of the common trust securities because we are not the primary beneficiary of the trusts. Our investment in common trust securities of the statutory business trust is reported in investments as equity securities. We report as a liability the outstanding subordinated debentures owed to the statutory business trusts. In addition, we assumed \$8.0 million of senior debentures through our acquisition of Embarcadero. The senior debentures mature May 23, 2033 and are callable on or after May 23, 2008. The interest rate of the senior debentures is three month LIBOR plus 4.2% and may not exceed 12.5%.

On August 27, 2008, Majestic entered into a License and Services Agreement with Fiserv Insurance Solutions, Inc. This License and Services Agreement is an integral part of our plans to replace components of our data processing systems, providing us with enhanced technology to remain competitive. We expect the implementation of this technology will increase the effectiveness and efficiency of our operations and facilitate future growth.

Under the License and Service Agreement, we are licensing integrated core technology and ancillary systems from Fiserv. The core technology being licensed includes an integrated policy administration software system that provides processing for workers compensation insurance, including billing, underwriting, and policy administration functionality. Fiserv is obligated to provide professional services for installation of the technology and training, and maintenance support services. The License and Service Agreement provides for an initial five year license and maintenance period and automatic renewal of the maintenance period after the initial five year term unless either party notifies the other of its intent not to renew. We are subject to termination fees for early termination of the initial term. We estimate total payments under the License and Service Agreement will be approximately \$5.6 million and will be financed through an operating lease, the first installment of which was entered into December 19, 2008 for \$1.1 million for a term of three years.

# **Contractual Obligations**

All of our outstanding financing obligations are included in the Consolidated Financial Statements and accompanying Notes contained in Item 8. The table below sets forth the amounts of our contractual obligations, including interest payable, at December 31, 2008:

	Payment Due by Period					
	Total	Less than 1 Year	1-3 Years	3-5 Years	More Than 5 Years	
		(Doll				
Contractual Obligations	\$ 10,973	\$ 3,947	\$ 5,476	\$ 1,550	\$ —	
Long Term Debt Obligations(1)	143,894	3,631	7,261	7,261	125,741	
Operating Lease Obligations	31,219	3,706	6,309	4,792	16,412	
Retrospective Premiums(2)	806	806			_	
Gross Loss and Loss Adjustment Reserves(3)	250,012	64,215	72,093	42,441	71,263	
Total Contractual Obligations	<u>\$436,903</u>	<u>\$76,305</u>	<u>\$91,139</u>	\$56,044	<u>\$213,416</u>	

<sup>(1)</sup> This amount includes interest payable on our long-term debt obligations. For a further discussion of the applicable interest rates, see "Liquidity and Capital Resources" above.

<sup>(2)</sup> Retrospective premiums are an estimate of the amounts that would be paid to policyholders if losses incurred under these policies perform as currently anticipated.

<sup>(3)</sup> Our gross loss reserves exclude \$4.4 million of GAAP fair value purchase accounting adjustments and do not have contractual maturity dates and the exact timing of the payment of claims cannot be predicted with certainty. However, based upon historical payment patterns, we have included an estimate of when we expect our loss reserves (without the benefit of any reinsurance recoveries) to be paid. As more fully discussed in Item 1 above under the headings "Business — Primary Insurance Segment — Reserves for Losses and Loss Adjustment Expenses" and "Business — Reinsurance Segment — Reserves for Losses and Loss Adjustment Expenses." the estimation of losses reserves is based on various complex and subjective judgments. Actual

losses paid may differ, perhaps significantly, from the reserve estimates reflected in our financial statements. Similarly, the timing of payment of our estimated losses and benefits is not fixed and there may be significant changes in actual payment activity. The assumptions used in estimating the likely payments due by period are based on our historical claims payment experience and industry payment patterns, but due to the inherent uncertainty in the process of estimating the timing of such payments, there is a risk that the amounts paid in any such period can be significantly different than the amounts disclosed above. Retrospective premiums are an estimate of the amounts that would be paid to policyholders if losses incurred under their policies perform as currently anticipated.

#### **Off-Balance Sheet Transactions**

We have no off-balance sheet arrangements or transactions with unconsolidated, special purpose entities.

# ITEM 7A. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

Market risk can be described as the risk of change in fair value of a financial instrument due to changes in interest rates, creditworthiness, foreign exchange rates or other factors. We will seek to mitigate that risk by a number of actions as described below.

# **Interest Rate Risk**

Our fixed rate holdings are invested predominantly in high quality corporate, government and municipal bonds with relatively short durations. The fixed rate portfolio is exposed to interest rate fluctuations; assuming all other factors remain constant as interest rates rise, the portfolio's fair values decline and as interest rates fall, the portfolio's fair values rise. We work to manage the impact of interest rate fluctuations on our fixed rate portfolio. The effective duration of the fixed rate portfolio is managed with consideration given to the estimated payout timing of our liabilities. We have investment policies which limit the maximum duration and maturity of individual securities within the portfolio and set target levels for average duration and maturity of the entire portfolio. For additional information on our investments and investment policies, see Item 1 above under headings "Business — Primary Insurance Segment — Investments" and "Business — Reinsurance Segment — Investments."

The table below summarizes our interest rate risk. It illustrates the sensitivity of the fair value of fixed-income investments to selected hypothetical changes in interest rates as of December 31, 2008. The selected scenarios are not predictions of future events, but rather illustrate the effect that such events may have on the fair value of our fixed-income portfolio and shareholders' equity (dollars in thousands):

Hypothetical

Hypothetical Change in Interest Rates	Estimated Change in Fair Value	Fair Value	Percentage Increase (Decrease) in Shareholders' Equity
200 basis point increase	\$(17,814)	\$295,808	(11)%
100 basis point increase	(8,405)	305,217	(5)%
No change		313,622	0%
100 basis point decrease	7,370	320,992	4%
200 basis point decrease	13,611	327,233	8%

We are also subject to interest rate risk on our subordinated and senior debt securities, which have quarterly adjustable interest rates based on LIBOR plus a fixed margin. As of December 31, 2008, we had a total of \$36.1 million of outstanding floating rate debt which is outstanding subordinated debentures underlying our trust securities issued by our wholly owned statutory business trusts and carrying an interest rate that effective 2011, will move from an 8.65% fixed rate to 3-month LIBOR plus a 3.65% fixed spread. In addition, in November 2006, we assumed \$8.0 of senior debt whose rate is determined by reference to market interest rates. If interest rates increase, the amount of interest payable by us would also increase.

#### Credit Risk

Credit risk is the potential loss arising principally from adverse changes in the financial condition of the issuers of our fixed maturity securities and the financial condition of our reinsurers.

We currently invest in highly-rated financial instruments, primarily U.S. treasury bills and agency securities, and money market funds. We maintain effective portfolio duration of less than 3 years. We address the credit risk related to the issuers of our fixed maturity securities by investing in fixed maturity securities that are rated "BBB" or higher by Standard & Poor's. We also monitor the financial condition of all issuers of our fixed maturity securities. To limit our risk exposure, we employ stringent diversification policies that limit the credit exposure to any single issuer or business sector.

We are subject to credit risk with respect to Majestic's reinsurers. Although the reinsurers are obligated to reimburse us to the extent we cede risk to them, Majestic remains ultimately liable to our policyholders on all risks we have reinsured. As a result, reinsurance contracts do not limit our ultimate obligations to pay claims and we might not collect amounts recoverable from our reinsurers. We address this credit risk by initially selecting reinsurers with an A.M. Best rating of "A-" (Excellent) or better, except for Twin Bridges, and by performing, along with our reinsurance broker, quarterly credit reviews of our reinsurers. If one of our reinsurers suffers a credit downgrade, we may consider various options to lessen the risk of asset impairment including commutation, novation and letters of credit.

# **Equity Price Risk**

Equity price risk is the risk that we may incur losses due to adverse changes in the market prices of the equity securities we hold in our investment portfolio. As of December 31, 2008, we did not hold any equity securities in our investment portfolio.

# ITEM 8. FINANCIAL STATEMENTS AND SUPPLEMENTARY DATA

	CRM Holdings, Ltd. December 31, 2008 Contents
REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM	92
FINANCIAL STATEMENTS	
Consolidated Balance Sheets	93
Consolidated Statements of (Loss) Income and Comprehensive (Loss) Income	94
Consolidated Statements of Changes in Shareholders' Equity	95
Consolidated Statements of Cash Flows	96
Notes to Consolidated Financial Statements	97-141

# REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Directors and Shareholders CRM Holdings, Ltd.

We have audited the accompanying consolidated balance sheets of CRM Holdings, Ltd. as of December 31, 2008 and 2007, and the related consolidated statements of income (loss), comprehensive income (loss), changes in shareholders' equity and cash flows for each of the years in the three-year period ended December 31, 2008. Our audit also included the financial statement schedules included in the index at Item 15. We also have audited the CRM Holdings, Ltd.'s internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO). CRM Holdings, Ltd.'s management is responsible for these consolidated financial statements and financial statement schedules, for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting, included in the accompanying Management's Annual Report on Internal Control Over Financial Reporting. Our responsibility is to express an opinion on these consolidated financial statements and an opinion on the company's internal control over financial reporting based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement and whether effective internal control over financial reporting was maintained in all material respects. Our audits of the consolidated financial statements included examining, on a test basis, evidence supporting the amounts and disclosures in the consolidated financial statements, assessing the accounting principles used and significant estimates made by management, and evaluating the overall financial statement presentation. Our audit of internal control over financial reporting included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, and testing and evaluating the design and operating effectiveness of internal control based on the assessed risk. Our audits also included performing such other procedures as we considered necessary in the circumstances. We believe that our audits provide a reasonable basis for our opinions.

A company's internal control over financial reporting is a process designed by, or under the supervision of, the company's principal executive and principal financial officers, or person performing similar functions, and effected by the company's board of directors, management and other personnel to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use, or disposition of the company's assets that could have a material effect on the consolidated financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of CRM Holdings, Ltd. as of December 31, 2008 and 2007, and the results of its operations and its cash flows for each of the years in the three-year period ended December 31, 2008 in conformity with accounting principles generally accepted in the United States of America. In addition, in our opinion, such financial statement schedules, when considered in relation to the basic consolidated financial statements as a whole, present fairly, in all material respects, the information set forth therein. Also in our opinion, the CRM Holdings, Ltd. maintained, in all material respects, effective internal control over financial reporting as of December 31, 2008, based on criteria established in Internal Control — Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (COSO).

/s/ JOHNSON LAMBERT & CO. LLP

Burlington, Vermont March 17, 2009

# **Consolidated Balance Sheets**

	December 31, 2008	December 31, 2007
	(Dollars in thousands)	
ASSETS		
Investments:		
Fixed-maturity securities, available-for-sale (amortized cost \$308,607 and	#212 <b>/22</b>	<b>\$\$4\$</b> .050
\$240,467)	\$313,622	\$242,969
Equity securities, available-for-sale (cost nil and \$21,704)		22,374
Short-term investments	113	786
Investment in unconsolidated subsidiary	1,083	1,083
Total investments	314,818	267,212
Cash and cash equivalents	29,234	33,477
Cash and cash equivalents, restricted	810	809
Accrued interest receivable	3,184	2,766
Premiums receivable, net	11,935	13,891
Reinsurance recoverable	63,801	38,584
Accounts receivable, net	3,099	5,000
Deferred policy acquisition costs	1,084	623
Net deferred tax asset	7,809	7,473
Goodwill and other intangible assets	3,252	3,521
Prepaid expenses	1,836	2,233
Other assets	3,330	4,546
Total assets	<u>\$444,192</u>	\$380,135
LIABILITIES AND SHAREHOLDERS' EQUITY		
Reserve for losses and loss adjustment expenses	\$245,618	\$188,848
Reinsurance payable	9,424	5,741
Unearned premiums	13,090	8,853
Unearned management fees and commissions	26	261
Long-term debt and other secured borrowings	44,083	44,084
Accrued expenses	23,091	24,810
Total liabilities	335,332	272,597
Common shares		
Authorized 50 billion shares; \$.01 par value; 16.2 and 16.0 million common		
shares issued and outstanding	162	160
0.4 million Class B shares issued and outstanding	4	4
Additional paid-in capital	69,743	68,192
Retained earnings	35,619	37,115
Accumulated other comprehensive gain, net of tax	3,332	2,067
Total shareholders' equity	108,860	107,538
Total liabilities and shareholders' equity	<u>\$444,192</u>	\$380,135

See Notes to Consolidated Financial Statements.

# Consolidated Statements of (Loss) Income And Comprehensive (Loss) Income

	Years Ended December 31,		
	2008	2007	2006
	(Amounts i	n thousands, exc share data)	cept per
Revenues			
Net premiums earned	\$121,942	\$116,843	30,702
Fee-based management services	7,329	8,846	12,330
Investment income	13,900	11,279	4,205
Total revenues	143,171	136,968	47,237
Expenses		<del>-</del> -	10.100
Losses and loss adjustment expenses	85,506	64,075	10,490
Fees paid to general agents and brokers	3,983	2,438	2,373
Policy acquisition costs	19,153	18,313	8,249
Selling, general and administrative expenses	30,725	29,222	18,498
Interest expense	3,718	3,899	501
Total expenses	143,085	117,947	40,111
Income from continuing operations before income taxes	86	19,021	7,126
Tax (benefit) provision from continuing operations	(1,937)	979	(1,074)
Income from continuing operations	2,023	18,042	8,200
Discontinued operations			
(Loss) income from discontinued operations before income taxes	(5,360)	2,733	8,706
Tax (benefit) provision from discontinued operations	(1,841)	633	2,650
(Loss) income on discontinued opertations	(3,519)	2,100	6,056
Net (Loss) Income	<b>\$</b> (1,496)	<u>\$ 20,142</u>	<u>\$14,256</u>
Earnings per share from continuing operations			
Basic	\$ 0.12	\$ 1.11	\$ 0.51
Diluted	\$ 0.12	\$ 1.11	\$ 0.51
(Loss) earnings per share from discontinued operations			
Basic	\$ (0.21)	\$ 0.13	\$ 0.37
Diluted	\$ (0.21)	\$ 0.13	\$ 0.37
Net (loss) earnings per share			
Basic	\$ (0.09)	\$ 1.24	\$ 0.88
Diluted	\$ (0.09)	\$ 1.24	\$ 0.88
Weighted average shares outstanding:	16 441	16,289	16,247
Basic	16,441 16,441	16,307	16,247
Diluted	10,441	10,507	10,247
Comprehensive (Loss) Income			
Net (loss) income	<u>\$ (1,496)</u>	\$ 20,142	<u>\$14,256</u>
Other comprehensive gain (loss):			
Gross unrealized investment holding gains (losses) arising during the			(0.0)
period	4,767	4,001	(82)
Less reclassification adjustment for (gains) losses included in net (loss)	(0.005)	(756)	1.4
income	(2,925)	(756)	14 16
Income tax (provision) benefit on other comprehensive income	(577)	(1,120)	<u>16</u>
Total other comprehensive gain (loss)	1,265	2,125	(52)
Total comprehensive (loss) income	<u>\$ (231)</u>	\$ 22,267	<u>\$14,204</u>
-			

# Consolidated Statements of Changes in Shareholders' Equity

	Common Stock	Class B Shares	Additional Paid-In Capital	Retained Earnings	Accumulated Other Comprehensive (Loss) Gain	Total
Balances at December 31, 2005	\$155	\$8	\$66,056	\$ 2,717	\$ (6)	\$ 68,930
Net income				14,256	<del>-</del>	14,256
the period		_			(52)	(52)
Amortization of unearned compensation			540		_	540
Retirement of common shares and paid-in						
capital			(30)			(30)
Balances at December 31, 2006	155	8	66,566	16,973	(58)	83,644
Net income	_		_	20,142		20,142
Unrealized holding gains arising during the period			****	_	2,125	2,125
Conversion of Class B to Common					=,1 <b>=</b> 5	2,120
shares	4	(4)			_	
Amortization of unearned compensation		_	1,571	_	_	1,571
Retirement of common shares and paid-in						,
capital		_	(90)		_	(90)
Issuance of common shares — restricted stock and employee stock option						
purchase plans	1		145			146
Balances at December 31, 2007	<u>160</u>	4	68,192	37,115	2,067	107,538
Net loss		_		(1,496)		(1,496)
Unrealized holding gains arising during the period	_	_		_	1,265	1,265
Amortization of unearned compensation	_		1,420		1,203	1,420
Retirement of common shares and paid-in			1,720		<del>_</del>	1,420
capital	_	_	(57)			(57)
Issuance of common shares — restricted stock and employee stock option			(2.)			(37)
purchase plans	2		188			190
Balances at December 31, 2008	\$162	<u>\$ 4</u>	\$69,743	\$35,619	\$3,332	\$108,860

# **Consolidated Statements of Cash Flows**

	2008	2007	2006
	(Dol	ls)	
CASH FLOWS FROM OPERATING ACTIVITIES			
Net (loss) income	\$ (1,496)	\$ 20,142	\$ 14,256
Adjustments to reconcile net (loss) income to net cash provided by			
operating activities:			
Depreciation and amortization	1,569	936	280
Amortization of unearned compensation, restricted stock	1,420	1,571	540
Amortization of premiums and discounts on available-for-sale		(0 <b>=0</b> )	(1.066)
investments	686	(879)	(1,966)
Net realized (gains) losses on sale of investments	(2,925)	(756)	14
Deferred income tax benefit	(913)	(1,792)	(498)
Changes in:	(1)	5,737	(5,215)
Cash and cash equivalents, restricted	(1) (418)	(442)	(5,213) (559)
Accrued interest receivable	1,957	3,914	(10,520)
Premiums receivable	(25,217)	(7,835)	(1,977)
Accounts receivable	1,901	571	(2,021)
Deferred policy acquisition costs	(461)	520	(701)
Goodwill and other intangible assets	196	(162)	
Prepaid expenses	324	323	(797)
Other assets	117	(28)	(91)
Reserve for losses and loss adjustment expenses	56,835	35,233	8,130
Reinsurance payable	3,683	4,203	117
Unearned premiums	4,237	773	1,449
Unearned management fees and commissions	(235)	(352)	(707)
Accrued expenses	(1,719)	10,072	2,854
Net cash provided by operating activities	39,540	71,749	2,588
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of available-for-sale investments	(297,371)	(204,019)	(221,328)
Proceeds from sales of available-for-sale investments	183,144	81,199	58,131
Proceeds from maturities of available-for-sale investments	70,030	67,655	122,278
Net sales and maturities of short-term investments	673	(398)	(300)
Acquisition of subsidiaries, net of cash received		(54)	(39,759)
Acquisition of other intangible assets	(102)	(645)	(710)
Purchases of fixed assets	(908)	(3,395)	(719)
Disposals of fixed assets	619	(220)	376
(Advances) and payments of loans receivable, net		(229)	
Net cash used in investing activities	(43,915)	(59,842)	(81,321)
CASH FLOWS FROM FINANCING ACTIVITIES			
Decrease in IPO costs payable		<del></del>	(2,411)
Repayments under long-term debt and other secured borrowings	(1)	(31)	(50)
Issuance of junior subordinated notes		_	36,083
Junior subordinated notes issuance costs	100	1.45	(1,236)
Issuance of common shares — employee stock purchase plan	190	145	(20)
Net retirement of common shares — share-based compensation	(57)	(90)	(30)
Net cash provided by financing activities	132	24	32,356
Net (decrease) increase in cash	(4,243)	11,931	(46,377)
Cash and cash equivalents  Beginning	33,477	21,546	67,923
	\$ 29,234	\$ 33,477	\$ 21,546
Ending	Ψ 41794	ψ 55, <del>4</del> 77	Ψ 21,040
Supplemental Cash Flow Disclosures	\$ 2,956	\$ 3,700	\$ 694
Income taxes paid			
Interest paid	\$ 3,768	\$ 3,916	\$ 500

See Notes to Consolidated Financial Statements.

# **Notes to Consolidated Financial Statements**

# Note 1. Nature of Business and Significant Accounting Policies

# Organization

CRM Holdings, Ltd. ("CRM Holdings" or the "Company") is a Bermuda holding company and 100% owner of CRM USA Holdings Inc. ("CRM USA Holdings"), a United States holding company, and Twin Bridges (Bermuda) Ltd. ("Twin Bridges") a Bermuda company. The Company's legal domicile is Bermuda, the jurisdiction in which it is incorporated.

CRM USA Holdings has two principal operating subsidiaries, Compensation Risk Managers of California, LLC ("CRM CA"), and Embarcadero Insurance Holdings, Inc. ("Embarcadero"). Embarcadero has one principal operating subsidiary, Majestic Insurance Company ("Majestic") and two dormant subsidiaries, Great Western Insurance Services, Inc. ("Great Western") and Redhorse Insurance Company, Ltd. ("Redhorse").

CRM USA Holdings has two other subsidiaries, Compensation Risk Managers, LLC ("CRM") and Eimar, LLC ("Eimar"), neither of which has active operations. The results of CRM and Eimar are reported as discontinued operations effective September 8, 2008, as more fully described in Note 2.

# Basis of Accounting and Principles of Consolidation

The accompanying consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America ("GAAP"). The accompanying consolidated financial statements include the accounts of CRM Holdings and subsidiaries. All significant inter-company transactions and balances have been eliminated upon consolidation.

On November 14, 2006, CRM USA Holdings acquired all of the outstanding shares of Embarcadero as more fully described in Note 3. Embarcadero's assets, liabilities and results of operations are included in the Company's results beginning November 14, 2006.

# Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to adopt accounting policies and make estimates and assumptions that affect certain reported amounts and disclosures. These estimates are inherently subject to change, and actual results may ultimately differ materially from those estimates.

# Reclassification

Certain prior year amounts have been reclassified to conform to the basis of presentation used in 2008.

#### Investments

The Company's principal investments are in fixed maturity and equity securities, short-term investments and an investment in an unconsolidated subsidiary. The accounting policies related to each are as follows:

# Fixed-maturity and Equity Securities

The Company's fixed-maturity and equity securities are classified as available-for-sale and are reported at their estimated fair value based on quoted market prices or dealer quotes. Unrealized investment gains and losses on these securities are recorded as a separate component of other comprehensive income or loss, net of deferred income taxes to the extent the underlying investment is held in a taxable entity. Investment gains and losses are determined on the basis of specific identification.

# Notes to Consolidated Financial Statements — (Continued)

Investment income is recognized when earned and includes interest income, amortization of premiums and discounts on fixed-maturity securities, dividends from equity securities, investment gains and losses and investment expenses.

The cost of fixed-maturity and equity securities is adjusted for impairments in value deemed to be other-thantemporary in the period in which the determination is made. These adjustments are recorded as realized losses. The Company does not change the revised cost basis for subsequent recoveries in value. The assessment of whether such impairment has occurred is based on management's case-by-case evaluation of the underlying reasons for the decline in fair value. The Company also considers the length and severity of the temporary impairment of an investment to determine whether the impairment is other than temporary.

Certain investments have been pledged as security under certain credit facilities, as more fully described in Note 11 and Note 12.

#### Short-term Investments

Short-term investments include investments with remaining maturities of one year or less, but greater than three months, at the time of acquisition and are stated at amortized cost, which approximates fair value.

#### Investment in Unconsolidated Subsidiary

The Company does not consolidate its interest in CRM USA Holdings Trust I ("Trust"), for which the Company holds 100% of the common trust securities because the Company is not the primary beneficiary of the Trust in accordance with FASB Interpretation 46(R) ("FIN 46(R)"). As more fully described in Note 13, the Company's investment in the Trust is reported in investments on the consolidated balance sheets. The Company reports the outstanding junior subordinated debentures owed to the Trust as a liability.

# Cash and Cash Equivalents

Cash includes currency on hand and demand deposits with financial institutions. The Company considers all highly liquid debt instruments purchased with maturities of three months or less at the date of purchase to be cash equivalents. Cash equivalents are carried at cost, which approximates fair value. At times, management maintains cash balances in excess of insured limits and believes they do not represent a significant credit risk to the Company. Certain cash and cash equivalent balances have been pledged as security under certain credit facilities, as more fully described in Note 12.

# Premiums Receivable

Premiums receivable include primary insurance and reinsurance premiums due from policyholders and insurance carriers who cede premium to the Company. Premiums receivable also include retrospective premiums receivable, which represents the difference between initial premium charges and premiums adjusted to reflect the policyholders' actual loss experience of the insured risk. The allowance for doubtful accounts represents the Company's best estimate of uncollectible premiums included in premiums receivable, and amounted to \$748 thousand and \$203 thousand at December 31, 2008 and 2007, respectively. Premium receivables of \$1.3 million and \$123 thousand were written off in 2008 and 2007, respectively. No premiums receivable balances were written off during 2006.

At the end of the policy terms, payroll-based premium audits are performed to determine earned premiums for that policy year. Earned but unbilled premiums include estimated future audit premiums and are subject to changes in payrolls due to growth, economic conditions and seasonality. The estimates are continually reviewed and adjusted as experience develops or new information becomes known. Any such adjustments are included in current operations.

# Notes to Consolidated Financial Statements — (Continued)

#### Reinsurance Recoverable

Amounts recoverable from reinsurers are estimated on an individual contract basis, in a manner consistent with the associated reserve for losses and loss adjustment expenses. Included in reinsurance recoverables are paid and unpaid losses recoverable from reinsurers and prepaid reinsurance premiums to reinsurers. Recoverables are reported net of any allowance for estimated uncollectible reinsurance recoverables. No allowance was deemed necessary as of December 31, 2008 and 2007. No reinsurance recoverable balances were written off during 2008, 2007 and 2006. The Company evaluates and monitors the financial condition of its reinsurers to minimize its exposure to significant losses from reinsurer insolvencies.

#### Accounts Receivable

Accounts receivable consist primarily of guarantee fund assessments from primary insurance policyholders, billed and unbilled management fees and other services receivable from the self-insured groups currently managed by CRM CA and formerly managed by CRM, and billed and unbilled commissions on excess insurance policies placed on behalf of these groups. Accounts receivable are carried at face value less any allowance for doubtful accounts. The allowance for doubtful accounts included in accounts receivable, was \$171 thousand at December 31, 2008. No allowance was deemed necessary at December 31, 2007. While no receivable balances were written off during the year ended December 31, 2008, the Company recovered \$135 thousand of balances written off in prior years. Receivable balances of \$142 thousand and \$372 thousand were written off during the years ended December 31, 2007 and 2006, respectively.

## **Deferred Policy Acquisition Costs**

Deferred policy acquisition costs include commissions, premium taxes and certain underwriting and other policy issuance costs and are primarily related to the production of new and renewal business. These costs are deferred and amortized as the related insurance and reinsurance premiums are earned or recorded. Deferred policy acquisition costs are evaluated to determine if recorded amounts exceed estimated recoverable amounts after allowing for anticipated investment income. Premium deficiency, if any, is recorded as amortization of deferred policy acquisition costs.

#### Goodwill and Other Intangible Assets

Goodwill represents the excess of the cost of acquiring a business enterprise over the fair value of the net assets acquired. Under Financial Accounting Standards Board ("FASB") FASB Statement 142, Goodwill and Other Intangible Assets, the Company tests the carrying value of its goodwill for impairment at least annually or more frequently if events or circumstances, such as adverse changes in the business climate, indicate that there may be justification for conducting an interim test. If the carrying value of a reporting unit's goodwill exceeds its fair value, the excess will be recognized as impairment and recorded as a charge against net income. Goodwill related to the acquisition of Medical Expense Management was deemed to be impaired and written off at September 8, 2008 as the operations of Eimar were discontinued as more fully described in Note 2 and Note 8. There was no other impairment of goodwill at December 31, 2008. Goodwill was not impaired at December 31, 2007.

The Company's other intangible assets have definite lives and their value is amortized on a straight-line basis over their useful lives of five years. Other intangible assets are tested for potential impairment whenever events or changes in circumstances suggest that an asset's or asset group's carrying value may not be fully recoverable in accordance with FAS 144, Accounting for the Impairment or Disposal of Long Lived Assets. The restrictive covenant related to the acquisition of Medical Expense Management was deemed to be impaired and written off on September 8, 2008 as the operations of Eimar were discontinued as more fully described in Note 2 and Note 8. There was no impairment of the information technology intangible asset at December 31, 2008 and 2007, respectively.

## Notes to Consolidated Financial Statements — (Continued)

#### Fixed Assets

Fixed assets include automobiles, furniture, fixtures and equipment, computer software, and leasehold improvements and are stated at cost, net of accumulated depreciation and amortization. Fixed assets are included as a component of other assets in the consolidated balance sheets.

Depreciation is computed using the straight-line method over the estimated useful lives of fixed assets, generally three to seven years. Leasehold improvements are stated at cost less accumulated amortization, and are amortized over their estimated useful lives or lease terms, whichever is shorter.

The Company capitalizes costs related to computer software developed for internal use during the application development stage of software development projects in accordance with Statement of Position 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use". These costs generally consist of external direct costs of material and services used. The Company begins amortization of these costs once the project is completed and ready for its intended use. Amortization is on a straight-line basis and over a useful life of three to five years.

Fixed assets are tested for potential impairment whenever events or changes in circumstances suggest that an asset's or asset group's carrying value may not be fully recoverable in accordance with FAS No. 144. Fixed assets related to discontinued operations were deemed to be impaired and written off on September 8, 2008 as more fully described in Note 2 and Note 9.

#### Loans Receivable

Loans receivable consists of employee loans for non-officers of the Company and are reported net of allowance for uncollectible loans receivable as a component of other assets in our consolidated balance sheet. Gross loans receivable were \$290 thousand and \$264 thousand at December 31, 2008 and 2007, respectively. The allowance for uncollectible loans receivable was \$255 thousand at December 31, 2008. No allowance for uncollectible loans receivable was deemed necessary at December 31, 2007.

# Reserve for Losses and Loss Adjustment Expenses

Reserve for losses and loss adjustment expenses represents the ultimate cost of all reported and unreported losses and loss adjustment expenses associated with reported claims and claims incurred but not reported which are unpaid at the balance sheet date. Anticipated recoveries on subrogation are deducted from liabilities for unpaid losses and loss adjustment expenses. Liabilities for reserves are determined by many variables, including case evaluation for reported losses, actuarial studies, statistical analysis, industry data and other factors. Management believes that the aggregate liability for losses and loss adjustment expenses at year-end represents its best estimate, based on available data, of the amounts necessary to settle the ultimate cost of expected loss and loss adjustment expenses.

These estimates are also subject to the effects of trends in loss severity and frequency and other trends such as fluctuations in inflation, prevailing economic, social and judicial trends, legislative changes and internal and third party claims handling procedures. There also may be a significant delay between the occurrence of the insured event and the time it is actually reported to the Company. Accordingly, the ultimate settlement of losses and related loss adjustment expenses may vary significantly from the estimates included in the Company's financial statements. These estimates are reviewed regularly and are adjusted as experience develops or new information becomes known. Any such adjustments are included in income in the period in which they become known.

# Guaranty Fund and Other Assessments

The Company is subject to guaranty fund and other assessments by the states in which it writes business. These assessments are for the general welfare and protection of workers' compensation policyholders. Guaranty fund

#### Notes to Consolidated Financial Statements — (Continued)

assessments are accrued at the time premiums are written. Other assessments are accrued either at the time of assessment, or, in the case of premium-based assessments, at the time the premiums are written, or, in the case of loss-based assessments, at the time the losses are incurred. Liabilities for guaranty funds and other insurance-related assessments are not discounted and are included as part of accrued expenses in the consolidated balance sheets.

The Company is permitted to pass certain assessments through to the policyholders. Assessment receivables are billed to the policyholders as the assessments become due and are included in accounts receivable as discussed above.

## **Primary Insurance Premiums**

Premiums written are recognized in income ratably over the term of the policy. The portion of billed premiums in excess of premiums earned at the balance sheet date is recorded as unearned premiums. In respect to most of the policies written by Majestic, premiums are based on the estimated payroll and loss experience of an employer and Majestic's applicable premium rates. At the end of the policy terms, payroll-based premium audits are performed to determine earned premiums for that policy year and the premiums are adjusted accordingly.

A portion of Majestic's premiums are written on an adjustable basis, and premiums from those policies can be adjusted retrospectively in accordance with the actual loss experience of the policyholders' claims arising during the policy term. These retrospective premium adjustments are periodically made to the net premiums earned to reflect the changes in the estimation of the policyholders' ultimate losses as more information becomes available over time.

For the year ended December 31, 2008, 60% and 36% of Company's net earned premiums from primary insurance were from California and New York/New Jersey policyholders, respectively. For the year ended December 31, 2007, 78% and 17% of Company's net earned premiums from primary insurance were from California and New York/New Jersey policyholders, respectively. For the period November 14, 2006 through December 31, 2006, 91% of the Company's net earned premiums from primary insurance were from California. The Company did not write primary insurance prior to acquiring Majestic on November 14, 2006.

## Reinsurance Premiums Assumed and Ceded

Through excess of loss, quota share, and facultative reinsurance agreements, Majestic cedes a portion of the risks it has underwritten to affiliated and third party reinsurers. Assumed reinsurance refers to the Company's acceptance of certain insurance risks that other affiliated and third party insurers have underwritten.

Reinsurance accounting is followed for ceded and assumed transactions when the risk transfer provisions of FAS 113, "Accounting and Reporting for Reinsurance of Short-Duration and Long-Duration Contracts," have been met. To meet risk transfer requirements, a reinsurance contract must transfer insurance risk, consisting of both underwriting and timing risk, and bear a reasonable possibility of a significant loss to the reinsurer. Management has evaluated its reinsurance agreements and has determined that significant insurance risk is transferred to the reinsurers and that our reinsurance contracts are short-duration prospective contracts.

Reinsurance premiums assumed are accounted for on a basis consistent with the terms of the reinsurance contracts. The portion of reinsurance premiums assumed that relate to the remaining terms of the reinsurance policies at the balance sheet date are recorded as unearned premiums.

Premiums ceded are reported as a reduction of premiums written. The portion of the reinsurance premiums ceded that relate to the remaining terms of the reinsurance policies at the balance sheet date are recorded as prepaid reinsurance premiums and included in Reinsurance Recoverable as described above.

Reinsurance premiums are subject to adjustment based upon modification to the premiums charged on the underlying policies. Such adjustments are reflected in current operations when estimable.

#### Notes to Consolidated Financial Statements — (Continued)

# Fee-based Management Services

Revenues from fee-based management services include management fees received from self-insured groups, which are based on a percentage of the premiums of the self-insured groups. The portion of such fees that relate to fees paid to general agents and brokers is recorded as revenue when payable by the group, which is the same time that the obligation for fees paid to general agents and brokers is recorded. The balance of such fees is earned ratably over the period to which they apply. The portion of management fees that relates to future periods at the balance sheet date is recorded as unearned management fees.

The Company also receives commissions for excess insurance coverage it places for these groups, as more fully described in Note 11. Such commission income is earned ratably over the terms of the underlying insurance coverage. The portion of commission income that relates to the remaining term of the underlying insurance coverage at the balance sheet date is recorded as unearned commission income. Commissions received for surety bonds that the Company places for the self-insured groups are earned upon receipt.

During the years ended December 31, 2008, 2007 and 2006, the Company provided management and other related services to 5, 5 and 6 self-insured groups, respectively. All of the fee-based management services revenues were from self-insured groups located in California.

Two self-insured groups accounted for 56% and 31% of the Company's fee-based management services revenues for the year ended December 31, 2008, for 59% and 27% of the Company's fee-based management services revenues for the year ended December 31, 2007 and for 55% and 26% of the Company's fee-based management services revenues for the year ended December 31, 2006.

#### **Advertising Costs**

Advertising costs, including selling and marketing expenses, are expensed as incurred. Advertising costs totaling \$630 thousand, \$707 thousand and \$909 thousand were included in selling, general and administrative expense for the years ended December 31, 2008, 2007 and 2006, respectively.

# Contingencies Relating to Corporate Litigation and Regulatory Matters

In accordance with FASB Statement 5, Accounting for Contingencies, the Company evaluates each contingent matter separately to determine if a loss contingency should be recorded. A loss contingency is only recorded if it is both (1) probable and (2) reasonably estimable. Loss contingencies are established at the Company's "best estimate," or, if no one number within the range of possible losses is more probable than any other, the Company records an estimated reserve at the low end of the range of losses. Contingencies related to the Cornerstone and hazardous substance litigation are more fully described in Note 20. Costs of legal defense of litigation and regulatory matters are expensed as incurred.

## Share-based Compensation

The Company accounts for share-based compensation plans using the fair value accounting method prescribed by FASB Statement 123(R), *Share-Based Payment*. The fair value method requires compensation cost to be measured based on the fair value of the equity instrument at the grant or award date. Share-based compensation is accrued over the vesting period of the grant or award.

#### Income Taxes

Effective January 1, 2007, the Company adopted the provisions of FASB Interpretation 48 ("FIN 48"), Accounting for Uncertainty in Income Taxes, an interpretation of FAS 109. FIN 48 prescribes a recognition threshold and a measurement attribute for the financial statement recognition and measurement of tax positions taken or expected to be taken in a tax return. For those benefits to be recognized, a tax position must be more-likely-

#### Notes to Consolidated Financial Statements — (Continued)

than-not to be sustained upon examination by taxing authorities. The amount recognized is measured as the largest amount of benefit that is more likely than not of being realized upon ultimate settlement. The adoption of FIN 48 did not have an impact on our financial position or results of operations as we have taken no significant tax positions which would require accrual or disclosure under this guidance.

CRM Holdings and Twin Bridges are Bermuda companies. Management believes that CRM Holdings and Twin Bridges are not involved in the active conduct of a trade or business in the U.S. for U.S. tax purposes and as such has not provided for any federal or state and local income taxes for these entities.

CRM Holdings and Twin Bridges have received undertakings from the Bermuda Minister of Finance assuring it that if any legislation is enacted in Bermuda that would impose income or capital taxes, then the imposition of any such tax will not be applicable to CRM Holdings or Twin Bridges or any of its operations, shares, debentures or other obligations until March 28, 2016.

CRM USA Holdings and its subsidiaries file a consolidated U.S. federal income tax return in accordance with the provisions of the Internal Revenue Code of 1986, as amended. The allocation of income tax expense (benefit) represents each entity's proportionate share of the consolidated provision for income taxes.

The future tax consequences of temporary differences between financial reporting and tax bases of assets and liabilities are measured at the balance sheet dates and are recorded as deferred income tax assets and liabilities. Valuation allowances are established when management assesses, based on available information, that it is more likely than not that deferred income tax assets will not be realized.

# Segment Reporting

In accordance with FASB Statement 31, Disclosures About Segments of an Enterprise and Related Information, the Company considers an operating segment to be any component of its business whose operating results are regularly reviewed by management to make decisions about resources to be allocated to the segment and assess its performance. The Company manages its operations through four reportable segments: primary insurance; reinsurance; fee-based management services; and corporate and other. Certain information about segment operations is addressed in Note 22.

# Recent Accounting Pronouncements Not Yet Effective

In December 2007, the FASB issued FASB Statement 141 (Revised) Business Combinations ("FAS 141R"). FAS 141R establishes principles and requirements for how the acquirer in a business combination recognizes, measures and reports the identifiable assets acquired, the liabilities assumed and any noncontrolling interest in the acquiree. The pronouncement also provides guidance for recognizing and measuring the goodwill acquired in the business combination and determines what information to disclose to enable users of the financial statements to evaluate the nature and financial effects of the business combination. FAS 141R is effective for fiscal years beginning after December 15, 2008. The Company will adopt this pronouncement in the first quarter of fiscal 2009, and the pronouncement will impact any acquisitions consummated subsequent to the effective date.

In December 2007, the FASB issued FASB Statement 160 Noncontrolling Interests in Consolidated Financial Statements — an amendment of Accounting Research Bulletin No. 51 ("FAS 160"). FAS 160 establishes accounting and reporting standards for ownership interests in subsidiaries held by parties other than the parent, the amount of consolidated net income attributable to the parent and to the noncontrolling interest, changes in a parent's ownership interest and the valuation of retained noncontrolling equity investments when a subsidiary is deconsolidated. FAS 160 also establishes disclosure requirements that clearly identify and distinguish between the interests of the parent and the interests of the noncontrolling owners. FAS 160 is effective for fiscal years beginning after December 15, 2008, except for the presentation and disclosure requirements which are applied on a retrospective basis for all period presented. The Company is currently evaluating the potential impact, if any, of the adoption of FAS 160 on our financial condition and results of operations.

#### Notes to Consolidated Financial Statements — (Continued)

In April 2008, the FASB issued FASB Staff Position ("FSP") FAS 142-3, Determination of the Useful Life of Intangible Assets. FAS 142-3 amends the factors that an entity should consider in determining the useful life of a recognized intangible asset under FAS 142, Goodwill and Other Intangible Assets, to include the entity's historical experience in renewing or extending similar arrangements, whether or not the arrangements have explicit renewal or extension provisions. Previously an entity was precluded from using its own assumptions about renewal or extension of an arrangement where there was likely to be substantial cost or modifications. Entities without their own historical experience should consider the assumptions market participants would use about renewal or extension. The amendment may result in the useful life of an entity's intangible asset differing from the period of expected cash flows that was used to measure the fair value of the underlying asset using the market participant's perceived value. FAS 142-3 also requires disclosure in addition to that already required by FAS 142.

FAS 142-3 is effective for financial statements issued for fiscal years beginning after December 15, 2008, and for interim periods within those fiscal years. Early adoption is prohibited. The requirements for determining the useful life of intangible assets apply to intangible assets acquired after January 1, 2009. The disclosure requirements will be applied prospectively to all intangible assets recognized as of, and subsequent to, the effective date. The Company is currently evaluating the potential impact, if any, of the adoption of FAS 142-3 on our financial condition and results of operations.

In May 2008, FASB issued FASB Statement 162 ("FAS 162"), The Hierarchy of Generally Accepted Accounting Principles. FAS 162 identifies the sources of accounting principles and the framework for selecting the principles used in the preparation of financial statements of nongovernmental entities that are presented in conformity with GAAP. This Statement will be effective 60 days following the SEC's approval of the Public Company Accounting Oversight Board (PCAOB) amendments to AU Section 411, The Meaning of Present Fairly in Conformity With Generally Accepted Accounting Principles. The Company does not believe the adoption will have a material impact on its financial condition or results of operations.

In June 2008, the FASB issued FSP EITF 03-6-1, Determining Whether Instruments Granted in Share-Based Payment Transactions Are Participating Securities. EITF 03-6-1 addresses whether instruments granted in share-based payment transactions are participating securities prior to vesting and, therefore, should be included in the earnings allocation in computing earnings per share ("EPS") under the two-class method described in FAS 128, Earnings per Share. EITF 03-6-1 redefines participating securities to include unvested share-based payment awards that contain non-forfeitable dividends or dividend equivalents as participating securities to be included in the computation of EPS pursuant to the "two-class method." Outstanding unvested restricted stock and deferred stock units issued under employee compensation programs containing such dividend participation features would be considered participating securities subject to the "two-class method" in computing EPS rather than the "treasury stock method." EITF 03-6-1 is effective for financial statements issued for fiscal years beginning after December 15, 2008 and for interim periods within those years. Early application was not permitted. The Company does not expect the provisions of EITF 03-6-1 to have a material effect on its financial condition or results of operations.

# **Note 2 Discontinued Operations**

On September 8, 2008, the Company ceased operations of CRM and Eimar. Accordingly, the results of operations of CRM and Eimar are reported as (loss) income from discontinued operations in the consolidated statement of income and are excluded from our Fee-based Management services segment.

CRM no longer has self-insured groups under management in New York. The administration of the claims for all of the New York self-insured groups was transferred to new third party administrators appointed by the New York Workers' Compensation Board, and in accordance with the terms of a settlement agreement entered into between CRM and the New York Workers' Compensation Board, CRM surrendered its third-party administrator's license in New York on September 8, 2008. The Company does not expect to derive any significant revenues from fee-based management services in New York currently or in the future and does not expect to incur any significant ongoing operating expenses, except for legal defense costs, in this component of fee-based management services.

## Notes to Consolidated Financial Statements — (Continued)

Furthermore, the surrendering of CRM's administrator's license prohibits CRM from actively engaging in this business in New York.

In conjunction with the voluntary termination of the New York self-insured groups, the Company has ceased the operations of its Eimar division, a provider of medical bill review and case management services, as historically, the majority of Eimar's business was derived from these New York self-insured groups.

Results for discontinued operations were as follows:

	Years Ended December 31,		
	2008	2007	2006
	(Dol	llars in thousa	ands)
Revenues	\$ 3,617	\$23,612	\$27,739
Expenses	8,977	20,879	19,033
(Loss) income from discontinued operations before income taxes	<u>\$(5,360)</u>	\$ 2,733	\$ 8,706

In the fourth quarter of 2008, the Company refined its analysis of expenses from continuing operations initially made in the third quarter of 2008 and reclassified \$342 thousand of general corporate overhead expenses, net of taxes, from discontinued operations to continuing operations. These amounts are reported in our Corporate and Other segment.

Medical bill review services for Majestic and certain self-insured groups managed by CRM CA will be performed by the Company until the medical bill review function is transitioned to a third party medical bill provider. This transition is expected to be completed by the third quarter of 2009.

Management fees received for medical bill review of certain of the self-insured groups managed by CRM CA and compensation related expenses of the Company's medical bill review staff are included in the results of the primary insurance segment effective October 1, 2008.

# Note 3. Acquisitions

On October 1, 2007, the Company acquired the assets of Medical Expense Management, Incorporated ("Medical Expense Management") whose operations were merged into Eimar. The acquisition was deemed to be an immaterial acquisition under Financial Accounting Standards Board ("FASB") Statement ("FAS") 141, *Business Combinations*, and as such, additional disclosures have been omitted. Effective September 8, 2008, the results of Eimar, including the former Medical Expense Management operations, have been classified as discontinued operations. Consequently, goodwill and other intangible assets recorded upon the acquisition of Medical Expense Management have been impaired and written off as more fully described in Note 8.

On November 14, 2006, CRM USA Holdings completed the acquisition of Embarcadero for \$46.3 million in cash. The acquisition provides the Company with an enhanced presence in California as well as the ability to expand its insurance and reinsurance activities to other states where Majestic is licensed as an insurer. In addition to cash on hand, the acquisition was financed through the issuance of \$36.1 million in junior subordinated debentures to CRM USA Holdings Trust I, a newly formed Delaware statutory trust subsidiary that issued trust preferred securities for net proceeds of \$35.0 million. This transaction is more fully described in Note 13.

Of the aggregate purchase price, \$4 million was held in escrow for 18 months following the closing to cover potential claims for breaches of certain representations, warranties and covenants, and an additional \$3.2 million is held in escrow for five years to cover indemnification claims by CRM USA Holdings with respect to reserves for losses and loss adjustment expenses. Funds held in escrow are not included in cash and cash equivalents or restricted cash of the Company's consolidated balance sheets. The funds held in escrow to cover claims for breaches of certain representations, warranties and covenants were released to the former owners of Embarcadero as no such claims

## Notes to Consolidated Financial Statements — (Continued)

materialized. Should any amounts become recoverable through the remaining escrow arrangement, they would be included in current earnings in the year of recovery.

The application of purchase accounting requires the use of estimation techniques in determining the fair value of the assets acquired and liabilities assumed. The purchase price has been allocated to the assets acquired and liabilities assumed using management's best estimate of their fair values as of the date of acquisition. The computation of the purchase price and its allocation to the net assets acquired based on their fair values as of November 14 is presented below:

•	(Dollars in thousands)
Determination of Purchase Price	
Total cash consideration paid	\$46,292
Expenses incurred in connection with the acquisition	1,945
Total purchase price and transaction expenses	<u>\$48,237</u>
	(Dollars in thousands)
Allocation of Purchase Price	
Net book value of Embarcadero as of November 13, 2006	\$46,054
Adjustments to reflect the estimated fair value of assets acquired and liabilities assumed:	
Reserve for losses and loss adjustment expenses	6,156
Reinsurance recoverable	(6,861)
Deferred policy acquisition costs	(674)
Deferred income taxes	770
Other deferred expenses	(248)
Fixed assets	(74)
Unrealized gains on investments	453
Goodwill	2,661
Total purchase price	<u>\$48,237</u>

In 2007, the Company evaluated its final allocation of the purchase price and adjusted its deferred tax asset and goodwill carrying value by \$34 thousand. All of the goodwill resulting from the acquisition has been allocated to the Primary Insurance segment.

# Notes to Consolidated Financial Statements — (Continued)

The condensed statement of net assets acquired reflects the fair value of Embarcadero's net assets as follows:

•	As of November 14, 2006
	(Dollars in thousands)
Assets:	
Cash and investments	\$164,403
Premiums receivable, net	4,420
Reinsurance recoverable	28,772
Other receivables	3,548
Deferred income taxes	6,319
Goodwill	2,661
Fixed assets, net	<u> </u>
Total assets acquired	210,287
Liabilities:	
Reserves for losses and loss adjustment expenses	139,212
Reinsurance payable	1,204
Unearned premiums	5,137
Senior debt facility	8,000
Other accrued liabilities	8,497
Total liabilities assumed	162,050
Net assets acquired	\$ 48,237

# Note 4. Earnings per Share

Basic earnings per share are calculated using the weighted average number of common and Class B shares outstanding and excludes any dilutive effects of warrants, options and convertible securities. As of December 31, 2008 and 2007, there were 380 thousand and 333 thousand restricted shares, respectively and no warrants, options or convertible securities outstanding for either year.

# **Notes to Consolidated Financial Statements — (Continued)**

The following tables show the computation of the Company's earnings per share:

	For the Years Ended December 3		
	2008	2007	2006
		in thousands, share amount	
Income from continuing operations			
(Numerator — Basic and diluted earnings per share from continuing operations)	\$ 2,023	\$18,042	\$ 8,200
(Loss) income from discontinued operations (Numerator — Basic and diluted earnings per share from discontinued operations)	(3,519)	2,100	6,056
Net (loss) income			
(Numerator — Basic and diluted earnings per share)	_(1,496)	20,142	14,256
Weighted-average basic shares outstanding			
(Denominator — basic earnings per share)	16,441	16,289	16,247
Dilutive effect of unvested restricted shares		18	
Weighted-average diluted shares outstanding (Denominator — diluted earnings per share)	16,441	16,307	16,247
Basic earnings per share from continuing operations	\$ 0.12	\$ 1.11	\$ 0.51
Diluted earnings per share from continuing operations	\$ 0.12	\$ 1.11	\$ 0.51
Basic (loss) earnings per share from discontinued operations	\$ (0.21)	\$ 0.13	\$ 0.37
Diluted (loss) earnings per share from discontinued operations	\$ (0.21)	\$ 0.13	\$ 0.37
Basic (loss) earnings per share	\$ (0.09)	\$ 1.24	\$ 0.88
Diluted (loss) earnings per share	<u>\$ (0.09)</u>	\$ 1.24	\$ 0.88

Diluted earnings per share are calculated assuming conversion of dilutive convertible securities and the exercise of all dilutive stock options and warrants using the treasury stock method. For the years ended December 31, 2008 and 2006, 346 thousand and 103 thousand shares, respectively, were excluded from the computation of diluted earnings per share because their effects were anti-dilutive.

# Notes to Consolidated Financial Statements — (Continued)

## Note 5. Investments

The amortized cost, gross unrealized gains, gross unrealized losses and fair value of the Company's available-for-sale investments are show in the tables below:

As of December 31, 2008	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
		(Dollars in	thousands)	
U.S. Treasury securities	\$ 48,649	\$2,576	<b>\$</b> —	\$ 51,225
Government sponsored agency securities	41,143	1,400		42,543
Obligations of states and political subdivisions	102,189	2,553	462	104,280
Corporate and other obligations	48,634	623	1,258	47,999
Asset-backed obligations	9,054	-	799	8,255
Mortgage-backed obligations	58,938	382		59,320
Total fixed-maturity securities, available-for-sale	308,607	7,534	2,519	313,622
Equity securities				
			_	_
Total investment securities, available-for-sale	\$308,607	<u>\$7,534</u>	<u>\$2,519</u>	<u>\$313,622</u>
As of December 31, 2007	Amortized Cost	Gross Unrealized Gains (Dollars in	Gross Unrealized Losses thousands)	Fair Value
U.S. Treasury securities	\$ 19,895	\$ 432	\$ 12	\$ 20,315
Government sponsored agency securities	59,709	476	13	60,172
Obligations of states and political subdivisions	106,187	1,093	30	107,250
Corporate and other obligations	52,994	610	55	53,549
Asset-backed obligations	_			_
Mortgage-backed obligations	1,682	14	13	1,683
Total fixed-maturity securities, available-for-sale	240,467	2,625	123	242,969
Equity securities	21,704	2,115	1,445	22,374
Total investment securities, available-for-sale	\$262,171	\$4,740	\$1,568	\$265,343

The amortized cost and estimated fair value of fixed-maturity securities available-for-sale at December 31, 2008 by contractual maturity are set forth below. Actual maturities may differ from contractual maturities because certain borrowers have the right to call or prepay obligations with or without call or prepayment penalties.

CRM Holdings, Ltd.

Notes to Consolidated Financial Statements — (Continued)

	Decembe	r 31, 2008
	Amortized Cost	Fair Value
	(Dollars in	thousands)
Due in one year or less	\$ 61,012	\$ 61,515
Due after one year through five years	149,992	153,149
Due after five years through ten years	26,511	27,237
Due after ten years	12,154	12,401
	249,669	254,302
Mortgage-backed securities	58,938	59,320
Total fixed-maturity securities, available for sale	\$308,607	\$313,622

The following table sets forth the gross unrealized losses included in accumulated other comprehensive losses as of December 31, 2008 and 2007 related to available-for-sale fixed-maturity and equity securities. The table segregates investments that have been in a continuous unrealized loss position for less than 12 months from those that have been in a continuous unrealized loss position for twelve months or longer.

	Less than	12 Months	12 Month	s or More	To	tal
As of December 31, 2008	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
			(Dollars in	thousands)		
U.S. Treasury securities	\$	\$ —	\$ —	\$ —	\$ —	\$ <b>—</b>
Government sponsored agency securities				_		
Obligations of states and political subdivisions	7,496	115	3,868	347	11,364	462
Corporate and other obligations	17,227	815	3,324	443	20,551	1,258
Asset-backed obligations	8,255	799	_		8,255	799
Mortgage-backed obligations						
Total fixed-maturity securities, available-for-sale	32,978	1,729	7,192	790	40,170	2,519
Equity securities						
Total investment securities, available-for-sale	\$32,978	<u>\$1,729</u>	<u>\$7,192</u>	<u>\$790</u>	\$40,170	\$2,519

CRM Holdings, Ltd.

Notes to Consolidated Financial Statements — (Continued)

	Less than 12 Months		12 Months or More		To	tal
As of December 31, 2007	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss	Fair Value	Unrealized Loss
			(Dollars in	thousands)		
U.S. Treasury securities	\$ 2,658	\$ 12	\$	\$ —	\$ 2,658	\$ 12
Government sponsored agency securities	19,797	13	_	_	19,797	13
Obligations of states and political subdivisions	4,000	24	1,696	6	5,696	30
Corporate and other obligations	3,906	52	2,262	3	6,168	55
Asset-backed obligations		-	****	-		
Mortgage-backed obligations			710	13	710	13
Total fixed-maturity securities, available for sale	30,361	101	4,668	22	35,029	123
Equity securities	9,280	1,277	<u>815</u>	168	10,095	1,445
Total investment securities, available-for- sale	\$39,641	<u>\$1,378</u>	<u>\$5,483</u>	<u>\$190</u>	<u>\$45,124</u>	<u>\$1,568</u>

There were 48 and 63 available-for-sale investments whose fair values were less than their amortized cost at December 31, 2008 and 2007, respectively.

The Company regularly evaluates its fixed income and equity securities to determine whether impairment represents other-than-temporary declines in the fair value of the investments. Criteria considered during this process includes but is not limited to:

- the current fair value as compared to the cost of the security;
- degree and duration of the security's fair value being below cost;
- financial condition and near-term prospects of the issuer of the security, including any specific events that my affect its operations or earnings;
- credit quality and any downgrades of the security by a rating agency; and
- · any reduction or elimination of dividends, or nonpayment of scheduled interest payments.

The Company considers price declines of securities in our other-than-temporary impairment analysis where such price declines provide evidence of declining credit quality, and the Company distinguishes between price changes caused by credit deterioration, as opposed to rising interest rates.

Part of the evaluation of whether particular securities are other-than-temporarily impaired involves assessing whether the Company has both the intent and ability to continue to hold securities in an unrealized loss position until recovery. Significant changes in these factors could result in a charge to net earnings for impairment losses. Impairment losses result in a reduction of the underlying investment's cost basis.

For the year ended December 31, 2008, the Company recorded an impairment charge of \$0.9 million related to one fixed-maturity security that was determined to be other-than-temporarily impaired. In September 2008, the Company recorded impairment charges on its fixed-maturity investment in Lehman Brothers Holdings Inc. as a result of its bankruptcy filing. Realized gains and losses and the impairment charges described above are included as a component of investment income in the consolidated statements of income.

Based upon changes in the investment environment and in order to protect its capital adequacy, the Company liquidated its equity securities portfolio during the second quarter of 2008. As a result, the Company recorded gross

#### Notes to Consolidated Financial Statements — (Continued)

realized gains of \$3.2 million and gross realized losses of \$2.2 million, including losses on equity securities that historically were determined to be other-than-temporarily impaired.

The Company determined that the decline in fair value of its remaining available-for-sale investments is temporary based on the Company's analysis of the securities, considering timing, liquidity, financial condition of the issuers, actual credit losses to date, severity of the impairment and the Company's ability and intent to hold the securities for a sufficient period of time for anticipated recovery.

The Company outsources its investment accounting services to a third party. The third party uses nationally recognized pricing services to estimate fair value measurements for its available-for-sale investment portfolio. These pricing services include FT Interactive Data, Hub Data, J.J.Kenny, Standard & Poors, Reuters and the Bloomberg Financial Market Services. The pricing services use market quotations for securities that have quoted prices in active markets. When quoted prices are unavailable, other significant observable inputs are used, such as pricing models or other financial analytical methods. To validate the techniques or models used by the pricing services, the Company compares the fair value estimates to its perception of the current market and challenges any prices deemed not to be representative of fair value.

The sources of investment income from continuing operations were as follows:

Twelve Months Ended December 31,	2008	2007	2006
	(Dolla	ars in thousan	ids)
Interest income on cash and cash equivalents	\$ 1,068	\$ 76	\$1,009
Interest income on fixed-maturity securties	10,537	10,982	3,360
Interest income on other investments	94	94	12
Dividends	242	343	25
Realized gains on investments	5,996	1,875	84
Realized losses on investments	(3,071)	(1,119)	<u>(98</u> )
Investment income before investment expenses	14,866	12,251	4,392
Investment expenses	(966)	(972)	<u>(187</u> )
Total investment income	\$13,900	<u>\$11,279</u>	<u>\$4,205</u>

Investments with a fair value of \$153.2 million and \$137.4 million, at December 31, 2008 and 2007, respectively, were on deposit with various regulatory agencies as required by law. At December 31, 2008 and 2007, respectively, investments with a fair value of \$0.8 million and \$4.0 million have been pledged as security under certain credit facilities as more fully described in Note 11 and Note 12.

#### Note 6. Fair Value Measurements

In February 2007, the FASB issued FAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ("FAS 159"). FAS 159 permits an entity to choose to measure many financial instruments and certain other items at fair value. A business entity will report unrealized gains and losses on items for which the fair value option has been elected in earnings at each subsequent reporting date. The fair value option, which is irrevocable (unless a new election date occurs), may be applied instrument by instrument, with a few exceptions, such as investments otherwise accounted for by the equity method; and is applied only to entire instruments and not to portions of instruments. The Company did not elect the fair value option for any eligible assets and liabilities currently held upon its adoption of FAS 159 and therefore, FAS 159 did not have an impact on its financial position, or results of operations for the year ended December 31, 2008.

The Company adopted FASB Statement 157, Fair Value Measurements ("FAS 157"), effective January 1, 2008. Under FAS 157, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability (i.e. the "exit price") in an orderly transaction between market participants at the measurement date.

# Notes to Consolidated Financial Statements — (Continued)

FAS 157 established a three-level hierarchy for fair value measurements that distinguishes between market participant assumptions developed based on market data obtained from sources independent of the reporting entity ("observable inputs") and the reporting entity's own assumptions about market participant assumptions developed based on the best information available in the circumstances ("unobservable inputs") and requires that the most observable inputs be used when available. The hierarchy is broken down into three levels based on the reliability of inputs as follows:

- Level 1 Valuation based on unadjusted quoted prices in active markets for identical assets or liabilities
  that the Company has the ability to access. Since valuations are based on quoted prices that are readily and
  regularly available in an active market, valuation of these products does not entail a significant degree of
  judgment. Financial assets utilizing Level 1 inputs include U.S. Treasury securities.
- Level 2 Valuation based on quoted prices for similar assets or liabilities in active markets; quoted prices
  for identical or similar assets or liabilities in inactive markets; or valuations based on models where the
  significant inputs are observable (e.g. interest rates, yield curves, prepayment speeds, etc.) or can be
  corroborated by observable market data. Financial assets utilizing Level 2 inputs include: U.S. government
  and agency securities; non-U.S. government obligations; corporate and municipal bonds; and mortgagebacked securities.
- Level 3 Valuations based on inputs that are unobservable and significant to the overall fair value measurement. The unobservable inputs reflect the Company's own assumptions about assumptions that market participants might use. The Company has no Level 3 financial assets.

The adoption of FAS 157 did not result in any cumulative-effect adjustment to the Company's beginning retained earnings at January 1, 2008 or any material impact on its results of operations for the year ended December 31, 2008 or its financial position or liquidity as of December 31, 2008.

In February 2008, the FASB issued FSP FAS 157-2, *Effective Date of FASB Statement No. 157* ("FSP FAS 157-2"), which permits a one-year deferral of the application of FAS 157 for all non-financial assets and non-financial liabilities. The Company has adopted FSP FAS 157-2 effective January 1, 2008. Accordingly, the provisions of FAS 157 were not applied to nonfinancial assets and nonfinancial liabilities within the scope of FSP FAS 157-2.

In October 2008, the FASB issued FSP FAS 157-3, Determining the Fair Value of a Financial Asset When the Market For That Asset Is Not Active (FSP FAS 157-3), with an immediate effective date, including prior periods for which financial statements have not been issued. FSP FAS 157-3 amends FAS 157 to clarify the application of fair value in inactive markets and allows for the use of management's internal assumptions about future cash flows with appropriately risk-adjusted discount rates when relevant observable market data does not exist. The objective of FAS 157 has not changed and continues to be the determination of the price that would be received in an orderly transaction that is not a forced liquidation or distressed sale at the measurement date. The adoption of FSP FAS 157-3 did not have a material effect on the Company's results of operations for the year ended December 31, 2008 or its financial position or liquidity as of December 31, 2008.

The following table presents the level within the fair value hierarchy at which the Company's financial assets are measured on a recurring basis at December 31, 2008

	Total	Level 1	Level 2	Level 3	
	(Dollars in thousands)				
Available-for-sale investments:					
Fixed-maturity securities	\$313,622	\$51,225	\$262,397	<b>\$</b> —	
Equity securities				_	
Total	\$313,622	\$51,225	\$262,397	<u>\$</u>	

#### Notes to Consolidated Financial Statements — (Continued)

The Company has a liability that is reported at fair value. This liability is related to the settlement of a contingency with Contractors Access Program of California, Inc. ("CAP") related to the Cornerstone litigation described in Note 20. The liability has been discounted using an interest rate of 8.65%, which approximates the fair value of the liability in connection with the settlement.

## Note 7. Deferred Policy Acquisition Costs

Changes in deferred policy acquisition costs are as follows:

Twelve Months Ended December 31,	2008	2007	2006
	(Doll	ars in thousan	ds)
Balance at beginning of period	\$ 623	<u>\$ 1,143</u>	<u>\$ 442</u>
Policy acquisition costs deferred:			
Commissions	7,816	9,913	7,329
Premium and federal excise taxes	4,160	4,346	185
Other	7,638	3,534	1,436
	19,614	17,793	8,950
Amortization of policy acquisition costs	(19,153)	(18,313)	(8,249)
Net change	461	(520)	<u>701</u>
Balance at end of period	\$ 1,084	\$ 623	\$ 1,143

#### Note 8. Goodwill and Other Intangible Assets

In 2007, the Company recorded goodwill of \$88 thousand and an other intangible asset of \$162 thousand related to the acquisition of Medical Expense Management. The other intangible asset was a covenant not to compete for one Medical Expense Management executive. Upon acquisition, the operations of Medical Expense Management were merged into the operations of Eimar and reported in our fee-based management segment.

Effective September 8, 2008, the results of Eimar, including the operations of the former Medical Expense Management, were classified as discontinued operations. Consequently, goodwill of \$88 thousand and the unamortized portion of the covenant not to compete of \$108 thousand were deemed to be impaired. These amounts were written off in the third quarter of 2008 and are included in loss from discontinued operations for the year ended December 31, 2008.

In 2006, the acquisition of Embarcadero resulted in the establishment of goodwill of \$2.7 million. In 2007, the Company evaluated its final allocation of the purchase price of Embarcadero and decreased the carrying value of its goodwill by \$34 thousand. The Company performed its annual impairment testing of goodwill as required under FAS 142 in the fourth quarter of 2008 and determined that goodwill recorded in the primary insurance segment was not impaired.

Information technology other intangible asset represents the prepaid costs for the outsourcing of entity wide information technology function. The following table shows our information technology other intangible asset that continues to be subject to amortization and aggregate amortization expense:

As of December 31,	2008	2007
	(Dolla thousa	ırs in
Gross amount	<u>\$ 748</u>	<u>\$645</u>
Accumulated amortization		
Net carrying amount	\$ 591	\$623

# Notes to Consolidated Financial Statements — (Continued)

The cost of the information technology other intangible asset is being amortized over a 5 year period and has a remaining life of 4 years. Amortization expense from continuing operations for the years ended December 31, 2008 and 2007 was \$135 thousand and \$22 thousand, respectively. There was no amortization expense for the year ended 2006 as the Company had no other intangible assets for that year. Amortization expense for intangible assets is estimated to be \$154 thousand in 2009, 2010, and 2011, and \$129 thousand in 2012.

#### Note 9. Fixed Assets

Fixed assets are stated at cost less accumulated depreciation and amortization. Fixed assets are included in other assets and are summarized as follows:

As of December 31,	2008	2007
	(Dollars in thousands)	
Furniture, fixtures and computer equipment	\$ 1,091	\$1,028
Computer software	1,605	1,987
Automobiles	38	38
Leasehold improvements	2,296	1,966
	5,030	5,019
Less accumulated depreciation and amortization	(2,099)	<u>(959</u> )
	<u>\$ 2,931</u>	<u>\$4,060</u>

Effective September 8, 2008, the results of CRM and Eimar were classified as discontinued operations. Consequently, furniture, fixtures and computer equipment and computer software with book values of \$36 thousand and \$506 thousand, respectively were deemed to be impaired. Consequently, impairment losses related to fixed assets of \$542 thousand were included in loss from discontinued operations for the year ended December 31, 2008.

Depreciation and amortization expense from continuing operations for the years ended December 31, 2008, 2007 and 2006 was \$633 thousand, \$468 thousand and \$172 thousand, respectively, of which \$297 thousand, \$125 thousand and \$26 thousand was attributable to amortization of capitalized software. Unamortized computer software was \$291 thousand and \$1.6 million at December 31, 2008 and 2007, respectively.

## Notes to Consolidated Financial Statements — (Continued)

# Note 10. Losses and Loss Adjustment Expenses

Activity in the reserve for losses and loss adjustment expenses is as follows:

As of December 31,	2008	2007	2006
	(Do	llars in thousan	nds)
Gross liability beginning of period	\$188,848	\$153,622	\$ 6,280
Less reinsurance recoverable	(35,488)	(28,913)	
Net liability at beginning of period	153,360	124,709	6,280
Acquisition of Embarcadero			112,666
Incurred losses and LAE relating to:			
Current year	91,140	71,777	14,012
Prior years	(5,634)	(7,702)	(3,522)
Total incurred losses and LAE	85,506	64,075	10,490
Paid losses and LAE relating to:			
Current year	(16,959)	(11,450)	(2,129)
Prior years	(31,791)	(23,974)	(2,598)
Total paid losses and LAE	(48,750)	(35,424)	(4,727)
Net liability at end of period	190,116	153,360	124,709
Plus reinsurance recoverable	_55,502	35,488	28,913
Gross liability at end of period	\$245,618	\$188,848	<u>\$153,622</u>

# Majestic

For losses incurred in California, for which Majestic has a significant amount of historical claims data, management analyzes claims data using actuarially acceptable methods of calculating future liabilities based upon historical results. These methods look at historical paid losses at various points in time, claim counts and average costs of incurred losses, counts and average values of unpaid losses, as well as variations of such techniques. For other jurisdictions for which Majestic does not have extensive historical claims data, management relies heavily on industry loss development factors in combination with price and exposure information. Estimates of ultimate claims liability for each accident year are derived using such techniques. These estimates are reviewed regularly and are adjusted as experience develops or new information becomes known. Any such adjustments are included in income in the period in which they become known.

In addition, for the most current accident year, Majestic uses a loss ratio method that starts with a projected loss ratio for each line of business, estimated from the prior accident year, adjusted for projected wage inflation, loss cost inflation, and pricing adjustments. This adjusted loss ratio is applied to the earned premium for the current accident year to derive the ultimate estimated claims liability for the current accident year which is the basis for calculating the components of the overall estimated claims liability. These estimates are reviewed quarterly and are adjusted throughout the current year whenever there is enough overall evidence that one or more of the assumptions used have changed such as to materially impact the total estimated ultimate liability for claims reported on the Company's balance sheet. Additional factors that influence incurred losses and loss adjustment expenses for a given period include the number of exposures covered in the current year, trends in the frequency and severity of claims, and changes in the cost of adjusting claims.

Majestic's actuary annually conducts a complete analysis of the claims data and provides a report indicating whether the estimate of the reserves for losses and loss adjustment expenses as reported on the balance sheet is a reasonable estimate of Majestic's ultimate liability. For Majestic's primary policies, the actuarial techniques

# Notes to Consolidated Financial Statements — (Continued)

employed by the independent actuary recognize, among other factors, Majestic's claims experience, the industry's claims experience, historical trends in reserving patterns and loss payments, the impact of claim inflation and/or deflation, the pending level of unpaid claims, the cost of claims settlements, legislative reforms affecting workers' compensation, the environment in which insurance companies operate and trends in claim frequency and severity. For a description of the actuarial techniques related to Majestic's excess policies, see the discussion that follows with respect to *Twin Bridges*.

# Twin Bridges

Unlike Majestic, Twin Bridges has a relatively short operating history and having been in existence only since December 2003. This short operating history provides Twin Bridges with limited loss experience and a smaller population of underlying risks as compared to other insurers and reinsurers. Accordingly, there is an increased possibility that Twin Bridges actual ultimate losses will differ from current loss reserve estimates. Twin Bridges' loss reserve estimates are therefore more susceptible to an increased likelihood that actual results may not conform to estimates.

Twin Bridges' actuary performs a ground-up analysis of the premiums and losses of (a) the self-insured groups that are managed by CRM CA, and (b) the groups that were formerly managed by CRM, all of which are insured by Majestic in excess of their self-insured retention. As discussed in Note 11, Twin Bridges has assumed from Majestic, through the 50% Ceded Quota Share, 70% Ceded Quota Share and 90% Ceded Quota Share agreements, a portion of the excess premiums and losses. The actuary's expected ultimate impact of these per-occurrence excess of loss contracts is based upon actual experience of the underlying self insured group and industry excess of loss factors. Actual large losses and industry excess of loss factors were used to calculate the portion of ceded losses expected to be assumed by Twin Bridges. In each case, gross losses were developed to ultimate and the portion of losses exceeding each group's self-insured retention was calculated.

Based on lower than industry average number of reported claims and other relevant business factors, management considers it appropriate to establish Twin Bridges' reserve for losses and loss adjustment expense at the actuary's best estimate of expected outcomes for most assumed risks, and at a higher, moderately conservative level for risks originating from the self-insured groups in New York.

The actuarial estimate of Twin Bridges' losses and loss adjustment expenses from primary insurance policies assumed from Majestic are based on the direct analyses of Majestic's business as discussed above.

For all other risks assumed by Twin Bridges, the actuary's evaluation is derived using the Bornheutter-Ferguson method, which estimates ultimate losses based on premiums, expected loss ratios, losses incurred to date, and an assumed percentage of losses incurred as of the current valuation date.

The methods for making such estimates and for establishing the resulting reserves of both Majestic and Twin Bridges are continually reviewed and updated, and any adjustments resulting are reflected in current operations.

As a result of changes in estimates of insured events in prior years, the reserve for losses and loss adjustment expenses decreased by \$5.6 million in 2008, of which \$3.6 million is attributable to the primary insurance segment and \$2.0 million is attributable to the reinsurance segment.

Majestic has experienced favorable loss development on prior accident years as a result of favorable loss cost trends in its primary business in California. The favorable development of \$3.6 million was predominantly from accident years 2006 and 2007, for which reported indemnity claims and average cost per claim developed better than expected. In addition, the favorable development was somewhat aided by \$0.2 million of amortization of the difference between the fair value of losses and loss adjustments at December 31, 2008 versus their stated value on the date of acquisition of Majestic.

The loss and loss adjustment expense ratio for Majestic for the year ended December 31, 2008 was 73% as compared to 63% for the year ended December 31, 2007. The current year loss and loss adjustment expense ratio

# Notes to Consolidated Financial Statements — (Continued)

was higher in 2008 as a result of premium rate reductions in California and higher than expected losses associated with certain primary insurance business written in New York. Excluding prior year development, Majestic's loss and loss adjustment expense ratio was 77% for the year ended December 31, 2008 and 68% for the year ended December 31, 2007.

Twin Bridges has experienced favorable loss development on prior accident years as a result of favorable loss cost trends in its assumed excess business. The favorable development of \$2.0 million was predominantly related to accident years 2006 and 2007, somewhat offset by unfavorable prior year development in 2004 and 2005 for business underwritten in New York.

The loss and loss adjustment expense ratio for Twin Bridges for the year ended December 31, 2008 was 60% compared to 27% for the year ended December 31, 2007. Excluding prior year development, Twin Bridges loss and loss adjustment expense ratio was 67% for the year ended December 31, 2008 and 37% for the year ended December 31, 2007. The current year loss and loss adjustment expense ratio was higher in 2008 as a result of a higher loss ratio on the primary insurance business assumed from Majestic.

# **Note 11. Insurance Activity**

The Company's financial statements reflect the effects of direct insurance and assumed and ceded reinsurance activity. The activities of Majestic are included in the Primary Insurance segment, and the activities of Twin Bridges are included in the Reinsurance segment. All inter-company transactions are eliminated upon consolidation.

A summary of direct insurance and ceded and assumed reinsurance transactions in the affected segment is as follows:

	For the Year Ended December 31, 2008				
	Primary Segment	Reinsurance Segment	Eliminations	Consolidated	
		(Dollars in	n thousands)		
Written premiums					
Direct	\$171,407	\$ 179	\$ —	\$171,586	
Assumed	279	27,660	(27,660)	279	
Ceded	(74,652)		27,660	(46,992)	
Net written premiums	\$ 97,034	\$27,839	<u>\$</u>	<u>\$124,873</u>	
Earned premiums					
Direct	\$164,447	\$ 220	\$ <del></del>	\$164,667	
Assumed	279	28,406	(28,406)	279	
Ceded	(71,389)	(21)	28,406	(43,004)	
Net earned premiums	\$ 93,337	\$28,605	<u>\$</u>	\$121,942	
Losses and loss adjustment expenses					
Direct	\$115,902	\$ 90	<b>\$</b> —	\$115,992	
Assumed	143	17,100	(17,175)	68	
Ceded	(47,719)	<u>(10</u> )	17,175	(30,554)	
Net losses and loss adjustment expenses	\$ 68,326	<u>\$17,180</u>	<u> </u>	\$ 85,506	

CRM Holdings, Ltd.

Notes to Consolidated Financial Statements — (Continued)

	F0	or the Year Ende	ed December 31,	2007
	Primary Segment	Reinsurance Segment	Eliminations	Consolidated
Written promiums		(Dollars i	n thousands)	
Written premiums	¢165 663	¢ 202	<b>ው</b>	¢1.66.04.4
Direct	\$165,662 240	\$ 382 25,111	\$ —	\$166,044 240
Ceded	(72,389)	(100)	(25,111) 25,111	
		·		(47,378)
Net written premiums	\$ 93,513	<u>\$25,393</u>	<u>\$</u>	<u>\$118,906</u>
Earned premiums				
Direct	\$167,675	\$ 250	\$ <del>-</del>	\$167,925
Assumed	240	25,111	(25,111)	240
Ceded	<u>(76,354</u> )	<u>(79</u> )	25,111	(51,322)
Net earned premiums	<u>\$ 91,561</u>	<u>\$25,282</u>	<u>\$</u>	<u>\$116,843</u>
Losses and loss adjustment expenses				
Direct	\$ 87,231	\$ 273	<b>\$</b> —	\$ 87,504
Assumed	48	6,509	(6,578)	(21)
Ceded	(29,901)	(85)	6,578	(23,408)
Net losses and loss adjustment expenses	\$ 57,378	\$ 6,697	<u> </u>	\$ 64,075
	For the Year Ended December 31, 2006			
	F		ed December 31,	2006
	Primary Segment	or the Year End Reinsurance Segment	ed December 31, Eliminations	2006 Consolidated
	Primary	Reinsurance Segment		
Written premiums	Primary Segment	Reinsurance Segment	Eliminations	
Written premiums Direct	Primary Segment	Reinsurance Segment	Eliminations	
Direct	Primary Segment	Reinsurance Segment (Dollars	Eliminations	\$ 7,902 25,113
Direct	Primary Segment	Reinsurance Segment (Dollars	Eliminations	Consolidated \$ 7,902
Direct	Primary Segment  \$ 7,902  115  (758)	Reinsurance Segment (Dollars	Eliminations	\$ 7,902 25,113
Direct	Primary Segment  \$ 7,902  115  (758)	Reinsurance Segment (Dollars \$ 24,998	Eliminations	\$ 7,902 25,113 (758)
Direct Assumed Ceded Net written premiums	Primary Segment  \$ 7,902  115  (758)  \$ 7,259	Reinsurance Segment (Dollars \$ 24,998	Eliminations	\$ 7,902 25,113 (758)
Direct Assumed Ceded Net written premiums Earned premiums Direct Assumed	Frimary Segment  \$ 7,902  115  (758)  \$ 7,259  \$ 8,373  116	Reinsurance Segment (Dollars  \$ 24,998 \$24,998	Eliminations in thousands)  \$	\$ 7,902 25,113 (758) \$32,257
Direct Assumed Ceded Net written premiums Earned premiums Direct	Primary Segment  \$ 7,902  115  (758)  \$ 7,259  \$ 8,373  116  (752)	Reinsurance   Segment   (Dollars	Eliminations in thousands)  \$	\$ 7,902 25,113 (758) \$32,257 \$ 8,373
Direct Assumed Ceded Net written premiums  Earned premiums Direct Assumed	\$ 7,902 115 (758) \$ 7,259 \$ 8,373 116 (753)	Reinsurance   Segment   (Dollars	Eliminations in thousands)  \$	\$ 7,902 25,113 (758) \$32,257 \$ 8,373 23,082
Direct Assumed Ceded Net written premiums  Earned premiums Direct Assumed Ceded	\$ 7,902 115 (758) \$ 7,259 \$ 8,373 116 (753)	Reinsurance Segment (Dollars  \$ 24,998 \$24,998  \$ \$22,966	Eliminations in thousands)  \$	\$ 7,902 25,113 (758) \$32,257 \$ 8,373 23,082 (753)
Direct Assumed Ceded Net written premiums  Earned premiums Direct Assumed Ceded Net earned premiums	Primary Segment  \$ 7,902  115  (758)  \$ 7,259  \$ 8,373  116  (753)  \$ 7,736	Reinsurance Segment (Dollars  \$ 24,998 \$24,998  \$ \$22,966	Eliminations in thousands)  \$	\$ 7,902 25,113 (758) \$32,257 \$ 8,373 23,082 (753)
Direct Assumed Ceded Net written premiums  Earned premiums Direct Assumed Ceded Net earned premiums  Losses and loss adjustment expenses	Primary Segment  \$ 7,902  115  (758)  \$ 7,259  \$ 8,373  116  (753)  \$ 7,736  \$ 8,164	Reinsurance Segment (Dollars  \$ 24,998 \$24,998  \$ 22,966 \$22,966	Eliminations in thousands)  \$	\$ 7,902 25,113 (758) \$32,257 \$ 8,373 23,082 (753) \$30,702
Direct Assumed Ceded Net written premiums  Earned premiums Direct Assumed Ceded Net earned premiums  Losses and loss adjustment expenses Direct	\$ 7,902 115 (758) \$ 7,259 \$ 8,373 116 (753) \$ 7,736 \$ 8,164 62	Reinsurance Segment (Dollars  \$ 24,998 \$24,998  \$ \$22,966 \$22,966 \$ \$ \$ \$ \$ \$ \$ _	Eliminations in thousands)  \$	\$ 7,902 25,113 (758) \$32,257 \$ 8,373 23,082 (753) \$30,702 \$ 8,164

#### Notes to Consolidated Financial Statements — (Continued)

## Majestic

Majestic's direct earned premiums consist of the expired portion of annual premiums accepted for primary policies issued to individual insured businesses and excess policies issued to self-insured groups or self-insured individual enterprises. Excluding the effects of the novation as discussed below, primary insurance policies comprise over 90% of direct premium for the years ended December 31, 2008 and 2007. Majestic did not issue excess insurance policies in 2006.

Primary policies are issued through independent brokers to selected businesses. Coverage under these policies attaches typically at the first dollar of loss or in excess of policy deductibles. Excess insurance policies are issued through independent and related party brokers to self-insured groups or individual self-insured entities. Coverage under these policies attaches in excess of the group's or individual's self-insured retention, which range from \$500 thousand to \$1 million.

In 2007, Majestic completed an assignment, assumption and novation agreement ("Novation") with NY Marine & General. Under the terms of the Novation, Majestic was substituted as the "fronting" company for almost all of the excess policies previously issued by NY Marine & General to certain of the self-insured groups managed by CRM CA and formerly managed by CRM. NY Marine & General transferred and assigned to Majestic all of its respective rights, duties and obligations under the excess workers' compensation policies issued to certain self-insured groups during the policy years 2003 through 2006. In connection with this, NY Marine & General also transferred and assigned its rights, duties and obligations to Majestic under two quota share reinsurance treaties between NY Marine & General and Twin Bridges. Terms of the reinsurance agreements between NY Marine & General and Twin Bridges are described below with respect to Twin Bridges. The Company has also guaranteed the performance of its subsidiaries in connection with this transaction. For the layers of coverage outside the Twin Bridges reinsurance agreements, NY Marine & General obtained consent agreements from each of its other reinsurers naming Majestic as an insured party on the reinsurance agreements.

The effect of the Novation on the results of operations for the years ended December 31, 2008 and 2007 was:

	For the Year Ender December 31,	
	2008	2007
	(Dollars in	thousands)
Net premiums written	<u>\$ 62</u>	<u>\$10,690</u>
Net premiums earned	62	10,690
Losses and loss adjustment expenses	(527)	7,050
Premium taxes	<u>(56</u> )	118
Income before tax	\$ 645	\$ 3,522

Majestic recorded \$527 thousand and \$1.4 million of favorable development on novated policies for the year ended December 31, 2008 and 2007, respectively.

Majestic purchases reinsurance to reduce its maximum potential loss on individual risks and to protect against possible catastrophes. Reinsurance does not legally discharge the ceding insurer from primary liability for the full amount due under the reinsured policies. However, the assuming reinsurer is fully obligated to indemnify the ceding company to the extent of the coverage ceded.

Prior to August 1, 2007, Majestic participated in an excess of loss reinsurance treaty, under which the reinsurers reimburse Majestic for losses and loss adjustment expenses over \$600 thousand up to \$50 million on a per occurrence basis. Majestic is liable for losses and loss adjustment expenses that exceed \$50 million up to statutory limits.

Effective August 1, 2007, Majestic entered into a new excess of loss reinsurance treaty under which the reinsurers reimburse Majestic for losses and loss adjustment expense in excess of \$500 thousand up to \$100 million

## Notes to Consolidated Financial Statements — (Continued)

on a per occurrence basis. Majestic is liable for losses and loss adjustment expenses that exceed \$100 million up to statutory limits. Majestic's excess of loss treaty expired on June 30, 2008.

Majestic renewed its excess of loss reinsurance treaty effective July 1, 2008. This excess of loss treaty is substantially similar to excess of loss treaty that was effective from August 1, 2007 to June 30, 2008 as described above. As of December 31, 2008, 18 reinsurers, including Twin Bridges, participate in the excess of loss treaty. Twin Bridges' participation in Majestic's excess of loss treaty is described below with respect to *Twin Bridges*.

Effective January 1, 2007, Majestic entered into a 90% Ceded Quota Share Agreement with Twin Bridges for all new and renewal excess workers' compensation coverage issued by Majestic to certain of the self-insured groups managed by CRM CA, certain of the self-insured groups that were formerly managed by CRM, and unaffiliated self-insured third parties. The terms of the 90% ceded quota share agreement are described below with respect to Twin Bridges.

Effective January 1, 2008, Majestic entered into a 40% ceded quota share agreement with Twin Bridges covering Majestic's primary insurance policies in force. Effective April 1, 2008, the 40% ceded quota share agreement was amended to decrease Twin Bridges assumption from 40% to 5%. The terms of this ceded quota share agreement are described below with respect to *Twin Bridges*.

Majestic entered into a 40% ceded quota share agreement with a Max Re, Ltd. ("Max Re") effective July 1, 2008. Under this 40% quota share agreement, Max Re assumes 40% of the first \$500 thousand of losses and loss adjustment expenses from any single occurrence under Majestic's primary insurance policies and Majestic cedes 40% of the applicable premiums, after excess reinsurance, to Max Re. The agreement allows Majestic the option to decrease the percentage ceded to Max Re on the first day of each calendar quarter, although the percentage cannot be reduced below 5%. Max Re's losses are capped at 150% of the premiums ceded by Majestic. Majestic is receiving a 30% ceding commission from the reinsurer on all ceded premiums to cover Majestic's costs associated with the policies, including dividends, commissions, taxes, assessments and all other expenses other than allocated loss and loss adjustment expenses. The 40% quota share agreement was effective for losses incurred and premiums earned by Majestic on or after July 1, 2008, and terminates as of June 30, 2009.

As of December 31, 2008 and 2007, Majestic's reinsurance recoverable from third party reinsurers was \$63.8 million and \$38.6 million, respectively. Included in these amounts were \$2.7 million and \$0.9 million, respectively, of losses paid by Majestic and billed to reinsurers and \$5.7 million and \$2.2 million, respectively, of prepaid reinsurance premiums.

As of December 31, 2008 and 2007, the third party reinsurers representing the largest balances of the reinsurance recoverable were as follows:

	As of D	December 31,	2008		
	Reinsurance Losse		and Prepaid Paid		Total Gross Reinsurance Recoverable
	(Dolla	nds)			
Max Re Ltd — Bermuda	\$26,826	\$1,779	\$28,605		
Hannover RK-NS	12,516	68	12,584		
Hannover Re-Bermuda	7,073	76	7,149		
Dorinco Reinsurance Company	3,283	21	3,304		
Lloyd's — Syndicate #2003 Through Catlin	2,651		2,651		
Others	8,802	<u>706</u>	9,508		
	\$61,151	\$2,650	<u>\$63,801</u>		

# CRM Holdings, Ltd. Notes to Consolidated Financial Statements — (Continued)

	As of D	ecember 31	, 2007		
	Unpaid Losses and Prepaid Reinsurance	Paid Losses	Total Gross Reinsurance Recoverable		
	(Dolla:	rs in thousa	ands)		
Hannover RK-NS	\$12,518	\$ 75	\$12,593		
Hannover Re-Bermuda	6,614	171	6,785		
National Union Fire Ins. Co. of Pittsburgh Pa.	4,251	44	4,295		
Dorinco Reinsurance Company	3,277	72	3,349		
The St. Paul Fire & Marine Insurance Co	1,980	87	2,067		
Others	9,069	426	9,495		
	<u>\$37,709</u>	<u>\$875</u>	<u>\$38,584</u>		

Included in reinsurance recoverable as of December 31, 2008 and 2007 are prepaid reinsurance premiums as follows:

	As of December 31, 2008 (Dollars in thousands)
Max Re Ltd — Bermuda	\$4,564
Hannover RK-NS	459
Hannover Re-Bermuda	4
Dorinco Reinsurance Company	47
Lloyd's — Syndicate #2003 Through Catlin	302
Others	275
	<u>\$5,651</u>
	As of December 31, 2007 (Dollars in thousands)
	(Donais in mousanus)
Hannover RK-NS	\$ 353
Hannover RK-NS	·,
	\$ 353
Hannover Re-Bermuda	\$ 353
Hannover Re-Bermuda	\$ 353 10 —
Hannover Re-Bermuda  National Union Fire Ins. Co. of Pittsburgh Pa.  Dorinco Reinsurance Company	\$ 353 10 —

At December 31, 2008 and 2007, the Company held collateral under related reinsurance agreements in the form of letters of credit totaling \$21.3 million that may be drawn against amounts remaining unpaid for more than 120 days. At December 31, 2008 and 2007, no amounts were drawn under the letters of credit.

# Twin Bridges

Twin Bridges assumed earned premiums consist of the expired portion of annual premiums accepted for quota share reinsurance policies and excess of loss reinsurance policies. Assumed quota share reinsurance policies comprised over 90% of Twin Bridges assumed earned premiums for the years ended December 31, 2008 and 2007. Twin Bridges did not participate in excess of loss treaties in 2006.

## Notes to Consolidated Financial Statements — (Continued)

# 50% Ceded Quota Share Agreement

Under the reinsurance treaty that expired on November 30, 2005, NY Marine & General offered full statutory excess coverage for losses and loss adjustment expenses in excess of \$500 thousand per occurrence for the self-insured groups currently managed by CRM CA and most of the groups formerly managed by CRM (the "Groups"). Under this agreement, Twin Bridges reinsured 50% of the excess coverage in exchange for 50% of the premiums paid by the Groups. Twin Bridges allowed a ceding commission of 28% of assumed premium to cover acquisition, general and administrative expenses, a further 2% for stop-loss coverage and 1% to cover the U.S. federal excise tax, or a total of 31% of assumed premiums. The stop loss coverage limits Twin Bridges' losses to 181.16% of assumed premiums, net of the ceding commissions, the cost of the stop-loss coverage and the U.S. federal excise tax. NY Marine & General in turn paid a 20% commission of the gross premiums to CRM and CRM CA as described in Note 1.

In 2007, upon completion of the Novation, Majestic assumed the rights, duties and obligations of NY Marine & General under the 50% Ceded Quota Share Agreement described above.

# 70% Quota Ceded Share Agreement

Under a reinsurance treaty that expired on December 31, 2006, NY Marine & General offered full statutory excess coverage for losses and loss adjustment expenses in excess of \$500 thousand per occurrence for most of the Groups. Under this agreement, Twin Bridges reinsured 70% of the excess coverage in exchange for 70% of the premiums paid by the Groups. Twin Bridges allowed NY Marine & General ceding commissions of 23.5% of the assumed premiums to cover its acquisition, general and administrative expenses and an additional 3.45% to cover taxes, board fees and other such costs. NY Marine & General in turn paid a commission of 15% of gross premiums to CRM and CRM CA as described in Note 1.

NY Marine & General arranged reinsurance with other insurers to cover 100% of losses and loss adjustment expenses in excess of \$5 million per occurrence up to \$50 million per occurrence, as well as reinsurance of losses and loss adjustment expenses in excess of \$3 million per occurrence up to a per occurrence limit of \$5 million, subject to an annual aggregate deductible of \$3 million. NY Marine & General and Twin Bridges shared proportionately the layer in excess of \$50 million up to statutory limits. The excess reinsurance secured by NY Marine & General inures to the benefit of Twin Bridges proportionately to its 70% quota share participation. For this Twin Bridges ceded a premium of approximately 11% of the gross premiums it assumed from NY Marine & General.

The 70% Ceded Quota Share Agreement also provided for aggregate coverage of \$2 million, with attachment points at various levels determined by the Groups' funded premiums. The agreement also provided for Twin Bridges to assume 100% (rather than 70%) of direct losses if the net loss ratio after reinsurance recoveries exceeded 70%. The higher participation rate will continue until the net loss ratio after reinsurance recoveries equals 90%, when Twin Bridges' participation will revert to 70%.

In 2007, upon completion of the Novation, Majestic assumed the rights, duties and obligations of NY Marine & General under the 70% Ceded Quota Share Agreement described above.

#### 90% Ceded Quota Share Agreement

Effective January 1, 2007, Majestic provides excess coverage to the Groups and unaffiliated self-insured third parties. Pursuant to a quota share treaty, Twin Bridges reinsures 90% of the coverage which Majestic provides to self-insured parties, net of liability ceded to unaffiliated reinsurers, and receives 90% of the premiums paid to Majestic, net of premiums paid to unaffiliated reinsurers. Twin Bridges' liabilities under the quota share reinsurance agreement are capped at specific levels. First, for excess coverage, Twin Bridges reinsures 90% of the losses and loss adjustment expenses in excess of the self-insured retention (currently \$500 thousand) up to a per occurrence limit of \$2 million. Second, for the aggregate coverage, Twin Bridges reinsures 90% of Majestic's policy coverage

#### Notes to Consolidated Financial Statements — (Continued)

up to \$2 million per policy. Third, for employers' liability coverage, Twin Bridges reinsures 90% of Majestic's policy coverage up to a per occurrence limit of \$2 million. Twin Bridges allows Majestic a ceding commission of 15% on all ceded premiums to cover Majestic's costs associated with the policies, including dividends, commissions, taxes, assessments and all other expenses, except for loss adjustment expenses. Majestic in turn pays a commission of 10% of gross premiums to CRM and CRM CA as described in Note 1.

In addition, Twin Bridges has the following reinsurance agreements with Majestic whereby Twin Bridges reinsures Majestic's primary policies:

- Twin Bridges has a 50% participation in a layer of Majestic's excess of loss treaty that was effective August 1, 2007, for the loss and loss adjustment expenses in excess of \$500 thousand per occurrence up to \$750 thousand, exclusive of primary workers' compensation business written in New York and Florida. This excess of loss treaty expired June 30, 2008 and was not renewed.
- Effective October 1, 2007, Majestic's excess of loss treaty was amended to increase the amount of coverage provided by Twin Bridges for primary workers' compensation insurance business written by Majestic in the states of New York and Florida. Twin Bridges has a 100% participation in Majestic's excess of loss treaty for losses and loss adjustment expenses in excess of \$500 thousand up to \$2 million for primary business written exclusively in New York and Florida. This excess of loss treaty expired June 30, 2008 and was not renewed.
- Effective January 1, 2008, Majestic entered into a 40% ceded quota share agreement with Twin Bridges whereby Twin Bridges assumes 40% of the first \$500 thousand of premiums and losses and loss adjustment expenses of Majestic's primary insurance policies in force. Twin Bridges allows Majestic (a) a ceding commission of 32% on all ceded premiums to cover Majestic's costs associated with the policies, including dividends, commissions, taxes, assessments and other expenses and (b) 6% of ceded premiums to cover Majestic's loss adjustment expenses.
- Effective April 1, 2008, the 40% ceded quota share agreement was amended to decrease Twin Bridges assumption of the first \$500 thousand of premiums and losses and loss adjustment expenses of Majestic's primary insurance policies in force from 40% to 5%.
- Twin Bridges has a 4% participation in a layer of Majestic's excess of loss treaty that was effective July 1, 2008 for loss and loss adjustment expenses in excess of \$500 thousand up to \$2 million for primary insurance policies in force.

Twin Bridges is required to provide Majestic with security for all reinsurance agreements. As of December 31, 2008 and 2007, Majestic held \$29.6 million and \$17.5 million of cash as collateral for the reinsurance agreements described above. For the excess policies not insured by Majestic, Twin Bridges is required to provide certain collateral to secure its obligations to NY Marine & General. Letters of credit totaling \$0.8 million and \$4.0 million as of December 31, 2008 and 2007, respectively, were issued under letter of credit facilities to secure reserves assumed from NY Marine & General under the 50% Ceded Quota Share Agreement and 70% Ceded Quota Share Agreement. Of these letters of credit, \$0.8 million and \$4.0 million were secured by investments pursuant to a secured letter of credit facility.

Twin Bridges issued two direct excess policies to self-insured individual enterprises. Twin Bridges purchases facultative reinsurance to reduce its maximum potential loss on individual risks and to protect against possible catastrophes. Reinsurance does not legally discharge the ceding insurer from primary liability for the full amount due under the reinsured policies. However, the assuming reinsurer is fully obligated to indemnify the ceding company to the extent of the coverage ceded.

#### Note 12. Credit Facilities

Majestic is required to provide security to the California Department of Insurance and the United States Department of Labor with respect to its unaffiliated reinsurance and United States Longshore and Harbor Workers'

#### Notes to Consolidated Financial Statements — (Continued)

Compensation Act ("USL&H") policies, respectively. Majestic is also required to provide security with respect to its lease obligations for San Francisco office space. Majestic has a secured letter of credit facility with Comerica Bank ("Comerica Credit Facility"), under which Majestic is able to draw secured letters of credit in an amount equal to the funds posted by Majestic. The Comerica Credit Facility has a limit of \$50.0 million and may be secured by cash, investments or a combination thereof. Majestic pays a fee of .30% — .50% of the principal amount of each letter of credit issued. Majestic has \$21.0 million and \$15.5 million letters of credit outstanding to the California Department of Insurance and United States Department of Labor, respectively, at December 31, 2008. In addition, Majestic has a \$1.5 million letter of credit outstanding with respect to lease obligations for San Francisco office space. The letters of credit for the benefit of the United States Department of Labor and for the San Francisco office space are secured by a combination of cash and the investments that are on deposit as described in Note 4. The letter of credit for the benefit of the California Department of Insurance is secured by a third party letter of credit of \$21.0 million with an unaffiliated reinsurer. There were no amounts drawn against the letters of credit at December 31, 2008 and 2007.

The Comerica Credit Facility has various financial covenants which require Majestic to maintain a minimum statutory net surplus of no less than \$21.0 million and maintain an A.M. Best rating of at least B++. Failure to meet one or more of these covenants could result in an event of default, which ultimately could eliminate availability under the facility. At December 31, 2008, Majestic was in compliance with all of the covenants under the Comerica Credit Facility.

Under Twin Bridges reinsurance agreements, Twin Bridges is required to provide security for any unpaid liabilities under those agreements. Twin Bridges has an informal secured letter of credit arrangement with Smith Barney Citigroup to obtain collateralized letters of credit. See Note 11 for balances of letters of credit issued pursuant to Twin Bridges credit facilities.

On May 22, 2008, Twin Bridges terminated its existing letter of credit facility (the ("Amended Unsecured Letter of Credit Facility") with Keybank National Association ("KeyBank"). Under the Amended Unsecured Letter of Credit Facility, Twin Bridges was entitled to draw unsecured letters of credit of up to \$7.0 million for which Twin Bridges paid a fee of 1.5% of the principal amount of each letter of credit issued. Borrowings under the Amended Unsecured Letter of Credit Facility were guaranteed by CRM, CRM CA, Eimar and Agency Captive. The Amended Unsecured Letter of Credit Facility was due to expire June 30, 2008 and was terminated as Twin Bridges is posting collateral on its quota share and excess of loss reinsurance contracts with Majestic on a funds withheld basis.

On October 24, 2008, CRM terminated its credit facility ("Terminated Credit Facility") with KeyBank, and CRM USA Holdings entered into a revolving credit facility (the "Revolving Credit Facility") with KeyBank. Under the Terminated Credit Facility, CRM was entitled to borrow up to \$7.0 million, subject to a \$2.0 million sub-limit for letters of credit. The interest rate on the Terminated Credit Facility was KeyBank's prime rate and there was a draw fee of 1.5% of the principal amount per year for each letter of credit drawn. The maturity date on the Terminated Credit Facility was June 30, 2009 and obligations under the Terminated Credit facility were guaranteed by CRM CA, Eimar and Compensation Risk Managers Agency Captive, LLC, ("Agency Captive"). Agency Captive is further described in Note 19.

Under the Revolving Credit Facility, CRM USA Holdings is entitled to borrow up to \$2.0 million, and advances on the Revolving Credit Facility are to be repaid within 90 days with principal amounts due on demand. Interest on amounts outstanding under the Revolving Credit Facility is payable monthly at a rate per annum equal to KeyBank's prime rate plus one percent. The maturity date on the Revolving Credit facility is September 30, 2009 and obligations under the Revolving Credit Facility are guaranteed by CRM, CRM CA, Eimar and Embarcadero. There were no borrowings outstanding under the Revolving Credit Facility at December 31, 2008.

# Notes to Consolidated Financial Statements — (Continued)

# Note 13. Long-Term Debt and Other Secured Borrowings

In connection with the financing of the acquisition of Embarcadero on November 14, 2006, which is more fully described in Note 3, CRM USA Holdings issued \$36.1 million of junior subordinated debt obligations ("Junior Debt") in exchange for \$35.0 million in aggregate proceeds from the sale of CRM USA Holdings Trust I ("Trust") capital securities and \$1.1 million of Trust common securities. The Junior Debt matures December 15, 2036 at which time the entire principal is due and bears interest at a fixed rate of 8.65% until December 15, 2011. After such date, the interest rate will adjust quarterly at a fixed spread of 3.65% above 3-month London Interbank Offer Rate ("LIBOR") per annum. The capital and common securities of the Trust, totaling \$36.1 million, representing undivided beneficial ownership interests in the assets of the Trust, have no stated maturity and must be redeemed upon maturity of the corresponding series of Junior Debt securities — the sole assets of the Trust. The Trust will make quarterly distributions on the capital and common securities at a fixed annual rate of 8.65% until December 15, 2011 and after such date at a fixed spread of 3.65% above 3-month LIBOR per annum.

The common securities are held by CRM USA Holdings and represent 100% of the issued and outstanding common securities of the Trust. They are reflected as investment in unconsolidated subsidiary in the Company's consolidated balance sheet. The Trust is a variable interest entity in accordance with FIN 46 and FIN 46(R). CRM USA Holdings does not consolidate its interest in CRM USA Holdings Trust I as it is not the primary beneficiary of the Trust.

The Company and CRM USA Holdings have guaranteed the repayment of the capital securities. In addition, the payments of all amounts due on the Junior Debt are guaranteed by the Company. These guarantees will remain in place until the full redemption of the capital securities and Junior Debt.

In connection with the offering, CRM USA Holdings incurred approximately \$1.2 million of issuance costs which have been capitalized and included in other assets. These costs are being amortized using the straight-line method over the respective term of the related Junior Debt.

Embarcadero holds an \$8.0 million floating rate senior debt obligation ("Senior Debt"). The Senior Debt matures May 23, 2033 at which time the entire principal is due and bears interest at a floating rate of 4.2% over 3-month LIBOR per annum. The interest rate may not exceed 12.5% commencing on May 22, 2008 through the maturity of the Senior Debt. Interest is payable on a quarterly basis and the Senior Debt may be called solely at Embarcadero's option beginning May 23, 2008.

As of December 31, the Company's long term debt and other secured borrowings are as follows:

	December 31,				
	Weighted Average Interest Rate Maturity		2008 200	2007_	
			(Dollars in	thousands)	
Junior subordinated debt obligation	8.65%	2036	\$36,083	\$36,083	
Senior debt obligation	7.45%	2033	8,000	8,000	
Capital lease obligations				1	
			<u>\$44,083</u>	<u>\$44,084</u>	

#### Note 14. Income Taxes

The Company is subject to the provisions of FIN 48 as of January 1, 2008, and has analyzed filing positions in the federal and state jurisdictions where it is required to file tax returns, as well as the open tax years in these jurisdictions. The Company believes that its income tax filing positions and deductions will be sustained on audit and does not anticipate any adjustments that will result in a material change to its financial position. Therefore, no

# Notes to Consolidated Financial Statements — (Continued)

reserves for uncertain income tax positions have been recorded pursuant to FIN No. 48. In addition, the Company did not record a cumulative effect adjustment related to the adoption of FIN No. 48.

In accordance with accounting policy, the Company continues to recognize interest and penalties related to unrecognized tax benefits as a component of the provision for income taxes. The Company did not incur any income tax related interest income, interest expense or penalties for the years ended December 31, 2008, 2007 and 2006.

CRM USA Holdings and its subsidiaries file federal income tax returns and income tax returns in various state jurisdictions. Tax years 2004 through 2007 and 2003 through 2007 are subject to examination by federal and state tax authorities, respectively. Tax years 2006 and 2007 are currently being examined by the Internal Revenue Service ("IRS"). It is possible that the IRS audit may result in additional payment. However, it is too early in the process to make an estimate of the amount, if any.

The significant components of the consolidated provision for income taxes for the years ended December 31, 2008, 2007 and 2006 were as follows:

Years Ended December 31,	2008 2007 2		2006	
	(Dollars in thousands)			
Current income tax (benefit) provision from continuing operations	\$(1,060)	\$ 3,041	\$ (905)	
Deferred tax benefit from continuing operations	(877)	(2,062)	(169)	
Tax (benefit) provision from continuing operations	(1,937)	979	(1,074)	
Current income tax (benefit) provision from discontinued operations	(1,806)	822	2,812	
Deferred tax benefit from discontinued operations	(35)	(189)	(162)	
Tax (benefit) provision from discontinued operations	(1,841)	633	2,650	
Total income tax (benefit) provision	<u>\$(3,778)</u>	<u>\$ 1,611</u>	<u>\$ 1,576</u>	

The Company's current tax recoverable was \$3.2 million at December 31, 2008 and the Company's current tax liability was \$0.3 million at December 31, 2007. These amounts are included in accrued expenses on the consolidated balance sheets.

The income tax provision differs from the amount computed by applying the U.S. Federal income tax rate of 35% to income before taxes as a result of the following:

For the Years Ended December 31,	2008	2008 2007	
	(Dol	lars in thousa	nds)
Theoretical Federal income tax from continuing operations at statutory rate of			
35%	\$ 30	\$ 6,657	\$ 2,494
Tax-free Bermuda-domiciled income	(1,011)	(1,011) (4,946)	
Tax-exempt investment income	(1,097)	(951)	(78)
Income attributable to pre-restructuring LLCs taxed in the hands of its			
members prior to the IPO date		130	34
Other	141	89	139
Income tax benefit from continuing operations	<u>\$(1,937)</u>	\$ 979	<u>\$(1,074</u> )

# Notes to Consolidated Financial Statements — (Continued)

Deferred income taxes represent the tax effect of the differences between the book and tax basis of assets and liabilities. Net deferred income tax assets and liabilities consisted of the following:

As of December 31,	2008 2007		2	2006			
<u></u>		(Dollars in thousands)					
Deferred income tax assets:							
Fixed assets	\$	111	\$	13	\$	14	
Bad debt reserves		322		71		57	
Employee share-based compensation		384		369		184	
Reserve for losses and loss adjustment expenses		6,662		6,818		6,298	
Unearned premiums	2,270		2,270 3,136		600		
Other	_	428		218		281	
Gross deferred income tax assets	_1	0,177	_10	0,625	_7	,434	
Deferred income tax liabilities:							
Net unrealized investment gains		1,383	1	1,072		138	
Deferred policy acquisition costs		1,077	2	2,210		540	
Other	_	(92)		(130)		(47)	
Gross deferred income tax liabilities	_	2,368	3	3,152		631	
Net deferred tax assets	\$	7,809	<u>\$</u>	7,473	\$6	5,803	

Management believes that its net deferred tax assets will be fully recognized in future periods and, therefore, has not established a valuation allowance with respect to such assets as of December 31, 2008 and 2007.

# Note 15. Shareholders' Equity

Holders of common shares are entitled to one vote per share, subject to a mechanism in the Company's bye-laws whereby the maximum voting rights of any one shareholder or group of shareholders is limited to 9.9%. Application of this mechanism is subject to the discretion of the board of directors.

The Company's ability to pay dividends on its common shares is subject to restrictions contained in the Bermuda Companies Act. Under the Bermuda Companies Act, dividends may be declared or paid out of the Company's retained earnings or contributed surplus only if the Company has reasonable grounds for believing that the Company is, after the payment of such dividends, able to pay its liabilities as they become due and that the realizable value of its assets would not be less than the aggregate of its liabilities and issued share capital and share premium accounts. The Company has never paid cash dividends on its common shares.

Holders of Class B shares have the same rights and privileges as holders of common shares, except they have no general right to vote. The Class B shares are exchangeable into common shares at any time, provided that certain voting percentage limits are not breached or adverse tax consequences to the Company do not result.

During the first quarter of 2007, 395 thousand Class B shares were converted into Common shares in connection with the registration and sale of Martin D. Rakoff's shares as described in below in Note 16.

# Note 16. Commitments

The Company leases office space, office equipment and its integrated policy administration system under various operating lease agreements. Some of the office space leases contain rent adjustment provisions to compensate the lessor for increases in operating costs. Leasehold improvements related to these operating leases

# Notes to Consolidated Financial Statements — (Continued)

are amortized over the shorter of their estimated useful lives or the noncancellable lease term. Total minimum future lease payments under these leases are as follows:

As of December 31,	(Dollars in thousands)
2009	3,706
2010	3,569
2011	2,740
2012	2,336
2013	2,456
Thereafter	16,412
Total	\$31,219

Rent expense from continuing operations under these operating leases was approximately \$3.3 million, \$1.5 million and \$0.4 million for the years ended December 31, 2008, 2007 and 2006, respectively.

In December 2007, the Company commenced payment on its operating lease agreement for new office facilities in Poughkeepsie, New York. The term of the lease is 15 years with options to renew for two additional five year terms. The lease also provides for two options to purchase the building. The first option was exercisable 120 days prior to the anticipated occupancy. The Company elected to not exercise this option, but has an additional option to purchase the building during the first two years of the lease for the fair market value of the property, which will not be less than \$3.5 million plus the costs incurred by the landlord in developing and constructing the building.

In November 2007, the Company entered into an operating lease agreement for new office facilities in San Francisco, California. The term of the lease is ten years with an option to renew for an additional five years.

In June 2008, the Company entered into a settlement agreement for the Cornerstone litigation as more fully described in Note 20. This settlement consists of five annual payments of \$400,000 commencing on July 1, 2009.

In August 2008, the Company entered into a License and Service Agreement with Fiserv Insurance Solutions, Inc. ("Fiserv"), under which the Company is licensing an integrated policy administration software system that provides processing for workers compensation insurance, including billing, underwriting, and policy administration functionality. Fiserv is obligated to provide professional services for installation of the technology, training, and maintenance support services. The License and Service Agreement provides for an initial five year license and maintenance period and automatic renewal of the maintenance period after the initial five year term unless either party notifies the other of its intent to not renew. The Company is subject to termination fees for early termination of the initial term. Total payments under the License and Service Agreement will be approximately \$5.6 million and will be financed through an operating lease, the first installment of which was entered into on December 19, 2008 \$1.1 million for a term of three years.

Majestic purchased annuities from life insurers under which certain claimants are payees. Majestic has incurred cumulative annuity premiums of \$8.8 million representing the present value of future payments over the term of the various claims. The expected cost to settle these claims is \$30.7 million as of December 31, 2008. Majestic has a contingent liability of \$30.7 million should the issuers of these annuities fail to perform under the terms of the annuities.

In December, 2006, Martin D. Rakoff, the Company's former Co-Chief Executive Officer and Deputy Chairman of the Board, resigned as a director and officer. The Company entered into a separation agreement with Mr. Rakoff under which the Company:

• Paid the cost of registering Mr. Rakoff's shares in the Company for the purposes of selling such shares;

#### Notes to Consolidated Financial Statements — (Continued)

- Remits cash payments of \$3.3 million in 16 equal quarterly installments commencing January, 2007 through
  December, 2010 in return for a covenant not to compete with the Company and not to solicit the Company's
  clients and employees for the same period; and
- Pays medical and life insurance benefits for up to three years.

The payments in respect of the non-compete/non-solicitation covenant will be recognized prospectively as the obligation to make the payments are contingent on Mr. Rakoff continuously providing the covenant until December 31, 2010.

#### Note 17. Employee Benefit Plans

The Company's subsidiaries sponsor defined contribution plans for substantially all U.S. employees under which a portion of employee contributions are matched. The Company's subsidiaries contributed \$789 thousand, \$419 thousand and \$97 thousand from continuing operations for the years ended December 31, 2008, 2007 and 2006, respectively.

# Note 18. Share-based Compensation

The Company has adopted the 2005 Long-Term Incentive Plan that provides for grants of incentive stock options, non-qualified stock options, restricted shares, stock appreciation rights, performance awards, restricted share units, phantom shares and other share based awards to the Company's executives, directors and key employees. Under the Plan, 1.5 million shares are authorized for issuance. To date, the Company has only granted restricted shares under the plan. Restricted stock issued under the plan has terms set by the compensation committee, and contain certain restrictions relating to, among other things, vesting and forfeiture in the event of termination of employment. The restricted shares generally vest in three equal installments over a three year period from when they are granted. The fair value of the shares awarded is calculated using the market price one day prior to the date of grant.

At December 31, 2008 there was \$1.7 million of total unrecognized compensation cost related to non-vested share-based compensation arrangements, which is expected to be recognized over a weighted average period of 0.9 years. The Company recorded share-based compensation expense from continuing operations under the 2005 Long-Term Incentive Plan of \$904 thousand, \$774 thousand and \$222 thousand net of income tax benefits of \$395 thousand, \$357 thousand and \$94 thousand during the years ended December 31, 2008, 2007 and 2006, respectively.

Following is a summary of non-vested shares as of December 31, 2008 and changes during the year:

XX7-2-1-4-3

	Shares	Average Grant Date Fair Value
Balance, December 31, 2007	332,764	\$10.38
Granted during the period	233,019	6.16
Vested during the period	(149,283)	9.19
Forfeited during the period	(36,554)	<u>8.76</u>
Balance, December 31, 2008	379,946	\$ 6.98

Shareholders approved the Company's 2007 Employee Stock Purchase Plan (the "Plan") at the Company's Annual General Meeting of Shareholders held on May 2, 2007. Under the Plan, 200 thousand shares are authorized for issuance. The Plan is a qualified employee stock purchase plan under Section 423 of the Code and provides the Company's employees with an opportunity to purchase the Company's common shares through accumulated payroll deductions at a discounted purchase price. The Plan provides for three month offering and purchase periods,

# Notes to Consolidated Financial Statements — (Continued)

and participants are able to purchase shares at 85% of the lower of the closing price of the Company's common shares on the first or last day of the three month purchase period.

Compensation cost is recognized for each three month period and is based on the fair value of shares at the purchase date, less the price the participant pays for the shares. Compensation costs from continuing operations recognized under the Plan for the years ended December 31, 2008 and December 31, 2007 was \$18 thousand for each year. Since share purchases under the Plan began in 2007, there were no common shares issued and no compensation costs recorded in 2006. The weighted average fair value for shares recognized in compensation costs for the year ended December 31, 2008 was \$3.09.

During the year ended December 31, 2008, 54 thousand shares were purchased under the plan. In January 2009, 17 thousand shares were purchased and related to the October 1 offering period which ended December 31, 2008.

## Note 19. Related Parties

The Company conducts business with an insurance broker whose owners include one of the Company's directors. Currently, the Company pays the broker fees for primary insurance business placed with Majestic. Historically, CRM paid broker fees for business placed with several of the self insurance groups formerly managed by the CRM. In addition, the Company leased office space and purchases certain bonds and liability coverage from the broker.

The following table represents amounts paid to the broker for services rendered:

For the Twelve Months Ended December 31,	2008	2007	2006
	(Dolla	rs in thou	sands)
Fees paid to general agents and brokers	\$139	\$198	\$238
Other operating expenses	7	81	88
	<u>\$146</u>	<u>\$279</u>	\$326

Agency Captive was a licensed insurance broker that shared common ownership with the members of the former owners of CRM, CRM CA, Eimar and Twin Bridges. Agency Captive was originally formed to underwrite a business unrelated to the self-insured groups managed by CRM or CRM CA and originally held the brokerage license that CRM and CRM CA used to place excess coverage with U.S. admitted insurers and surety bonds on behalf of the Groups they manage. Agency Captive received brokerage commissions which were then fully remitted to CRM or CRM CA, as applicable. The brokerage license was owned by Daniel G. Hickey Jr., the Company's former chief executive officer and chairman of the board. On January 9, 2006 CRM became the successor in interest to Agency Captive's license, following which brokerage commissions were paid directly to CRM.

# Note 20. Contingencies

# Cornerstone Litigation

In April 2005, Cornerstone Program Management & Insurance Services ("Cornerstone"), the former general agent for CAP, a self-insured group administered by CRM CA, commenced litigation against CAP, CRM and CRM CA. A full and final confidential settlement was reached on September 6, 2006. All settlement payments due to date have been paid, and the litigation has been dismissed. CRM recovered \$1.75 million under a general liability and errors and omissions policy, which was contributed to CAP as part of the settlement agreement, and \$675 thousand under a directors' and officers' policy, which was contributed toward the settlement amount. On December 20, 2006, CRM received a request from CAP to enter into discussions regarding the contribution by CRM of amounts paid by CAP under the settlement agreement. On June 18, 2008, CRM CA entered into a settlement whereby CRM CA will contribute towards CAP's September 2006 settlement with Cornerstone. This settlement consists of five annual payments of \$400,000 commencing on July 1, 2009. The Company has recorded the present value of the

# Notes to Consolidated Financial Statements — (Continued)

total settlement of \$1.6 million in fees paid to general agents and brokers and accrued expenses. The liability has been discounted using an interest rate of 8.65%, which approximates the fair value of the liability in connection with the settlement.

# New York Workers' Compensation Board Litigation

On June 2, 2008, CRM and the New York State Workers' Compensation Board entered into a Settlement Agreement to resolve the following administrative action. After an exchange of correspondence in which the New York Workers' Compensation Board expressed dissatisfaction with CRM's response to a request for certain information relating to the audit of loss reserves for the self-insured groups administered by it, the New York Workers' Compensation Board notified CRM on February 8, 2008 that a referral had been made for a formal investigation into whether disciplinary action should be taken by the New York Workers' Compensation Board with regard to CRM's third party administrator's license. Following that initial investigation, the New York Workers' Compensation Board issued a notice to CRM that it had determined to pursue an administrative action in order to revoke CRM's third party administrator's license to provide third party claims administrative services to selfinsured workers compensation groups in New York. Under the Settlement Agreement, the hearing, originally scheduled for May 20, was canceled, CRM voluntarily surrendered its third party administrator's license and ceased representing self-insurers in the State of New York on September 8, 2008, and, as part of the ongoing transfer of its self-insured groups that voluntarily closed, CRM continues to assist the New York State Workers' Compensation Board in the transfer of the administration of the groups formerly managed by CRM to the third party administrator appointed by the New York State Workers' Compensation Board under the New York Workers' Compensation Law and corresponding regulations.

# Hazardous Substance Litigation

On December 5, 2008, Majestic reached a full and final confidential settlement of the defense of a claim arising from a policy issued by Majestic in 1983 while under prior ownership. The claim alleged that the insured was liable for an unspecified amount of money due to damages caused by the release of hazardous substances in a dry cleaning business the insured operated during the early 1980s. Majestic recorded \$250,000 related to it's share of the settlement under selling, general, and administrative expenses and accrued expenses.

## H.C.F.A. Litigation

On April 9, 2007, H.C.F.A. Associates Corp. and 17 related companies, all of which were members or former members of the Healthcare Industry Trust of New York ("HITNY"), sued HITNY and CRM in New York State Supreme Court, Ulster County, alleging, among other things, that HITNY and CRM failed to fulfill their obligations in connection with providing workers' compensation claims services. CRM answered the complaint, denying the plaintiffs' material allegations. This litigation is in its early stages. The court established a discovery schedule on September 22, 2008. Discovery is currently proceeding in the matter. The Company cannot estimate what impact, if any, this litigation and any results from this litigation may have on its financial position, operating results or cash flows.

# NY Attorney General Investigation

CRM received a subpoena from the NY Attorney General on March 28, 2008, requesting documents related to CRM's administration of HITNY. CRM is fully cooperating with the NY Attorney General's request. To CRM's knowledge, the NY Attorney General has not initiated any proceedings against CRM. CRM believes that the subpoena is related to a prior administrative action commenced by the New York State Workers' Compensation Board regarding CRM's third party administrator's license. The Company cannot estimate what impact, if any, this inquiry and any results from this inquiry may have on its financial position, operating results or cash flows.

## Notes to Consolidated Financial Statements — (Continued)

# New York Self-Insured Group Litigation

On September 30, 2008, CRM received a copy of a letter addressed to its errors and omissions insurance carrier from the New York State Workers' Compensation Board indicating its intention to initiate legal proceedings against CRM on behalf of eight self-insured groups previously administered by CRM as it relates to CRM's actions while acting as the administrator and broker of record for the eight self-insured groups. The New York State Workers' Compensation Board has indicated that it is investigating CRM's administration of the self-insured groups, and upon information and belief, it is alleging that CRM breached certain duties to the self-insured groups and engaged in certain self-dealing and deceptive practices. In response to this letter, CRM filed an action on October 3, 2008 in the New York State Supreme Court, Dutchess County against the New York State Workers' Compensation Board and the eight self-insured groups, namely the Healthcare Industry Trust of New York, Elite Contractors Trust of New York, Wholesale and Retail Workers' Compensation Trust of New York, Trade Industry Workers Compensation Trust for Manufacturers, Real Estate Management Trust of New York, Transportation Industry Workers Compensation Trust, Public Entity Trust of New York and the New York State Association of Cemeteries Trust. Through this action, CRM is seeking a declaratory judgment that CRM did not breach any duty to the eight selfinsured groups and did not engage in any self-dealing or deceptive practices and that the New York State Workers' Compensation Board lacks the legal authority to pursue claims against CRM on behalf of the self-insured groups. CRM is not currently seeking any monetary damages from the eight self-insured groups, their respective boards of trustees or the New York State Workers' Compensation Board. This litigation is in its early stages. The defendants have answered the complaint, and the parties are currently conducting discovery.

In addition, on October 8, 2008, the Company received notice from potential counsel to various former members of the self-insured groups indicating that the former members were contemplating a class action lawsuit against the New York State Workers' Compensation Board for the manner in which it is collecting assessments from the former members and that more likely than not such litigation will also include allegations against CRM. To date, CRM has not been served with this lawsuit.

In November 2008, RBG Management Corp., Red & White Markets, Inc., Doria Enterprises Inc. and Grace's Marketplace Inc., all of which were former members of the Wholesale Retail Workers' Compensation Trust of New York ("WRWCTNY"), sued CRM, WRWCTNY, certain officers of CRM, the Board of Trustees of WRWCTNY, and S.A.F.E., LLC, which is the successor third-party administrator for WRWCTNY, in the Supreme Court of the State of New York, New York County. The lawsuit seeks a declaratory judgment, in sum and substance, relieving the plaintiffs from any liabilities owed in relation to their previous membership in WRWCTNY and which arise primarily from recent assessment charges imposed on the plaintiffs. The lawsuit is also seeking damages arising from allegations that the defendants breached their fiduciary duties to the plaintiffs by failing to maintain adequate reserves and failing to properly determine an adequate level of reserves necessary to maintain the solvency of WRWCTNY. This litigation is in its early stages. On March 12, 2009, CRM filed a motion to dismiss the complaint and, in the alternative, to consolidate the action in New York State Supreme Court, Dutchess County with the declaratory judgment action previously filed. The motion is currently pending before the court.

On November 24, 2008, FS Kids, LLC, Mask Foods, Inc., Valu Home Centers, Inc., KBLM Foods, Inc., KDJB Foods, Inc., Gaige & Son Grocery, Inc., TJ's Market, Inc., BB&T Supermarkets Inc., BNR-Larson, LLC, and Gift Express of New York, Inc., all of which were former members of WRWCTNY, on their own behalf and on behalf of all others similarly situated, sued CRM in New York Supreme Court, Eric County. The lawsuit seeks class action certification and alleges that CRM: (1) breached its contract with WRWCTNY; (2) breached its duty of good faith and fair dealing owed to WRWCTNY; (3) breached its fiduciary duties owed to WRWCTNY; (4) was negligent in administering WRWCTNY; (5) engaged in deceptive business practices; (6) was unjustly enriched; and (7) should indemnify the plaintiffs for any assessments that they may incur. The plaintiffs are seeking damages arising from the plaintiffs' joint and several liability for the deficit of WRWCTNY which, as of September 30, 2007, was estimated by the New York State Workers' Compensation Board at \$19 million and from any unpaid claims of the plaintiffs' injured employees in an amount presently undetermined. This litigation is in its early stages. On January 20, 2009,

## Notes to Consolidated Financial Statements — (Continued)

CRM filed a motion to dismiss the complaint and, in the alternative, to consolidate the action in New York State Supreme Court, Dutchess County with the declaratory judgment action previously filed. The motion is currently pending before the court and a hearing on the matter has been set for April 8, 2009.

CRM intends to vigorously prosecute the declaratory judgment lawsuit and to defend the lawsuits and any claims later asserted by the New York State Workers' Compensation Board, the groups or their former members. If any matters are decided adversely to CRM, it may result in liability material to our financial condition or results of operations. These matters are in very preliminary stages and the Company cannot estimate what impact, if any, this litigation may have on our financial position, operating results or cash flows.

## New York State Department Insurance Inquiry

In June 2008, Majestic received a "Call for Special Report and Documents Pursuant to Section 308 of the Insurance Law" from the New York State Insurance Department. Among other items, the New York State Insurance Department has requested information related to Majestic's loss reserving practices and Majestic's acquisition of former members of the self-insured groups previously managed by CRM as insureds of Majestic. Majestic has complied with the New York State Insurance Department's request. To Majestic's knowledge, the New York State Insurance Department has not initiated any proceedings against Majestic. The Company cannot estimate what impact, if any, this inquiry and any results from this inquiry may have on our financial position, operating results or cash flows.

## Guarantee Fund and Other Assessments

Majestic is subject to guaranty fund and other assessments by the states in which it writes business. Accordingly, Majestic has accrued a liability for guaranty fund and other assessments of \$11.6 million and \$8.9 million at December 31, 2008 and 2007, respectively, and has recorded a related asset for policy surcharges of \$2.2 million at December 31, 2008 and 2007. These amounts represent management's best estimate, based on information received from the states in which it writes business, and may change due to many factors including the share of the ultimate cost of current insolvencies. Most assessments are paid out in the year following the year in which the premium is written or the losses are paid. Policy surcharges are generally collected in the year following assessment.

## Note 21. Statutory Requirements

Each US domestic insurance company's state of domicile imposes minimum risk-based capital requirements that were developed by the National Association of Insurance Commissioners ("NAIC"). The formula for determining the amount of risk-based capital specify various weighting factors that are applied to financial balances or levels of activity based on the perceived degree of risk. Regulatory compliance is determined by a ratio of total adjusted capital and surplus to authorized risk-based capital, as defined by the NAIC. Companies below specific trigger points or ratios are classified within certain levels, each of which requires specified corrective action. The NAIC provides authoritative guidance on current statutory accounting practices by promulgating a codified set of statutory accounting practices which the California Department of Insurance requires Majestic to follow. Majestic exceeded the minimum risk-based capital requirements as of December 31, 2008 and 2007.

The following is a summary of Majestic's statutory net income for the years ended December 31, 2008 2007 and 2006 and the statutory capital and surplus as of December 31:

	2008	2007	2006
	(Dol	nds)	
Statutory net income	\$ 3,411	\$11,035	\$ 8,076
Statutory capital and surplus	101,596	63,176	53,211

## Notes to Consolidated Financial Statements — (Continued)

Under the California Insurance Code, Majestic may make dividend distributions in a given year without prior approval of the Insurance Commissioner in a maximum amount equal to the greater of its statutory net income for the preceding year or 10% of its unassigned surplus at the beginning of its fiscal year. Since its acquisition by the Company, Majestic has not declared any such dividends. In 2006, Majestic paid a dividend of \$1.1 million to Embarcadero.

Under the Insurance Act 1978 of Bermuda and related regulations (the "Act"), Twin Bridges is required to prepare Statutory Financial Statements and to file a Statutory Financial Return. The Act also requires Twin Bridges to meet certain minimum capital and surplus requirements.

Statutory capital and surplus as reported under the Act is different from shareholder's equity as determined in conformity with GAAP due to certain items that are capitalized under GAAP but expensed under the Act.

At December 31, 2008 and 2007, the reconciling items are as follows:

As of December 31,	2008	2007
	(Dollars in	thousands)
Shareholders' equity, per GAAP	\$28,290	\$63,624
Reconciling items:		
Prepaid expenses	(3)	(2)
Deferred policy acquisition costs	(260)	(564)
Statutory capital and surplus, per the Act	<u>\$28,027</u>	<u>\$63,058</u>
Required minimum statutory capital and surplus, per the Act	\$ 4,684	\$ 4,203

Twin Bridges is also required to maintain a minimum liquidity ratio, whereby the value of its relevant assets must be not less than 75% of its relevant liabilities. Twin Bridges met this test at December 31, 2008 and 2007.

Twin Bridges is prohibited from declaring or paying any dividends during the current or subsequent financial year if the declaration or payment of such dividends would cause it to fail to meet its solvency margin or minimum liquidity ratio. Twin Bridges is prohibited, without prior approval from the Bermuda Monetary Authority, from reducing by 15% or more its total statutory capital as set out in its previous year's financial statements, or from paying a dividend if there are reasonable grounds for believing that it is or would be unable to pay its liabilities as they become due, or if the realizable value of its assets would be less than its liabilities and shareholders' equity. Twin Bridges declared and paid dividends of \$35.5 million, \$2.0 million and \$1.0 million to the Company for the years ended 2008, 2007 and 2006, respectively.

## Note 22. Segment Information

The Company historically operated as three reportable segments, Fee-Based Management Services, Reinsurance, and Corporate and Other. Upon the acquisition of Embarcadero in November 2006, the Company began operating in a fourth business segment, Primary Insurance. As of September 30, 2008, the operations of CRM and Eimar are no longer included in the Fee-Based Management Services segment and are classified as discontinued operations. General corporate overhead expenses previously reported within the Fee-Based Segment have been reclassified to the Corporate and Other segment for the years ended December 31, 2008, 2007 and 2006.

The Company evaluates each segment based on fees and commission income, primary insurance premiums earned, reinsurance premiums earned or investment income, as applicable, and expenses that are associated with, and directly related to, each segment. The determination for the Fee Based Management Services, Primary Insurance and Reinsurance segments was based on the Company's methodology for monitoring the performance of the self-insured group business, primary insurance and reinsurance operations. The Corporate and Other segment reflects investment income, expenses, investments, cash and cash equivalents and long-term debt that are not

## Notes to Consolidated Financial Statements — (Continued)

allocable to the three operating segments. Accounting policies of the segments are the same as those of the Company.

Included in income of the Fee-Based Management Services segment and underwriting expenses of the Primary Insurance segment for the year ended December 31, 2008 are \$0.9 million of commissions paid by Majestic to CRM CA for excess policies placed with Majestic on behalf of the self-insured groups managed by CRM CA.

Premiums earned by the Reinsurance segment for the year ended December 31, 2008 include \$28.4 million of earned premiums assumed from the Primary Insurance segment. Such ceded premiums reduce premiums earned in the Primary Insurance segment. Ceding commission income reported in underwriting expenses of the Primary Insurance segment for the year ended December 31, 2008 includes \$6.7 million from the Reinsurance segment. Such amounts are reflected in underwriting expenses of the Reinsurance segment.

Investment income of the Reinsurance segment for the year ended December 31, 2008 includes \$1.0 million of interest income on funds withheld by the Primary Insurance segment. Such amounts are reflected in interest expenses of the Primary Insurance segment.

The following table sets forth the Company's revenues, expenses, income before taxes and total assets from continuing operations by business segment. Total assets excludes \$1.7 million of assets from discontinued operations at December 31, 2008.

	For the Year Ended December 31, 2008						
	Fee-Based Management Services	Primary Insurance	Corporate And Reinsurance Other		Eliminations	Total	
			(Dollars in	thousands)			
Revenues:							
Net premiums earned	\$ —	\$ 93,337	\$28,605	\$ —	\$ —	\$121,942	
Management fees	8,216	_			(887)	7,329	
Investment income	<u>(6</u> )	12,638	2,104	211	(1,047)	13,900	
Total revenues	8,210	105,975	30,709	211	(1,934)	143,171	
Expenses:							
Underwriting expenses	_	81,006	24,540	_	(887)	104,659	
Interest expense		1,047		3,718	(1,047)	3,718	
Depreciation and amortization	92	414	_	319		825	
Operating expenses	7,750	18,660	1,023	6,450		33,883	
Total expenses	7,842	101,127	25,563	10,487	(1,934)	143,085	
Income (loss) from continuing operations before taxes	<u>\$ 368</u>	<b>\$ 4,848</b>	<u>\$ 5,146</u>	<u>\$(10,276)</u>	<u>\$</u>	<u>\$ 86</u>	
Total assets	<u>\$1,105</u>	<u>\$437,970</u>	<u>\$60,722</u>	<u>\$ 5,141</u>	<u>\$(62,451)</u>	<u>\$442,487</u>	

Included in income of the Fee-Based Management Services segment and underwriting expenses of the Primary Insurance segment for the year ended December 31, 2007, are \$1.5 million of commissions paid by Majestic to CRM CA for excess policies placed with Majestic on behalf of the self-insured groups managed by CRM CA.

Premiums earned by the Reinsurance segment for the year ended December 31, 2007 include \$25.1 million of earned premiums assumed from the Primary Insurance segment. Such ceded premiums reduce premiums earned in the Primary Insurance segment. Ceding commission income reported in underwriting expenses of the Primary

## Notes to Consolidated Financial Statements — (Continued)

Insurance segment for the year ended December 31, 2007 includes \$2.9 million from the Reinsurance segment. Such amounts are reflected in underwriting expenses of the Reinsurance segment.

Investment income of the Reinsurance segment for the year ended December 31, 2007 includes \$0.5 million of interest income on funds withheld by the Primary Insurance segment. Such amounts are reflected in interest expenses of the Primary Insurance segment.

There were no inter-segment revenues or expenses for the year ended December 31, 2006.

The following tables set forth the Company's revenues, expenses, income before taxes and total assets from continuing operations by business segment. Total assets excludes \$7.0 million and \$5.6 million of assets from discontinued operations at December 31, 2007 and 2006, respectively.

	For the Year Ended December 31, 2007						
	Fee-Based Management Services	Primary Insurance	Reinsurance	Corporate and Other	Eliminations	Total	
			(Dollars in	thousands)			
Revenues:							
Net premiums earned	\$ —	\$ 91,560	\$25,283	<b>\$</b> —	\$	\$116,843	
Management fees	10,340	_		_	(1,494)	8,846	
Investment income	18	8,421	3,015	345	(520)	11,279	
Total revenues	10,358	99,981	28,298	345	(2,014)	136,968	
Expenses:							
Underwriting expenses	_	72,730	11,152	_	(1,494)	82,388	
Interest expense	_	520		3,899	(520)	3,899	
Depreciation and	22	0.5		202		510	
amortization	33	85		392		510	
Operating expenses	<u>8,483</u>	10,398	1,030	11,239		31,150	
Total expenses	8,516	83,733	12,182	15,530	(2,014)	117,947	
Income (loss) from continuing operations							
before taxes	<u>\$ 1,842</u>	<u>\$ 16,248</u>	<u>\$16,116</u>	<u>\$(15,185</u> )	<u>\$</u>	<u>\$ 19,021</u>	
Total assets	<b>\$ 1,575</b>	\$329,847	<u>\$86,375</u>	<b>\$ 7,662</b>	<u>\$(52,359)</u>	<u>\$373,100</u>	

 ${\bf CRM\ Holdings,\ Ltd.}$  Notes to Consolidated Financial Statements — (Continued)

	For the Year Ended December 31, 2006					
	Fee-Based Management Services	Primary Insurance	Reinsurance	Corporate and Other	Eliminations	Total
•			(Dollars in t	housands)		
Revenues:						
Net premiums earned	\$ —	\$ 7,736	\$22,966	\$ —	<b>\$</b>	\$ 30,702
Management fees	12,330					12,330
Investment income	29	850	2,619	707	_	4,205
Total revenues	12,359	8,586	25,585	707		47,237
Expenses:						
Underwriting expenses	_	6,367	12,372	_	_	18,739
Interest expense				501		501
Depreciation and						
amortization	30	14		133	_	177
Operating expenses	10,358	997	630	8,709		20,694
Total expenses	10,388	7,378	13,002	9,343	_	40,111
Income (loss) from continuing operations						
before taxes	<u>\$ 1,971</u>	<b>\$ 1,208</b>	<u>\$12,583</u>	<u>\$(8,636)</u>	<u>\$—</u>	<b>\$ 7,126</b>
Total assets	\$ 1,543	\$217,564	<u>\$71,383</u>	\$10,295	<u>\$—</u>	\$300,785

## Notes to Consolidated Financial Statements — (Continued)

## Note 23. Quarterly Data (Unaudited)

Summarized below are the unaudited quarterly financial data for 2008 and 2007. Results from discontinued operations are segregated from continuing operations for all periods presented.

	Quarter Ended				
2008	March 31	June 30	September 30	December 31	
	(Dollar a	mounts in tho	usands, except per	r share data)	
Revenues					
Net premiums earned	\$32,351	\$41,185	\$24,504	\$23,902	
Fee-based management services	1,874	1,917	1,806	1,732	
Investment income	1,644	4,706		4,628	
Total revenues	35,869	47,808	29,232	30,262	
Expenses					
Losses and loss adjustment expenses	14,682	26,706	19,841	24,277	
Fees paid to general agents and brokers	749	2,190	534	510	
Policy acquisition costs	4,633	6,635	3,935	3,950	
Selling, general and administrative expenses	8,110	4,804	9,275	8,536	
Interest expense	952	924	922	920	
Total expenses	29,126	41,259	34,507	38,193	
Income from continuing operations before					
income taxes	6,743	6,549	(5,275)	(7,931)	
Tax provision (benefit) from continuing					
operations	183	1,916	(2,352)	(1,684)	
Income (loss) from continuing operations	6,560	4,633	(2,923)	(6,247)	
Discontinued operations					
(Loss) income from discontinued operations	(2,423)	(2,278)	(1,307)	648	
Tax (benefit) provision from discontinued					
operations	(838)	(695)	(464)	<u> 156</u>	
(Loss) income on discontinued operations	(1,585)	<u>(1,583</u> )	(843)	<u>492</u>	
Net Income (Loss)	<b>\$ 4,975</b>	3,050	\$(3,766)	<u>\$ (5,755)</u>	
Earnings (loss) per share from continuing					
operations Basic	\$ 0.40	\$ 0.28	\$ (0.18)	\$ (0.38)	
Diluted	\$ 0.40	\$ 0.28	\$ (0.18)	\$ (0.38)	
	<b>ў 0.40</b>	\$ 0.20	\$ (0.10)	Ψ (0.30)	
(Loss) earnings per share from discontinued operations					
Basic	\$ (0.10)	\$ (0.09)	\$ (0.05)	\$ 0.03	
Diluted	\$ (0.10)	\$ (0.09)	\$ (0.05)	\$ 0.03	
Earnings (loss) per share					
Basic	\$ 0.30	\$ 0.19	\$ (0.23)	\$ (0.35)	
Diluted	\$ 0.30	\$ 0.19	\$ (0.23)	\$ (0.35)	
Weighted average shares outstanding:					
Basic	16,371	16,436	16,466	16,491	
Diluted	16,371	16,436	16,466	16,491	

 ${\bf CRM\ Holdings,\ Ltd.}$  Notes to Consolidated Financial Statements — (Continued)

	Quarter Ended			
<u>2007</u>	March 31	June 30	September 30	December 31
D	(Dollar a	mounts in tho	usands, except per	· share data)
Revenues	¢22.022	¢22.515	¢20.025	¢21 501
Net premiums earned	\$22,822	\$33,515	\$28,925	\$31,581
Fee-based management services	2,025	2,253	2,212	2,356
Investment income	2,287			3,447
Total revenues	27,134	38,369	34,081	37,384
Expenses				
Losses and loss adjustment expenses	13,010	19,969	14,201	16,895
Fees paid to general agents and brokers	598	558	581	701
Policy acquisition costs	4,082	4,407	4,541	5,283
Selling, general and administrative expenses	7,082	7,197	7,308	7,635
Interest expense	972	974	978	975
Total expenses	25,744	33,105	27,609	31,489
Income from continuing operations before				
income taxes	1,390	5,264	6,472	5,895
Tax (benefit) provision from continuing	(456)	607	(220)	1 1 4 7
operations	<u>(456)</u>	627	(339)	1,147
Income from continuing operations	<u>1,846</u>	4,637	<u>6,811</u>	4,748
Discontinued operations				
Income (loss) from discontinued operations	1,620	817	(76)	372
Tax provision (benefit) from discontinued				
operations	568	295	<u>(416</u> )	186
Income (loss) on discontinued operations	1,052	522	340	186
Net Income	2,898	5,159	<b>\$ 7,151</b>	4,934
Earnings per share from continuing operations				
Basic	\$ 0.11	\$ 0.29	\$ 0.42	\$ 0.29
Diluted	\$ 0.11	\$ 0.29	\$ 0.42	\$ 0.29
Earnings per share from discontinued operations				
Basic	\$ 0.07	\$ 0.03	\$ 0.02	\$ 0.01
Diluted	\$ 0.07	\$ 0.03	\$ 0.02	\$ 0.01
Earnings per share				
Basic	\$ 0.18	\$ 0.32	\$ 0.44	\$ 0.30
Diluted	\$ 0.18	\$ 0.32	\$ 0.44	\$ 0.30
Weighted average shares outstanding:				
Basic	16,274	16,286	16,289	16,306
Diluted	16,274	16,319	16,300	16,318
				•

## Notes to Consolidated Financial Statements — (Continued)

## **Note 24.** Subsequent Events

On or about January 9, 2009, Majestic's underwriting department received a Subpoena Duces Tecum from the New York State Workers Compensation Board Office of the Fraud Inspector General. The caption of the Subpoena is In the Matter of Compensation Risk Managers, LLP and has been assigned Inspector General Case No. 38839. The Subpoena requests production of various documents related to the issuance of excess workers' compensation and general liability policies by Majestic to the Elite Contractors Trust of New York. To the Company's knowledge, the Inspector General has not initiated any proceedings against CRM. The Company cannot estimate what impact, if any, this inquiry and any results from this inquiry may have on its financial position, operating results or cash flows.

Effective March 1, 2009, the Preferred Auto Dealers Self-Insured Program ("PADSIP"), one of the self-insured groups managed by CRM CA, voluntarily terminated active operations. CRM CA and PADSIP will be working with the State of California to terminate and conclude the program properly and in accordance with State regulations

On March 6, 2009, Armstrong Brands, Inc., Metal Cladding, Inc., TREK, Inc., Petri Baking Products, Inc., Time Cap Laboratories, Inc., Custom Coatings, Inc., GPM Associates, LLC, d/b/a Forbes Products, PJR Industries, Inc., d/b/a Southside Precast Products, Lakeshore Metals, Inc. Duro-Shed, Inc., Tooling Enterprises, Inc. Northeast Concrete Products, Inc., d/b/a Concrete Building Supply and Superior Steel Studs, Inc., all of which were former members of Trade Industry Trust Workers' Compensation Trust for Manufacturers (the "Trade Trust"), on their own behalf and on behalf of all others similarly situated, sued Compensation Risk Managers, LLC in New York State Supreme Court, Erie County. The lawsuit seeks class action certification and alleges that CRM: (1) breached its contract with the Trade Trust; (2) breached its duty of good faith and fair dealing owed to the Trade Trust; (3) breached its fiduciary duties owed to Trade Trust; (4) was negligent in administering the Trade Trust; (5) engaged in deceptive business practices; (6) was unjustly enriched; and (7) should indemnify the plaintiffs for any assessments that they may incur. The plaintiffs are seeking damages (a) arising from the plaintiffs' joint and several liability for the deficit of the Trade Trust which, as of December 31, 2006, was estimated by the New York State Workers' Compensation Board at \$4.9 million, (b) from any unpaid claims of the plaintiffs' injured employees in an amount presently undetermined, (c) from potentially being liable for the costs of liquidation charged or to be charged by the WCB, and (d) from fees paid by the plaintiffs and the Trade Trust to CRM pursuant the service agreement between CRM and the Trade Trust. This litigation is in its early stages, and CRM has until March 26, 2009 to respond to the plaintiffs' complaint. The Company cannot estimate what impact, if any, this inquiry and any results from this inquiry may have on its financial position, operating results or cash flows.

On March 13, 2009, Daniel G. Hickey, Jr., resigned as the Company's Chief Executive Officer, Chairman of the Board, and director and officer of the Company's subsidiaries. The Company entered into a separation agreement with Mr. Hickey under which the Company will:

- make cash payments aggregating \$3.3 million in three installments as follows: (1) a payment of \$1.5 million on September 14, 2009; (2) a payment of \$1.5 million on March 13, 2010; and (3) a payment of \$0.3 million on September 13, 2011; and
- immediately vest and distribute to Mr. Hickey 46,040 shares of restricted stock; and
- pay medical and life insurance benefits for up to three years.

The separation agreement prohibits Mr. Hickey from competing with the Company in the California self-insured workers' compensation market until March 13, 2012 and from soliciting its employees and customers for a period ending on March 13, 2011.

In connection with Mr. Hickey's resignation, James J. Scardino, the Company's Chief Financial Officer, has been appointed as Chief Executive Officer of the Company on an interim basis. Keith S. Hynes, current Deputy Chairman of the Company's Board of Directors, will assume the role of acting non-executive Chairman of the Board of Directors.

## ITEM 9. CHANGES IN AND DISAGREEMENTS WITH ACCOUNTANTS ON ACCOUNTING AND FINANCIAL DISCLOSURE

None.

## ITEM 9A. CONTROLS AND PROCEDURES

## **Evaluation of Disclosure Controls and Procedures.**

For the year ended December 31, 2008, we conducted an evaluation, under the supervision and with the participation of our Chief Financial Officer (who is also our acting Chief Executive Officer), of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Rule 13a-15(e) and 15d-15(e) under the Securities Exchange Act of 1934 as of the end of the period covered by this report. Based on this evaluation, our Acting Chief Executive Officer and Chief Financial Officer has concluded that our disclosure controls and procedures are effective (1) to ensure that information required to be disclosed by us in reports that we file or submit under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission rules and forms; and (2) to ensure that information required to be disclosed in the reports that we file or submit under the Exchange Act is accumulated and communicated to our management, including our Acting Chief Executive Officer and Chief Financial Officer, to allow timely decisions regarding required disclosures.

## **Internal Control Over Financial Reporting**

The management of CRM Holdings, Ltd. is responsible for establishing and maintaining effective internal control over financial reporting. Our company's internal control system was designed to provide reasonable assurance to our management and our Board of Directors regarding the preparation and fair presentation of published financial statements. There are inherent limitations to the effectiveness of any control system. A control system, no matter how well conceived and operated, can provide only reasonable assurance with respect to financial statement preparation. No evaluation of controls can provide absolute assurance that all control issues and instances of fraud, if any, within our company have been detected.

Our management assessed the effectiveness of our internal control over financial reporting as of December 31, 2008. In making this assessment, management used the criteria set forth by the Committee of Sponsoring Organizations of the Treadway Commission (COSO) in Internal Control — Integrated Framework. Based on our assessment, we believe that, as of December 31, 2008, our internal control over financial reporting is effective based on those criteria.

The effectiveness of our internal control over financial reporting as of December 31, 2008 has been audited by Johnson Lambert & Co. LLP, an independent registered public accounting firm, as stated in their report which appears on pages 90-91 hereof.

## **Changes in Internal Control over Financial Reporting**

There have not been any changes in our internal controls over financial reporting (as such term is defined in Rules 13a-15(f) and 15d-15(f) under the Exchange Act) during the fiscal quarter to which this report relates that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

## ITEM 9B. OTHER INFORMATION

None.

## **PART III**

## ITEM 10. DIRECTORS, EXECUTIVE OFFICERS AND CORPORATE GOVERNANCE

The information called for by this Item and not provided herein will be contained in our Proxy Statement, which we intend to file within 120 days after the end of our fiscal year ended December 31, 2008, and such information is incorporated herein by reference.

## ITEM 11. EXECUTIVE COMPENSATION

The information called for by this Item and not provided herein will be contained in our Proxy Statement, which we intend to file within 120 days after the end of our fiscal year ended December 31, 2008, and such information is incorporated herein by reference.

## ITEM 12. SECURITY OWNERSHIP OF CERTAIN BENEFICIAL OWNERS AND MANAGEMENT AND RELATED STOCKHOLDER MATTERS

The information called for by this Item and not provided herein will be contained in our Proxy Statement, which we intend to file within 120 days after the end of our fiscal year ended December 31, 2008, and such information is incorporated herein by reference.

## ITEM 13. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

The information called for by this Item and not provided herein will be contained in our Proxy Statement, which we intend to file within 120 days after the end of our fiscal year ended December 31, 2008, and such information is incorporated herein by reference.

## ITEM 14. PRINCIPAL ACCOUNTING FEES AND SERVICES

The information called for by this Item and not provided herein will be contained in our Proxy Statement, which we intend to file within 120 days after the end of our fiscal year ended December 31, 2008, and such information is incorporated herein by reference.

## **PART IV**

## ITEM 15. EXHIBITS, FINANCIAL STATEMENT SCHEDULES

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	The following financial statements of CRM Holdings have been included in Part II, Item 8 here	eof:
	Financial Statements	Page
	Report of Independent Registered Public Accounting Firm	92 93
	Consolidated statements of income and comprehensive income for the years ended December 31, 2008, 2007, and 2006	94
	Consolidated statements of changes in shareholders' and members' equity for the years ended December 31, 2008, 2007, and 2006	95
	Consolidated statements of cash flows for the years ended December 31, 2008, 2007, and 2006	96
	Notes to consolidated financial statements	97
2.	Financial Statement Schedules	
	The following financial statements schedules are filed as part of this report.	
	Financial Statement Schedules	Page
	Schedule I. Summary of investments, other than investments in related parties, as of December 31, 2008	147
	Schedule II. Condensed financial information of Registrant for December 31, 2008	148
	Schedule III. Supplementary insurance information for the years ended December 31, 2008, 2007, and 2006	152
	Schedule IV. Reinsurance for the years ended December 31, 2008, 2007 and 2006	153
	Schedule V. Valuation and Qualifying Accounts	154
	Schedule VI. Supplemental information concerning insurance operations for the years ended December 31, 2008, 2007 and 2006	155

Schedules other than those listed above are omitted for the reason that they are not applicable or the information is provided elsewhere in the consolidated financial statements.

## **Exhibits**

Exhibit			Incorporation by	Reference		Filed
Number	Description	Form	File No.	Exhibit	Filing Date	Herewith
2.1	Reorganization Agreement, by and among the Company, Compensation Risk Managers, LLC, Compensation Risk Managers of California, LLC, EIMAR, L.L.C., Twin Bridges, the individuals named therein and Village Holdings, LLC, dated December 7, 2005	S-1/A	333-128424	2.1	12/7/2005	
2.2	Stock Purchase Agreement, dated September 8, 2006, by and among Embarcadero, the shareholders of Embarcadero, the Company, and CRM USA Holdings Inc.	8-K	001-32705	2.1	9/11/06	
2.3	Amendment No. 1, dated November 14, 2006, to the Stock Purchase Agreement dated September 8, 2006, by and among Embarcadero, the shareholders of Embarcadero, the Company, and CRM USA Holdings Inc.	8-K	001-32705	2.1	11/14/06	
3.1	Memorandum of Association of the Company	S-1	333-128424	3.1	9/19/05	
3.2	Bye-Laws of the Company	S-1	333-128424	3.2	9/19/05	
3.3	Amended and Restated Bye-Laws of the Company	S-1/A	333-128424	3.3	12/7/05	
4.1	Specimen Common Share Certificate	S-1/A	333-128424	4.1	12/20/05	
4.2	Amended and Restated Declaration of Trust, dated as of November 14, 2006, among CRM USA Holdings, CRM Holdings, the Trust, The Bank of New York Delaware, as Delaware trustee, The Bank of New York Trust Company, National Association, as institutional trustee, and the administrators named therein, including the form of trust preferred securities which is an exhibit thereto.	8-K	001-32705	4.1	11/14/06	
4.3	Indenture, dated as of November 14, 2006, between CRM USA Holdings and The Bank of New York Trust Company, National Association, as trustee, including the form of debenture which is an exhibit thereto.	8-K	001-32705	4.2	11/14/06	
4.4	Guarantee Agreement, dated as of November 14, 2006, between CRM Holdings and The Bank of New York Trust Company, National Association, as trustee.	8-K	001-32705	4.3	11/14/06	
4.5	Guarantee Agreement, dated as of November 14, 2006, between CRM USA Holdings and The Bank of New York Trust Company, National Association, as trustee. Incorporated by reference to Exhibit 4.4 to the Current Report on Form 8-K filed on November 14, 2006.	8-K	001-32705	4.4	11/14/06	
10.1	Senior Debt Security Agreement of Embarcadero Insurance Holdings, Inc., dated May 22, 2003.	S-1	333-139741	10.2	12/29/06	

Exhibit			Incorporation b	y Reference		Filed
Number	Description	Form	File No.	Exhibit	Filing Date	Herewith
10.2	Lease Agreement between Oakwood Partners L.L.C. and Compensation Risk Managers, LLC, dated August 5, 2005.	S-1	333-128424	10.4	9/19/05	
10.3	Amendment to Agreement of Lease dated August 5, 2007, dated as May 24, 2007, between Oakwood Partners, L.L.C. and Compensation Risk Managers, LLC,	8-K	001-32705	10.1	5/31/07	
10.4†	License and Service Agreement, dated August 27, 2008, between Majestic Insurance Company and Fiserv Insurance Solutions, Inc.	10-Q	001-32705	10.1	11/7/08	
10.5	Employment Agreement, between the Company and Daniel G. Hickey, Jr., dated November 3, 2005.	S-1/A	333-128424	10.1	11/28/05	
10.6	Employment Agreement between the Company and Louis J. Viglotti, dated November 22, 2005	S-1/A	333-128424	10.15	12/7/05	
10.7	Employment Agreement between the Company and James J. Scardino, dated January 1, 2007	10-Q	001-32705	10.2	5/4/07	
10.8	Employment Agreement between the Company and Chester J. Walczyk, dated January 1, 2007	10-Q	001-32705	10.3	5/4/07	
10.8	Employment Agreement between the Company and Robert Polansky, dated December 8, 2006	S-1	333-139741	10.19	12/29/06	
10.10	Separation Agreement, dated December 19, 2006 between the Company and Martin D. Rakoff	8-K	001-32705	10.1	12/28/06	
10.11	2005 Long-Term Incentive Plan	S-1/A	333-128424	10.13	12/7/05	
10.12	2007 Employee Stock Purchase Plan	10-Q	001-32705	10.1	5/4/07	
10.13	Separation Agreement, dated March 13, 2009, between the Company and Daniel G. Hickey, Jr.	8-K	001-32705	10.1	3/16/09	
21.1	List of subsidiaries of the Company.					X
23.1	Consent of Johnson Lambert & Co. LLP					X
24.1	Powers of Attorney					X
31.1	Certification of Acting Chief Executive Officer pursuant to Rule 13a-14(a) of the Exchange Act					X
31.2	Certification of Chief Financial Officer pursuant to Rule 13a-14(a) of the Exchange Act					X
32.1	Certification of Acting Chief Executive Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002					X
32.2	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002					X

<sup>†</sup> Confidential treatment has been requested for certain confidential portions of this exhibit pursuant to Rule 24b-2 under the Securities and Exchange Act, as amended. In accordance with Rule 24b-2, these confidential portions have been omitted from this exhibit and filed separately with the Securities and Exchange Commission.

# Schedule I — Summary of Investments-Other Than Investments in Related Parties December 31, 2008

Type of Investment	Amortized Cost (Do	<u>Fair Value</u> blars in thousa	Amount at Which Shown on Balance Sheet
Fixed Maturities:			
Bonds:			
United States Government and government sponsored agency securities	\$ 89,792 102,189	\$ 93,768 104,280	\$ 93,768 104,280
Mortgage-backed securities.	59,938	59,320	59,320
All other corporate bonds	57,688	56,254	56,254
Total fixed maturities	308,607	313,622	313,622
Equity securities:			
Common stocks		_	_
Preferred stocks			
Total equity securities	_	******	
Other long-term investments	1,083	1,083	1,083
Short-term investments	113	113	113
Total investments	\$309,803	\$314,817	<u>\$314,817</u>

## Schedule II — Condensed Financial Statements Condensed Balance Sheets

	December 31,		
	2008	2007	
	(Dollars in	thousands)	
ASSETS			
Cash and cash equivalents	\$ 1,523	\$ 4,516	
Investments in wholly-owned subsidiaries	101,790	98,615	
Amounts due from subsidiaries	2,652	3,046	
Other assets	58	63	
Total assets	<u>\$106.023</u>	\$106,240	
LIABILITIES AND SHAREHOLDERS' EQUITY			
Other accrued expenses	<u>\$ 496</u>	<u>\$ 769</u>	
Total liabilities	<u>496</u>	<u>769</u>	
Common Stock			
Authorized 50 billion shares; \$.01 par value; 16.2 and 16.0 million common			
shares issued and outstanding;	162	160	
0.4 million Class B shares issued and outstanding	4	4	
Additional paid-in capital	72,590	71,040	
Retained earnings	32,771	34,267	
Total shareholders' equity	105,527	105,471	
Total liabilities and shareholders' equity	<u>\$106,023</u>	<u>\$106,240</u>	

The condensed financial statements should be read in conjunction with the consolidated financial statements and notes thereto and the accompanying notes.

# Schedule II — Condensed Financial Statements Condensed Statements of Income

	For the Years Ended December 31,			
	2008	2007	2006	
	(Doll	ars in thousa	nds)	
Revenues				
Investment income	\$ 103	<u>\$ 232</u>	\$ 695	
Total revenues	103	232	695	
Expenses				
Selling, general and administrative expenses	2,360	2,216	2,811	
Total expenses	2,360	2,216	2,811	
Loss before taxes and equity earnings in subsidiaries	(2,257)	(1,984)	(2,116)	
Provision for income taxes				
Loss before equity earnings in subsidiaries	(2,257)	(1,984)	(2,116)	
Equity in earnings of subsidiaries	<u>761</u>	22,126	16,372	
Net (loss) income	(\$1,496)	\$20,142	\$14,256	

The condensed financial statements should be read in conjunction with the consolidated financial statements and notes thereto and the accompanying notes.

## Schedule II — Condensed Financial Statements Condensed Statement of Cash Flows

	For the Years Ended December 31,			
	2008	2007	2006	
,	(Dol	lars in thousar	ıds)	
CASH FLOWS FROM OPERATING ACTIVITIES				
Net (loss) income	\$ (1,496)	\$ 20,142	\$ 14,256	
Adjustments to reconcile net (loss) income to net cash provided by operating activities:				
Equity in earnings of subsidiaries	(761)	(22,126)	(16,372)	
Amortization of unearned compensation, restricted stock	1,420	1,571	540	
Amortization of discounts on fixed maturity securities	_	(81)	(601)	
Net realized losses on sale of fixed-maturity securities			2	
Dividends received from wholly-owned subsidiaries	35,500	2,000	1,000	
Changes in:				
Other accrued expenses	(273)	(368)	829	
Other assets	4	(61)		
Net cash provided by (used in) operating activities	34,394	1,077	(348)	
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchases of fixed-maturity securities	_	_	(74,174)	
Proceeds from sales and maturities of fixed-maturity securities	_	5,000	69,854	
Return of capital from wholly-owned subsidiaries	5,200	6,000	7,000	
Capital contributions to wholly-owned subsidiaries	(43,114)	(6,600)	(17,000)	
Net cash (used in) provided by investing activities	(36,914)	4,400	(14,320)	
CASH FLOWS FROM FINANCING ACTIVITIES				
Decrease in accrued IPO costs	_		(2,411)	
Issuance of common shares — employee stock purchase plan	190	145		
Retirement of common shares — share-based compensation	(57)	(90)	(30)	
Increase (decrease) in amounts due from wholly-owned subsidiaries	<u>394</u> )	(2,418)	(932)	
Net cash provided by (used in) financing activities	527	(2,363)	(3,373)	
Net (decrease) increase in cash	(2,993)	3,114	(18,041)	
Cash and cash equivalents				
Beginning	4,516	1,402	19,443	
Ending	\$ 1,523	<b>\$ 4,516</b>	<b>\$ 1,402</b>	

The condensed financial statements should be read in conjunction with the consolidated financial statements and notes thereto and the accompanying notes.

## Schedule II — Condensed Financial Statements Notes to Condensed Financial Statements

## 1. Condensed Financial Statements

Certain information and footnote disclosures normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America have been condensed or omitted. It is suggested that these condensed financial statements be read in conjunction with the Company's consolidated financial statements and notes thereto.

## 2. Significant Accounting Policies

The Parent Company carries its investments in subsidiaries under the equity method.

## 3. Dividends from Subsidiaries

During 2008, 2007 and 2006, Twin Bridges declared and paid dividends of \$35.5 million, \$2.0 million, and \$1.0 million to CRM Holdings.

# Schedule III — Supplementary Insurance Information Years Ended December 31,

	Deferred Policy	Future Policy Benefits, Losses And		Other Policy Claims And		Net	Benefits, Claims, Losses And Loss Adjustment	Amortization of Policy	Other	
	Acquisition Costs	Loss Expenses	Unearned Premiums	Benefits Payable	Earned Premiums	Investment Income,	Expenses Incurred	Acquisition Costs	Operating Expenses	Premiums Written
	(Dollars in thousands)									
2008										
Primary insurance	\$ 824	\$245,349	\$13,000	<b>\$</b> —	\$ 93,337	\$12,638	\$68,326	\$12,680	\$20,121	\$ 97,034
Reinsurance	260	31,226	1,149	_	28,605	2,104	17,180	7,360	1,023	27,839
Eliminations(1)		(30,958)	(1.059)	_		(1,047)		(887)	(1,047)	
	\$1,084	\$245,618	\$13,090	<b>\$</b>	\$121,942	\$13,695	\$85.506	\$19,153	\$20,097	\$124,873
2007										
Primary insurance	\$ 682	\$188,881	\$ 8,744	<b>\$</b> —	\$ 91,560	\$ 8,421	\$57,378	\$15,352	\$11,003	\$ 93,513
Reinsurance	564	18,438	4,263		25,283	3,015	6,697	4,455	1,030	25,393
Eliminations(1)	(623)	(18,471)	(4,154)			(520)		(1,494)	(520)	
	\$ 623	\$188,848	\$ 8,853	<b>\$</b> —	\$116,843	\$10,916	\$64,075	\$18,313	\$11,513	\$118,906
2006										
Primary insurance	\$ 79	\$141,880	\$ 4,554	<b>\$</b> —	\$ 7,736	\$ 850	\$ 5,028	\$ 1,339	\$ 1,011	\$ 7,259
Reinsurance	1,064	11,742	3,526		22,966	2,619	5,462	6,910	630	24,998
Eliminations(1)										
	\$1,143	\$153,622	\$ 8,080		\$ 30,702	\$ 3,469	\$10,490	\$ 8,249	\$ 1,641	\$ 32,257

<sup>(1)</sup> Includes the elimination of treaty and quota share reinsurance ceded from Majestic to Twin Bridges.

## Schedule IV — Reinsurance Years Ended December 31,

	Direct Amount	Ceded to Other Companies	Assumed from Other Companies	Net Amount	Percentage of Amount Assumed to Net
		(De	ollars in thous	ands)	
Workers' Compensation Insurance:					
2008					
Primary insurance	\$164,447	\$(71,389)	\$ 279	\$ 93,337	0.3%
Reinsurance	220	(21)	28,406	28,605	99.3%
Eliminations(1)		28,406	(28,406)		0.0%
	\$164,667	\$(43,004)	\$ 279	\$121,942	0.2%
2007					
Primary insurance	\$167,675	\$(76,354)	\$ 240	\$ 91,561	0.3%
Reinsurance	250	(79)	25,111	25,282	99.3%
Eliminations(1)		_25,111	(25,111)		0.0%
	\$167,925	\$(51,322)	\$ ,240	\$116,843	75.2%
2006					
Primary insurance	\$ 8,374	\$ (753)	\$ 116	\$ 7,737	1.5%
Reinsurance	_		22,965	22,965	100.0%
Eliminations(1)					0.0%
	\$ 8,374	\$ (753)	\$ 23,081	\$ 30,702	75.2%

<sup>(1)</sup> Includes the elimination of treaty and quota share reinsurance ceded from Majestic to Twin Bridges.

## Schedule V — Valuation and Qualifying Accounts Years Ended December 31,

Description	Balance at Beginning of Period	Additions (Dollars in	Deductions thousands)	Balance at End of Period
2008				
Primary insurance	\$ 203	\$1,891	\$1,346	\$748
Reinsurance				
Eliminations(1)	\$ 203	\$1,891	\$1,346	\$748
2007				
Primary insurance	\$163-	\$ 164	\$ 123	\$203
Reinsurance	_		_	_
Eliminations(1)				
	\$ 163	\$ 164	\$ 123	\$203
2006				
Primary insurance	\$ <b>—</b>	\$ 166	\$ 2	\$163
Reinsurance	_			_
Eliminations(1)				<u> </u>
	<b>\$</b> —	\$ 166	\$ 2	\$163

<sup>(1)</sup> Includes the elimination of treaty and quota share reinsurance ceded from Majestic to Twin Bridges.

CRM Holdings, Ltd. and Subsidiaries

# Schedule VI — Supplemental Information Concerning Insurance Operations Years Ended December 31,

	Deferred Policy Acquisition Costs	Reserve for Losses and Loss Adjustment Expenses	Discount Reserves	Unearned Reinsurance Premiums	Earned Premiums	Net Investment Income	Adjus Expe	nd Loss stment enses ed To: Prior Year	Amortization of Policy Acquisition Costs	Paid Claims and Claim Adjustment Expenses	Premiums Written
2008											
Primary insurance	\$ 824	\$245,349	<b>\$</b> —	\$13,000	\$ 93,337	\$12,638	\$71,986	\$(3,660)	\$12,680	\$44,647	\$ 97,034
Reinsurance	260	31,226		1,149	28,605	2,104	19,153	(1,973)	7,360	4,392	27,839
Eliminations(1)		(30,958)	_	(1,059)		_(1,047)			(887)	(289)	
	\$1,084	\$245,618	\$	\$13,090	\$121,942	\$13,695	\$91,139	\$(5,633)	\$19,153	\$48,750	\$124,873
2007											•
Primary insurance	\$ 682	\$188,881	<b>\$</b> —	\$ 8,744	\$ 91,560	\$ 8,421	\$62,328	\$(4,950)	\$15,352	\$35,132	\$ 95,513
Reinsurance	564	18,438	_	4,263	25,283	3,015	9,449	(2,752)	4,455	_	25,393
Eliminations(1)	(623)	(18,471)	_	(4,154)		(520)			(1,494)	292	
	\$ 623	\$188,848	<b>\$</b> —	\$ 8,853	\$116,843	\$10,916	\$71,777	\$(7,702)	\$18,313	\$35,424	\$118,906
2006											
Primary insurance	\$ 79	\$141,880	<b>\$</b>	\$ 4,554	\$ 7,736	\$ 850	\$ 6,663	\$(1,635)	\$ 1,339	\$ 4,727	\$ 7,259
Reinsurance	1.064	11,742		3,526	22,966	2,619	7,349	(1,887)	6,910		24,998
Eliminations(1)	_	_	_							_	
	\$1,143	\$153,622	\$ <del></del>	\$ 8,080	\$ 30,702	\$ 3,469	\$14,012	\$(3,522)	\$ 8,249	\$ 4,727	\$ 32,257

<sup>(1)</sup> Includes the elimination of treaty and quota share reinsurance ceded from Majestic to Twin Bridges.

## **SIGNATURES**

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

CRM Holdings, Ltd.

/s/ James J. Scardino

James J. Scardino Acting Chief Executive Officer and Chief Financial Officer

Dated: March 17, 2009

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of the registrant and in the capacities and on the dates indicated.

Signature	<u>Title</u>	<u>Date</u>
/s/ James J. Scardino James J. Scardino	Acting Chief Executive Officer and Chief Financial Officer	March 17, 2009
/s/ Daniel G. Hickey, Sr.  Daniel G. Hickey, Sr.	Director	March 17, 2009
/s/ David M. Birsner David M. Birsner	Director	March 17, 2009
/s/ KEITH S. HYNES  Keith S. Hynes	Chairman of the Board of Directors	March 17, 2009
/s/ Charles I. Johnston Charles I. Johnston	Director	March 17, 2009
/s/ Philip J. Magnarella Philip J. Magnarella	Director	March 17, 2009
/s/ SALVATORE A. PATAFIO Salvatore A. Patafio	Director	March 17, 2009
/s/ Louis Rosner Louis Rosner	Director	March 17, 2009

## **EXHIBIT 21.1**

## LIST OF SUBSIDIARIES OF CRM HOLDINGS, LTD.

Jurisdiction of Incorporation or Organization	Parent	Percentage Ownership
Bermuda	CRM Holdings, Ltd.	100%
Delaware	CRM Holdings, Ltd.	100%
New York	CRM USA Holdings	100%
California	CRM USA Holdings	100%
New York	CRM USA Holdings	100%
California	CRM USA Holdings	100%
California	Embarcadero	100%
California	Embarcadero	100%
Bermuda	Embarcadero	100%
Delaware	CRM USA Holdings	100%
	Incorporation or Organization  Bermuda Delaware New York  California New York  California California California Bermuda	Incorporation or Organization  Bermuda CRM Holdings, Ltd. Delaware CRM Holdings, Ltd. New York CRM USA Holdings  California CRM USA Holdings New York CRM USA Holdings California CRM USA Holdings California CRM USA Holdings California Embarcadero California Embarcadero Embarcadero Embarcadero

## CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

We consent to the incorporation by reference in registration statements on Forms S-8 (Nos. 333-130747 and 333-143417) of CRM Holdings, Ltd. our report dated March 17, 2009 with respect to the consolidated financial statements financial statement schedules, and the effectiveness of internal control over financial reporting of CRM Holdings, Ltd. and subsidiaries, included in this Annual Report (Form 10-K) for the year ended December 31, 2008

/s/ JOHNSON LAMBERT & CO LLP

Burlington, Vermont March 17, 2009

## **POWERS OF ATTORNEY**

KNOW ALL MEN BY THESE PRESENTS, that each of the undersigned hereby constitutes and appoints James J. Scardino, the true and lawful attorney-in-fact, with full power of substitution and resubstitution, for him and in his name, place and stead, to sign on his behalf as a director or officer or both, as the case may be, of CRM Holdings, Ltd. on Annual Report on Form 10-K for the fiscal year ended December 31, 2008 under the Securities Exchange Act of 1934, as amended, and to sign any or all amendments thereto and to file the same, with all exhibits thereto, and other documents in connection therewith, with the Securities and Exchange Commission, granting unto said attorney-in-fact, full power and authority to do and perform each and every act and thing requisite and necessary to be done in and about the premises, as fully to all intents and purposes as he might or could in person, hereby ratifying and confirming all that said attorney-in-fact or his substitute or substitutes, may lawfully do or cause to be done by virtue hereof.

Signature	<u>Date</u>
/s/ James J. Scardino James J. Scardino	March 17, 2009
/s/ Daniel G. Hickey, Sr.  Daniel G. Hickey, Sr.	March 17, 2009
/s/ David M. Birsner David M. Birsner	March 17, 2009
/s/ Kerth S. Hynes Keith S. Hynes	March 17, 2009
/s/ Charles I. Johnston Charles I. Johnston	March 17, 2009
/s/ Philip J. Magnarella Philip J. Magnarella	March 17, 2009
/s/ SALVATORE A. PATAFIO Salvatore A. Patafio	March 17, 2009
/s/ Louis Rosner Louis Rosner	March 17, 2009

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, James J. Scardino, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of CRM Holdings, Ltd.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures
    to be designed under our supervision, to ensure that material information relating to the registrant,
    including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ James J. Scardino

James J. Scardino
Acting Chief Executive Officer

## CERTIFICATION PURSUANT TO SECTION 302 OF THE SARBANES-OXLEY ACT OF 2002

## I, James J. Scardino, certify that:

- 1. I have reviewed this Annual Report on Form 10-K of CRM Holdings, Ltd.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's fourth fiscal quarter that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of registrant's board of directors:
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

/s/ James J. Scardino

James J. Scardino
Chief Financial Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of CRM Holdings, Ltd. (the "registrant") on Form 10-K for the year ending December 31, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "report"), I, James J. Scardino, Acting Chief Executive Officer, of the registrant, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the report fairly presents, in all material respects, the financial condition and results of operations of the registrant.

/s/ James J. Scardino

James J. Scardino
Acting Chief Executive Officer

# CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Annual Report of CRM Holdings, Ltd. (the "registrant") on Form 10-K for the year ending December 31, 2008 as filed with the Securities and Exchange Commission on the date hereof (the "report"), I, James J. Scardino, Chief Financial Officer, of the registrant, certify, pursuant to 18 U.S.C. § 1350, as adopted pursuant to § 906 of the Sarbanes-Oxley Act of 2002, that to my knowledge:

- (1) The report fully complies with the requirements of section 13(a) or 15(d) of the Securities Exchange Act of 1934, as amended; and
- (2) The information contained in the report fairly presents, in all material respects, the financial condition and results of operations of the registrant.

/s/ James J. Scardino

James J. Scardino Chief Financial Officer

## Corporate and Shareholder Information

**DIRECTORS** 

Board of Directors:

David M. Birsner
Insurance Broker, Hickey-Finn &
Company, Inc.

Daniel G. Hickey, Sr. President, Hickey-Finn & Company, Inc.

Keith S. Hynes Chairman of the Board Retired Executive Vice President & Chief Financial Officer, MaxRe, Ltd.

Charles I. Johnston Managing Director, Deutsche Bank Securities, Inc.

Philip J. Magnarella Retired Counselor & Administrator, Moore County Schools, Carthage, NC Salvatore A. Patafio Human Resources Manager-Commercial Alliances, IBM

Louis Rosner, Esq.
Attorney, Law Offices of Louis Rosner

#### **EXECUTIVE OFFICERS**

James J. Scardino
Acting Cheif Executive Officer
Chief Financial Officer

Louis J. Viglotti, Esq. General Counsel and Secretary

Chester J. Walczyk Chief Operating Officer

Robert V. Polansky Chief Marketing Officer

## **REGISTRAR AND TRANSFER AGENT**

Computershare Investor Services

By Mail:
Computershare Investor Services
P.O. Box 43078
Providence, RI 02940-3078
United States of America

By Overnight Delivery: Computershare Investor Services 250 Royall Street Canton, MA 02021

Tel: 781-575-3120

Web: www.computershare.com

## **ORDERING FINANCIAL STATEMENTS**

A copy of the Company's annual report on Form 10-K, including the financial statements and financial statement schedules, may be obtained without charge by writing to the Company at the following address: CRM Holdings, Ltd., P.O. Box 2062, Hamilton HMHX, Bermuda or by calling 441-295-6689. The information can also be accessed on the Company's website: www.crmholdingsltd.bm

## FORWARD-LOOKING STATEMENTS

This annual report contains forward looking statements. These forward looking statements include, without limitation, statements about our plans, strategies and prospects. These statements are based on our current expectations and projections about future events and are identified by terminology such as "may," "will," "should," "expect," "scheduled," "plan," "seek," "intend," "anticipate," "believe," "estimate," "aim," "potential," or "continue" or the negative of those terms or other comparable terminology. Although we believe that our plans, intentions and expectations are reasonable, we may not achieve our plans, intentions or expectations. These forward-looking statements involve risks and uncertainties. Important factors that could cause actual results to differ materially from the forward looking statements we make in this annual report are set forth in "Risk Factors." We undertake no obligation to update any of the forward looking statements after the date of this annual report to conform those statements to reflect the occurrence of unanticipated events, except as required by applicable law. You should carefully read this annual report, the documents that we reference in this annual report and have filed as exhibits, other documents we have filed with the SEC, with the understanding that our actual future results, levels of activity, performance and achievements may be different from what we expect and that these differences may be material. We qualify all of our forward looking statements by these cautionary statements.

## **ANNUAL MEETING**

The Annual General Meeting of Shareholders is scheduled for 9:00 a.m. on May 5, 2009 at the Hamilton Princess Fairmont, 76 Pitts Bay Road, Pembroke, Bermuda.

## TRADING INFORMATION

The common shares of CRM Holdings, Ltd. is traded on the Nasdaq Global Select Stock Market (symbol: CRMH). If you wish to become a shareholder, please contact a stockbroker.



Perry Building 40 Church Street • Hamilton, HM 12, Bermuda

P.O. Box HM 2062 • Hamilton, HMHX, Bermuda

Ph: 441.295.6689 Fax: 441.296.3829

## www.crmholdingsltd.bm

Compensation Risk Managers, LLC, Compensation Risk Managers of California, LLC, Majestic Insurance Company, Twin Bridges, Ltd. and Eimar, LLC are all subsidiaries of CRM Holdings, Ltd. CRM Holdings, Ltd. is traded on the NASDAO as \*CRMH\*.